

# **AGENDA**

RIVIERA BEACH COMMUNITY REDEVELOPMENT AGENCY CITY OF RIVIERA BEACH, 600 W. BLUE HERON BLVD., RIVIERA BEACH, FL 33404,

REGULAR MEETING June 14, 2017 6:00 PM

### NOTICE

IN ACCORDANCE WITH THE AMERICANS WITH DISABILITIES ACT OF 1990, PERSONS IN NEED OF A SPECIAL ACCOMMODATION TO PARTICIPATE IN THE PROCEEDINGS SHALL CONTACT THE OFFICE OF THE CITY MANAGER AT 561-845-4010 NO LATER THAN 96 HOURS PRIOR TO THE PROCEEDINGS; IF HEARING IMPAIRED, TELEPHONE THE FLORIDA RELAY SERVICES 1-800-955-8771 (TDD) OR 1-800-955-8770 (VOICE) FOR ASSISTANCE.

### **CALL TO ORDER**

**ROLL CALL** 

INVOCATION

PLEDGE OF ALLEGIANCE

ADDITIONS AND DELETIONS

**DISCLOSURE BY COMMISSION AND STAFF** 

**ADOPTION OF THE AGENDA** 

**CONSENT AGENDA SPEAKERS** 

# **CONSENT AGENDA**

ANY PERSON WHO WOULD LIKE TO SPEAK ON AN AGENDA ITEM; PLEASE FILL OUT A BLUE PUBLIC COMMENT CARD LOCATED IN THE BACK OF THE COUNCIL CHAMBERS AND GIVE IT TO THE STAFF PRIOR TO THE BEGINNING OF THE MEETING. MEMBERS OF THE PUBLIC SHALL BE GIVEN A TOTAL OF THREE (3) MINUTES FOR ALL ITEMS LISTED ON THE CONSENT AGENDA. MEMBERS OF THE PUBLIC WILL BE GIVEN THREE (3) MINUTES TO SPEAK ON EACH REGULAR AGENDA ITEM. IN NO EVENT WILL ANYONE BE ALLOWED TO

SPEAK ON AN AGENDA ITEM AFTER THE RESOLUTION IS READ OR ITEM CONSIDERED.

- REQUEST FOR THE APPROVAL OF MINUTES MAY 24, 2017 WORKSHOP
- REQUEST FOR THE APPROVAL OF MINUTES MAY 24, 2017 REGULAR MEETING
- APPROVAL OF MONTHLY VENDOR INVOICES

### **END OF CONSENT**

### **REGULAR BUSINESS**

- 4. A RESOLUTION OF THE BOARD OF COMMISSIONERS Removed OF THE RIVIERA BEACH COMMUNITY REDEVELOPMENT AGENCY FINDING THAT THE SITE PLAN FOR THE PROPOSED SINGLE STORY CRAB POT RESTAURANT ON +/- 0.35 (4,482 SQUARE FEET) ACRE OF LAND AT 386 E. BLUE HERON BOULEVARD, WHICH IS LOCATED NORTH OF BLUE HERON BOULEVARD, AND EAST OF LAKESHORE DRIVE, IS CONSISTENT WITH THE ADOPTED CRA PLAN; PROVIDING AN EFFECTIVE DATE.
- 5. A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE RIVIERA BEACH COMMUNITY REDEVELOPMENT AGENCY APPROVING THE LOCATION OF A MOBILE VENDOR AREA WITHIN THE FUTURE SPANISH COURTS PROPERTY TEMPORARY PARKING AREA SUBJECT TO APPROVAL OF A CITY OF RIVIERA BEACH MOBILE LICENSE CERTIFICATE OF USE AND EXECUTION OF A LICENSE AGREEMENT SETTING FORTH THE TERMS AND CONDITIONS OF THE USE; AUTHORIZING THE EXECUTIVE DIRECTOR AND GENERAL COUNSEL TO NEGOTIATE AND APPROVE THE LICENSE AGREEMENT; PROVIDING FOR OTHER PURPOSES AND AN EFFECTIVE DATE.
- 6. PRESENTATION: PROPOSED RIVIERA BEACH MARINE LAB DEVELOPMENT CONCEPT

### **ITEMS TABLED**

# RECEIPT OF PUBLIC COMMENTS

(Non Agenda or Consent Item Speakers; Three Minute Limitation) Please be reminded that the CRA Board of Commissioners has adopted a set of "Rules of Decorum Governing Public Conduct during Official Meetings", which has been posted at the entrance of the Council Chambers. In an effort to preserve order, if any of the rules are not adhered to, the Commission Chair may have any disruptive speaker removed from the podium, from the meeting and /or the building, if necessary. Please govern yourselves accordingly.

# REPORT OF THE EXECUTIVE DIRECTOR REPORT OF THE GENERAL COUNSEL DISCUSSION OF THE BOARD

# **ADJOURNMENT**

PLEASE TAKE NOTICE AND BE ADVISED, that if any interested person desires to appeal any decision made by the Board of Commissioners with respect to any matter considered at this meeting, such interested person, at own expense, will need a record of the proceedings, and for such purpose may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be based, pursuant to F.S. 286.0105.

# CITY OF RIVIERA BEACH COMMUNITY REDEVELOPMENT AGENCY BOARD OF COMMISSIONERS AGENDA ITEM SUMMARY

**Meeting Date:** 6/14/2017

**Agenda Category:** 

Subject: APPROVAL OF MAY 24, 2017 WORKSHOP MINUTES

Recommendation/Motion: APPROVAL

Originating Dept OPERATIONS MANAGER & PIO Costs

User Dept. Funding Source

Advertised No Budget Account Number

**Date** 

**Paper** 

Affected Parties Not Required

# Background/Summary:

SEE ATTACHED

**Fiscal Years** 

**Capital Expenditures** 

**Operating Costs** 

**External Revenues** 

Program Income (city)

In-kind Match (city)

**Net Fiscal Impact** 

**NO. Additional FTE Positions** 

(cumulative)

# **III. Review Comments**

- A. Finance Department Comments:
- B. Purchasing/Intergovernmental Relations/Grants Comments:
- C. Department Director Review:

Department Review	wer	Action	Date	
REVIEWERS:				
5-24- 17_CRA_Workshop_final_pdf_with_signal		VORKSHOP S	6/7/2017	Minutes
File Name	Descripti		Upload Date	Type
ATTACHMENTS:	December		Unload Data	T
Describe				
Type of Contract				
Contractor Email				
Contractor Phone Number				
Contractor Address				
Contractor Contact				
Contractor Company Name				
Dollar Amount				
Number of 12 month terms this renewal				
Renewal End Date				
Renewal Start Date				
Contract End Date				

Approved

Approved

6/7/2017 - 3:09 PM

6/7/2017 - 3:10 PM

Hatcher, Darlene

Evans, Scott

Contract Start Date

CRA

CRA Internal Review

Riviera Beach Community Redevelopment Agency Workshop
City of Riviera Beach Council Chambers
2nd Floor, Municipal Complex
600 West Blue Heron Boulevard
Riviera Beach, Florida
Wednesday, May 24, 2017

### APPEARANCES:

Chair KaShamba Miller-Anderson

Vice-Chair Tonya Davis Johnson (by phone)

Commissioner Terence Davis

Commissioner Lynne Hubbard

Commissioner Dawn Pardo

Mayor Thomas Masters

Attorney Michael Haygood

Interim Executive Director Scott Evans

Operations Manager & Public Information Officer Darlene

Hatcher

6:00 p.m. to 7:44 p.m.

- 1 CHAIR MILLER-ANDERSON: I'm going to go ahead
- 2 and call to order the Riviera Beach Community
- 3 Redevelopment Agency Workshop Meeting, May 24, 2017, at
- 4 6:00 p.m.
- 5 Madam Clerk, roll call.
- 6 (Upon roll call by Operations Manager & Public
- 7 Information Officer Hatcher, the following were present:
- 8 Chair KaShamba Miller-Anderson, Vice-Chair Tonya Davis
- 9 Johnson (by phone), Commissioner Terence Davis,
- 10 Commissioner Dawn Pardo. Also present: Mayor Masters,
- 11 Attorney Michael Haygood, and Interim Executive Director
- 12 Scott Evans.)
- 13 INTERIM EXECUTIVE DIRECTOR EVANS: And
- 14 Commissioner Hubbard.
- 15 CHAIR MILLER-ANDERSON: She's coming. She's on
- 16 her way up.
- I do want to go ahead and just point out that
- 18 Chair Pro Tem Davis Johnson is out with a medical issue
- 19 so she will be by telephone tonight.
- 20 And let the record reflect -- Ms. Davis Johnson,
- 21 can you put your phone on mute, please -- Councilwoman
- 22 Lynne Hubbard is now on the dais.
- Mr. Terence Davis, could you do a moment of
- 24 silence and the Pledge of Allegiance for us.
- 25 (Moment of silence, followed by the Pledge of

Page 3 1 Allegiance.) 2 CHAIR MILLER-ANDERSON: It has on the agenda to 3 acknowledge any additions or deletions. I know that 4 we're doing a workshop, so we should not have any additions or deletions. 5 And if we have any disclosure by the commission or staff? COMMISSIONER DAVIS: I have none. 8 9 COMMISSIONER HUBBARD: No. 10 CHAIR MILLER-ANDERSON: Are we adopting the 11 agenda? 12 COMMISSIONER HUBBARD: So moved. 13 CHAIR MILLER-ANDERSON: Do we have a motion to 14 adopt the agenda? 15 COMMISSIONER HUBBARD: So moved. 16 COMMISSIONER DAVIS: Second. 17 (Vote taken.) (Motion to adopt the agenda passes unanimously.) 18 19 CHAIR MILLER-ANDERSON: Okay. Because this is a workshop we will not have any public comment during the 20 21 workshop items. 22 So we'll go ahead and get started with item 23 number 1. 24 INTERIM EXECUTIVE DIRECTOR EVANS: Good evening, 25 CRA Board Members and Madam Chair.

- 1 The Board has directed me to develop the vision
- 2 for the next phase of the marina and to incorporate this
- 3 opportunity into a request for a proposal to the
- 4 development community. And this is towards, so that we
- 5 can accomplish the mission, which is to create economic
- 6 development opportunities for the City of Riviera Beach
- 7 and continue to build upon what we've accomplished in
- 8 our first phase of the marina project.
- 9 Towards that end we need to push towards a
- 10 mandate to realize this goal and opportunity sooner than
- 11 later. And I propose that we target a Phase II grand
- opening for 2021 or sooner, which seems a long way away
- 13 but it's just about three and a half years from today.
- 14 CHAIR MILLER-ANDERSON: Mr. Evans, let me stop
- 15 you. Let's make sure that we read off the title. This
- 16 item number 1 is the RFP overview.
- 17 Okay. Go ahead.
- 18 INTERIM EXECUTIVE DIRECTOR EVANS: For tonight's
- 19 workshop outline I'll begin with the project overview,
- 20 followed by a discussion of the goals and objectives
- 21 that we'd like to include in the RFP. That will be
- 22 followed by a summary of the development opportunity,
- 23 the updated schedule and process detail, the developer
- 24 team structure, discussion of potential future Community
- 25 Benefits Agreement, and a discussion of the proposed

- 1 evaluation criteria that we would use for the RFP.
- 2 And I would like to as we move through the
- 3 various sections stop and pause and take any Board
- 4 feedback, comments, thoughts and suggestions as we go
- 5 along.
- 6 Following a Board retreat in January we've been
- 7 developing the reset to the vision, which designed --
- 8 it's designed to focus on the amazing opportunity, as
- 9 you can see in the screen above, to develop our public
- 10 waterfront and create a destination for both visitors
- 11 and residents. And this picture shows what a great
- 12 accomplishment we've done so far, which is to build our
- 13 Phase I, which includes a community center, a
- 14 restaurant, our public waterfront, our promenade along
- 15 the waterfront, our Bicentennial Park, our children's
- 16 play fountain area, and our future event space.
- And we're continuing to build along the vision
- 18 that the Board originally identified in 2012. We're
- 19 creating and providing for recreation, waterfront
- 20 dining, public programming. We're building upon the
- 21 world class marina that the City has built; and
- 22 expanding on our waterfront activities, which include
- 23 fishing, diving, snorkeling, paddle boarding, kayaking,
- 24 and water sports.
- This is our Phase I site plan. It reflects what

- 1 the existing conditions are today. We've invested over
- 2 40 million dollars to create the Phase I and the docks
- 3 that are currently down at the site today. And this is
- 4 towards creating this opportunity, which the
- 5 development, private development community can come in
- 6 and build the buildings, the restaurants, the future
- 7 development that will help us realize economic
- 8 development, the jobs, the business opportunities that
- 9 this project has been designed for.
- Again, this project will take many key partners
- 11 as we move through. Starting with the real estate
- 12 development community, we will be hoping that we get
- 13 multiple responses for, to our RFP. Of course as we go,
- 14 all projects that are approved at the City's marina, the
- 15 City will always continue to belong to the City so we'll
- 16 be looking at potential leasing arrangements. And as we
- work through it we'll be looking to work with our local
- 18 businesses, involve our local contractors, work with the
- 19 City Manager and his staff, the City's Purchasing
- 20 Department, and our surrounding property owners.
- 21 For tonight's first item I would like to talk
- 22 about the goals and objectives. I think it's very
- 23 important that we put very strong policy statements in
- 24 the RFP, and that we require the developer to address
- 25 each of the policy statements that the Board agrees on.

- 1 So in his response he will have to provide written
- 2 response to how he's going to meet our goals and
- 3 objectives.
- 4 And additionally we'll evaluate his responses.
- 5 And we'll also evaluate the physical plans that he
- 6 provides for the development to ensure that they meet
- 7 the goals and objectives that the Board selects.
- 8 They are separated into three categories:
- 9 Community goals, Marina Village goals, and our Phase II
- 10 objectives.
- 11 The first one I would like to talk about is our
- 12 community goals and objectives. So we want to create a
- 13 vibrant waterfront that's welcoming to both residents
- 14 and visitors. Propose we ensure that the development of
- 15 Marina Village enhances and strengthens our public
- 16 spaces and our community assets. We've already invested
- 17 a large amount of dollars at our public waterfront; we
- 18 want it to remain open and available to the public; and
- 19 we want to build on our assets, not replace what we've
- 20 already completed.
- 21 And we also want to follow a process that
- 22 provides the residents and the community an opportunity
- 23 to participate in the redevelopment process and outcome.
- 24 And at various stages as the Board and the City Council
- 25 consider the various development opportunities we will

- 1 continue to hold public workshops, information sessions
- 2 to engage the public and incorporate additional public
- 3 comments and vision into the plans as we move throughout
- 4 the process.
- 5 Additional goals include attracting investment,
- 6 business, jobs, and enhancing the City's tax base.
- 7 The marina needs to focus on our overall goals
- 8 for redeveloping the entire district. And that
- 9 basically means that we also have to provide
- 10 opportunities for residents and businesses so that they
- 11 can participate in all aspects of the redevelopment.
- 12 And the process is designed to start with the
- 13 redevelopment project at the waterfront that will spread
- 14 out along the Broadway corridor.
- 15 We want to maximize our connections to the
- 16 waterfront, continue to grow on our Marina Village
- 17 overall district. This phase will hopefully lead to
- 18 future phases so that we continue the development along
- 19 the Broadway corridor. And it needs to become an engine
- 20 of revitalization for the city. It needs to provide new
- 21 jobs, new opportunities, and continue our growth along
- 22 Broadway.
- 23 Phase II specifically, the Board has identified
- 24 that we want to increase our waterfront restaurants. We
- 25 need to provide entertain. We need to provide reasons

- 1 for our residents and visitors to come down to the
- 2 marina. It includes additional public programming, a
- 3 potential hotel somewhere located within the district,
- 4 and a parking garage so that we have less surface
- 5 parking and we can increase our development density.
- It's also important that we complete a Community
- 7 Benefits Agreement that ensures the opportunities of the
- 8 project.
- 9 We need to create a destination project that
- 10 attracts people to come and stay, spend, and come back.
- 11 So the critical component to that is having multiple
- 12 different events at the waterfront for our residents and
- 13 visitors to partake in, different types of restaurants,
- 14 different types of activities, and make sure there's a
- 15 reason to come back after a great first visit.
- 16 And again we want to make -- strengthen our
- 17 commitment to the developer that we need to move forward
- 18 on this project as quickly as possible. The development
- 19 agreement negotiation process will take some time in
- 20 order to get it correct in the way that the Board wants.
- 21 But we need to let them know up front that once that
- 22 development agreement is completed we expect them to
- 23 draw their construction plans and begin construction as
- 24 quickly as possible. So that's a very expedited time
- 25 frame. And I believe that we can work cooperatively

- 1 with the City to ensure that the plans are reviewed in
- 2 an expedited manner. So that there's no reason that we
- 3 can't get the project coming out of the ground and under
- 4 construction as soon as possible.
- 5 I'd like to pause there now just to see if there
- 6 are any other Board goals or desires or additional
- 7 concerns or questions related to this. Even if it's
- 8 just other things that you want us to consider in the
- 9 RFP and in the goals that we're working towards.
- 10 MAYOR MASTERS: Madam Chair. Do we have a
- 11 definition of local, as far as anything geographically,
- is it like 30 miles, 50 miles, 20 miles? What do we
- 13 consider local?
- 14 INTERIM EXECUTIVE DIRECTOR EVANS: So we do have
- a specific definition for local that we're proposing to
- 16 use in the RFP. And we will go into it in more detail,
- 17 but a summary would be that we're viewing local for this
- 18 project would be Palm Beach County, with specific focus
- 19 on Riviera Beach. So you would qualify as a local
- 20 business if you're from Palm Beach County but you would
- 21 qualify for additional bonus points and additional
- 22 preference if you were from Riviera Beach specifically.
- 23 CHAIR MILLER-ANDERSON: Any other questions?
- 24 COMMISSIONER HUBBARD: A couple of things that I
- 25 jotted down is, if we were -- if we're looking at the --

- 1 if we're looking at the updated time -- I guess my
- 2 question would depend on what your updated timeline.
- 3 You mentioned an updated timeline. But what I wanted to
- 4 include is the Community Benefits Agreement as the
- 5 number one focus.
- 6 And -- okay, sorry, just a little distracted by
- 7 the walking upstairs. The -- if -- the things that we
- 8 did in Phase I, Mr. Evans, for example, in order to
- 9 complete Phase I, these are the things that I'm thinking
- 10 that makes Phase I incomplete. These are the things I
- 11 think that make -- the wall that's still there, the fact
- 12 that we aren't soliciting for restaurants, the upgrades
- 13 to the amphitheater, the place and the play center for
- 14 the kids, that's what makes me say that Phase I is
- 15 incomplete.
- 16 CHAIR MILLER-ANDERSON: Excuse me one minute.
- Darlene, let them know that it's back here in
- 18 the back.
- 19 Go ahead. Sorry about that.
- 20 COMMISSIONER HUBBARD: Okay. No, no problem.
- 21 Jumping to -- you know, I know we're going into
- 22 Phase II, but these are the major things that I'm saying
- 23 that Phase I is incomplete, that we haven't done. And
- 24 before we go into Phase II I'd like a timeline as to
- 25 when do we look to having those things complete.

- 1 Now going on -- moving into Phase II -- and the
- 2 reason I brought up those things is because in your
- 3 second bullet you said you wanted to strengthen public
- 4 space and community assets. And the -- and those, the
- 5 play center, the amphitheater, and the restaurant, those
- 6 are things that will draw the community down to the
- 7 marina as it stands now. And we haven't completed those
- 8 things.
- 9 Let's talk about the Community Benefits
- 10 Agreement. I would like us to avail ourselves of a
- 11 presentation from good community benefit agreements to
- 12 see how people have done just that, how we can do just
- 13 that, how we can include local participation and get
- 14 some equity participation out of the process.
- 15 And I was pleased to hear you say the hotel
- 16 somewhere in the district. So when you get to that
- 17 part -- and I'm not sure if we will be glossing over it
- 18 or we will be going into it any more extensively, about
- 19 the hotel piece.
- 20 So those are my comments. I'd like for us to
- 21 avail ourselves of a presentation from truly -- from
- 22 true community benefits agreements where local
- 23 participation takes place.
- 24 CHAIR MILLER-ANDERSON: Anyone else?
- 25 COMMISSIONER DAVIS: I just have a question.

