

SPECIAL CITY COUNCIL MEETING AGENDA MARINA EVENT CENTER - 190 E. 13TH STREET

RIVIERA BEACH, FL 33404 July 29, 2021 5:30 PM

NOTICE

IN ACCORDANCE WITH THE AMERICANS WITH DISABILITIES ACT OF 1990, PERSONS IN NEED OF A SPECIAL ACCOMMODATION TO PARTICIPATE IN THE PROCEEDINGS SHALL CONTACT THE OFFICE OF THE CITY MANAGER AT 561-812-6590 NO LATER THAN 96 HOURS PRIOR TO THE PROCEEDINGS; IF HEARING IMPAIRED, TELEPHONE THE FLORIDA RELAY SERVICES 1-800-955-8771 (TDD) OR 1-800-955-8770 (VOICE) FOR ASSISTANCE.

MAYOR

RONNIE L. FELDER

CHAIRPERSON

SHIRLEY D. LANIER - DISTRICT 3

CHAIR PRO-TEM

KASHAMBA MILLER-ANDERSON - DISTRICT 2

COUNCILPERSONS

TRADRICK MCCOY - DISTRICT 1

DOUGLAS A. LAWSON - DISTRICT 5

JULIA A. BOTEL - DISTRICT 4

ADMINISTRATION

CITY MANAGER, JONATHAN EVANS

CLAUDENE L. ANTHONY, CMC, CITY CLERK

DAWN S. WYNN, CITY ATTORNEY

PLEASE TAKE NOTICE AND BE ADVISED, that if any interested person desires to appeal any decision made by the City Council with respect to any matter considered at this meeting, such interested person, at own expense, will need a record of the proceedings, and for such purpose may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be based, pursuant to F.S. 286.0105.

<u>LOBBYING - ORDINANCE 4001 - ADOPTED SEPTEMBER</u> 2011

Lobbyist registration and reporting forms are available for you online and in print. Forms can be obtained in the Office of the City Clerk & in the Council Chambers. Registration and reporting forms shall be submitted to the Office of the City Clerk.

ANY PERSON WHO WOULD LIKE TO SPEAK ON AN AGENDA ITEM PLEASE COMPLETE A PINK PUBLIC COMMENT CARD LOCATED AT THE FRONT DESK AND GIVE IT TO THE STAFF PRIOR TO THE ITEM BEING TAKEN UP BY CITY COUNCIL FOR DISCUSSION. MEMBERS OF THE PUBLIC WILL BE GIVEN A TOTAL OF THREE (3) MINUTES TO SPEAK ON ALL ITEMS LISTED ON THE CONSENT AGENDA AND THREE (3) MINUTES TO SPEAK ON EACH REGULAR AGENDA ITEM. THE TIME LIMIT FOR PUBLIC COMMENT MAY BE REDUCED BY A VOTE OF THE CITY COUNCIL BASED ON THE VOLUMINOUS NATURE OF PUBLIC COMMENT CARDS. IN NO EVENT WILL ANYONE BE ALLOWED TO SUBMIT A COMMENT CARD TO SPEAK ON AN AGENDA ITEM AFTER THE RESOLUTION IS READ OR ITEM CONSIDERED.

CALL TO ORDER

Roll Call

Invocation

Pledge of Allegiance

AGENDA Approval:

Additions, Deletions, Substitutions

Disclosures by Council

Adoption of Agenda

Comments From the Public on Consent Agenda (Three Minute Limitation)

CONSENT AGENDA

ALL MATTERS LISTED UNDER THIS ITEM ARE CONSIDERED TO BE ROUTINE AND ACTION WILL BE TAKEN BY ONE MOTION. THERE WILL BE NO SEPARATE DISCUSSION OF THESE ITEMS UNLESS A COUNCILPERSON

SO REQUESTS, IN WHICH EVENT, THE ITEM WILL BE REMOVED FROM THE GENERAL ORDER OF BUSINESS AND CONSIDERED IN ITS NORMAL SEQUENCE ON THE AGENDA.

MINUTES

RESOLUTIONS

END OF CONSENT AGENDA

UNFINISHED BUSINESS

PETITIONS AND COMMUNICATIONS FOR FILING

AWARDS AND PRESENTATIONS

PUBLIC HEARINGS

<u>COMMENTS FROM THE PUBLIC - 7:30 PM Non-Agenda Item Speakers (Three Minute Limitation)</u>

Please be reminded the City Council has adopted "Rules of Decorum Governing Public Conduct during Official Meetings" which has been posted at the front desk. In an effort to preserve order, if any of the rules are not adhered to, the Council Chair may have any disruptive speaker or attendee removed from the podium, from the meeting and/or the building, if necessary. Please govern yourselves accordingly.

Public Comments shall begin at 7:30 PM unless there is no further business of the City Council, which in that event, it shall begin sooner. In addition, if an item is being considered at 7:30 PM, then comments from the public shall begin immediately after the item has been concluded.