- 1 CHAIR MILLER-ANDERSON: Go ahead.
- 2 COMMISSIONER DAVIS: Never mind. I'll save it
- 3 until after the complete presentation.
- 4 INTERIM EXECUTIVE DIRECTOR EVANS: Okay. Sorry.
- 5 I'm just taking notes.
- 6 One of the -- the ten principles of
- 7 public/private partnerships is published by the Urban
- 8 Land Institute who has a very successful track record of
- 9 working and facilitating public, successful
- 10 public/private partnerships.
- And the reason that I bring them up tonight is
- 12 because I wanted to make that commitment in our RFP that
- 13 we're committed to those principles. I think that both
- 14 parties, both the developer and the City and CRA
- 15 collectively, we need to work together to get a
- 16 successful outcome to this process.
- And their successful ten principles are that we
- 18 start with proper planning for partnerships, create a
- 19 shared vision, understand your partners and the key
- 20 players, be clear on risk, establish clear decision
- 21 making process -- which we're we trying to do in the
- 22 RFP -- follow an established process. The Urban Land
- 23 Institute also has a very specific process that they
- 24 recommend following for these public/private
- 25 partnerships. So we'll be following their recommended

- 1 process additionally.
- 2 And we need to communicate early and work
- 3 towards a fair business deal, one in which we create a
- 4 special place for Riviera Beach and we get the kind of
- 5 development that we're looking for, and one that's a
- 6 fair business deal for the developer who submits.
- 7 CHAIR MILLER-ANDERSON: Mr. Evans, could you
- 8 just be sure to call off the item number that you're on.
- 9 You're under the goals and objectives right now?
- 10 INTERIM EXECUTIVE DIRECTOR EVANS: Yes, I'm just
- 11 finishing the goals and objectives.
- 12 CHAIR MILLER-ANDERSON: Just for the sake of the
- 13 item that's on the agenda, just call out what it is that
- 14 you're doing so they understand which one we're on right
- 15 now.
- 16 INTERIM EXECUTIVE DIRECTOR EVANS: Okay.
- 17 CHAIR MILLER-ANDERSON: Thanks.
- 18 INTERIM EXECUTIVE DIRECTOR EVANS: Towards this
- 19 end, as we move through this process I think it may be
- 20 very helpful for us to engage a ULI public/private
- 21 partnership professional. I'd be looking at proposing
- 22 to do this in the fall when we do our technical
- 23 assessment of the RFP submittals. We can bring in
- 24 someone who has worked on multiple private partner -- or
- 25 private/public partnerships so they have experience

- 1 working on these types of documents. And then we could
- 2 also get their assistance once we have selected a
- 3 developer to assist in the negotiation of the
- 4 development agreement on behalf of the City and the CRA
- 5 following your selection.
- I think that we'd like -- I'd like to propose
- 7 following their policies and recommended principles for
- 8 public/private partnerships. And I think that we may
- 9 look to get their assistance as we move through this
- 10 process during the next year, towards getting a
- 11 successful outcome on the development.
- 12 And with that I'd like to move to the next
- 13 section, which is the Marina Phase II development
- 14 opportunity.
- And Mr. Dana Nottingham is a national
- 16 development consultant. He's worked in eight different
- 17 markets; worked on a variety of very large projects,
- 18 including over a billion dollars worth of economic
- 19 impact. So with that, Mr. Nottingham.
- MR. NOTTINGHAM: Thank you. Good evening.
- 21 My role today is to assist the team in
- 22 translating the Board's direction into a vision end game
- in an organizing framework that will guide the
- 24 development of the RFP and the RFP process. The RFP is
- 25 the starting point for building a partnership and also

- 1 really starting negotiations with a qualified developer
- 2 that can deliver your dream.
- 3 This diagram is simple but it illustrates the
- 4 intent of this presentation and even of the whole RFP
- 5 process. First, our number one goal is to build on the
- 6 strengths of the City and the district. The strengths
- 7 to the west are Broadway and the neighborhoods. The
- 8 strengths to the east are the marina, Peanut Island, and
- 9 the views to the ocean. The strengths to the north are
- 10 the assets that you have put in place, the Event Center,
- 11 the newly renovated park. And our strengths to the
- 12 left, to the south, is the cruise terminal.
- And I believe like you that less is more. Okay?
- 14 And the real intent of this drawing is to illustrate
- 15 that the RFP process is about drawing the box, drawing
- 16 the limits, drawing the parameters that you are
- interested in having delivered; and to look for a
- 18 developer that will help you think outside the box to
- 19 take your aspirations and visions to the next level.
- 20 So I'd like to update you by going through five
- 21 points, quickly go through the opportunity, link back to
- 22 the January workshop, talk briefly about the original
- 23 master plan key assumptions, talk about the master plan
- 24 reset that we're talking about now, and then just
- 25 generally describe an outline of what the RFP will

- 1 include; and Scott and Paul will fill in with more
- 2 detail.
- 3 The opportunity. There's six bullets here.
- 4 You've seen them at different times. The top bullet
- 5 I'll underscore is to expand avenues to opportunity for
- 6 all of our citizens. And think about it, when you think
- 7 about the strengths of the site -- and I have worked in
- 8 many cities where they try to construct a story to
- 9 position their project in the market place. Well your
- 10 story is a real story. The intracoastal setting is
- 11 minutes away from the beach. It's a cool place today
- 12 for all ages. It's located near marine resources. You
- 13 have a host of nearby attractions, many of them new:
- 14 Marine resources, pro baseball, shopping, dining,
- 15 entertainment, downtown, of course your beach.
- 16 With the addition of the Event Center you have
- 17 made advancements to be a special occasion place in a
- 18 dramatic waterfront setting. You're located with and
- 19 are cultivating a market, a niche market for meeting and
- 20 conferences. And you're located near to industry
- 21 leaders, which is a platform that can be leveraged to
- 22 drive more business and conference marketing.
- And so today, I mean right now, this is no
- 24 story, it's a cool place. You have like 15 businesses
- 25 there where you can do a variety of things. And there's

- 1 more fun that's on the way.
- 2 And so a lot of what I do is to help people get
- 3 on the same page. But when you take what I just said
- 4 and put it on the same page -- and I'm going to read
- 5 this. In one place who have marina activities, water
- 6 recreation, Event Center, festival park, farmers market,
- 7 new restaurants. In the immediate area we have
- 8 oceanfront, Peanut Island, cruise terminal, fishing and
- 9 diving, marine industry setting, marine life resources.
- 10 And in the nearby attractions we have water parks,
- 11 professional baseball, downtown shopping, dining,
- 12 events, and other Florida tourist assets. And that's on
- one page, and that's real.
- 14 At the workshop we -- the workshop was convened
- 15 around three strategic objectives, and six -- five or
- 16 six success measures: To expand the avenues for
- 17 opportunity in the tax base; to create new investment,
- 18 business, job opportunities; execute a public/private
- 19 partnership deal structure; negotiate site control to
- 20 maximize the district's untapped potential; and to
- 21 execute a district wide shared parking strategy.
- During the discussions there were several ideas
- 23 that were kicked around about what aspiration, what are
- 24 the type of things to be descriptive that you would be
- 25 interested in seeing in the project. And there were

- 1 ideas like a Dave and Buster type operation, which is
- 2 food and family gaming; waterside seafood tropical
- 3 Florida themed restaurants; sports bar and grill; small
- 4 cafes, coffee shops, and entertainment.
- 5 From a hotel perspective there was discussion
- 6 about the potential of a moderately priced hotel for
- 7 business, local and visitors located around or within
- 8 the district. And then entertainment, how do we advance
- 9 an entertainment program that's locally relevant,
- 10 regionally appealing, and locally authentic. And so the
- 11 approach that was discussed there was -- led to the
- 12 rationale of locating a hotel, and what were the
- 13 benefits of doing that. A hotel -- and this is a visual
- 14 that shows some of the types of uses that we're talking
- 15 about. With Mr. Crab just symbolizing local independent
- 16 restaurants combined with chain restaurants.
- 17 The rationale for the hotel within the marina
- 18 project. To differentiate this project as a walkable
- 19 mixed used destination with lodging; appeal to a cross
- 20 section of market segments; to introduce a moderately
- 21 priced hotel to advance your goal to improve public
- 22 access to the waterfront, to reinforce the Event Center,
- 23 and to add value by synergizing the Event Center with a
- 24 potential hotel.
- In terms of the type of place and the sense of

- 1 place we're trying to create, there are also
- 2 opportunities to work with our local partners. In this
- 3 case I'm showcasing the cruise terminal. I mean one of
- 4 their marketing tag lines is Your Port. And think about
- 5 it, this view is a view of me at Marina Village four
- 6 years from now, but it's a view from a balcony, it's a
- 7 view from the Event Center terrace, it's a view from a
- 8 restaurant deck, and I've had a long day having fun in
- 9 the water, going to business meetings, and I did it all
- 10 within Marina Village.
- 11 When we step back and look at where we started
- 12 with the master plan, again this diagram comes up;
- 13 because the master plan was based on having an anchor
- 14 use on Broadway, have anchor restaurant uses at the
- 15 water's edge, that the CRA would build an event center
- 16 and improve the marina operations, and that was situated
- 17 next to the cruise terminal. And that resulted in this
- 18 type of development strategy as an aspirational strategy
- 19 for the future. Now this plan included over 200,000
- 20 square feet of retail and within that 50,000 square feet
- 21 of restaurant space.
- 22 Since that time a lot has happened. We've
- 23 learned a lot. Situations have changed. And the market
- 24 has spoke to us in many different ways.
- You've completed Phase I, subject to the

- 1 comments I heard today about what's uncompleted.
- 2 And in terms of the land ownership, the area in
- 3 the blue is the contiguous land that's owned by the CRA
- 4 and the City. And the area in the red is owned by
- 5 Viking and/or the City.
- And so when you think about it, the benefits of
- 7 even considering a hotel within the district is that the
- 8 hotel makes the Event Center stronger, the Event Center
- 9 makes the hotel stronger, and they both make the
- 10 district stronger. And they give you an opportunity
- 11 because of what you have in place in terms of activities
- 12 and quite frankly who you are and how unique you are as
- 13 a city, that it all comes together and gives you an
- 14 opportunity to differentiate yourself in the
- 15 marketplace. And so three, four, five years have
- 16 passed. And I know nationwide that the retail industry
- 17 is down. I'm pretty sure and I know that nobody has
- 18 been beating Scott's door down to develop 200,000 square
- 19 feet of retail. But consistently there has been
- 20 interest in your restaurant space, and more recently
- 21 there has been more interest in developing a hotel.
- 22 So when we think about the industry feedback --
- 23 and I'm going to read this: The hotel is located within
- 24 the district and advances the CRA's goal to expand
- 25 public assess to the water on public property. The

- 1 Event Center, the proposed hotel, convenient secure
- 2 parking in a walkable dramatic setting enhances the
- 3 guest experience. Moderately priced hotel strengthens
- 4 the destination brand of cross market segments. The
- 5 hotel generates first time visitors and repeat business
- 6 from area attractions, events, businesses, and the
- 7 cruise terminal. And increasing guest length of stay
- 8 contributes to more spending per visit, word of mouth
- 9 advertising, and the economic benefits that grow with
- 10 that. And a developer with a strong hospitality, hotel,
- 11 retail, and hotel relationships strengthen the customer
- 12 service focus and brand of Marina Village.
- And so one of the things that came up when we
- 14 were discussing the hotel as an element of the reset
- 15 strategy, is that the decision that the developer, who
- 16 is economically engineering this site from a financial
- 17 perspective and a quality of life perspective, that the
- 18 developer will frame his or her recommendation about the
- 19 importance of the hotel and where the position is to
- 20 contribute to the sense of place that will uniquely
- 21 define them.
- So what we did since the workshop, we
- 23 conceptually illustrated three potential hotel options
- 24 within the district. Again, to translate this idea in
- 25 something tangible that we could further our

- 1 discussions.
- 2 So I'm going to show you three illustrations, A,
- 3 C and B. Each one of them is a different potential
- 4 hotel location.
- 5 The first one is B, but the hotel is located on
- 6 the south side of the district. And the hotel in this
- 7 position, you'll see that there's a field of gray
- 8 parking between the hotel, between the Event Center.
- 9 Those dotted boxes are just implying some kind of future
- 10 development. And it could be parking. Okay? So that's
- 11 sort of the -- that's the south alternative.
- 12 If you were to look at that from an aerial
- 13 perspective -- and this drawing was inspired by sitting
- 14 at the new restaurant and looking out and seeing that
- 15 big beautiful cruise ship. If you look at it you see
- 16 the cruise ship in the background, the hotel in front of
- 17 it, and the bottom right corner in the foreground is the
- 18 Event Center. And you're looking at a promenade and a
- 19 street that fronts the water, which would be a very
- 20 active environment.
- 21 The second alternative that we talked about is
- 22 sort of the what if if you place the hotel orienting it
- 23 to the water side. This alternative maximizes the view.
- 24 We know we're all selling views. Again, the parking
- 25 field is in the back. And every solution or idea that's

- 1 being presented is subject to a long-term shared parking
- 2 strategy that's not represented on any of these drawings
- 3 but would be a critical consideration by any developer
- 4 in developing a firm proposal.
- 5 The next alternative locates the hotel right
- 6 across from the Event Center. The cruise terminal is in
- 7 the background. The new hotel is in front of it. And
- 8 the Event Center is the bottom corner in the foreground.
- 9 That alternative, just to get your imagination going,
- 10 would literally feature a direct connection and a
- 11 crosswalk linking the hotel to the Event Center. But,
- 12 again, there's a shared parking solution that has to go
- 13 with this.
- 14 And this drawing is intended to illustrate the
- 15 importance of thinking about the development strategy in
- 16 terms of the vertical integration of uses. So some of
- 17 the uses that we talked about, that we thought would be
- 18 neat, like the local cafe and little shops and whatever,
- 19 are uses that potentially could be integrated beneath
- 20 the hotel to activate that street as you enter and thus
- 21 activate two streets, your water side street and this
- 22 street.
- 23 MAYOR MASTERS: That's A? What's the alphabet
- 24 for the last one?
- MR. NOTTINGHAM: That was A.

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1	MAYOR MASTERS: That's what I thought.
2	Just a quick question on A.
3	MR. NOTTINGHAM: Yes, sir.
4	MAYOR MASTERS: People who get rooms on the back
5	side of A would be able to see the park, right, at the
6	marina?
7	MR. NOTTINGHAM: The back side of this would be
8	facing the cruise terminal.
9	MAYOR MASTERS: Really?
10	COMMISSIONER PARDO: Yeah.
11	MR. NOTTINGHAM: Because in fact you would be
12	looking in that direction.
13	MAYOR MASTERS: Which one of those drawings
14	would show do you have one that would show the people
15	could see the park from the view?
16	COMMISSIONER PARDO: This one.
17	MR. SKYERS: That's north of the Event Center.
18	MAYOR MASTERS: North of the Event Center.
19	MR. NOTTINGHAM: No, we don't
20	MAYOR MASTERS: None of them would.
21	MR. NOTTINGHAM: And that doesn't I mean
22	we're doing this to get the conversation going. Right?
23	And there are multiple presentations on this.
24	And again I have to emphasize that we are doing
25	this so that we can be as clear as possible on where you

- 1 are and where you want to go and what you're interested
- 2 in. A developer will validate that, take it to the next
- 3 level, or do some thinking out of the box in order to
- 4 partner with us. And that's the kind of developer that
- 5 you want.
- 6 COMMISSIONER PARDO: Are you looking for
- 7 feedback at this time on the hotel?
- 8 MR. NOTTINGHAM: Oh, yeah, yeah.
- 9 COMMISSIONER PARDO: Okay. So I'll give you my
- 10 feedback.
- 11 The second rendering that you showed us, which
- 12 would have been in the --
- 13 MR. NOTTINGHAM: This one?
- 14 COMMISSIONER PARDO: No, that was the first.
- 15 That one.
- 16 Okay. I have a problem with that one only
- 17 because when you're driving down Broadway, it's taking
- 18 this -- this hotel would be taking up a lot of the sight
- 19 line view coming down Broadway. And I think that we
- 20 would like to keep the view as open as possible coming
- 21 down Broadway, so people can see the water and know that
- there's something going on there.
- 23 The hotel -- or the first slide that you showed
- 24 us with the hotel on the south end.
- MR. NOTTINGHAM: Yes.

- 1 COMMISSIONER PARDO: Okay. So that hotel I like
- 2 because right now there's nothing going on on the south
- 3 end, and there's no proposals to put a restaurant on the
- 4 south end. So with that you could get the hotel closer
- 5 to the water. And what it also does, it gives the
- 6 patrons a view of the port and, you know, what's going
- 7 on at Marty Murphy's place, which some people like
- 8 seeing that, they like seeing the boats and the repairs.
- 9 Some people like that. I like that. Seriously I like
- 10 looking at that.
- 11 MR. NOTTINGHAM: That makes you very unique.
- 12 You can't get that anywhere else.
- 13 COMMISSIONER PARDO: Exactly. But if you're
- 14 coming to Riviera Beach, that's what you're looking for.
- 15 Right? And that's what we have with all of the marine
- 16 business.
- 17 MR. NOTTINGHAM: And notice on this one it's
- 18 just implied. This is just a sketch. But you see the
- 19 walkway, there's a walkway implied there that connects
- 20 you to the hotel.
- 21 COMMISSIONER PARDO: But it's also giving you,
- 22 it's giving you a better view of the inlet. Unlike the
- 23 other ones. And we all know what the view of the inlet
- 24 is.
- 25 So I do like that one.

- 1 The second one I don't like because it is
- 2 cutting off the sight lines.
- 3 And then the third one really makes a lot of
- 4 sense because you are more or less connecting it to the
- 5 Event Center which would then probably, you know,
- 6 regardless of where we put the hotel you're still going
- 7 to get activity but it will just make it a little easier
- 8 for the people at the Event -- at the, you know, at the
- 9 hotel.
- 10 MR. NOTTINGHAM: Well, when I was at the
- 11 workshop, just to get the conversation going, we had a
- 12 diagram that we were talking from, and it was an Event
- 13 Center right across. Okay? When we did a little more
- 14 analysis, we said well this came up more than once
- 15 because, you know, there are pros and cons for each.
- 16 And for this one, what it does, it displaces some, you
- 17 know, great parking that you're used to parking to right
- 18 now. And so there is a special parking solution that
- 19 would have to go with that, which may be a deck parking.
- 20 COMMISSIONER PARDO: Right. But also, you know,
- 21 going back to the hotel on the south end, like I said,
- 22 you could get that hotel closer to the water because
- 23 there's nothing else there.
- MR. NOTTINGHAM: Right.
- 25 COMMISSIONER PARDO: It's with the other hotels

- 1 we're hoping to, you know, eventually --
- 2 MR. NOTTINGHAM: You could move it down, yeah.
- 3 COMMISSIONER PARDO: You could move it down.
- 4 Well, you could move it further east than you can with
- 5 the other hotels because of the restaurant pads.
- 6 But in addition to that you could put parking
- 7 behind it. You still have, you know, depending on how
- 8 dense the project is going to be, you could probably put
- 9 parking directly west of the hotel. And then what
- 10 you're also doing is you're making it easier for the
- 11 people coming out of the port, the cruise ships. Now
- 12 they can just drag their luggage right down Avenue B
- 13 and, you know, three minutes they're at their hotel.
- 14 And ultimately, right, that's the plan, we're trying to
- 15 capture those people, instead of them going elsewhere,
- 16 spend a couple of days.
- 17 MR. NOTTINGHAM: You see that little dotted line
- 18 in the top right corner in that white space?
- 19 COMMISSIONER PARDO: Yes.
- 20 MR. NOTTINGHAM: That implies -- at 2:00 in the
- 21 morning I'm doing this drawing and I see it, and I say
- 22 oh my God, it's right next to the cruise terminal, the
- 23 hotel is right there, and there's potential for shared
- 24 parking between you and them.
- 25 COMMISSIONER PARDO: Correct. And we had --

- 1 MR. NOTTINGHAM: And then that little dotted
- 2 line went in.
- 3 COMMISSIONER PARDO: Yeah, so we've had that
- 4 discussion for several years. The port is in desperate
- 5 need of parking. They don't have the space to build a
- 6 parking facility, and they don't have the revenue, you
- 7 know, they don't have the money to build it right now,
- 8 so they've always been interested in a partnership with
- 9 the city-owned parking.
- But, anyway, you know, when you really look at
- it, I think you can do a lot more with the hotel on the
- 12 south end.
- MR. NOTTINGHAM: I got you.
- And with that, and building on your thought,
- 15 when you take a bird's eye view of that street, that can
- 16 be a really, really unique street. I'm talking about in
- 17 South Florida.
- 18 COMMISSIONER PARDO: Correct. I agree.
- MR. NOTTINGHAM: And so you link the hotel to
- 20 that. And the uses you have on the site, what's nearby,
- 21 your beach ad what you have, that -- see, the thing is,
- less is more; and because you're small doesn't mean you
- 23 can't have drawing power. If you're small and unique
- 24 and you have some unique juice to go with it you'll
- 25 attract people, because people are hungry for that; we

- 1 know that.
- 2 COMMISSIONER PARDO: Yeah, and we haven't
- 3 started building -- I believe we have the funding now
- 4 but we haven't started building the docks on the south
- 5 end. So, again, you know, that's something that we can
- 6 incorporate if we, you know, if we decided to go down
- 7 that path and put something at the south end. Then you
- 8 can incorporate docks and, you know, possibly lease them
- 9 to the hotel or make it clear that they're for, you
- 10 know, they're day docks or, you know, there for a couple
- 11 of days.
- 12 MR. NOTTINGHAM: Just in this conversation, this
- 13 exchange right here, you can imagine a developer value
- 14 engineering the site --
- 15 COMMISSIONER PARDO: Absolutely.
- MR. NOTTINGHAM: -- and weighing those
- 17 considerations. And also having to grapple with the
- 18 shared parking solution. Because the place that we are
- 19 describing, okay, in terms of this critical mass of
- 20 restaurants, a hotel, the -- and a professionally
- 21 managed events program that you independently or you in
- 22 partnership with the developer are doing, or they are
- 23 doing it exclusively, that in addition to your
- 24 ambassador program, you know, all of the cumulative
- 25 effect of that is going to draw a whole lot of people if

- 1 that's sustained. And there's a parking solution that
- 2 goes with it.
- 3 COMMISSIONER PARDO: Right, there's a parking
- 4 solution. But then if we have the revenue, if we have a
- 5 commitment from the port, then you could go out and bond
- 6 that commitment and then we can really get, you know, a
- 7 nice size parking garage built.
- 8 MR. NOTTINGHAM: Right.
- 9 COMMISSIONER PARDO: Okay. So, any way, that's
- 10 just my feedback.
- MR. NOTTINGHAM: Thank you.
- 12 Any other questions or comments?
- 13 I've got one more section. It's a quick one.
- 14 COMMISSIONER HUBBARD: I'm sorry. One thing I
- 15 wanted to add about the hotel.
- MR. NOTTINGHAM: Yes, ma'am.
- 17 COMMISSIONER HUBBARD: I would like to see some
- 18 options as to where we can put the hotel outside of the
- 19 marina space, right, in the marina space, because with
- 20 the limited -- and the reason I say that is because with
- 21 the limited number of activities to spend our disposable
- 22 cash on in the City of Riviera Beach now, I would like
- 23 to see if the hotel -- you know, it's a small piece of
- 24 property, and I'm just thinking that that would be
- 25 valuable for activities, and outside -- if we're, if

- 1 we're very close to the marina I don't think the patron
- 2 would not choose it because it's not inside the gates of
- 3 the marina itself. And so that's what I'd like to see,
- 4 some options on where could we put the marina outside of
- 5 the gates of the marina --
- 6 MR. NOTTINGHAM: The hotel outside of the
- 7 marina.
- 8 COMMISSIONER HUBBARD: I'm sorry. The hotel
- 9 outside of the gates. And somewhere close by but
- 10 somewhere just as pleasing and as attractive to
- 11 potential patrons.
- 12 Thank you.
- 13 MAYOR MASTERS: Madam Chair.
- 14 CHAIR MILLER-ANDERSON: Yes.
- 15 MAYOR MASTERS: The reason why I asked the
- 16 question about the hotel closer to the Event Center,
- 17 because the Event Center, the entertainment, attracting
- 18 national artists, people would be coming over from the
- 19 Bahamas and everywhere else to see the concerts. And if
- there's a view of the stage or something from their
- 21 balcony, those rooms would be -- could be charged a lot
- 22 more to have that view, you don't have to go, they can
- 23 just get on the balcony. So that would definitely
- 24 generate a lot of revenue as well. And they can still
- 25 see the ocean.

- 1 That's just a thought out of the box.
- 2 MR. NOTTINGHAM: There's a cost benefit analysis
- 3 that a developer would have to do. But the goal is to
- 4 get people to stay as long to spend and return. And the
- 5 longer you stay on the property, you spend more money.
- 6 And so if you're staying overnight you're spending more
- 7 money. Right? And if it's convenient for you and it's
- 8 walkable then you're more likely to return.
- 9 The next section is a summary of what would be
- 10 in the RFP. At the workshop we talked about execution
- 11 model, we called it the five P's: Positioning,
- 12 packaging, procurement, phasing, and partnership. And
- 13 those are sort of the broad brush elements of the RFP
- 14 approach.
- 15 When we stepped back, recognizing that the RFP
- 16 is a starting point in the partnership and in the
- 17 negotiation, there are five deal points that we can
- 18 reasonably expect that will be part of that discussion.
- 19 And I'm going to read them: One, land ownership
- 20 appraisal deal structure clarity. Parking investment
- 21 financing and development operations. Public financing
- 22 available to close any potential private financing gap.
- 23 Community Benefits Agreement requirements and joint
- 24 roles. Public commitment to sustain current district
- 25 services. Public commitment to local and regional event

- 1 programming. And the designated representatives with
- 2 clear reporting authority at the executive level and the
- 3 project level, for the developer and for the City.
- 4 And the way that the RFP will be structured is
- 5 that we will ask -- we are proposing that we would ask
- 6 the developer to submit a conceptual -- submit their
- 7 qualifications, submit a conceptual development plan, a
- 8 physical plan, and submit a development budget and
- 9 submit a proposed land deal. Those would be the broad
- 10 brush business criteria.
- Now the drawing that you have, there would be
- 12 two, two conceptual plans that would be presented. The
- 13 first conceptual plan, which we call the base case,
- 14 okay, the base case is your land in the red, excluding
- 15 the Viking property, the Yachtsman. Okay? That would
- 16 be the base case.
- 17 The next scenario, land ownership scenario,
- 18 would be all the land within the red, including the
- 19 Viking land, the Yachtsman, and the land that's owned by
- 20 Viking and the CRA. So there would be two, there would
- 21 be two proposed, conceptual proposals. One proposal, if
- 22 you were going to proceed without using the Yachtsman
- 23 property. And then another proposal which we call it
- 24 the maximal proposal.
- Now we have to remember timing now. So you

- 1 select a short list of developers; you got one, two, and
- 2 three. You qualify those developers. You rank those
- 3 developers. And then you would go into a detailed
- 4 negotiation with the developer that would include the
- 5 land deal. And at that point in time if it's the base
- 6 case it would be just with you. If it's the maximum
- 7 case it would be a triangular negotiation with you and
- 8 with Viking and with the developer. And we thought that
- 9 that was a good starting point in terms of structure,
- 10 and at least structure it with you so that we could get
- 11 some feedback on it.
- 12 COMMISSIONER PARDO: Madam Chair.
- 13 CHAIR MILLER-ANDERSON: Go ahead.
- 14 COMMISSIONER PARDO: I have a question.
- 15 So tell me about -- so it will be
- 16 qualifications, their plan, their budget --
- 17 MR. NOTTINGHAM: Right.
- 18 COMMISSIONER PARDO: -- but will they also have
- 19 to prove to us that they have the funds to move forward
- 20 with the project?
- 21 MR. NOTTINGHAM: Yes. Scott -- actually --
- 22 COMMISSIONER PARDO: So make that clear.
- MR. NOTTINGHAM: -- Scott is going to go through
- 24 a more detailed description of the selection criteria.
- 25 COMMISSIONER PARDO: Okay. Fine.

- 1 MR. NOTTINGHAM: But, absolutely, you can't
- 2 contract with somebody that doesn't have the financial
- 3 wherewithal. So we'll get that straight.
- 4 COMMISSIONER PARDO: Right. But we've had
- 5 people come in and --
- 6 MR. NOTTINGHAM: No, I understand.
- 7 COMMISSIONER PARDO: -- say they have hundreds
- 8 of millions of dollars and the next thing you know --
- 9 MR. NOTTINGHAM: I understand.
- 10 COMMISSIONER PARDO: Okay. That's fine. Thank
- 11 you.
- MR. NOTTINGHAM: And the criteria sets a high
- 13 bar in terms of the experience and track record of the
- 14 developer that you want to partner with.
- 15 COMMISSIONER PARDO: Sure.
- 16 MR. NOTTINGHAM: And we may not be able to get
- into all the details today but they're definitely on
- 18 Scott's and Paul's screen because we've been talking
- 19 about it for two days.
- 20 COMMISSIONER PARDO: That's fine. Thank you.
- 21 MR. NOTTINGHAM: And just to drill down a little
- 22 bit more. This is a table of contents of the RFP. It's
- 23 nothing different from what you've -- what you're used
- 24 to seeing. The only special thing about this one would
- 25 be the nuance of two conceptual development proposals

- 1 because of the land ownership circumstance.
- 2 Okay.
- 3 INTERIM EXECUTIVE DIRECTOR EVANS: The next
- 4 category of the workshop that we'd be going into is the
- 5 processing schedule. I won't read all the various
- 6 elements but I'd like to talk about some of the key
- 7 moments in time for this process that we propose to move
- 8 through.
- 9 Starting with next month on the June 28th we
- 10 would propose to have the next workshop. And we've
- 11 already gathered some feedback of some information that
- 12 we'll bring to that workshop. And all of the questions
- and comments that we receive today we'll try and
- 14 incorporate either responses or incorporate them
- 15 directly into the RFP, and we'll be able to discuss
- 16 those at our next workshop.
- And then following that, once we've incorporated
- 18 all of the changes from the Board then we will set a CRA
- 19 Board meeting where you can review the final changes
- 20 before issuing RFP.
- 21 The process we're proposing with the development
- 22 opportunity would be at least 90 days. And depending on
- 23 when this officially gets issued we would like to have
- 24 the final rankings and the final evaluation results
- 25 submitted to the Board for your review and approval in

- 1 December, perhaps January, depending on when we can
- 2 issue the opportunity.
- 3 And then after that begins the predevelopment
- 4 activities and the negotiations of the final development
- 5 agreement. The final development agreement of course
- 6 would include the Community Benefits Agreement within
- 7 it.
- 8 And this process is also -- the one I'm showing
- 9 is following the Urban Land Institute proven process for
- 10 private/public developments.
- 11 When we begin our negotiations we'll conduct
- 12 additional workshops with you to refine the project
- 13 vision; develop the land, building and infrastructure
- 14 program; finally approve the design and the phasing that
- 15 the developer is proposing, and negotiate the final
- 16 financial components. And all of those elements lead to
- 17 completing the final development agreement.
- 18 And then once that's been completed we complete
- 19 site plan approval and prepare construction plans.
- 20 So if we can complete the final development
- 21 agreement sometime in 2018, then in early 2019 we can
- 22 complete site plan approval, complete the project
- 23 financing and the final pre-construction activities; and
- 24 then as quickly as we can get to construction, including
- 25 expedited permitting review by the City.

- 1 The next element that I'd like to go into is a
- 2 discussion of the various teaming agreements that we see
- 3 that could come out of this project, as well as a
- 4 discussion of the community benefits agreements that
- 5 we'd be looking at achieving.
- One of the things we've been trying to look at
- 7 is the project from a wholistic view, which includes not
- 8 just construction but it includes leasing and work force
- 9 development, the community outreach we would need to do,
- 10 the various team components that would be involved in
- 11 this project from start to finish. That includes the
- 12 design professionals, the end businesses who move into
- our new spaces, and the various construction trades and
- 14 skills that would be involved from the start of the
- 15 project all the way through to when we have new
- 16 businesses moving into the project.
- And what we would like is for the Community
- 18 Benefits Agreement and the local participation approach
- 19 to address all of those various components. So we're,
- 20 we're developing an approach that looks at all of the
- 21 different professionals, opportunities, equity
- 22 availability; all the different levels from the
- 23 development, construction, design, leasing, and our
- 24 eventual end user businesses. Towards that end we've
- 25 brought Paul Skyers, our economic development

- 1 consultant, who is going to talk about first starting
- 2 with team structures and then he's going to go into some
- 3 target deliverables for our Community Benefits
- 4 Agreement.
- 5 And towards our teaming agreements the CRA has
- 6 started holding in cooperation with the City's staff
- 7 public information meetings designed to provide outreach
- 8 efforts to inform local contractors and local business
- 9 about future opportunities both in this project and from
- 10 the City of Riviera Beach. We've held five different
- 11 meetings starting from February through May 5th, all
- 12 related to small business development and getting word
- 13 out to local contractors about some of the new projects
- 14 that will be coming forward. And we're going to
- 15 continue to do this throughout the process as we proceed
- 16 towards this, and developing the team instructors and
- 17 trying to create databases that we can provide to the
- 18 potential developers, that list all of our local
- 19 businesses, contractors. And we would actually create a
- 20 website that would be specifically for this opportunity.
- 21 And on that website we would list all of our partners
- 22 who are looking to participate.
- In the RFP process we'll also build in various
- 24 meetings where we invite our local businesses to come
- and meet the developers who are interested in the

- 1 project, so that we can increase their exposure to some
- 2 of the developers who may be applying for this project.
- 3 And with that I will turn the mic over to
- 4 Mr. Paul Skyers.
- 5 MR. SKYERS: Afternoon, Madam Chair,
- 6 Commissioners, Mr. Mayor, good afternoon.
- As Scott emphasized, the foundation, the very
- 8 fabric that this teaming structure is built on, and the
- 9 teaming agreements that will bond everybody together
- 10 legally, is the fact that we want to encourage or
- 11 optimize local participation; meaning businesses that
- 12 are based in Palm Beach County and of course with an
- 13 emphasis on businesses that are located within Riviera
- 14 Beach. To that end we propose that the developers go
- 15 about the business of creating their structure, their
- 16 team structures, that will allow for maximized
- 17 participation locally. So you can envisage, you can
- 18 envisage all of the functionalities that take place in
- 19 the development exercise, including design,
- 20 construction, leasing, property management, et cetera,
- 21 that the developer and potentially his joint venture or
- 22 her joint venture partner would want to look at those
- 23 functionalities in, not only in terms of people that
- 24 they've worked with before but also looking at the local
- 25 talent pool at every level, at the development level, at

- 1 the design level, at the build-out level, at the
- 2 construction level, and then subsequently at the
- 3 occupancy level for participants.
- 4 We envisage team structures that could look like
- 5 this. You would have a master developer and a joint
- 6 venture partner at the development level. They would
- 7 have a building contractor, engineering services,
- 8 property management, people reporting to them; and then
- 9 of course that building contractor would have
- 10 subcontractors underneath him and local subcontractors
- 11 underneath him as well. Or her.
- 12 It could, conversely it could look like this.
- 13 And this is just two of a thousand different
- 14 permutations or arrangements that would allow them to
- 15 optimize local participation. You could have a master
- 16 developer and a joint venture partner who is also a
- 17 design build expert. And there are quite a few teams
- 18 here in Palm Beach County that about could qualify for
- 19 that. You'd have reporting to them subcontractors, of
- 20 course, local subcontractors, property management,
- 21 leasing specialists, et cetera, marketing people.
- 22 All of these arrangements will be bound together
- 23 by joint venture agreements at the design level, teaming
- 24 agreements at the lower levels. So that you don't have
- 25 the possibility of any funny business.

1 In some of these situations where we look at 2 development opportunities developers develop amnesia after they win the contracts and they forget who the 3 4 subs were and the contractors were and professionals 5 were who they made commitments to in the process of 6 putting together the RFP or designing teams to impress local cities or commissions. 8 What we would require of them is that they 9 submit teaming agreements to you. A lot like what you see at the general services level of the government and 10 some of the regionalized SBA contracts, which designate 11 12 purpose, participation level, equity share, profit 13 share, expected work effort from each of the partners in that teaming agreement. And those would be recorded 14 15 with the CRA so that if there was ever any dispute as to 16 who was supposed to be the roofing contractor, say for 17 instance, on a job, we could just reproduce the teaming 18 agreement to that developer so that we, you know, 19 eliminate the possibility of having amnesia. 2.0 By so doing you protect your local participants 21 whether they are small business entities that are at the 22 contracting level or more sophisticated entities that 23 are at the development level or, you know, specialists 24 that are in the professional services arena. protect them from losing an opportunity because of some 25

- 1 nefarious activity.
- 2 The other thing that's pretty unique about
- 3 teaming agreements, and it's something we need to think
- 4 about carefully, is that they're exclusive. In other
- 5 words when, you know, Roofer X signs a teaming agreement
- 6 with Team Y or Team Z, that's who they go through this
- 7 whole competitive process with. They can't double dip
- 8 and sign up with another development group. So there
- 9 are some pluses and some minuses to it, but it creates
- 10 an environment of integrity. And it also forces that
- 11 roofing subcontractor to give his or her all to that
- 12 development team to optimize and ensure that that
- 13 particular development team wins the contract. You
- 14 don't have cross pollination in terms of people cross
- 15 marketing themselves to commissioners. It eliminates a
- 16 lot of the problems that exist now in typical bidding
- 17 contracts.
- 18 So that's basically it for team structure and
- 19 for teaming agreements. There's a lot of detail that we
- 20 added to your handouts, you know, that we can get into,
- 21 you know, if you want to break for some questions on
- 22 that. Or if not, I'll jump straight into the Community
- 23 Benefits Agreement. So I'll pause for a minute.
- 24 COMMISSIONER PARDO: Madam Chair.
- Okay. One thing that I would like to see --

- 1 and, you know, when we were going through the marina
- 2 project, Phase I, I brought this up and we were able to
- 3 do it, apprenticeship programs are very, very important.
- 4 We have a lot of residents in the city who have gone
- 5 through the local apprenticeship programs that the
- 6 unions provide. And I think it's, it's important that
- 7 whoever bids on this knows that, you know, they need to
- 8 use apprentices.
- 9 I think the City, the City procurement policy
- 10 says anything over \$750,000 you need 20 percent of
- 11 apprenticeship participation. Even though it's really
- 12 not our money that we're using, it's still our property
- 13 so we should have a say in it. And I feel strongly
- 14 about that.
- MR. SKYERS: Okay. Great.
- 16 Anybody else?
- 17 COMMISSIONER HUBBARD: The apprenticeship
- 18 programs that we have here, when we use an
- 19 apprenticeship program, say for example if they came
- 20 from one of the local -- the apprenticeship program was
- 21 held or hosted by a local union. Now these gentlemen
- 22 were apprentices and they're certified and they are no
- 23 longer attending with that particular union but they are
- 24 well certified and ready to go to work. Are we looking
- 25 at the apprentice from that angle or are we saying the

- 1 local unions who are actually hosting apprenticeship
- 2 programs right now, that they would eat the 20 percent
- 3 of the program up? I meant based on the agreement
- 4 that --
- 5 MR. SKYERS: The teaming agreements? Or the
- 6 teaming structure?
- 7 COMMISSIONER HUBBARD: Yes, the structure. The
- 8 structure. I know that -- you know, what -- I was just
- 9 saying how that would play into it.
- 10 MR. SKYERS: Right. The way we would
- 11 envisage -- and granted there could be a thousand
- 12 permutations -- is that private contractors, private
- 13 professionals would hire the talent that they needed, be
- 14 they apprentices of any sort.
- 15 If you would want to run an apprentice program
- 16 outside of the hiring process of the private contractors
- 17 and professionals that get retained to do this work it
- 18 might get a little tricky. So I would -- I would almost
- 19 say to integrate it within that process, and require of
- them performance at that level, where you had a pool of
- 21 apprentices across varied skills, plumbing, carpentry,
- 22 roofing, whatever, and require that each of those trade
- 23 specialists, concrete, brick laying, whatever, hire a
- 24 certain amount of apprentices from a certified local
- 25 union that everybody is appreciative of.

Page 48 1 And even journeymen. I'm assuming -- because --2 COMMISSIONER HUBBARD: Yes. You know, and 3 that's what I was thinking, the apprentices can come to 4 us through two levels, through a current program that 5 they're in and then we have those apprentices that were 6 certified and done but they didn't get any work because there really wasn't any work, you know, out there for 8 So I was just wondering if the union -- if the union that they went through would have to bring them 9 back or if they would still be eligible to be a part of 10 11 this initiative. 12 MR. SKYERS: The one thing that --13 COMMISSIONER PARDO: Ms. Hubbard, one thing I 14 just want to mention to you, we ran into this when we 15 were doing the marina. So it turns out that there is an 16 electrical apprenticeship program, they're not union, 17 it's a private company, they're in West Palm Beach, and 18 because they have an apprenticeship program they were 19 able to -- I believe they got a piece of it. You know, 20 Jimmy Keller, they got some, but they also --21 MR. SKYERS: So then you contracted with that 22 private company to do a block of the work, is what 23 you're saying? 24 COMMISSIONER PARDO: Yeah, they got a piece of 25 it along with the union.

1 COMMISSIONER HUBBARD: You know, a lot of the 2 guys that graduated even from the private apprenticeship program, as well as the union offered apprenticeship 3 4 program, you know, was on the down turn for a little 5 while. Mr. Role was telling me about it. Because there wasn't a lot of work here in Palm Beach County, they went up on the north end of the county and they worked. 8 I was just wondering --9 COMMISSIONER PARDO: Some of them went to Miami. 10 COMMISSIONER HUBBARD: -- would they be 11 eligible, that apprenticeship group, that class, let's 12 say it was the class of 2015, 2016, would they be 13 considered still an apprentice to work on this project? 14 MR. SKYERS: Absolutely. And something that we 15 haven't discussed is the management technical resources 16 that we would like, we're suggesting that we provide as 17 a part of the Community Benefits Agreement support to 18 small business people. Not at the joint venture level. 19 They need to have their own levels of sophistication to 20 handle their business. But you come down to that level 21 where you have the professionals and then further down 22 to the level where you have the contractors, we would 23 like with your blessing to provide a management 24 technical support program that offers them help with 25 estimating, financing, management, strategic management

- 1 of their small enterprises, as long as they are locally
- 2 based, to help them over the edge.
- 3 So conceivably if some of those journeymen have
- 4 evolved into small businessmen at this point in their
- 5 development then they could have avail themselves of
- 6 those services if they were lucky enough to be on the
- 7 winning team. Can't extend the services to participants
- 8 who aren't on the winning team, we don't have enough
- 9 money. But we definitely could for the contractors and,
- 10 you know, skilled tradesmen who are on the winning team.
- 11 COMMISSIONER HUBBARD: The one thing I don't see
- 12 up there is the bonding pool, the pool of funds that
- 13 need to be made available to those very same persons.
- 14 Because chances are if they need that they need a
- 15 bonding pool of money that we talked about years and
- 16 years ago making available to the very small contractors
- 17 so that they could participate.
- 18 MR. SKYERS: Yeah, we were going to discuss that
- in the Community Benefits Agreement.
- 20 COMMISSIONER HUBBARD: I can hold out.
- 21 VICE-CHAIR DAVIS JOHNSON: Madam Chair.
- 22 CHAIR MILLER-ANDERSON: Go ahead.
- Is the microphone on her?
- 24 VICE-CHAIR DAVIS JOHNSON: My concern when we
- 25 were talking about the various teaming structures and

- 1 the exclusivity that was mentioned, or that I thought I
- 2 understood Mr. Skyers to say, that if you team with one
- 3 organization you could not submit with another. Did I
- 4 understand that properly?
- 5 MR. SKYERS: Yes, Commissioner, that's correct.
- 6 VICE-CHAIR DAVIS JOHNSON: So would not that
- 7 lessen a business's opportunity to bid or submit a
- 8 teaming structure which -- I just see that as cutting
- 9 a chance for success and/or participation. So that just
- 10 brings concern to me when you talk about exclusivity or
- just being able to submit a teaming agreement or some
- 12 proposal on this project with one potential developer.
- 13 MR. SKYERS: Commissioner, we could possibly
- 14 make an accommodation for local subs. We wouldn't want
- 15 to do that throughout the entire structure but for local
- 16 subs because they're such a limited commodity we could
- 17 possibly do that if that would meet with your agreement.
- 18 VICE-CHAIR DAVIS JOHNSON: So then am I also
- 19 understanding that on the subcontractors, sub-consultant
- level, there is opportunity to bid multiply?
- MR. SKYERS: Yeah, we could do that. But what I
- 22 would encourage you to do is to lean heavily in the
- 23 direction of locally based, Riviera Beach based subs for
- 24 that singular accommodation. I wouldn't make that
- 25 available across the board to everybody in Palm Beach

- 1 County.
- 2 CHAIR MILLER-ANDERSON: Anything else?
- 3 VICE-CHAIR DAVIS JOHNSON: Yes. I am just
- 4 concerned about boxing a local vendor. Because our
- 5 biggest concern is with our Riviera Beach businesses,
- 6 making sure that there is local participation. So if
- 7 there are levels or opportunities for those contractors
- 8 to bid with whomever, then that sits well with me.
- 9 Now I get it when you talk about not wanting to
- 10 have on that larger scale when you're talking about
- 11 your, your master developer or whomever in that guiding
- 12 roll, you may not want to have multiple considerations
- 13 there. But I definitely believe that in the
- 14 sub-consultants and the tiered levels there needs to be
- an opportunity for our businesses, our local businesses
- 16 especially, to be able to bid across the board.
- MR. SKYERS: Yeah. Give us an opportunity then
- 18 to revisit that and come back to you with some
- 19 suggestions that are more inclusive. We definitely --
- 20 we'll figure out a way to be more accommodating.
- VICE-CHAIR DAVIS JOHNSON: Okay. Thank you.
- MR. SKYERS: Yes, ma'am.
- Okay. So I would like to, with permission, jump
- 24 to the CBA.
- 25 INTERIM EXECUTIVE DIRECTOR EVANS: And I'll let

- 1 Paul go through our targeted deliverables for Community
- 2 Benefits Agreement. I just, I want to touch on a couple
- 3 of things. One, the Community Benefits Agreement will
- 4 ultimately get negotiated in the final development
- 5 agreement which includes all of the terms for the
- 6 development proposal. And the key components of other
- 7 community benefits agreements that we've been looking at
- 8 is you need a defined process to deliver the results.
- 9 So when you're looking at your targets or your goals you
- 10 need to think through the process that's going to happen
- 11 so that we can ensure that it's a partnership between
- 12 the City and the CRA and the developer towards meeting
- 13 those goals, because sometimes we have to work together.
- 14 Obviously the developer has to be committed to the
- 15 outcomes. And we need to make sure that there's teeth
- in the agreement to ensure that they're committed to
- 17 those outcomes. And then we also need to look through
- 18 what resources are going to be required in order for him
- 19 to meet the requirements, or her, and for us to support
- 20 the implementation. And we want to do that now and as
- 21 we negotiate the agreement so that we put in the
- 22 resources in that agreement so that there's no surprises
- 23 at the end on what's required to meet all of our goals
- 24 and objectives.
- 25 And with that...