Any person who would like to speak, during public comments, please fill out a public comment card located at the front desk and give it to the staff before the public comments section is announced.

ITEMS TABLED

REGULAR

1. **RESOLUTION NO. 73-21 A RESOLUTION OF THE CITY** COUNCIL OF THE CITY OF RIVIERA BEACH, PALM BEACH COUNTY, FLORIDA, TO RECEIVE ORAL PRESENTATIONS FROM THE GOODE COMPANIES. INC. OF FLORIDA AND WASTE MANAGEMENT INC. OF FLORIDA AND AWARD RFP 1011-21-2 FOR SOLID DISPOSAL WASTE **SERVICES** TO THE SELECTED BY COUNCIL; AUTHORIZING THE CITY MANAGER TO NEGOTIATE A CONTRACT EXECUTION BY THE MAYOR AND THE CITY CLERK BETWEEN THE AWARDED FIRM AND THE CITY OF RIVIERA BEACH (CITY) TO PROVIDE SOLID WASTE DISPOSAL SERVICES. REQUIRING; AND PROVIDING AN EFFECTIVE DATE.

ALTHEA PEMSEL, PROCUREMENT DIRECTOR, 561-845-4180

DISCUSSION AND DELIBERATION

DISCUSSION BY CITY MANAGER

DISCUSSION BY CITY ATTORNEY

CITY COUNCIL COMMITTEE REPORTS

STATEMENTS BY THE MAYOR AND CITY COUNCIL

ADJOURNMENT

CITY OF RIVIERA BEACH CITY COUNCIL AGENDA ITEM SUMMARY

Meeting Date: 7/29/2021

Agenda Category:

Subject: RFP 1011-21-2 Solid Waste Disposal Services - Oral Presentation and Selection

City Council receives oral presentations, rank, selects a firm, and

Recommendation/Motion: authorize City Administration to conduct negotiations for a final

contract.

Originating PROCUREMENT Costs

Dept DEPARTMENT APPLICABLE

User Dept. PUBLIC WORKS Funding Source

Advertised No Budget Account

Number

Date

Paper

Affected Parties Not Required

Background/Summary:

On January 20, 2021, a Council Agenda for the Request for Proposal (RFP) was presented to discuss the issuance of the RFP to resolicit solid waste disposal services. On March 7, 2021, the City issued a solicitation and simultaneously placed the RFP on the City's Procurement website, DemandStar, and advertised in the Palm Beach Post. A pre-proposal conference held on March 23, 2021 at the Marina Event Center, resulting in 10 people. The proposals were on May 14, 2021 at 3:00pm.

Fiscal Years
Capital Expenditures
Operating Costs
External Revenues
Program Income (city)
In-kind Match (city)
Net Fiscal Impact
NO. Additional FTE Positions
(cumulative)

III. Review Comments

A. Finance Department Comments:

B. Purchasing/Intergovernmental Relations/Grants Comments:

C. Department Director Review:

Contract Start Date October 1, 2021

Contract End Date September 30, 2026

Renewal Start Date October 1, 2026

Renewal End Date September 30, 2031

Number of 12 month terms this renewal

Dollar Amount

Contractor Company Name

Contractor Contact

Contractor Address

Contractor Phone Number

Contractor Email

Type of Contract

Describe

ATTACHMENTS:

File Name	Description	Upload Date	Туре
Special_Meeting_Cover_Memorandum072621 _RFP_1011-21-2.docx	Special Meeting Cover Memorandum072621	7/26/2021	Cover Memo
Cover_MemorandumRFP_1011-21- 2_(002).docx	Cover Memorandum	7/14/2021	Cover Memo
Resolution_No73- 21_for_Solid_Waste_Disposal_Services_Fnl.pdf	Resolution	7/12/2021	Resolution
WasteManagement.pdf	Waste Management Inc. Proposal	6/16/2021	Backup Material
RFP-1011-21- 2_Solid_Waste_Services_Final_5_Mar_21.pdf	RFP 1011-21-2 Solicitation	6/22/2021	Backup Material
Goode_Companies.pdf	The Goode Companies, Inc. Proposal	6/22/2021	Backup Material
Solid_Waste_Scoring_Summary_for_RFP_1011-21-2_Final.pdf	Scoring Summary	6/22/2021	Backup Material

REVIEWERS:

Department	Reviewer	Action	Date
Purchasing	Monroe, Luecinda	Approved	7/26/2021 - 4:19 PM



"The Best Waterfront City in Which to Live, Work and Play."

CITY OF RIVIERA BEACH

TO: HON. MAYOR, CHAIRPERSON, AND CITY COUNCIL

FROM: ALTHEA PEMSEL, PROCUREMENT DIRECTOR, MS, CPSM,

C.P.M.