- 1 MR. SKYERS: Thank you. Thank you, Scott.
- 2 So cities have figured out ways in which to
- 3 communicate in a uniform and organized manner to
- 4 developers our interest in developing within their
- 5 environs. A way to engage the community at large in
- 6 addressing its needs. And the vehicle for doing that,
- 7 you know, is this Community Benefits Agreement, which is
- 8 a formalized agreement between -- it would be I guess
- 9 the CRA or the City and the development team.
- 10 It typically involves improvements from an
- 11 economic standpoint, economic development standpoint,
- 12 that run the gamut, like you see here, of job creation,
- 13 work force development, local business enterprise
- 14 activities. And sometimes it even involves social
- 15 objectives.
- 16 What we propose here tonight is a list of items
- 17 that we have identified -- and to be honest with you, a
- 18 lot of them are related to the CRA district -- that we
- 19 think would create discussion amongst yourself at the
- 20 commission level for what could be an ideal package.
- 21 It's based on looking at an overall value of about two
- 22 million dollars in present value terms, against the
- 23 development process, a development opportunity that's
- 24 probably 30 million dollars or 40 million dollars. So,
- 25 you know, you're looking at a small portion of that over

- 1 the life of the project that the developer would have to
- 2 underwrite out of his or her own pocket.
- 3 Our suggestions for job creation then, as part
- 4 of this project, would be that the developer strive to
- 5 achieve a goal of 30 to 40 percent of all of the total
- 6 skill trades, being locally assigned to local
- 7 contractors and skill trades people. Roughly to 30 to
- 8 40 percent of the dollars in that project for
- 9 professional services; I'm referring to the engineers,
- 10 the architects, the land surveyors, anybody who wears a
- 11 golf shirt to the job site.
- 12 And ultimately when the project gets built, in
- 13 terms of hiring we're looking for that ultimate group of
- 14 entities that will occupy, will run these enterprises,
- 15 whether they're hotels or, you know, restaurants or
- shops, to hire the equivalent of between 20 to 25
- 17 percent of their total labor force, management force,
- 18 I'm sorry, from local residents.
- In terms of work force housing -- and again we
- 20 are focused exclusively on the need for work force
- 21 housing within the CRA -- we propose that you
- 22 contemplate asking the developer for an investment,
- 23 somewhere to the tune of between 500,000 and 800,000 in
- 24 what we call a work force housing fund. That developer
- 25 of course would have first right of refusal of

- 1 developing that work force housing at a later date.
- 2 This almost gives him or her a two-for-one on this deal.
- 3 They get to develop a marina project and they also get
- 4 to be the first person in line to develop work force
- 5 housing. You know, you would have to work out the
- 6 details as to, you know, what, what equity that would
- 7 translate to in the subsequent work force housing
- 8 project, but we suggest that you contemplate that for
- 9 your consideration.
- 10 And then based on what Commissioner Hubbard was
- just asking about, which we call the wrap up insurance
- 12 program or the owner controlled insurance program, we
- 13 would like that developer or developer and his joint
- 14 venture partner to insure the entire property, for all
- 15 liability insurance that's needed, all the bonding
- 16 that's needed, so that releases the burden of all of the
- 17 subcontractors and the general contractor and everybody
- 18 underneath him on the project having to qualify for
- 19 bonding. Which is a challenging thing as firms grow.
- 20 If they take care of that need, that benefit to your
- 21 local businesses would probably translate to in my rough
- 22 estimation some, almost some four million dollars in
- 23 benefits right there.
- We also, as we mentioned earlier, would provide
- 25 the local subs or contractors who were lucky enough to

- 1 win, be on the winning team, with management and
- 2 technical services if they needed it. And for those
- 3 apprentices who haven't gone through a formal work force
- 4 readiness training program within the union structure,
- 5 but they need work force readiness training, so we
- 6 don't get embarrassed when they go on the job site, they
- 7 know how to act, they know how to show up on time, they
- 8 know what working a 40-hour work week is all about, they
- 9 understand the principles of working with co-workers, we
- 10 would also offer them a work force readiness program.
- 11 All of these will be buttressed by our
- 12 monitoring and control program, because of course the
- 13 key thing is we looked at all of these community
- 14 benefits agreements, is how you enforce it. It's all
- 15 about the teeth. Because you can make commitments up
- 16 front that never get fulfilled if you don't enforce it.
- 17 So we're recommending that you consider that the
- 18 developer again would leave in your charge an
- 19 irrevocable letter of credit for \$500,000; and if they
- 20 didn't perform on any of these commitments then that
- 21 \$500,000 would fall to the City.
- We also would require that that developer
- 23 provide us with either monthly or quarterly community
- 24 impact reports so that you can monitor -- the project is
- 25 going to be a 12-month long build-out?

Page 58 1 INTERIM EXECUTIVE DIRECTOR EVANS: At least. 2 MR. SKYERS: And then the development part of it is probably another 12 months to 14 months. So you're 3 4 looking at a 24-month experience. We would require that 5 they provide you with regular community impact reports so that you can keep track of how well they're complying, how well they're achieving the goals that 8 you've set for them. 9 COMMISSIONER HUBBARD: You said that this project would be how many millions of dollars? And the 10 11 first shot you showed us was about two, you said that was about two million --12 13 MR. SKYERS: 30 million dollar project, 30 to 40 14 million dollars, hotel, some restaurants --COMMISSIONER HUBBARD: 30 to 40 million dollars. 15 MR. SKYERS: -- a garage. 16 17 COMMISSIONER HUBBARD: Well, one thing I've seen here in development in the City of Riviera Beach, 18 19 developers will pay you that fee as opposed to that --20 having the local participation. They would pay -- we 21 had a program called MEHA (phonetic), and they would pay 22 you a fee as opposed to having to meet the local 23 participation requirement before it was gold. 24 that's why I changed the word to requirement. 25 have to make sure that it's not as attractive for them

- 1 to just pay \$500,000 out of a 40 million dollar pot to
- 2 say, hey, you go away, it's worth \$500,000 for you to go
- 3 away.
- 4 MR. SKYERS: You could raise it to a million.
- 5 It's up to you as a commission.
- 6 COMMISSIONER HUBBARD: Let me say this. I want
- 7 us to find a way to make sure that the locals, the subs,
- 8 and the people that they're going into that teaming
- 9 agreement with is with them. Okay, say you and I team
- 10 up for a project. So when we go in for the project,
- 11 after a while you decide that I'm too much of a burden
- 12 because of my lack of knowledge or whatever, and so you
- decide that you're not going to do business with me.
- 14 But you got the job based on my participation. So we
- 15 need to tell them when you let this guy go, for anything
- 16 that we deem unreasonable, then you get to go with him.
- 17 So you've got to try to make this marriage work, because
- 18 you guys are in here together, and you got this -- this
- 19 just happened down in Delray. So that's what, that's
- 20 what happened down there with the project in Delray,
- 21 with the community benefits -- yes, they, they, they,
- they let the prime go, because the prime no longer
- 23 wanted to leave the dance with the girl that he brought
- 24 to the dance.
- MR. SKYERS: There's a legal binding contract,

- 1 it's called a teaming agreement, between the prime and
- 2 the sub. Conceptually, conceivably that sub could sue
- 3 for liquidated damages, and the City couldn't -- we
- 4 couldn't intervene in that legal experience but we could
- 5 insist that he replace that sub with another local sub.
- 6 We could, if we wanted to get into the entanglement.
- 7 COMMISSIONER DAVIS: Madam Chair.
- 8 CHAIR MILLER-ANDERSON: Go ahead.
- 9 COMMISSIONER DAVIS: I'll wait until you're
- 10 finished.
- 11 COMMISSIONER HUBBARD: You know, and that's why
- 12 I'm saying let's put it in in the beginning. Let's set
- 13 the rules of the game up front, so no one can come back
- 14 and tell us well you can't do. Yes, we did, you signed
- 15 your name to it.
- 16 VICE-CHAIR DAVIS JOHNSON: Madam Chair.
- 17 CHAIR MILLER-ANDERSON: Hold on one minute.
- 18 We have Councilperson Davis, and then Ms. Davis
- 19 Johnson if Ms. Hubbard is finished.
- 20 COMMISSIONER HUBBARD: Yes, ma'am.
- 21 COMMISSIONER DAVIS: It seems that as we all
- 22 attempt to come to a common goal of making sure we
- 23 sustain local participation throughout the entire
- 24 project, so we will have a project manager over this
- 25 project at all times, correct? One of the things -- and

- 1 this would be just my suggestion, just to consider, and
- 2 if it doesn't work I understand, but I got to throw
- 3 something out there -- is to attach this agreement to
- 4 the permitting process. So there's a trigger there, you
- 5 know, throughout the permitting process that stops
- 6 everything, hold on, something has changed here, and
- 7 then the project manager and the developer can have a
- 8 conversation to figure out, hey, is this something that
- 9 the developer did their job and the local partner
- 10 probably was negligent and became a serious liability,
- 11 and that's something different, then the project manager
- 12 will say, hey, you know what, they had a reasonable
- 13 reason to do this, and we can support that. Or they
- 14 doing like what Councilperson -- Commissioner Hubbard is
- 15 stating is, they took them to the dance and changed
- 16 dates in between the process. And if that's the case,
- 17 that's something that the project manager can attach
- 18 that to the trigger with the permitting process; which
- 19 everybody understands no one wants that to happen. So
- 20 that way we make sure that our project manager is in
- 21 place to all our guidelines and have that great
- 22 relationship.
- 23 CHAIR MILLER-ANDERSON: Okay. Councilwoman
- 24 Davis Johnson.
- 25 MR. SKYERS: Councilwoman Davis --

1 VICE-CHAIR DAVIS JOHNSON: I'm here. So I agree 2 with Councilwoman Hubbard in that we certainly need to put language in place in our documents that talk about 3 4 utilizing the businesses that you partner with on this 5 project. I believe that we should leave language in there unless they can show to our project manager, to our CRA director or whomever, that the business is not 8 ready, willing or able to complete the work, or unless they conducted some egregious act, I cannot understand 9 for the life of me why you would not forge the 10 11 continuation of the partnership. You've got the points, 12 you utilized the name of the business, now let's 13 continue to make sure that they can -- in the 14 subcontracting category that they can build capacity and 15 grow and create the partnerships and the development 16 that we ultimately want to see for our local businesses. 17 And then on the team side you would need to have 18 some ironclad language in that contract that will tie 19 them financially or being at risk of losing the project, but we have to have that language in there because that 20 21 will be key. And I believe that your person who is 22 conducting compliance would be able to tell you how the 23 business is performing, whether or not they are doing 24 their due diligence in completing the tasks that are a 25 part of their contract. So we can put that language in

- 1 there and make sure that on the compliance side we have
- 2 compliance; making sure that the businesses are using
- 3 their own work force and that they are performing the
- 4 job and the tasks that they have indicated that they
- 5 would. So if we do that I believe that we would protect
- 6 ourselves but more importantly we would be protecting
- 7 the interests of the local businesses.
- 8 MR. SKYERS: Thank you, Commissioner.
- 9 CHAIR MILLER-ANDERSON: Any other questions?
- MR. SKYERS: Okay.
- I'll just leave you with a little bit on our
- 12 approach to -- an expansion on the definition of local
- 13 business enterprise. It's in your notes, but just to
- 14 kind of give you the broad strokes. As Scott mentioned
- 15 earlier in response to Mayor Masters question, we're
- 16 focusing on the definition of local here as being all of
- 17 Palm Beach County, with special emphasis on those
- 18 businesses that are domiciled, you know, headquartered
- 19 or based here in Riviera Beach. By definition then that
- 20 would exclude businesses that have a post office box in
- 21 Riviera Beach, have a temporary location in Riviera
- 22 Beach, have moveable property like a trailer as their
- 23 office in Riviera Beach; have a location that was
- 24 established to oversee a project, you know, such as a
- 25 construction project office, and then moved off the

- 1 site; or businesses that have the equivalent of a work
- 2 space that was provided in exchange for goods or
- 3 services, as opposed to monetary rent. Those are
- 4 excluded from the recognition. They need to have a
- 5 permanent structure based here in Riviera Beach to get
- 6 that extra, extra bonus on top of being based in Palm
- 7 Beach County.
- 8 We challenge those businesses then to establish
- 9 a local place of business here in Riviera Beach. If
- 10 not, in Palm Beach County. The business should possess
- of course a business tax registration certificate. It
- 12 should be owned and controlled by individuals who reside
- 13 in the USA. Of course it can't be owned by a Riviera
- 14 Beach employee because of the nature of conflict of
- 15 interest in the program. It's unfortunate but those are
- 16 the exceptions.
- And it's up to you as a commission to determine
- 18 what the bonus structure should be for those businesses
- 19 that are actually resident here or headquartered here in
- 20 Riviera Beach.
- 21 We have a lot of situations that we looked at in
- the early registrations where we have businesses that
- 23 for one reason or another that have people, owners that
- 24 reside here in Riviera Beach but their businesses are
- 25 headquartered in other cities. They couldn't find space

- 1 to accommodate them in the way that they needed, it's
- 2 too pricey or it didn't meet their needs. So in
- 3 instances like those it's up to the Board to determine
- 4 whether or not those qualify as Riviera Beach based
- 5 businesses or as Palm Beach based businesses.
- 6 Our submission by definition here would require
- 7 that you look at them as Palm Beach based businesses,
- 8 Palm Beach County based businesses, not Riviera Beach
- 9 based businesses because the CEO lives here in the city.
- 10 But then that would be up to you as a commission to
- 11 determine if you wanted to make any accommodations.
- 12 And that's basically it in terms of local
- 13 business enterprise definition. We have a similar sheet
- in your handouts with more detail.
- 15 CHAIR MILLER-ANDERSON: Okay. Any questions?
- 16 INTERIM EXECUTIVE DIRECTOR EVANS: Next I'd like
- 17 to move on to the evaluation criteria. And we've
- 18 selected nine key categories where we'd like to evaluate
- 19 our proposals.
- 20 Starting with leadership. When we're looking at
- 21 leadership, do they have a track record of delivering
- 22 profitable large scale mixed use projects. And do those
- 23 projects they participated in yield economic as well as
- 24 quality of life benefits to the communities they were
- 25 done in. Do they have a business model and structure

- 1 that has delivered results in the past. And have they
- 2 provided an approach that we feel will be successful to
- 3 this project.
- 4 For firm experience. Specifically have they
- 5 worked on public/private partnerships in the past. Have
- 6 they delivered successful mixed use projects from start
- 7 to finish. Have they demonstrated client marketing
- 8 customer focused mindset and thoughtful public
- 9 strategies and aggressive execution to move a project
- 10 from the initial phases through completion.
- 11 The specific experience. The leadership and the
- 12 management that they have assigned to the project, do
- 13 they have specific experience working on these types of
- 14 projects. Have they participated in civic partnerships,
- in navigating the public process before. We want to
- 16 create -- we want someone who is experienced in creating
- 17 waterfront destinations, working on mixed use projects;
- 18 ability to meet their schedules, ability to meet
- 19 budgets. Have they demonstrated in their past projects
- 20 successful client and end user satisfaction.
- 21 For their local participation they need to be
- 22 committed to our Community Benefits Agreement. We will
- 23 provide specific criteria points and percentages so
- 24 they'll have to provide a certain percentage of local
- 25 participation throughout their proposal team. And then

- 1 they'll also have the opportunity to gain additional
- 2 bonus points for all of the Riviera Beach based firms
- 3 that they've -- and those bonus points will be
- 4 significant so that local based -- an approach that
- 5 includes a lot of local businesses and contractors will
- 6 score very high in our evaluation criteria.
- 7 And that generally the developer has to embrace
- 8 and tell us how they're going to achieve those levels of
- 9 local participation. And that will be a requirement of
- 10 their submittal.
- 11 Their team and approach. They need to show an
- 12 experience working on multiple disciplines and support,
- obviously across their proposal. They're going to have
- 14 to have a strong team and they're going to have to tell
- 15 us how that team will work together. They need to have
- 16 good team leaders who have experience working on
- 17 multifaceted projects.
- 18 We'll review the qualifications of individual
- 19 staff members, the qualifications of their construction
- 20 team. We'll do detailed verification of teaming
- 21 agreements. We'll look at their entire team and the
- 22 viability of the developer's financial ability, and
- 23 their ability to build the project and deliver,
- 24 including their past history.
- The strength of their joint venture partner will

- 1 be evaluated on a lot of the same criteria that the main
- 2 proposal will be. Have they provided enough resources.
- 3 Does their teaming structure support what we think will
- 4 be a successful outcome. And have they thought through
- 5 the various processes to make sure that they have
- 6 assigned team members to the various required items.
- 7 And have they conducted the due diligence again
- 8 to assign all of the project's financial needs or design
- 9 build components to ensure that they can complete all of
- 10 those various different components.
- 11 We'll look at their success. The success that
- 12 they achieved before their proposal. And their approach
- 13 to the public/private partnership. Have they been able
- 14 to complete successful profitable projects in the past.
- 15 What is their local job generation history like.
- 16 And have they created projects that have lead to
- 17 catalytic type development, like our Phase I project
- 18 that lead to Phase II and Phase III.
- 19 The quality of their development plan program.
- 20 That obviously is an evaluation. Have they met all of
- 21 our submittal requirements. What does their plan look
- 22 like.
- 23 And of course that will also include the rent
- 24 that they propose to pay for our properties, the type of
- 25 development that they propose, the source of their

- 1 equity capital. They'll have to show that they have the
- 2 capital available now to do the development. They will
- 3 review their projected cash flows and ensure that the
- 4 development team who wins the project is capable of
- 5 delivering it in a timely manner.
- 6 And finally what is the quality of their
- 7 responsiveness to the goals and objectives that the
- 8 Board sets in the RFP. And those will be evaluated in
- 9 two ways: One is they'll be required to provide a
- 10 written response on how they're going to meet our goals
- 11 and objectives. And then secondly we'll review their
- 12 plan, their proposal, the types of development that
- 13 they're proposing and evaluate whether or not that
- 14 development type meets our goals and objectives
- 15 additionally. Obviously keeping the public waterfront
- open to the public, and protecting the assets we've
- 17 already invested in and building upon those is very
- 18 important to us.
- And I think that we will evaluate the proposals
- 20 based on how they meet our goals and objectives, and all
- 21 three of them, both the community goals, the Marina
- 22 Village goals, and the ones we set for the Phase II
- 23 implementation.
- 24 CHAIR MILLER-ANDERSON: Is that the end of your
- 25 presentation?

- 1 INTERIM EXECUTIVE DIRECTOR EVANS: That
- 2 concludes our workshop presentation.
- 3 CHAIR MILLER-ANDERSON: Are there any questions,
- 4 comments?
- 5 MAYOR MASTERS: Yes, Madam Chair.
- 6 CHAIR MILLER-ANDERSON: Okay.
- MAYOR MASTERS: Mr. Evans, go back to the last
- 8 slide. The one before that. Before that one. That
- 9 one.
- 10 With all five of your qualifiers, do they have
- 11 to meet all five? Or is it three out of five or four
- 12 out of five? Do they have to meet all of them or just
- 13 some of them or most of them?
- 14 INTERIM EXECUTIVE DIRECTOR EVANS: Each one of
- 15 those will be a scoring category. So there will be a
- 16 variety of points for each of the ones that -- of the
- 17 criteria that we've outlined. So ideally a developer
- 18 would score fairly high in all of the criteria.
- MAYOR MASTERS: Would each category be given
- 20 equal weight?
- 21 INTERIM EXECUTIVE DIRECTOR EVANS: No, the
- 22 weights will be adjusted in the final. And we haven't
- 23 developed that document. We'll work towards bringing it
- 24 to you before for the next. Because we will have to
- 25 assign the number of points and the weight to be given

```
Page 71
 1
   to the different categories.
 2
             CHAIR MILLER-ANDERSON: Any other questions,
 3
   comments?
 4
             Okay. So this concludes our -- any discussion
 5
    by the commission?
             Do we have a motion to adjourn?
            COMMISSIONER DAVIS: So moved.
 8
            COMMISSIONER HUBBARD: Second.
9
           CHAIR MILLER-ANDERSON: We'll start back about
10 7:55.
11
    (The proceedings ended at 7:44 p.m.)
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	Page 72
1	CERTIFICATE
2	
3	THE STATE OF FLORIDA
4	COUNTY OF PALM BEACH
5	
6	I, Claudia Price Witters, Registered Professional
7	Reporter, certify that I was authorized to and did
8	report the foregoing proceedings at the time and place
9	herein stated, and that the foregoing is a true and
10	correct transcription of my stenotype notes taken during
11	said proceedings.
12	
13	IN WITNESS WHEREOF, I have hereunto set my hand this
14	29th day of May, 2017.
15	
16	
17	Claudia Pr Willer
18	CLAUDIA PRICE WITTERS
19	Registered Professional Reporter
20	
21	
22	
23	
24	
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## **ADJOURNMENT**

The CRA Workshop was adjourned at 7:44 P.M. The minutes were
approved by the Board of Commissioners on
KaShamba Miller-Anderson, Chairperson
Interim Executive Director Scott Evans
Florida Court Reporting

# CITY OF RIVIERA BEACH COMMUNITY REDEVELOPMENT AGENCY BOARD OF COMMISSIONERS AGENDA ITEM SUMMARY

**Meeting Date:** 6/14/2017

**Agenda Category:** 

Subject: MAY 24, 2017 REGULAR MEETING MINUTES

Recommendation/Motion: APPROVAL

Originating Dept OPERATIONS MANAGER & PIO Costs

User Dept. Funding Source

Advertised No Budget Account Number

**Date** 

**Paper** 

Affected Parties Not Required

## Background/Summary:

SEE ATTACHED

**Fiscal Years** 

**Capital Expenditures** 

**Operating Costs** 

**External Revenues** 

Program Income (city)

In-kind Match (city)

**Net Fiscal Impact** 

**NO. Additional FTE Positions** 

(cumulative)

#### **III. Review Comments**

- A. Finance Department Comments:
- B. Purchasing/Intergovernmental Relations/Grants Comments:
- C. Department Director Review:

Contract End Date Renewal Start Date Renewal End Date Number of 12 month terms this renewal **Dollar Amount** Contractor Company Name **Contractor Contact** Contractor Address Contractor Phone Number Contractor Email Type of Contract Describe ATTACHMENTS: File Name Description **Upload Date** Type 5-24-5.24.17 REGULAR 6/7/2017 Minutes 17\_CRA\_board\_meeting\_final\_with\_signature\_page.pdf MEETING MINUTES **REVIEWERS:** 

Contract Start Date

Department	Reviewer	Action	Date
CRA	Hatcher, Darlene	Approved	6/7/2017 - 3:09 PM
CRA Internal Review	Evans, Scott	Approved	6/7/2017 - 3:10 PM

Riviera Beach Community Redevelopment Agency Meeting
City of Riviera Beach Council Chambers

2nd Floor, Municipal Complex

600 West Blue Heron Boulevard

Riviera Beach, Florida

Wednesday, May 24, 2017

7:49 p.m. to 8:26 p.m.

#### **APPEARANCES:**

Chair KaShamba Miller-Anderson
Vice-Chair Tonya Davis Johnson (by phone)
Commissioner Terence Davis
Commissioner Lynne Hubbard
Commissioner Dawn Pardo
Mayor Thomas Masters
Attorney Michael Haygood
Interim Executive Director Scott Evans
Operations Manager & Public Information Officer Darlene
Hatcher

- 1 CHAIR MILLER-ANDERSON: Welcome. I'd like to
- 2 call the CRA, Riviera Beach CRA meeting for May 24,
- 3 2017, our regular meeting, call to order.
- 4 Madam Clerk.
- 5 (Upon roll call by Operations Manager & Public
- 6 Information Officer Hatcher, the following were present:
- 7 Chair KaShamba Miller-Anderson, Vice-Chair Tonya Davis
- 8 Johnson (by phone), Commissioner Terence Davis,
- 9 Commissioner Lynne Hubbard, Commissioner Dawn Pardo.
- 10 Also present: Mayor Masters, Attorney Michael Haygood,
- and Interim Executive Director Scott Evans.)
- 12 CHAIR MILLER-ANDERSON: Walter, is Chair Pro
- 13 Tem's microphone up? Because I couldn't really hear
- 14 her.
- 15 Could you speak, Chair Pro Tem? Chair Pro Tem
- 16 Davis Johnson?
- 17 VICE-CHAIRMAN DAVIS JOHNSON: Yes, ma'am.
- 18 CHAIR MILLER-ANDERSON: Okay. It's up.
- 19 I'll have the mayor do a moment of silence as
- 20 well as the Pledge of Allegiance.
- 21 MAYOR MASTERS: Thank you.
- 22 (Moment of silence, followed by the Pledge of
- 23 Allegiance.)
- CHAIR MILLER-ANDERSON: Mr. Evans, do we have
- 25 any additions, deletions?

- 1 INTERIM EXECUTIVE DIRECTOR EVANS: No, ma'am.
- 2 CHAIR MILLER-ANDERSON: Any from the council --
- 3 from the commission?
- 4 Disclosures by the commission and staff?
- 5 Okay. I do have a disclosure for the item
- 6 number 3. I notice that J.D. Anderson Construction is
- 7 still listed on the pay application for Weitz; although
- 8 we have not received payment in over a year. The name
- 9 is still being listed -- the company is still listed on
- 10 there and so because of that I'm going to abstain from
- item number 3, because our company participated in the
- 12 CM apprentice position that was working with Weitz on
- 13 this project. But, again, like I said, we have not
- 14 received any payment in over a year.
- And is this going to continue to be on the pay
- 16 applications, if they still have more to come?
- 17 INTERIM EXECUTIVE DIRECTOR EVANS: I can try and
- 18 have that removed.
- 19 CHAIR MILLER-ANDERSON: Your mic is not working
- 20 I don't think.
- 21 Walter, Mr. Evans' mic is not working, I don't
- 22 believe.
- 23 INTERIM EXECUTIVE DIRECTOR EVANS: I can try to
- 24 have that removed.
- 25 CHAIR MILLER-ANDERSON: Okay. Mr. Haygood, so

- 1 with me being the Chair for this particular meeting, and
- 2 the Chair Pro Tem is not present for me to pass the
- 3 gavel to for this particular item, would I be okay to
- 4 abstain from voting and discussing this but I can still
- 5 chair this particular item?
- 6 MR. HAYGOOD: Yes, ma'am.
- 7 CHAIR MILLER-ANDERSON: Okay. It doesn't sound
- 8 like Haygood's mic is working either.
- 9 They can't keep working like that. Okay. We
- 10 have a little construction going on in the back. So
- 11 he's going to go and tell them to hold off for a minute
- 12 and then we can start back up.
- 13 Is your mic working yet?
- MR. HAYGOOD: Yes, it is.
- 15 CHAIR MILLER-ANDERSON: Could you just answer on
- 16 the record, please.
- MR. HAYGOOD: Yes. You may in fact chair this
- 18 item while abstaining from voting on this question.
- 19 CHAIR MILLER-ANDERSON: Can we have a motion to
- 20 adopt the agenda?
- 21 COMMISSIONER PARDO: So moved.
- 22 COMMISSIONER HUBBARD: Second.
- 23 COMMISSIONER PARDO: Second.
- THE CLERK: Who moved?
- 25 CHAIR MILLER-ANDERSON: Motion (indicating).

	Page 5
1	Second (indicating.)
2	Second (indicating). Motion (indicating.)
3	THE CLERK: Commissioner Pardo.
4	COMMISSIONER PARDO: Yes.
5	THE CLERK: Commissioner Davis.
6	COMMISSIONER DAVIS: Yes.
7	THE CLERK: Commissioner Hubbard.
8	COMMISSIONER HUBBARD: Yes.
9	THE CLERK: Vice-Chair Davis Johnson.
10	VICE-CHAIR DAVIS JOHNSON: Yes.
11	THE CLERK: Chair Miller-Anderson.
12	CHAIR MILLER-ANDERSON: Yes. Abstaining from
13	number 3.
14	MR. HAYGOOD: This is on the agenda.
15	CHAIR MILLER-ANDERSON: Oh. I'm sorry. Yes.
16	THE CLERK: Motion carries.
17	COMMISSIONER PARDO: Madam chair.
18	CHAIR MILLER-ANDERSON: Go ahead.
19	COMMISSIONER PARDO: Motion to approve consent.
20	COMMISSIONER DAVIS: Second.
21	CHAIR MILLER-ANDERSON: Minus the abstaining for
22	me on number 3.
23	We have a motion and second.
24	(Vote taken.)
25	THE CLERK: Motion carries, with Chair
ĺ	

- 1 Miller-Anderson abstaining from item 3.
- 2 COMMISSIONER DAVIS: Excuse me. I didn't call
- 3 the vote. I didn't say yes or no.
- 4 COMMISSIONER PARDO: Yes, you did.
- 5 COMMISSIONER DAVIS: I did?
- 6 COMMISSIONER PARDO: Yeah, she said me and then
- 7 you.
- 8 COMMISSIONER DAVIS: It came out so fast. I
- 9 ain't used to that.
- 10 CHAIR MILLER-ANDERSON: You thought you were
- 11 still last I think.
- 12 Consent agenda. Any person who would like to
- 13 speak on an agenda item please fill out a blue public
- 14 comment card located in the back of the council chambers
- and give it to the staff prior to the beginning of the
- 16 meeting.
- 17 Members of the public shall be given a total of
- 18 three minutes for all items listed on the consent
- 19 agenda.
- 20 Members of the public will be given three
- 21 minutes to speak on each regular agenda item. In no
- 22 event will anyone be allowed to speak on an agenda item
- 23 after the resolution is read or item considered.
- Now Ms. Hatcher will be receiving any public
- 25 comment cards that you may have and then she will read

- 1 off the names if she has any for any items.
- 2 So we don't have any -- no one pulled any items
- 3 from the consent. We don't have any public comment
- 4 cards for consent?
- 5 THE CLERK: No.
- 6 CHAIR MILLER-ANDERSON: Do we have a motion? I
- 7 mean the end of consent. Okay. So the end of consent.
- 8 Regular business. Item number 4.
- 9 THE CLERK: A resolution of the Board of
- 10 Commissioners of the Riviera Beach Community
- 11 Redevelopment Agency awarding a contract to Quality Cut
- 12 Lawn Maintenance, Inc., to maintain the landscape and
- 13 the irrigation of the Marina Village, including the
- 14 Marina Uplands, Promenade, Bicentennial Park, Avenue C
- 15 from 13th Street to 11th Street, and 13th Street
- 16 corridor from Avenue C to Broadway, providing an
- 17 effective date.
- 18 COMMISSIONER PARDO: So moved.
- 19 COMMISSIONER DAVIS: Second.
- 20 CHAIR MILLER-ANDERSON: Chair Pro Tem, can you
- 21 mute your phone.
- 22 INTERIM EXECUTIVE DIRECTOR EVANS: The Riviera
- 23 Beach Purchasing Department issued this invitation to
- 24 bid on number 85717-1 on behalf of the CRA. We received
- 25 pricing proposals for maintenance of the Marina Village

- 1 landscaping, which includes all of our marina uplands
- 2 and Bicentennial Park from 15th Street to 11th Street.
- 3 The proposal that was the lowest was submitted
- 4 by Quality Cuts Lawn Maintenance. They satisfied all of
- 5 the requirements established in the invitation to bid
- 6 and they were recommended to be awarded the contract for
- 7 services.
- 8 Quality Cut Lawn Maintenance is a Riviera Beach
- 9 based company. And they currently provide landscape
- 10 maintenance services for five different municipalities
- 11 in Palm Beach County.
- The proposed annual rate is for \$68,750 for all
- 13 their specified monthly services. And the maintenance
- 14 will be funded out of the landscape maintenance budget
- of the CRA and more specifically out of the Marina
- 16 Village operation fund.
- 17 CHAIR MILLER-ANDERSON: Any questions, comments?
- 18 Item number 4.
- 19 Madam clerk.
- 20 (Vote taken.)
- 21 (Motion passed unanimously.)
- 22 CHAIR MILLER-ANDERSON: Item number 5.
- 23 THE CLERK: A resolution of the Board of
- 24 Commissioners of the Riviera Beach Community
- 25 Redevelopment Agency approving a sixth amendment to the

Page 9 1 lease for office space between the Agency and Millennium 2 One LLC, providing an effective date. 3 CHAIR MILLER-ANDERSON: Do we have a motion? COMMISSIONER DAVIS: So moved. 4 5 CHAIR MILLER-ANDERSON: Do we have a second? 6 COMMISSIONER HUBBARD: Second for questions. 7 INTERIM EXECUTIVE DIRECTOR EVANS: Madam Chair, 8 the agency is requesting the Board of Commissioners to 9 approve this resolution. We propose tonight just to 10 extend the lease of the CRA, which would be up in 11 September 1st of this year, just for one additional 12 It would be at the same rate that we currently pay, which is \$17.80 a square feet. We also tonight 13 14 with your approval would approve two additional one-year 15 options should you so desire one year from now to extend 16 those. And that just -- the main purpose of that is it 17 locks in our current rate so that if we do choose to 18 extend next year you can continue to pay the \$17.80. The City's Purchasing Department recently got --19 20 reviewed the market conditions related to getting 21 appropriate office rents; and the City Council approved 22 Resolution 09-17 which leased additional office space at 2.3 2051 Martin Luther King Jr. Boulevard. And that was a 24 five-year lease that was negotiated at market rates for

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approximately an average of \$18 per square feet. So the

25

- 1 CRA's proposed lease rate of \$17.80 per square foot is
- 2 at the appropriate and affordable market conditions.
- 3 And of course our rate includes all CAM charges,
- 4 so there's no additional charges.
- 5 We do have a couple of offices that are
- 6 available in our current space now, so we would also
- 7 make those available -- I know that the City is
- 8 currently looking for additional space; so if they
- 9 needed space for two or perhaps three offices we could
- 10 make that available to them for this one year.
- 11 CHAIR MILLER-ANDERSON: Okay. And you had a
- 12 question, Ms. Hubbard?
- 13 COMMISSIONER HUBBARD: No, he answered it.
- 14 CHAIR MILLER-ANDERSON: Any other questions or
- 15 comments?
- 16 Chair Pro Tem, do you have any questions or
- 17 comments for this item?
- 18 VICE-CHAIR DAVIS JOHNSON: No questions or
- 19 comments.
- 20 THE CLERK: The officer would like me to let
- 21 Commissioner Davis know your lights are on, your car
- 22 lights.
- 23 COMMISSIONER DAVIS: Thank you.
- 24 CHAIR MILLER-ANDERSON: Roll call for item
- 25 number 5.

Page 11 1 (Vote taken.) 2 (Motion passed unanimously.) 3 CHAIR MILLER-ANDERSON: Item number 6. THE CLERK: A resolution of the Board of 4 5 Commissioners of the Riviera Beach Community 6 Redevelopment Agency authorizing the 2017 Commercial 7 Property Improvement Grant Incentive Program and the 8 Commercial Beautification Program for an amount not to 9 exceed \$350,000 in accordance with the approved budget; and approving the 2017 Incentive Underwriting Criteria 10 11 attached as Exhibit A, directing and authorizing the chairman and executive director to take such actions as 12 shall be necessary and consistent to carry out the 13 14 intent and the desire of the agency, providing an effective date. 15 16 COMMISSIONER PARDO: So moved. 17 CHAIR MILLER-ANDERSON: Do we have a second? 18 VICE-CHAIR DAVIS JOHNSON: Second. 19 CHAIR MILLER-ANDERSON: Chair Pro Tem, did she 20 second? 2.1 THE CLERK: Yes. 2.2 VICE-CHAIRMAN DAVIS JOHNSON: I did. 2.3 INTERIM EXECUTIVE DIRECTOR EVANS: This item has been before the board several times, and we've been 24 25 amending the proposed language to try and meet various

- 1 Board comments. On February 8th and the 22nd the Board
- 2 considered the proposed commercial grant program and
- 3 requested that the program be amended to promote and
- 4 encourage local participation of contractors who perform
- 5 the repair improvement work utilizing locally based
- 6 business tenants and locally based contractors. We have
- 7 amended the program's underwriting criteria to include
- 8 these preferences, awarding additional points to
- 9 applicants who utilize Riviera Beach based contractors.
- 10 Additional language has also been added to
- 11 provide the following: It is the Riviera Beach CRA
- 12 Commission's desire for grant recipients to fully
- 13 utilize the services of local contractors to all of the
- 14 remodeling work and improvements required on each
- 15 project. Consequently applicants are ardently
- 16 encouraged to utilize local Riviera Beach based
- 17 contractors for every day job tasks and assignments
- 18 associated with successful completion of their projects.
- We have also amended the proposed resolution for
- 20 this year's program that would limit the previous grant
- 21 applications so that if you have -- if a business or a
- 22 property owner has received a grant in the past then
- 23 they could not apply in this year's round.
- And the process for this program is that we will
- 25 open up the round and applicants will be able to make

- 1 application. And then we will score and review all of
- 2 those applications. And then we will bring those back
- 3 to the Board for review and approval. So the
- 4 applications would be ranked and scored based on how
- 5 they -- based on our criteria; and which has been
- 6 adjusted to benefit if they use local contractors. And
- 7 then -- but the project -- the large scale grants, which
- 8 is providing up to \$40,000 in grant funds would not
- 9 proceed until this Board approves the various
- 10 applications.
- 11 COMMISSIONER PARDO: Madam Chair.
- 12 CHAIR MILLER-ANDERSON: Go ahead.
- 13 COMMISSIONER PARDO: Okay. So, Scott, I'm
- 14 looking at the backup. Property improvement incentive
- 15 program 2.1.2. And you talk about the marketing and
- 16 intake procedures.
- 17 INTERIM EXECUTIVE DIRECTOR EVANS: Yes.
- 18 COMMISSIONER PARDO: Okay. So, you know, it's
- 19 all fine and dandy that you're going to reach out to the
- 20 BDB, the economic council, the chambers, you know, all
- of that, the realtors, but I think what you need to do,
- instead of them, because I think what's going to happen,
- 23 then they're going to pick and choose their people; hey,
- 24 the city has this program. I think what you need to do,
- 25 perhaps spend the money and send a notice to all of the

- 1 residents in the -- in that CRA area, homesteaded
- 2 residents, that the program is available. In addition
- 3 to advertising it on Channel 18.
- 4 And we're getting ready to send out our
- 5 newsletter once again, so perhaps we can put it in the
- 6 newsletter also.
- 7 And I think the City or the CRA should be the
- 8 ones doing the job of advertising the program instead of
- 9 these organizations. Because I strongly believe that
- 10 they're going to pick and choose. And I just want to
- 11 make sure that it's open to everyone, that all residents
- 12 have a fair shot at the program.
- 13 COMMISSIONER HUBBARD: Do the residents have to
- 14 live, Madam Chair, in the CRA district, or the whole
- 15 entire city is eligible?
- 16 COMMISSIONER PARDO: CRA.
- 17 INTERIM EXECUTIVE DIRECTOR EVANS: The grant
- 18 money is only available for property owners and business
- 19 owners in the CRA.
- 20 COMMISSIONER HUBBARD: That are doing business
- 21 in the CRA but not necessarily living in the CRA. But
- 22 they could live in Riviera Beach and their shop might be
- 23 in the CRA district. They might be trying to open a
- 24 business and it might be in CRA district but they live
- in the city, but they're still residents.

Page 15 1 INTERIM EXECUTIVE DIRECTOR EVANS: The only 2 limitation is that we can only spend the CRA funds in 3 the CRA boundaries. 4 COMMISSIONER HUBBARD: So again I ask you, if 5 their business is located in the CRA district and they 6 live outside the CRA, can they participate in the 7 program? 8 INTERIM EXECUTIVE DIRECTOR EVANS: Yes, they 9 can. 10 COMMISSIONER HUBBARD: Okay. 11 CHAIR MILLER-ANDERSON: Any other questions? 12 Chair Pro Tem, any questions? 13 VICE-CHAIRMAN DAVIS JOHNSON: No, thank you. 14 CHAIR MILLER-ANDERSON: Okay. Madam Clerk. 15 (Vote taken.) 16 (Motion passed unanimously.) 17 CHAIR MILLER-ANDERSON: Public comments. Please 18 be reminded that the CRA Board of Commissioners has adopted a set of rules of decorum governing public 19 20 conduct during official meetings, which has been posted 2.1 at the entrance of the council chambers. In an effort 22 to preserve order, if any of the rules are not adhered

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removed from the podium, from the meeting and/or

building if necessary. Please govern yourselves

to the commission chair may have any disruptive speaker

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- 1 accordingly.
- 2 Do we have any public comment cards?
- 3 THE CLERK: Yes, we have one.
- 4 Ms. Margaret Shepherd.
- 5 MS. SHEPHERD: My name is Margaret Shepherd, and
- 6 I do live in the City of Riviera Beach.
- 7 I want to take the time to thank Scott and the
- 8 whole CRA Board for such a wonderful, wonderful outing
- 9 at Mount Olive Missionary Baptist Church. I think if my
- 10 count was pretty good, we had just maybe a little under
- 11 a hundred. And I just want to thank them and Scott.
- 12 They just had a fabulous time.
- And we will be meeting over at the garden May
- 30th from 10:00 to 11:30. Lindsey Davis will be there.
- 15 And we're hoping that you will come out and support us
- 16 once again.
- And Gwen Oaks I think is doing a fabulous job
- 18 over at Lindsey Davis. And I don't want to steal her
- 19 thunder because I'm just sitting there watching her and
- 20 trying to fill in the gaps because of the CRA.
- 21 And then the Senior Ball, we're asking you to
- 22 come out and support us. We're going to have a nice
- 23 Harlem Night, 55 and older. So we're going to have
- 24 these posted on Channel 18, with the permission of the
- 25 chair and the manager, and we hope you come out and

- 1 support us.
- 2 And with that I just want to say once again we
- 3 are thrilled that we are a part of and we're moving up.
- 4 And we want you to know that we are the forgotten
- 5 children. And I thank you all for even allowing us to
- 6 step forward and be a part of this city. Because
- 7 regardless of how we feel about one another, or how we
- 8 feel about whatever is going on, we must know or we must
- 9 talk about our own, the best city to live, work and
- 10 play. And with that I thank you.
- 11 CHAIR MILLER-ANDERSON: Thank you.
- 12 Any other comment cards?
- 13 THE CLERK: That's it.
- 14 CHAIR MILLER-ANDERSON: Report of the executive
- 15 director.
- 16 INTERIM EXECUTIVE DIRECTOR EVANS: I have
- 17 nothing at this time, Madam Chair.
- 18 CHAIR MILLER-ANDERSON: Report of the general
- 19 counsel.
- 20 MR. HAYGOOD: I have nothing at this time.
- 21 CHAIR MILLER-ANDERSON: Discussion of the board.
- 22 We'll start on the mayor's end.
- 23 MAYOR MASTERS: Thank you, Madam Chair.
- 24 First I want to -- this is probably our last
- 25 public meeting, so we want to remember Memorial Day

- 1 that's coming up Monday. We certainly want to honor
- 2 this day and for the soldiers who gave their lives that
- 3 we may remain free. And tomorrow the army will be
- 4 coming to the city hall to plant the flags as we always
- 5 do in front; and maybe we will have some type of
- 6 ceremony.
- 7 Walter, if you would, we want to announce -- and
- 8 this year I'm actually joining Councilwoman Lynne
- 9 Hubbard; she is spearheading the efforts this entire
- 10 summer to put our youth back to work or to put our youth
- 11 to work. And I want to thank Councilwoman Lynne Hubbard
- 12 for allowing me to partner -- allowing the office of the
- 13 mayor to partner with her. And the first event will be
- 14 the job fair. And then as she continues to oversee and
- 15 spearhead the summer youth job program at the youth
- 16 empowerment center, I certainly appreciate your
- 17 leadership there as well.
- But the flier is pretty self-explanatory I would
- 19 think. But it is the 8th Annual Summer Job Fair. The
- 20 ages, 16 years of age to 26. Of course we're not going
- 21 to be so rigid, if you're 26 and a half, you know, we're
- 22 not checking ID. But that's the general age group that
- 23 we want to focus.
- And there are some jobs and some employers that
- 25 are looking to hire, those that are maybe 15, 14; and

- 1 those stores like Publix, Sears, Winn Dixie. Anyway, at
- 2 this job fair will be major job employers that will be
- 3 participating. We are expecting at least 40. And
- 4 they're calling every day. And I certainly hope that
- 5 the landscaping business, one of the vendors for the
- 6 CRA, is it Quality Landscaping, will certainly be one of
- 7 the vendors to help put our young people back to work.
- 8 We do want to recognize our partners, Palm Beach
- 9 County Career Source; of course the radio station is
- 10 always partnering with our efforts, Radio Station
- 11 X102.3; and of course the Riviera Beach Youth
- 12 Empowerment Program.
- And for the first time, and we're excited about
- it, it's going to be held at, I guess I can still use
- 15 the word new, it's still new somewhat, sparkling Riviera
- 16 Beach Marina at 200 East 13th Street here in Riviera
- 17 Beach. And this will be held Thursday, June the 8th, at
- 18 9:00 a.m.
- 19 And we are encouraging our young people to be
- 20 there on time. First come, first serve. The -- 9:00
- 21 a.m. we will start the, what we call the job
- 22 preparedness hour, where we will go over the essentials
- 23 of getting a job and keeping a job. We ask that you
- 24 come properly attired and that you come with a resume'
- 25 in your hand.

- And we're going to go over resume' building,
- 2 proper attire. We're going to go over the interview
- 3 process and have some drills on how to ace an interview.
- 4 We're going to talk about the 90-day probationary
- 5 period. We're going to talk about several things that
- 6 are germane and specific to getting a good job.
- 7 Someone e-mailed me and said, Mr. Mayor, are
- 8 those jobs guaranteed. Job fairs are not the type of
- 9 event where you walk in the door and you're guaranteed a
- 10 job. It doesn't work that way.
- 11 What you're guaranteed is an opportunity to meet
- 12 employers and present yourself. And of course they pick
- 13 and choose who they hire. So come properly dressed and
- 14 with the resume' you're already ahead of the game.
- But it is our goal to get as many young people
- 16 jobs as possible at this job fair. Certainly with God's
- 17 blessings.
- And, Councilwoman Lynne Hubbard, let me publicly
- 19 thank you for helping to organize this and putting this
- 20 together, along with getting the moneys passed for the
- 21 overall Summer Youth Job Program through the other
- 22 agency of our city.
- 23 CHAIR MILLER-ANDERSON: Okay. Ms. Hubbard.
- 24 COMMISSIONER HUBBARD: Thank you, Mr. Mayor.
- I want to thank the council and our fellow

- 1 council members and yourself, Mayor, because without you
- 2 guys approving the funds we could not have started to
- 3 look for jobs for our youth this summer. And I know
- 4 this is a full -- the Summer Youth Employment Program is
- 5 a full council supported effort, because we all know the
- 6 end result when we have children running around without
- 7 anything viable to do.
- 8 So I want to make sure that I thank you,
- 9 Mr. Mayor, and each one of our council members for us
- 10 making this a team effort.
- 11 MAYOR MASTERS: And it is also sponsored by the
- 12 City of Riviera Beach, so we're excited about that as
- 13 well. Thank you.
- 14 CHAIR MILLER-ANDERSON: Councilman --
- 15 Commissioner Davis.
- 16 COMMISSIONER DAVIS: Yes, I do. Really quick.
- 17 Next Saturday, which will be June 3rd, here at City
- 18 Hall -- there will be some fliers and some information
- 19 going out -- at 9:00 in the morning to 12:00 p.m. Molina
- 20 Health Care and the City of Riviera Beach will be
- 21 partnering to do a mobile food pantry. And their goal
- is to feed 700 families. And so we're asking for all
- 23 the Riviera Beach residents as you're get the
- 24 information -- and you'll see some stuff coming to your
- 25 churches, fliers -- we'll do something on Channel 18 as

- 1 well -- that you come out, you show your ID on next
- 2 Saturday morning at 9:00, and they will give away whole
- 3 chickens, produce. Because, you know, Riviera Beach is
- 4 a food desert, and Molina Health Care chose Riviera
- 5 Beach this year as their city.
- So next Saturday, from 9:00 to 12:00, right here
- 7 on City Hall property, the City will be partnering up
- 8 with Molina Health Care for its mobile food pantry. And
- 9 the goal is to feed 700 families. 700. So you'll be
- 10 getting a bag of produce, you get a whole chicken. And
- 11 now what else is all in that bag I couldn't tell you.
- 12 But I want to make sure that as this information comes
- 13 out -- it came out a little last minute to me -- but I
- 14 told them, I said we will not turn down the opportunity
- 15 for our residents to have some healthy food, that's
- 16 something they can come by and get. So I want to make
- 17 sure that this information is disseminated out tomorrow.
- 18 They were working on the press release today. So that
- 19 they understand that we can get something out to our
- 20 residents, so we can get it out to the churches before
- 21 they print their programs out for this Sunday, for the
- 22 following Saturday, which is June the 3rd, at 9:00, here
- 23 at City Hall.
- 24 Thank you.
- 25 CHAIR MILLER-ANDERSON: Councilwoman Pardo.

- 1 COMMISSIONER PARDO: Thank you.
- 2 So, Scott, this is for you. I've received a
- 3 couple of complaints from residents who have gone over
- 4 to the Rafiki Tiki and attempted to park on the south
- 5 side. There's no handicapped parking. And it is a
- 6 major issue for those people that are handicapped. And
- 7 I would appreciate someone getting on that ASAP.
- 8 There's some handicapped on the north end but
- 9 it's too far for people to walk. So someone needs to
- 10 get on that immediately.
- 11 And I noticed -- I was over there tonight before
- 12 I came to the council meeting to look at it myself.
- 13 There's maybe 10 Rafiki Tiki parking spaces. And some
- of those need to be for handicapped. So I would
- 15 appreciate you getting on that as soon as possible.
- And that's all I have, Madam Chair, thank you.
- 17 CHAIR MILLER-ANDERSON: Chair Pro Team, do you
- 18 have any comments?
- 19 VICE-CHAIRMAN DAVIS JOHNSON: No comments.
- 20 CHAIR MILLER-ANDERSON: I only have one. I
- 21 think we talked about this at the City. But I received
- 22 some complaints about the music. And we had mentioned
- 23 this once before about the decibels. Yeah, yeah. I've
- 24 gotten that as well. So if we could check on the
- 25 decibels.

Page 24 And I know there was one Sunday night when the 1 2 music was still playing beyond 12:30. And I understand 3 that the organization that rented it out that night 4 started late so they were allowed to play the music, you know, have their, whatever their event was, go beyond 5 6 the time for it to shut off. 7 So please check on those decibels and what time 8 are they supposed to cut off the music. And if we have 9 a designated time we need to make sure that they cut it off at that time. 10 Okay. With that being the end, do we have a 11 12 motion to adjourn? COMMISSIONER HUBBARD: So moved. 13 14 CHAIR MILLER-ANDERSON: Second? Do we have a 15 second? 16 COMMISSIONER PARDO: Second. 17 (Proceedings concluded at 8:26 p.m.) 18 19 20 2.1 22 23 24 25

	Page 25
1	CERTIFICATE
2	
3	THE STATE OF FLORIDA
4	COUNTY OF PALM BEACH
5	
6	I, Claudia Price Witters, Registered Professional
7	Reporter, certify that I was authorized to and did
8	report the foregoing proceedings at the time and place
9	herein stated, and that the foregoing is a true and
10	correct transcription of my stenotype notes taken during
11	said proceedings.
12	
13	IN WITNESS WHEREOF, I have hereunto set my hand this
14	29th day of May, 2017.
15	
16	
17	Claudie Pr. WHez
18	CLAUDIA PRICE WITTERS
19	Registered Professional Reporter
20	
21	
22	
23	
24	
25	

## **ADJOURNMENT**

The CRA Regular Meeting was adjourned at 8:26 P.M.	The minutes were approved
by the Board of Commissioners on	
KaShamba Miller-Anderson, Chairperson	
Interim Executive Director Scott Evans	
/cw Florida Court Reporting	

# CITY OF RIVIERA BEACH COMMUNITY REDEVELOPMENT AGENCY BOARD OF COMMISSIONERS AGENDA ITEM SUMMARY

Meeting Date:	6/14/2017
---------------	-----------

**Agenda Category:** 

Subject: APPROVAL OF MONTHLY VENDOR INVOICES

Recommendation/Motion: APPROVE

Originating Dept Costs

User Dept. Funding Source

Advertised No Budget Account Number

**Date** 

**Paper** 

Affected Parties Not Required

## Background/Summary:

Fiscal Years
Capital Expenditures
Operating Costs
External Revenues
Program Income (city)
In-kind Match (city)
Net Fiscal Impact

NO. Additional FTE Positions

(cumulative)

## **III. Review Comments**

- A. Finance Department Comments:
- B. Purchasing/Intergovernmental Relations/Grants Comments:
- C. Department Director Review:

Contract Start Date

Contract End Date

Renewal Start Date

Renewal End Date

Number of 12 month terms this renewal

**Dollar Amount** 

Contractor Company Name

**Contractor Contact** 

Contractor Address

Contractor Phone Number

Contractor Email

Type of Contract

Describe

### ATTACHMENTS:

File Name	Description	Upload Date	Туре
FORM06-14-17_MTG_Invoices.pdf	SUMMARY COVER SHEET	6/6/2017	Cover Memo
CONSTANT_COMPUTING_#101160_\$4_556.25.pdf	CONSTANT COMPUTING #101160 \$4,556.25	6/6/2017	Backup Material
FLORIDA_COURT_REPORTING_#172282_\$582.pdf	FLORIDA COURT REPORTING #172282 \$582	6/6/2017	Backup Material
FLORIDA_FISHING_ACADEMY_#0517_\$2_500.pdf	FLORIDA FISHING ACADEMY #0517 \$2,500	6/6/2017	Backup Material
J_MICHAEL_HAYGOOD_#NC-96_\$5_114.50.pdf	J MICHAEL HAYGOOD #NC-96 \$5,114.50	6/6/2017	Backup Material
LANGTONASSOCIATES_#021_\$5_000.pdf	LANGTON & ASSOCIATES #021 \$5,000	6/6/2017	Backup Material
THE_PALM_BEACH_CONSULTING_GROUP_#2017-05-02_\$4_050.00.pdf	THE PALM BEACH - CONSULTING GROUP #2017-05-02 \$4,050.00	6/6/2017	Backup Material

### **REVIEWERS:**

Department	Reviewer	Action	Date
CRA	Hatcher, Darlene	Approved	6/6/2017 - 12:49 PM
CRA Internal Review	Evans, Scott	Approved	6/6/2017 - 12:57 PM

12:25 PM 6/6/2017

# Riviera Beach Community Redevelopment Agency APPROVAL OF CONSULTANT/VENDOR INVOICES TO BE CONSIDERED AT THE JUNE 14, 2017 BOARD MEETING

6/6/2017

ITEM #	VENDOR NAME	EXPIRES	RES #, DATE; POC	INVOICE #	AMOUNT	SUBTOTAL
						•
1	Constant Computing	9/30/2017	Res 2016-10 (6-8-16)	101160	\$4,556.25	\$4,556.25
	\$60,000.00		\$22,493.75			
2	Florida Court Reporting	10/29/2017	Res 2015-33; 9-9-15	172282	\$582.00	\$582.00
	\$15,000 per Calendar Year		\$4,494.00			
3	Florida Fishing Academy	11/11/2017	Res 2016-19; 10-26-16	517	\$2,500.00	\$2,500.00
	\$30,000/yr.		\$20,000.00			
4	J. Michael Haygood	N/A	N/A	NC-96	\$5,114.50	\$5,114.50
	N/A					
5	Langton Associates	8/31/2017	RES 2015-29; 8-26-15	21	\$5,000.00	\$5,000.00
	\$60,000/yr.		\$45,000.00			
6	The Palm Beach Consulting Group, LLC	12/21/2017	Dec 2047 05 (0.20.47)	2017-05-002	\$4,050.00	\$4,050.00
	\$60,000.00	12/31/2017	Res 2017-05 (2-22-17) \$19,950	2017-03-002	Ψ4,030.00	\$4,030.00

**TOTAL OF ALL INVOICES** 

\$21,802.75 \$21,802.75

# Riviera Beach CRA Payment Authorization Checklist

Vendor Name: Onstant Computing	(40) W
Control No.: Res. No. 2016-10 Invoice No.: 10116	()
Invoice Date: 5/31/17 Payment Amount: \$	4,556.25
Project Supervisor/Responsible Official: Darlene H	atcher
	Reviewed/Approved by
Project "scope of work and deliverables" reviewed?	291
Payment support documentation appropriate based on work scope ?	PM PM
Deliverables due with this invoice have been received?	Red
☐ If final payment, have all deliverables been received?	NA
Amount of payment is in agreement with payment schedule or is appropriate and is within the limits of the total agreement amount, on a cumulative amount basis?	HH
Expense reimbursement amounts meet Agency guidelines or amounts approved by the agreement.	N/A
☐ The nature of work being performed is within the scope of the CRA plan.	NA
Funds for payment have been budgeted and are available from the appropriate source(s) for payment.	54
he invoice and supporting documentation have been reviewed and it	is approved for payment.
Date:	June 6, 20/1
pproving Authority	
Payment approved by the Board of Commissioners by Motion Consent Agenda, at its meeting on 6-8-/6	n No. 206-10 or the (If applicable)

entered 6-5-175

#### **Constant Computing**

1007 N Federal Hwy #2 Fort Lauderdale, FL 33304 (954)683-9711 invoices@constantcomputing.com www.constantcomputing.com

### INVOICE

**BILL TO** 

Riviera Beach Community Redevelopment Agency 2001 Broadway Suite 300 Riviera Beach, FL 33404 INVOICE # 101160 DATE 05/31/2017 DUE DATE 06/15/2017 TERMS Net 15

DATE	ACTIVITY	GTY	RATE	AMOUNT
05/31/2017	Business Rate  Monitoring & Patch Management - Advanced network monitoring & inventory, patch management of physical and virtual servers, patch management of workstations - 3 sites, 9 Servers, 22 Workstations	1	1,250.00	1,250.00
05/31/2017	Business Rate User Support – Troubleshoot/resolve user issues, troubleshoot/resolve application issues, install software, manage printers, instruct on usage, troubleshoot/resolve PC/hardware issues, troubleshoot/resolve PC backup issues, consultation on user requests, manage user workstations.	6.75	115.00	776.25
05/31/2017	Business Rate Servers & Network – Troubleshoot/resolve server issues, troubleshoot/resolve server application issues, troubleshoot/resolve backup issues, configure services, manage server & network appliances, maintenance, evaluate & resolve errors/performance/health issues, configure server applications & network appliances.	5	115.00	575.00
05/31/2017	Business Rate Virtual CIO - Planning, evaluation, assist in vendor management, consultation, network documentation, product research, audit support.	4.50	115.00	517.50

	05/31/2017	Business Rate Projects & Setup – Work on projects, setup applications & hardware, install workstations, change/add severs/network appliances, migrations, manage data, modify backup/disaster recovery solutions.	12.50	115.00	1,437.50
--	------------	---	-------	--------	----------

\$4,556.25

## Riviera Beach CRA Payment Authorization Checklist

Vendor Name: Plorida Court Rep	porting
Control No.: Res. No. 2015:33 Invoice No.:	172282
Invoice Date: 5/30/17 Payment	t Amount: \$ <u>582.00</u>
Project Supervisor/Responsible Official:	lene Hatcher
	Reviewed/Approved by
Project "scope of work and deliverables" reviewe	ed?
Payment support documentation appropriate base scope ?	ed on work
Deliverables due with this invoice have been rece	eived?
☐ If final payment, have all deliverables been received.	ved?
Amount of payment is in agreement with paymer appropriate and is within the limits of the total agamount, on a cumulative amount basis?	The state of the s
Expense reimbursement amounts meet Agency gramounts approved by the agreement.	uidelines or
The nature of work being performed is within the CRA plan.	scope of the
Funds for payment have been budgeted and are at the appropriate source(s) for payment.	vailable from
The invoice and supporting documentation have been	reviewed and it is approved for payment.
approving Authority	Date: 1, 20/7
Payment approved by the Board of Commissi Consent Agenda, at its meeting on	ioners by Motion No. 20/5-33 or the (If applicable)

entered 6-5-17

Florida Court Reporting 2161 Palm Beach Lakes Blvd. Suite 302 West Palm Beach FL 33409

Phone:561-689-0999 Fax:

Scott Evans, Executive Director Riviera Beach Community Redevelopment Agency 2001 Broadway Suite 300 Riviera Beach FL 33404

### INVOICE

Invoice No.	Invoice Date	Job No.	
172282	5/30/2017	123787	
Job Date	Case	e No.	
5/24/2017			
	Case Name		
Riviera Beach Communi	ty Redevelopment Agency		
	Payment Terms		

72.00 Pages	@	6.00	432.00
25.00 Pages	@	6.00	150.00
TOTAL DUE >	>>		\$582.00
ient agrees to pay all cos	ts of collection	1,	
	25.00 Pages TOTAL DUE >	25.00 Pages @ TOTAL DUE >>>	25.00 Pages @ 6.00

Phone: 561-844-3408 Fax: 561-881-8043

: 123787

Please detach bottom portion and return with payment.

Scott Evans, Executive Director Riviera Beach Community Redevelopment Agency 2001 Broadway Suite 300

Riviera Beach FL 33404

Tax ID: 65-0466508

Invoice No. : 172282

Job No.

Case No.

Case Name

BU ID

Agency

: Riviera Beach Community Redevelopment

Invoice Date : 5/30/2017

: WPB

**Total Due** : \$582.00

PAYMENT WI	AVEX	VISA	
Cardholder's Na	me:		
Card Number:			
Exp. Date:	Phone#:		
Billing Address:			
Zip:	Card Security Code:		
Amount to Char	ge:		
Cardholder's Sig	nature:		
Email:			

Florida Court Reporting Remit To: 2161 Palm Beach Lakes Blvd.

Suite 302

West Palm Beach FL 33409

# Riviera Beach CRA Payment Authorization Checklist

Vendo	or Name: FLorida Fishing Arad  of No.: 2016-19 Invoice No.: 0517	PMI
Contro	ol No.: 2016-19 Invoice No.: 0517	
Invoic	e Date: Payment Amount: \$	
Projec	t Supervisor/Responsible Official: Scott Evan	5
		Reviewed/Approved by
Ø	Project "scope of work and deliverables" reviewed?	# JA
<b>□</b> /	Payment support documentation appropriate based on work scope ?	BIM
E	Deliverables due with this invoice have been received?	\$ IN
	If final payment, have all deliverables been received?	MA
DK.	Amount of payment is in agreement with payment schedule or is appropriate and is within the limits of the total agreement amount, on a cumulative amount basis?	5/K
Ø.	Expense reimbursement amounts meet Agency guidelines or amounts approved by the agreement.	5/A
	The nature of work being performed is within the scope of the CRA plan.	RIM
奥	Funds for payment have been budgeted and are available from the appropriate source(s) for payment.	5
The inv	oice and supporting documentation have been reviewed and it	is approved for payment.
<del></del>		<b>14</b> 0
Approvi	ng Authority Date:	Three 6, 2017
		, a.
	Payment approved by the Board of Commissioners by Motion Consent Agenda, at its meeting on 16 26 16	n No. 2016-19 or the (If applicable)



Florida Fishing Academy 7067 Peninsula Court Lake Worth, Fla. 33467 Phone (561) 740-7227 Fax (561) 963-2773

INVOICE # 0517 Date: May 30,2017

TO:

Riviera Beach Community Redevelopment Agency 2001 Broadway #300 Riviera Beach, FL 33404 Ph. 561-844-3408, Fax 561-881-8043

Att. Assetts 3-15-

Att: Annetta Jenkins

FOR:

Re: April 25, 2017 to May 31, 2017

DESCRIPTION	Service Dates	AMOUNT DUE
Services rendered	Re: April 25, 2017 to May 31, 2017	\$2,500
Note: Refer to Monthly Report		
		\$2,500

Class Overview: Please see attached report, Highlights section.

Make all checks payable to **Florida Fishing Academy** 

Thank you for your business!



ATTN: Annetta Jenkins Riviera Beach CRA 2001 Broadway STE 300 Riviera Beach FL, 33404

Re: April 25, 2017 to May 31, 2017

	Annual	Current	November 2016
	Target	Month	To Date
Community Events	2	0	2
Riviera Residents-Single Sessions	550	93	477
Riviera Residents-Camp	140	0	0
Non-Residents-Single Sessions	0	19	341
Non-Residents-Camp	0	0	0
Classes	55	4	28
Weeks of Camp	7	0	1
Volunteer Hours	0	102	230

#### **Highlights**

#### 4/25/17

Students from Lincoln Elementary School learned about fishing safety, water safety and how to put on life jacket. The kids had fun when we reinforced the lessons with a life jacket relay race.

#### 5/3/17

Lincoln Elementary students practiced knot tying. Several students mentored those who had trouble tying the knots. The students also participated in a relay race to see who could tie knots the fastest and who could tie them behind their back.

#### 5/10/17

Our Lincoln students learned about state fishing regulations. After receiving a copy of the Florida Fish and Wildlife Conservation Commissions regulations booklet, each student gave a presentation on regulations that governed the size, season and catch limit for a certain fish.

#### 5/17/17

We took our Lincoln Elementary students out fishing from Phil Foster Park. The kids had a lot of fun getting their rods ready, setting their bait and putting their

skills to the test. Fishing was slow, and none of the students caught any fish, but they are excited to come back and give it another try.

#### Challenges

No challenges.

#### **Volunteer News**

Nothing new to report.

#### **Community Partners**

Lincoln Elementary

#### Compliance

Please note that we had an error on our January report. We did not mark the following event in our information table. It was noted in our Highlights. On Saturday January 21<sup>st</sup>, we partnered with the Palm Beach County VA Medical Center, Fisheries for Veterans and the FWC. We had 22 disabled veterans and support staff attend a day of fishing. The veterans caught triggerfish, snappers, grunts, kingfish and more. It was a great day! Several of the Veterans were in wheel chairs and a couple were blind.

#### **Innovation and News**

We are the recipients of a \$165,000 grant from the Community Foundation to create a mobile marine lab.









Thank you, Captain Richard Brochu Executive Director Florida Fishing Academy, Inc. 7067 Peninsula Court Lake Worth, FL 33467 561-740-7227

# Riviera Beach CRA Payment Authorization Checklist

Vendor Name: J. Michael Hay good	-
Control No.: NA Invoice No.: NA	6
Invoice Date: 6-6-17 Payment Amount: \$	5/14,50
Project Supervisor/Responsible Official: _\Sattlefans	
	Reviewed/Approved by
Project "scope of work and deliverables" reviewed?	
Payment support documentation appropriate based on work scope?	
Deliverables due with this invoice have been received?	
☐ If final payment, have all deliverables been received?	N/A
Amount of payment is in agreement with payment schedule or is appropriate and is within the limits of the total agreement amount, on a cumulative amount basis?	5
Expense reimbursement amounts meet Agency guidelines or amounts approved by the agreement.	5
The nature of work being performed is within the scope of the CRA plan.	
Funds for payment have been budgeted and are available from the appropriate source(s) for payment.	5,
The invoice and supporting documentation have been reviewed and it	is approved for payment.
Date:	June 4 2017
Payment approved by the Board of Commissioners by Motio Consent Agenda, at its meeting on	

June 6, 2017

Riviera Beach Community Redevelopment Agency C/O Scott Evans 2001 Broadway, Suite 300 Riviera Beach, FL 33404

Re:

May Invoice

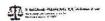
Dear Mr. Evans:

Attached are the statements for legal services from May 1, 2017 through May 31, 2017, in the total amount of \$5,114.50.

If you have any questions regarding this statement, please let me know.

Michael Haygood

**Enclosures** 



J. Michael Haygood, PA 701 Northpoint Parkway Suite 209 West Palm Beach, Florida 33401 561-684-8311

# Statement

Invoice No: NC-96 Date: 6/6/17

Bill to:

Riviera Beach Community Redevelopment Agency

Scott Evans 2001 Broadway

Suite 300

Riviera Beach, FL 33404

Hourl	y Fees				
Date	Description	<u> Timekeeper</u>	Time	Rate	Amount
5/2/17	Review Document	J. Michael Haygood	0.3 hrs	\$265.00/HR	\$79.50
	Review email proposed CR4	statute amendments	:		
5/3/17	Review Document	J. Míchael Haygood	2.1 hrs	\$265.00/HR	\$556.50
	Finalized landscape contr	act and prepared reso	lution for app	broval.	
5/4/17	Review Document	J. Michael Haygood	2.1 hrs	\$265.00/HR	\$556.50
	Review of invitation to bid	and supporting docu	ments for Eve	nt Center Roof.	
5/4/17	Document Preparation	J. Michael Haygood	1.9 hrs	\$265.00/HR	\$503.50
	Finalized landscape contr	act and preparation o	of resolution a	approving.	
5/9/17	Review Document	J. Michael Haygood	1.3 hrs	\$265.00/HR	\$344.50
	Review of revised RFP for B	randing.			
5/9/17	Review Document	J. Míchael Haygood	0.8 hrs	\$265.00/HR	\$212.00

	Hourly Fees Total		19.3 hry	\$5	5,114.50
	Review of outline of propose	ed RFP and review c	•	•	
5/30/17	Review Document	J. Michael Haygood	3.1 hrs	\$265.00/HR	\$821.5
	Telephone conference with	Scott Evans and Da	nn Nottingham	u	
5/26/17	Telephone Conference	J. Michael Haygood	1.2 hrs	\$265.00/HR	\$318.0
	Attendance at Workshop as	nd Regular meeting	ĸ		
5/24/17	Meeting	J. Michael Haygood	3.1 hrs	\$265.00/HR	\$821.5
	Preparation of amendmen	t to office lease and	preparation of	resolution	
5/18/17	Document Preparation	J. Michael Haygood	3.4 hrs	\$265.00/HR	\$901.0

# Riviera Beach CRA Payment Authorization Checklist

Vendor Name: hanton & Associate	
Control No.: 2015-29 Invoice No.: #02/	
Invoice Date: 5/25//7 Payment Amount: \$	5,000.00
Project Supervisor/Responsible Official:	ır
	Reviewed/Approved by
Project "scope of work and deliverables" reviewed?	Al
Payment support documentation appropriate based on work scope ?	A
Deliverables due with this invoice have been received?	A
If final payment, have all deliverables been received?	NA
Amount of payment is in agreement with payment schedule or is appropriate and is within the limits of the total agreement amount, on a cumulative amount basis?	A
Expense reimbursement amounts meet Agency guidelines or amounts approved by the agreement.	
The nature of work being performed is within the scope of the CRA plan.	
Funds for payment have been budgeted and are available from the appropriate source(s) for payment.	54
he invoice and supporting documentation have been reviewed and it	is approved for payment.
pproving Authority  Date:	June G. 2017.
Payment approved by the Board of Commissioners by Motion Consent Agenda, at its meeting on	No 20/5-29 or the (If applicable)

entered -5-176



May 25, 2017

Invoice #: 021

Riviera Beach CRA Scott Evans, Interim Executive Director 2001 Broadway, Suite 300 Riviera Beach, Florida 33404

RE: Continuing Services Agreement (RFQ 469-14)

Professional fee for grant consulting services rendered to Riviera Beach CRA for May 2017.

Amount due: \$5,000.00

Please remit upon receipt to:

Langton Associates, Inc. (FID #: 59-2247694) 4830 Atlantic Boulevard Jacksonville, Florida 32207

Thank you

Heather Pullen Office Manager

RECEIVED

MAY 3 1 2017

RIVIERA BEACH COMMUNITY
REDEVELOPMENT AGENCY





### **Riviera Beach CRA Grant Writing Report**

Month: May 2017	
Grants Awarded	No grants awarded during this period
<b>Grant Opportunity Research</b>	DEO Technical Assistance
Technical Assistance	Reviewed guidelines for Fire Prevention and Safety     Program for submission viability within short time frame
Communication with Staff	<ul> <li>Phone and e-mail communication related to Fire</li> <li>Prevention and Safety Program opportunity and final</li> <li>edits and submission of the NEA Challenge Grant</li> </ul>
Grants in Progress	<ul> <li>Transportation for America's Cultural Corridor         Consortium Grant for 13<sup>th</sup> Street Tri-Rail Coastal Link         Station Area Master Plan – Due June 2 – \$50,000</li> <li>Wells Fargo Foundation - Civic Engagement Funding         Area for Riviera Beach History Wall Mural – Due June         30 – Request amount TBD</li> </ul>
Grants submitted	<ul> <li>NEA Challenge America Grant submitted through NEA grants portal on 5/4/17</li> </ul>

# Riviera Beach CRA Payment Authorization Checklist

Vendor Name: The Palm Bowh Consulting Group				
Control No.: 2017-05 Invoice No.: 2017-05-002				
Invoice Date: 5-31-17 Payment Amount: \$ 4050				
Project Supervisor/Responsible Official: 500 # Eugns				
	e e			
	Reviewed/Approved by			
Project "scope of work and deliverables" reviewed?	8			
Payment support documentation appropriate based on work scope?				
Deliverables due with this invoice have been received?				
☐ If final payment, have all deliverables been received?	MA			
Amount of payment is in agreement with payment schedule or is appropriate and is within the limits of the total agreement amount, on a cumulative amount basis?	5			
Expense reimbursement amounts meet Agency guidelines or amounts approved by the agreement.	5			
The nature of work being performed is within the scope of the CRA plan.	×			
Funds for payment have been budgeted and are available from the appropriate source(s) for payment.	2,			
The invoice and supporting documentation have been reviewed and it is approved for payment.				
Approving Authority  Date:	Jun (, 2017			
Payment approved by the Board of Commissioners by Motio Consent Agenda, at its meeting on 2-22/7	n No. 2017 Of or the (If applicable)			



# The Palm Beach Consulting Group, LLC

### 6406 Blue Bay Circle Lake Worth, FL 33467

### **Invoice**

Riviera Beach CRA	
2001 Broadway, Suite 300	
Riviera Beach, FL 33404	

Date	Invoice #	
5/31/2017	2017-05-002	

Description			12
		Amoui	nt
Professional Consulting Services - Riviera Beach CRA			4,050.00
"Interim Finance Manager" services provided to the Riviera Beach C	Community		
Redevelopment Agency per the First Amendment to the Professional	l Service		
Agreement dated February 17, 2017. Invoice for the period May 1 - 3	31, 2017.	C.	1
Report of activities for the period May 1 - 31, 2017 attached.		2	
arnold a Browssard		3	
То	otal		\$4,050.00

### The Palm Beach Consulting Group, LLC Interim Finance Manager Activities During the Period May 1 - 31, 2017

- 1. Work status meetings with staff.
- 2. Assisted in completion of the 2016 external audit.
- 3. Pre-planning for transition to new accounting system.
- 4. Project status discussions with CRA Interim Executive Director.
- 5. Miscellaneous administrative activities, as required.



#### RIVIERA BEACH COMMUNITY REDEVELOPMENT AGENCY

2001 BROADWAY, SUITE 300 RIVIERA BEACH, FL 33404 PHONE: 561-844-3408 FAX: 561-881-8043 Website: www.rbcra.com

### **MEMORANDUM**

TO:

Honorable Chair and Members, CRA Board of Commissioners

City of Riviera Beach, Florida

FROM:

Scott Evans, Interim Executive Director, Riviera Beach CRA

DATE:

June 2, 2017

**SUBJECT:** A Resolution finding that the Site Plan for the proposed single story Crab Pot Restaurant on +/- 0.35 (4,482 square feet) acre of land at 386 E. Blue Heron Boulevard, which is located north of Blue Heron Boulevard, and east of Lake Shore Drive, is consistent with the CRA Plan and transmitting that recommendation to the City Council.

#### **Request for Board Action**

The Agency is requesting the Board of Commissioners to approve a Resolution finding that the Site Plan for the proposed single story Crab Pot Restaurant on +/- 0.35 (4,482 square feet) acre of land at 386 E. Blue Heron Boulevard, which is located north of Blue Heron Boulevard, and east of Lake Shore Drive, is consistent with the CRA Plan.

#### **Proposed Project:**

The proposed 4,482 square feet Crab Pot Restaurant will be located on the west side of the Intracoastal Waterway, just east of Lake Shore Drive, and just north of Blue Heron Boulevard at the Bridge, as shown above. The Crab Pot Restaurant will redevelop a long vacant restaurant parcel at an iconic spot near Phil Foster Park in Riviera Beach. The owners seek to redevelop the vacant former restaurant with a new restaurant and outdoor sitting area that is consistent with the CRA Plan and the Downtown General (DG) Zoning Classification. The applicant's proposed use is consistent with the permitted Downtown Mixed Use designation established in the City's Comprehensive Plan. The project will bring food and entertainment options for

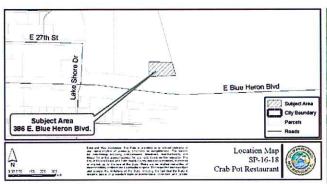


Site Location Map

residents and regional visitors in an area with few restaurant choices. A site plan and aerial are attached as Exhibit "A".

#### Background

On October 2016, Seven Kings Holdings, Inc. submitted an application for site plan approval, which has been reviewed by City staff for compatibility and consistency with the Page 2 of 3 City's Comprehensive Plan and Land Development Regulations. City Departmental Staff reviewed the Site Plan application and provided corresponding comments to the applicant. All comments were addressed by the applicant and City Staff has informed us that they have no objections to the Site Plan application. The Community Development Department reviewed the Site Plan application for compatibility and consistency with the City's Comprehensive Plan and Land Development Regulations and found that the proposed plan was in compliance. Additionally, City services such as roads, water, sewer, and garbage collection are currently available to the site. In reviewing the site plan, adequate parking has been proposed by the applicant.



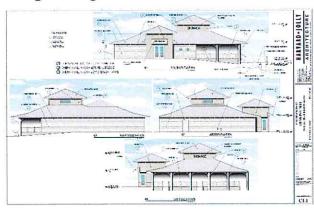


Street Location Map

Elevations

#### **CRA Plan**

Following the recommendation for approval provided by the Planning and Zoning Board, the CRA Board is required to review the project for consistency with the Redevelopment Plan. This project falls within the Blue Heron North sub-district, which has not had a restaurant in this area in many years. The proposed restaurant is located on a small site, which is consistent with the CRA Plan which provides that neighborhood restaurant development is appropriate for this area. The property is adjacent to the residential homes in the Marina Grande Condominium Tower. The project will mitigate the impacts on those by including a landscape buffer wall along the property line, providing new landscaping, and limiting the height of the new structure.





**Elevations** Elevations

#### roperty Analysis

A. Applicant: Seven Kings Holdings, Inc.

**B.** Request: The applicant is requesting site plan approval to build a 4,482 square foot restaurant with outdoor deck seating.

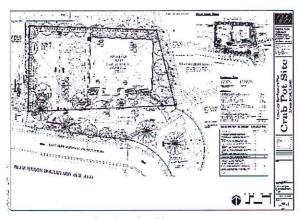
- C. Location: The proposed site is located north of Blue Heron Blvd., east of Lake Shore Dr. (386 E. Blue Heron Blvd.).
- D. Property Description and Uses: The subject property description and uses are as follows:

Parcel Control Number: 56-43-42-28-00-003-0090.

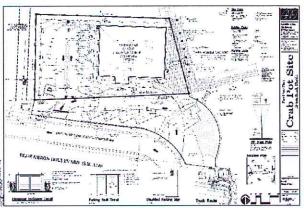
<u>Parcel Size:</u> +/- 0.35 acre. <u>Existing Use:</u> Vacant Lot.

Zoning: Downtown General (DG) Zoning District.

Future Land Use: Downtown Mixed Use.



Landscaping Plan



Landscaping Plan

#### E. Adjacent Property Description and Uses:

North: Residential (Marina Grande Development); Inlet Harbor Center Planned Unit Development (IHC-PUD) Zoning and Downtown Mixed Use Future Land Use.

**South:** "Big" Blue Heron Bridge; Various Commercial Uses; Downtown General (DG) Zoning and Downtown Mixed Use Future Land Use.

East: Intracoastal Waterway.

West: Residential / Parking Garage (Marina Grande Development); Inlet Harbor Center Planned Unit Development (IHC-PUD) Zoning and Downtown Mixed Use Future Land Use.

#### Recommendation

CRA Staff recommends approval of the Resolution finding that the Site Plan for the proposed single story Crab Pot Restaurant on +/- 0.35 (4,482 square feet) acre of land at 386 E. Blue Heron Boulevard, which is located north of Blue Heron Boulevard, and east of Lake Shore Drive, is consistent with the CRA Plan.

SE:aj



#### RESOLUTION NO. 2017-\_\_\_\_

A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE RIVIERA BEACH COMMUNITY REDEVELOPMENT AGENCY ("AGENCY") FINDING THAT THE SITE PLAN FOR THE PROPOSED SINGLE STORY CRAB POT RESTAURANT ON +/- 0.35 (4,482 SQUARE FEET) ACRE OF LAND AT 386 E. BLUE HERON BOULEVARD, WHICH IS LOCATED NORTH OF BLUE HERON BOULEVARD, AND EAST OF LAKE SHORE DRIVE, IS CONSISTENT WITH THE ADOPTED CRA PLAN: PROVIDING AN EFFECTIVE DATE.

\*\*\*\*\*

WHEREAS, the City's Comprehensive Plan was amended on May 19, 2010, providing guidance for future development in the Community Redevelopment Area; and

WHEREAS, the Community Redevelopment Plan ("Adopted CRA Plan")was found to be in compliance with the City's adopted Comprehensive Plan and approved on July 20, 2011, directing future development of the Marina District; and

WHEREAS, the subject property is located within the Downtown General Land Use & Zoning Classification; and

WHEREAS, the Agency finds that the proposed site plan (attached as Exhibit A) for the Crab Pot Restaurant is consistent with the adopted Community Redevelopment Plan.

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COMMISSIONERS OF THE RIVIERA BEACH COMMUNITY REDEVELOPMENT AGENCY THAT:

**SECTION 1.** The Riviera Beach Community Redevelopment Agency finds that the Site Plan for the Crab Pot Restaurant is consistent with the Adopted CRA Plan.

**SECTION 2.** This resolution shall be effective immediately upon its adoption.

[Signatures on following page]

	RIVIERA BEACH COMMUNITY REDEVELOPMENT AGENCY
	Ву:
ATTEST:	Kashamba Miller-Anderson Chairperson
Executive Director	
Executive Director	
	A
	Approved as to form and legal sufficiency
MOTION BY:	J. Michael Haygood
	Date GCG12017
SECONDED BY:	J. Michael Haygood, PA General Counsel to CRA
D. PARDO K. MILLER-ANDERSON	
L. HUBBARD T. DAVIS JOHNSON	
T. DAVIS	

PASSED AND ADOPTED this \_\_\_\_ day of \_\_\_\_\_, 2017

#### CITY OF RIVIERA BEACH COMMUNITY REDEVELOPMENT AGENCY BOARD OF COMMISSIONERS AGENDA ITEM SUMMARY

**Meeting Date:** 6/14/2017

**Agenda Category:** 

RESOLUTION TO APPROVE THE LOCATION OF A MOBILE VENDING AREA WITHIN

Subject: THE FUTURE SPANISH COURTS TEMPORARY PARKING LOT, AND PROVIDING A

DESIGNATED SPOT FOR MR. WILLIS WILLIAMS BBQ TRUCK

#### Recommendation/Motion:

Originating Dept INTERIM EXECUTIVE DIRECTOR Costs

User Dept. Funding Source

Advertised No Budget Account Number

**Date** 

**Paper** 

Affected Parties Not Required

#### Background/Summary:

SEE ATTACHED

**Fiscal Years** 

**Capital Expenditures** 

**Operating Costs** 

**External Revenues** 

Program Income (city)

In-kind Match (city)

**Net Fiscal Impact** 

**NO. Additional FTE Positions** 

(cumulative)

#### **III. Review Comments**

- A. Finance Department Comments:
- B. Purchasing/Intergovernmental Relations/Grants Comments:

#### C. Department Director Review:

Contract Start Date

Contract End Date

Renewal Start Date

Renewal End Date

Number of 12 month terms this renewal

Dollar Amount

Contractor Company Name

**Contractor Contact** 

Contractor Address

Contractor Phone Number

Contractor Email

Type of Contract

Describe

#### ATTACHMENTS:

File Name		Description	Upload Date	Туре
Spanish_Court_	_proposed_parking_lot_Memo.pdf	MEMO	6/8/2017	Cover Memo
resolution_re_m	obile_vending.pdf	RESOLUTION	6/8/2017	Resolution
Exhibit_A_Temp	orary_parking_lot_plan.pdf	EXHIBITA	6/8/2017	Exhibit
DRAFT.Marina	_Village_MobileCode.draft_(002).pd	f BACKUP	6/8/2017	Backup Material

#### REVIEWERS:

Department	Reviewer	Action	Date
CRA	Hatcher, Darlene	Approved	6/8/2017 - 11:37 AM
CRA Internal Review	Evans, Scott	Approved	6/8/2017 - 11:42 AM



#### RIVIERA BEACH COMMUNITY REDEVELOPMENT AGENCY

2001 BROADWAY, SUITE 300 RIVIERA BEACH, FL 33404 PHONE: 561-844-3408 FAX: 561-881-8043 Website: www.rbcra.com

### **MEMORANDUM**

TO:

Honorable Chairperson and Members, CRA Board of Commissioners

City of Riviera Beach, Florida

FROM:

Scott Evans

Interim Executive Director, CRA

COPY:

J. Michael Haygood, CRA Attorney

DATE:

June 14, 2017

**SUBJECT:** 

Resolution to Approve the location of a mobile vending area within the future

Spanish Courts temporary parking lot, and providing a designated spot for Mr.

Willis Williams BBQ Truck.

#### REQUEST FOR BOARD ACTION

The CRA is requesting a resolution to approve the location of a mobile vending area within the future Spanish Courts temporary parking lot in accordance with the attached Resolution and Exhibit "A", and approving the location of a BBQ vending truck owned by Mr. Willis Williams in that location including the provision of temporary connections to water and electricity, subject to Mr. Williams receiving a certificate of use/ business tax receipt to locate in that location by the City of Riviera Beach, execution of a license agreement setting forth the terms and conditions of the use and other required Palm Beach County Health Department and State regulations.

The Agency will continue with the transition of the property previously known as Spanish Courts, into a temporary parking area with the next steps starting in the month of July, and will create an area for a vendor food truck vendors as a part of the planned work. The CRA has also requested that the Department of Community Development amend the City's land development code to allow the proposed use. The parking lot will provide additional parking during special events, and busy Holiday weekends.

#### BACKGROUND

The Agency currently owns the property located at 1124 Broadway, known previously as Spanish Courts. The property laid derelict for several years before the structures were finally demolished in March of 2016. The site has electrical power access, and water, the food truck selected by the Board owned by Mr. Willis Williams will be required to retain its own waste water. The CRA will retain the large tree and adjacent landscaping and decorative fountain in the middle of the property and create a temporary parking lot on the remaining site in accordance with the approved CRA budget.

SE: AL

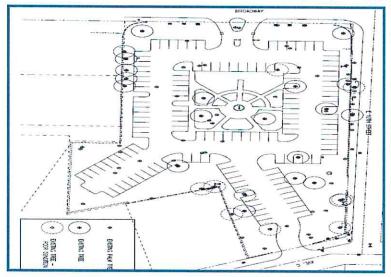
In February 2017, the CRA Board articulated to Staff at the Agency Board meeting that they would like to see the Spanish Courts property be made available to the vendor Willis Williams and his barbeque food truck.

#### **CURRENT SITE STATUS**

#### **Temporary Parking**

The current site has become an eyesore for passersby and visitors to the Marina Village. It was filled with decaying trees, over grown weeds, debris, and trash, which has been cleared and cleaned up to prepare for the temporary parking lot. The proposed plans below are to add approximately one hundred and thirty-five (135) graded, designated spaces with non-dusting rock surface similar to what was used during the first phase of construction of the City's wet slips and seawall, with parking stops to indicate each available space.

Note: Proposed Temporary Parking Layout (left) & Proposed non-dusting rock surface (right)





#### Food Truck

Food trucks are a growing phenomenon happening in many cities across the country. Cities all over have yielded positive returns from these new ventures. Mr. Willis Willams has demonstrated a strong interest in being the first vendor to park his truck and begin operating in our proposed food truck vending area, following approval by the CRA Board.

The food truck experience can bring together exciting food choices with a strong social media buzz to the Marina Village.



Note: The Proposed designated food truck areas are in red.

The City's current mobile vending Code does not allow for the proposed food truck vision. As a result the CRA has transmitted a request for a code amendment for the Marina Village area to the Department of Community Development to allow the CRA Board to approve the location of mobile vendor trucks as described above. The proposed drafted code amendment is attached to the item as back up information. The final code amendment will be finalized by the City Department of Community Development and considered by the City Council.

#### The Requested Code Amendment will allow the following:

- 1. Food trucks operating in a designated CRA Board approved area.
- 2. Allow temporary connections to potable water and electricity.
- 3. Permit the mobile food truck to remain in a single location without having to move each day. (The CRA will complete a license agreement with the proposed applicant.)

#### REQUESTING APPROVAL

The CRA staff is requesting approval of the resolution to approve the location of a mobile vending area within the future Spanish Courts temporary parking lot in accordance with the attached resolution and approving the location of a BBQ vending truck owned by Mr. Willis Williams in that location including the provision of temporary connections to water and electricity. Following approval of the requested code amendment and issuance of a certificate of use/business tax receipt by the City of Riviera Beach, the Agency will complete a license agreement with Mr. Willis Williams to locate his mobile vending vehicle in the mobile vending area located in the future temporary parking lot located on Spanish Courts, and allow him to have a sign located on Broadway, subject to review and approval by the Executive Director. Mr. Williams will continue to be subject to approval of his facilities by Palm Beach County Health Department and must comply with State regulations for mobile food vending.

SE: AL

#### RESOLUTION NO. 2017-\_\_\_

A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE RIVIERA BEACH COMMUNITY REDEVELOPMENT AGENCY APPROVING THE LOCATION OF A MOBILE VENDOR AREA WITHIN THE FUTURE SPANISH COURTS PROPERTY TEMPORARY PARKING AREA SUBJECT TO APPROVAL OF A CITY OF RIVIERA BEACH MOBILE LICENSE CERTIFICATE OF USE AND EXECUTION OF A LICENSE AGREEMENT SETTING FORTH THE TERMS AND CONDITIONS OF THE USE; AUTHORIZING THE EXECUTIVE DIRECTOR AND GENERAL COUNSEL TO NEGOTIATE AND APPROVE THE LICENSE AGREEMENT; PROVIDING FOR OTHER PURPOSES AND AN EFFECTIVE DATE.

\* \* \* \* \* \* \* \*

WHEREAS, the Agency is responsible for managing the Marina Village, including the grounds and the Marina Event Center, and Spanish Courts site, maintaining a clean and safe environment, and ensuring a great customer experience at all time; and

WHEREAS, the Board requested the Agency to identify a suitable location for resident Willis Williams to locate his mobile vending truck in a semi-permanent location with access to water and electricity; and

WHEREAS, the attached Exhibit "A", identifies a suitable location for vending within the Spanish Courts future temporary parking lot site; and

whereas, the approval is subject to Mr. Willis Williams receiving a certificate of use/ business tax receipt to locate in that location in addition to meeting all required Palm Beach County Health Department and State regulations and execution of a license agreement setting forth the terms and conditions of the use; and

WHEREAS, in order for Mr. Willis Williams truck to temporarily remain on site in the same location with temporary connections to water and electricity (Mr. Williams will retain his own wastewater) the Mobile Vendor code for the City of Riviera Beach will need to be amended for the Marina Village Area, and this request as been submitted to the Department of Community Development; and

WHEREAS, following approval of a certificate of use/business tax receipt by the City of Riviera Beach the Agency will issue a license agreement for Mr. Willis mobile vending vehicle in the mobile vending area located in the future located on Spanish Courts subject to approval by Palm Beach County Health Department and State regulations.

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COMMISSIONERS OF THE RIVIERA BEACH COMMUNITY REDEVELOPMENT AGENCY THAT:

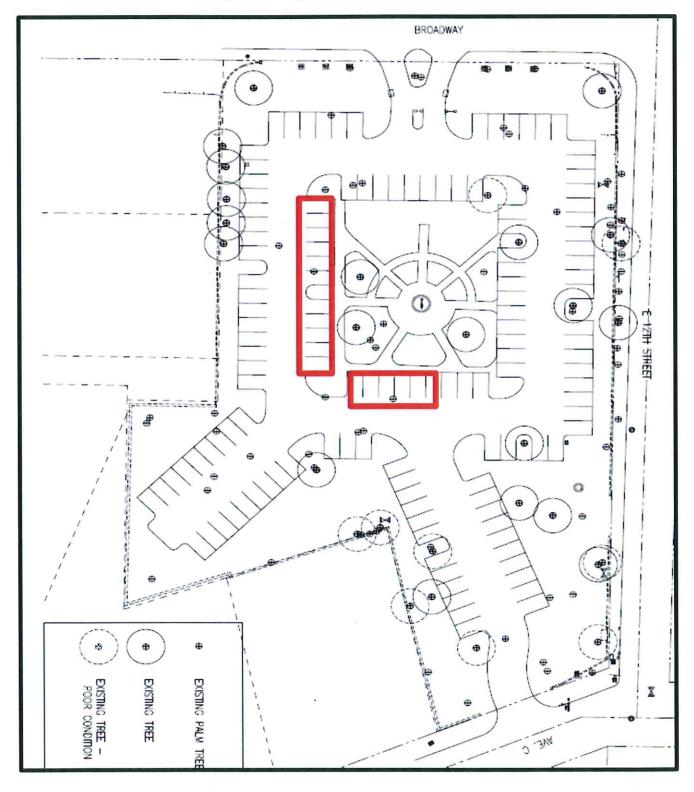
SECTION 1. The Riviera Beach Community Redevelopment Agency authorizes the location of a mobile vending area within the future Spanish Courts temporary parking lot in accordance with the attached Exhibit "A", and approves the location of a BBQ vending truck owned by Mr. Williams in that location including temporary connections to water and electricity, subject to Mr. Williams receiving a certificate of use/ business tax receipt to locate in that location by the City of Riviera Beach, execution of a license agreement setting forth the terms and conditions of the use and other required Palm Beach County Health Department and State regulations.

<u>SECTION 2.</u> The Executive Director and General Counsel are authorized to negotiate and approve the license agreement for such use.

SECTION 3. This resolution shall be effective immediately upon its adoption. PASSED AND ADOPTED this \_\_\_ day of \_\_\_\_, 2017 RIVIERA BEACH COMMUNITY REDEVELOPMENT AGENCY By: Name: Kashamba Miller Anderson ATTEST: Title: Chairperson **Executive Director** and legal sufficiency pproved as to form MOTION BY: J. Michael Haygodd SECONDED BY: Haygood & Harris LLC General Counsel to CRA T. Davis T. Davis Johnson L. Hubbard K. Miller Anderson D. Pardo

EXIHIBIT A

Note: The Proposed designated food truck areas are in red.



### **DRAFT**

### Marina Village Mobile Vendor s - New Code Amendment

(City's existing code modified for a new area)

### **Definitions:**

The following words, term and phrases, when used in this section, shall have the meanings ascribed to them in this section, except where the context clearly indicated a different meaning.

Certificate of occupancy: means a certificate issued by the City of Riviera Beach Building Official to a builder or renovator, indicating that the building is in proper condition to be occupied.

*Disposable tableware:* Eating and drinking utensils made of paper and/or plastic that are disposed of after initial use.

*Ice cream truck:* A motor vehicle utilized as the point of retail sales of prewrapped or prepackaged ice cream, frozen yogurt, frozen custard, flavored frozen water or similar frozen dessert products.

*Mobile vending unit:* Any motorized or non-motorized vehicle, trailer, kiosk, pushcart, stand or other device designed to be portable and not permanently attached to the ground from which goods, wares, merchandise or food is peddled, vended, sold, displayed, offered for sale or given away.

Mobile vendor: A person who peddles, vends, sells, displays, offers to sell or gives away merchandise from a mobile vending unit which is parked or located on a parcel of private property.

*Mobile vending operation:* Peddling, vending, selling, displaying, offering for sale or giving away goods, wares, merchandise or food from a mobile vending unit located on private property.

*Prepackaged food:* means any properly labeled and processed food, prepackaged to prevent any direct human contact with the food product upon distribution from the manufacturer, and prepared at an approved source.

Restricted mobile vendor: A mobile vendor offering only prepackaged food, snow cones, raw produce, or prepackaged ice cream from a mobile vending unit, or a mobile automobile detailer.

Street-side vendor or road-side vendor: A person who peddles, vends, sells, displays, offers to sell or gives away any food products, wares, or merchandise while located in or on a public street, sidewalk, or right-of-way.

Temporary mobile vendor: A person and or group who peddles, vends, sells, displays, offers to sell or gives away merchandise from a mobile vending unit for less than 15 days per calendar year.

Marina Village boundaries for this purpose shall be between 16<sup>th</sup> street and 11<sup>th</sup> Street, and Broadway and Lake Worth Inlet.

#### **Permitted Locations**

- a) Mobile Operators shall only operate in locations approved by the Community Redevelopment Agency
- b) Mobile Vendors shall submit a sketch depicting the location of the mobile vendor on the property, including the designated parking spaces.
- c) Mobile Vendors shall be setback a minimum of 35 feet from all intersections

### **Hours of Operation**

- a) Mobile vendors are restricted to the following hours of operation:
  - 1. Monday to Saturday 7:00am to Midnight
  - 2. Sunday: 8:00am to 10 pm
- b) A mobile vendor shall not operate between the hours of 12:00am and 6am
- c) The mobile vending unit shall be removed from the site during the hours of non-operation unless approved by the Community Redevelopment Agency to remain.

#### Signage:

- (a) All signs advertising for the mobile vending unit must meet the following requirements;
  - (1) Signs must be placed flat against the mobile vending unit.
    - a. Sandwich board signs are prohibited.
    - b. Any type of design or artwork that advertises the use of the mobile vending unit is considered to be a sign.
  - (2) Signs may not be larger than nine square feet.
  - (3) No more than three signs may be placed on the mobile vending unit.
  - (4) All signs must be approved by the city prior to being posted.
  - (b)Mobile vendors are prohibited from using right-of-way signs and off-premises signs.
  - (c) Alternate signage may be installed if approved by the Community Redevelopment Agency, and in compliance with The City of Riviera Beach Sign Code.

#### **Exemptions and Restrictions:**

- Temporary connections to potable water are prohibited unless approved by the Community Redevelopment Agency and installed in conformance with the City of Riviera Beach Building Code.
- b) Electrical power shall be provided in conformance with the City of Riviera Beach Building Code.
- c) A mobile vendor shall at no time utilize outdoor storage, or warming or refrigeration devices.
- d) A drive through is not permitted in conjunction with the mobile vendor
- e) The area within which a mobile vending unit is operating shall at all times be kept clean and free from litter, garbage, rubble and debris.
- f) Mobile vendors providing food or beverage intended for immediate consumption must provide a trash receptacle within ten feet of the mobile vending unit and be responsible for disposing of trash on a daily basis.
- g) The use of amplified music is prohibited, except as approved by the Community Redevelopment Agency.
- h) The current business tax receipt must be posted in a visible location on the mobile vending unit.

#### Restricted Mobile Vendors: see section 10-267

### **Licensing Requirements:**

Prior to the issuance of a business tax receipt, mobile food vendors must comply with the following State of Florida and local requirements as applicable:

- (1) Mobile food vendors engaged in the selling of cooked or prepared food must be licensed by the Florida Division of Hotels and Restaurants.
  - a. Obtaining licensing from the Florida Division of Hotels and Restaurants does not guarantee approval by the City of Riviera Beach Planning and Zoning Division.
  - Mobile food vendors must pass all inspections conducted by the Florida
     Division of Hotels and Restaurants to maintain the business tax receipt for
     their establishment.
  - c. Current inspection results must be conspicuously posted on the mobile vending unit.
- (2) Mobile food vendors engaged in the selling of prepackaged ice cream, popcorn, raw produce, or smoothies must be licensed by the Florida Department of Agriculture and Consumer Services.

- Obtaining licensing from the Florida Department of Agriculture and Consumer Services does not guarantee approval by the City of Riviera Beach Planning and Zoning Division.
- Mobile food vendors must pass all inspections conducted by Florida Department of Agriculture and Consumer Services to maintain the business tax receipt for their establishment.
- c. Current inspection results must be conspicuously posted on the mobile vending unit.
- (3) Mobile food vendors must pass an inspection by the City of Riviera Beach Fire Department.
  - a. Obtaining a passing inspection does not guarantee approval by the City of Riviera Beach Planning and Zoning Division.
  - Mobile food vendors must pass all inspections conducted by the City of Riviera
     Beach Fire Department to maintain the business tax receipt for their
     establishment.

### **Parking Requirements**

- a) Mobile food vendors shall not sell to customers parked in areas designated as public-rights-of way.
- b) Mobile food vendors shall not solicit or conduct business with any customers in motor vehicles

#### **Enforcements:**

The provisions of this article may be enforced through the city's code enforcement procedures or as otherwise authorized in this Code and may be pursued by appropriate remedy in a court of competent jurisdiction at the city's discretion. If code enforcement is utilized to enforce this article, a resulting code enforcement lien may be assessed against the private property upon which the mobile vending operation operates or operated.

### CITY OF RIVIERA BEACH COMMUNITY REDEVELOPMENT AGENCY BOARD OF COMMISSIONERS AGENDA ITEM SUMMARY

**Meeting Date:** 6/14/2017

Agenda Category:

Subject: RIVIERA BEACH MARINA LAB PRESENTATION

Recommendation/Motion: PRESENTATION

Originating Dept INTERIM EXECUTIVE DIRECTOR Costs

User Dept. Funding Source

Advertised No Budget Account Number

**Date** 

**Paper** 

Affected Parties Not Required

### Background/Summary:

THE FLORIDA FISHING ACADEMY (FFA) HAS PROPOSED AN EXCITING CONCEPT TO DEVELOP A MINI AQUARIUM AND MARINE LAB FACILITY FOR RESIDENTS, VISITORS, AND TOURISTS. THEY WILL PRESENT THEIR PLANNED CONCEPT AND REQUESTING THE CRA TO WORK WITH THEM TO TRY AND IDENTIFY A LOCATION FOR THEM TO BRING THIS POTENTIAL TO RIVIERA BEACH.

STAFF IS REQUESTING BOARD DIRECTION TO BEGIN TO WORK DIRECTLY WITH THE FFA TO IDENTIFY IF THEY COULD BRING THIS PROJECT TO THE MARINA VILLAGE. POTENTIAL SITES THAT COULD BE CONSIDERED INCLUDE: THE NORTH SIDE OF BICENTENNIAL PARK, OR AN OPTION COMPONENT FOR THE DEVELOPMENT COMMUNITY TO CONSIDER AS AN ATTRACTION, OR OTHER NEARBY LAND WITHIN THE CITY.

THIS PROJECT WOULD BE A GREAT POTENTIAL BENEFIT TO RIVIERA BEACH PROVIDING AN ENTERTAINMENT AND EDUCATIONAL ATTRACTION FOR OUR CITY. THE PROJECT WOULD CONTINUE OUR EFFORTS TO CREATE A UNIQUE DESTINATION IN THE CRA. IT WOULD GENERATE JOBS, PROVIDE EDUCATIONAL OPPORTUNITIES FOR OUR CHILDREN, AND GENERATE ECONOMIC DEVELOPMENT, BRINGING VISITORS TO OUR CITY AND MORE LOCAL BUSINESS OPPORTUNITY.

Fiscal Years
Capital Expenditures
Operating Costs

External Revenues
Program Income (city)
In-kind Match (city)
Net Fiscal Impact
NO. Additional FTE Positions
(cumulative)

### **III. Review Comments**

- A. Finance Department Comments:
- B. Purchasing/Intergovernmental Relations/Grants Comments:
- C. Department Director Review:

Contract Start Date

Contract End Date

Renewal Start Date

Renewal End Date

Number of 12 month terms this renewal

**Dollar Amount** 

Contractor Company Name

**Contractor Contact** 

Contractor Address

Contractor Phone Number

Contractor Email

Type of Contract

Describe

ATTACHMENTS:

File Name	Description	Upload Date	Туре
Marine_Lab_Presentation.pdf	PRESENTATION	6/8/2017	Presentation

**REVIEWERS:** 

Department	Reviewer	Action	Date
CRA	Hatcher, Darlene	Approved	6/8/2017 - 11:22 AM
CRA Internal Review	Evans, Scott	Approved	6/8/2017 - 11:38 AM

### **FFA Marine Lab**

## PROPOSAL FOR FUTURE COMMUNITY ATTRACTION & EDUCATIONAL FACILITY



FloridaFishingAcademy.com FFAMarineLab.com 561-740-7227

### **About FFA**

- Founded in 2006
- Served 14,758 Palm
   Beach County
   elementary, middle and
   high school students
- Served 3,686 students in 2016 alone



### **Our Vision**

To create a compelling Marine Lab experience in Palm Beach County that is accessible to over **10,000 students** and **150,000 tourists annually** 



### **Our Partners**



- Riviera Beach Community
   Development Agency's Community
   Boating Program \$30,000/year
- United Way of Palm Beach County –
   \$42,000/year
- Prime Time Palm Beach County –
   \$94,000/year
- Palm Beach County Youth Services
   Department \$38,000/year
- Impact 100 Palm Beach County –
   \$100,000 in 2016
- Community Foundation \$165,000 in 2017
- PBSO \$7,500/year

## The Need

- No equivalent local field trip experience with a classroom, sea-worthy boat, aquarium & touch tanks
- No large aquariums in Palm Beach County
- No local Marine Lab closest Marine Lab/Sea Camp is in the Keys
  - Three-hour bus ride
  - No exposure to local waters
  - \$195 cost per student (not including bus)
  - Many students cannot afford to participate
  - Many Palm Beach County schools do not offer the trip
  - Students rarely return with their families

### **Health Benefits**

- Being on the water helps relieve stress.
- Ocean air carries negative ions that help recharge the body and improve mood.
- The sound of the waves helps trigger the brain to release feel-good chemicals such as dopamine and serotonin.
- Responsible sun exposure is a healthy source of vitamin D.
- Water-based activities improve social and emotional learning (SEL).
- Fishing is a natural motivator for youth.

## Our Building

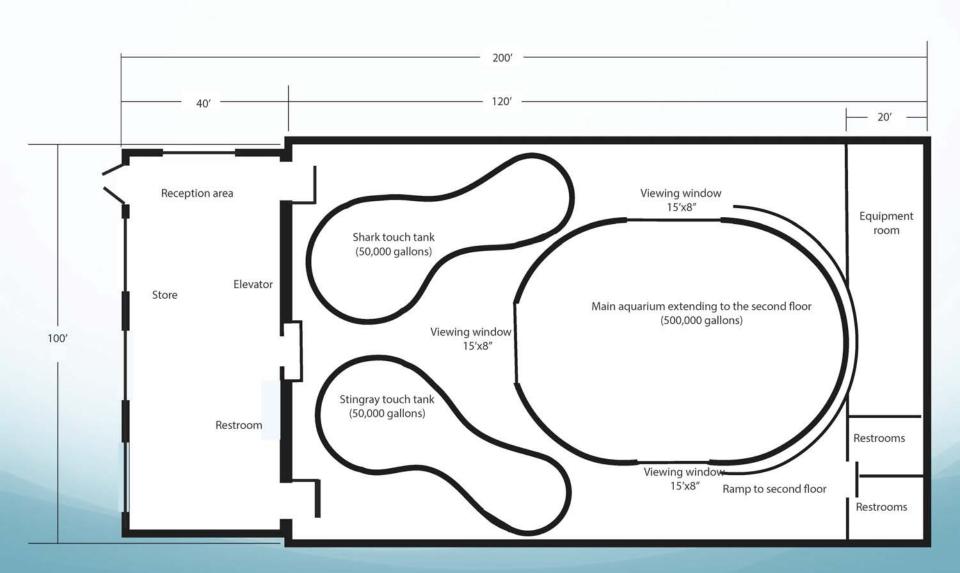
### **CONCEPT RENDERING**



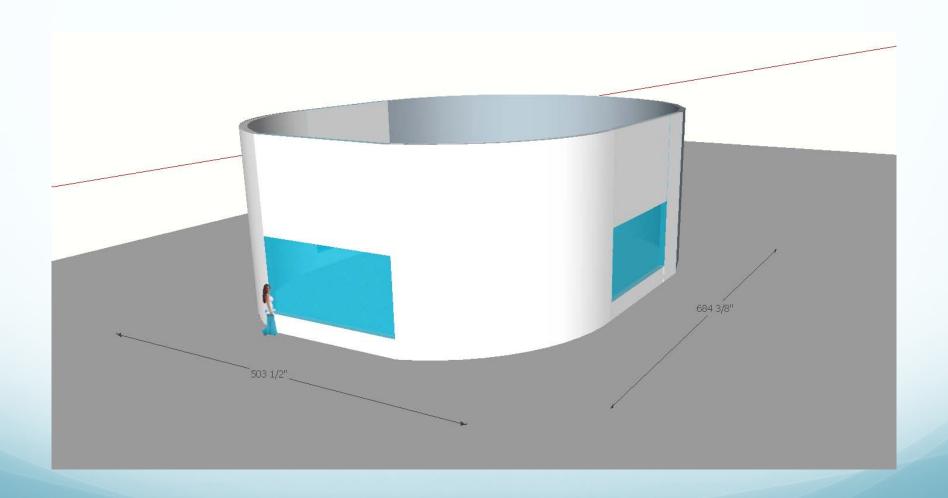
## **Building Highlights**

- 30,000-90,000-square-foot building with three floors
- 500,000 gallons in main fish aquarium
- 100,000 gallons of touch tank aquariums
- 6,400 square feet of classroom space
- Sleeping quarters for 50 campers & 10 counselors
- Roof-top aquaponics garden
- Energy-producing solar windows and greenhouse
- Building designed to LEED standards

## **First Floor**



## First Floor Aquarium



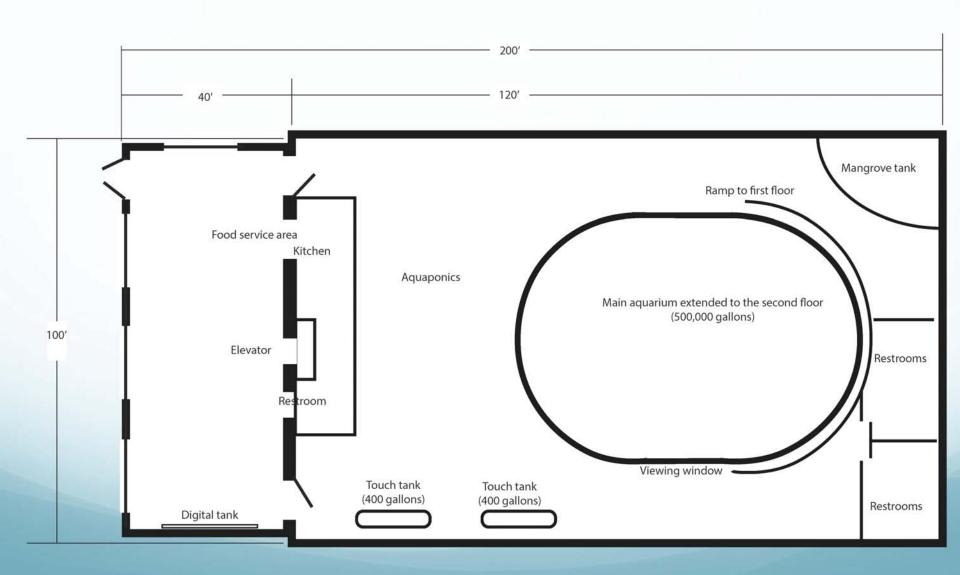
## First Floor Aquarium



## **First Floor Touch Tanks**



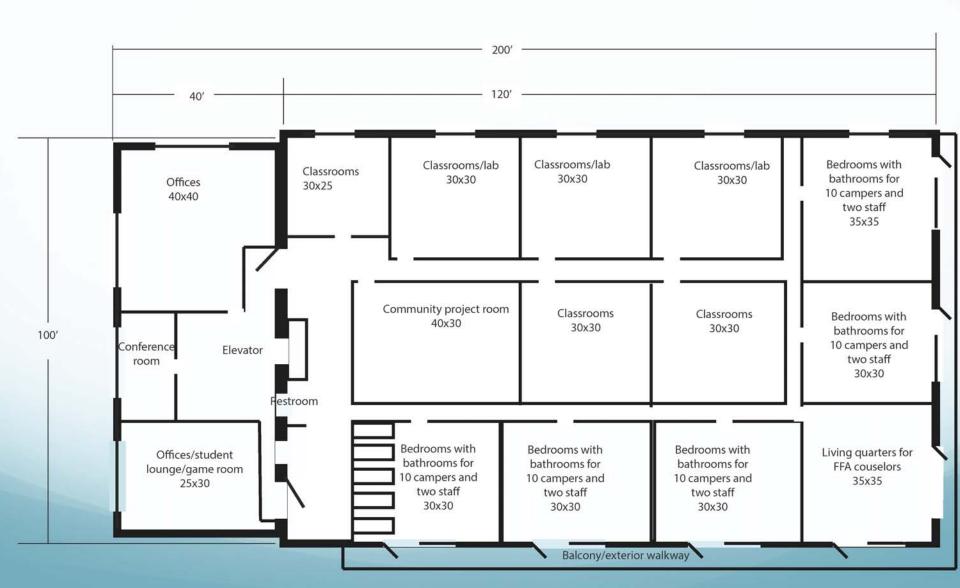
## **Second Floor**



## **Second Floor**



## **Third Floor**



## **Community Impact**

- Creating hundreds of local jobs (construction and operation)
- Setting an environmentally friendly example
- Sparking development around our site
- Inspiring students with science, technology, engineering, arts and math
- Teaching students to value and protect our local environment
- Helping feed the community with our aquaponics system

## **Benefit to Riviera Beach**

- Discounted student scholarships
- Discounted admission to the Marine Lab Center
- Student access to a local workshop for school projects
- Community kitchen (depending on size of building)
- Free food for needy local residents



# Projected Annual Income \$6,040,000

- Admission fees for 150,000 visitors/tourists: \$1,500,000
- Marine Lab field trip for 10,000 students: \$1,500,000
- Investors, grants and donations: \$1,500,000
- Gift shop sales: \$1,000,000
- Program service fees from 10,000 students: \$540,000

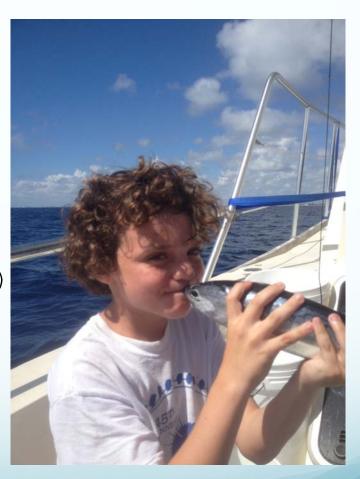


## **Eco-Discovery Centers**

Facility	Total Visitors	Total Students Served
Palm Beach Zoo	314,000	15,000
Loggerhead Marinelife Center	300,000	16,000
Gumbo Limbo Nature Center	190,000	6,000
South Florida Science Center and Aquarium	125,000	45,000
Manatee Lagoon	83,000	N/A
Sandoway Nature Center	17,000	5,000
Keys Marine Lab	N/A	4,000

## **Building Costs**

- \$300-350 per square foot
- Minimum required: \$12,500,000
- Land cost (prefer to buy): \$500,000 (or Possible Long term lease)
- Annual operating costs: \$3,500,000



## **Our Equipment**







## **Mobile Marine Lab**



Thanks Community Foundation \$165,000

# "This expansion has incredible potential to introduce our school children to oceanography right here in their own backyard."

FFA Founder and Executive Director Rich Brochu



Rich@FloridaFishingAcademy.com