THROUGH: JONATHAN EVAN, CITY MANAGER, MPA, MBA, ICMA-CM

SUBJECT: RFP 1011-21-1, SOLID WASTE DISPOSAL SERVICES

DATE: JULY 29, 2021

CC: GENERAL PUBLIC

Background:

This matter was continued from the July 21, 2021 City Council meeting. A copy of the evaluation committee's deliberation was distributed to the two proposers and members of the evaluation committee.

At its regular City Council meeting of Wednesday, July 21, 2021, the Council requested staff to do further research on issues raised by one of the proposers.

Please find attach the July 21, 2021 cover memo, and the related four attachments.

Citywide Goal:

This item facilitates Goals #1 and 2

Goal #1 Achieve a Prosperous, Resilient, and Sustainable Economy

Goal #2. Create aesthetic improvements with focus on most vulnerable communities

Budget/Fiscal Impact:

There are no fiscal impacts until the final contract is approved and executed by Council.

Recommendation(s):

City Council rank, select a firm, and authorize City Administration to conduct negotiations for a final contract.

Attachments:

RFP 1011-21-1 Cover Memorandum – July 21, 2021 meeting RFP 1011-21-1 -Solicitation
The Goode Companies, Inc. of Florida Proposal Waste Management Inc. of Florida Proposal Scoring Summary



"The Best Waterfront City in Which to Live, Work and Play."

CITY OF RIVIERA BEACH

TO: HON. MAYOR, CHAIRPERSON, AND CITY COUNCIL

FROM: ALTHEA PEMSEL, PROCUREMENT DIRECTOR, MS, CPSM, C.P.M.

THRU: JONATHAN EVAN, CITY MANAGER, MPA, MBA, ICMA-CM

SUBJECT: RFP 1011-21-2, SOLID WASTE DISPOSAL SERVICES

DATE: JULY 21, 2021

CC: GENERAL PUBLIC

Background:

On January 20, 2021, a Council Agenda for the Request for Proposal (RFP) was presented to discuss the issuance of the RFP to resolicit solid waste disposal services. On March 7, 2021, the City issued a solicitation and simultaneously placed the RFP on the City's Procurement website, DemandStar, and advertised in the Palm Beach Post. A pre-proposal conference, held on March 23, 2021, resulted in 10 interested parties. The proposals were due on May 14, 2021 at 3:00pm, and two submissions were received.

The statistical data from DemandStar, which is a national bidding software, reported the solicitation reached 140 firms, and of that number, 24 firms downloaded the solicitation packet, resulting in two proposals. Additional advertisements of the solicitation were available through ConstructConnect and Construction Journal, Ltd.

The solicitation yielded proposals from The Goode Companies, Inc. of Florida and Waste Management Inc. of Florida. Procurement reviewed the two proposals from the respective firms that the Evaluation Committee subsequently reviewed in a duly noticed meeting on Thursday, June 10, 2021.

This memorandum is to advise that the Evaluation Committee completed the written evaluation portion in accordance with the RFP evaluation process. In following the RFP evaluation criteria and process, the next step is for respondents to give a presentation to City Council. The oral presentation is for thirty minutes with questions and answers to follow.

The evaluation criteria use for the written evaluation consists of the following criteria;

1.	Qualifications and experience of firm	25 Points
2.	Organizational profile – experience and qualifications of the project team	20 Points
3.	Approach to scope of work	25 Points
4.	References	10 Points
5.	Equipment	10 Points
6.	Principal office for primary proposer up	to 15 Points
7	SRF or M/WRF	to 15 Points

Staff evaluations of the two proposals against the above evaluation criteria as provided in the scoring summary attached hereto. The two proposers varied in their responses and areas where they differed were as follows.

- a. Satellite office
- b. Transitions plan
- c. Start up with 10,000 new carts
- d. Price
- e. M/S/WBE owned
- f. M/S/WBE participation
- g. Third-Eye software use

The scoring summary for the evaluated firms are as follows:

Shortlist	<u>Totals</u>		
Goode Companies, Inc. of Florida	657.00		
Waste Management Inc. of Florida	559.00		

Attached are the solicitation, proposals, and the scoring summary. The Goode Companies, Inc. of Florida and Waste Management Inc. of Florida will be giving oral presentations.

Citywide Goal:

This item facilitates Goals #1 and 2

Goal #1 Achieve a Prosperous, Resilient, and Sustainable Economy

Goal #2. Create aesthetic improvements with focus on most vulnerable communities

Budget/Fiscal Impact:

There are no fiscal impacts until the final contract is approved and executed by Council.

Recommendation(s):

City Council receives oral presentations, rank, selects a firm, and authorize City Administration to conduct negotiations for a final contract.

)

Attachments:

RFP 1011-21-2 -Solicitation The Goode Companies, Inc. of Florida Proposal Waste Management Inc. of Florida Proposal Scoring Summary

RESOLUTION NO. 73-21

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF RIVIERA BEACH, PALM BEACH COUNTY, FLORIDA, TO RECEIVE ORAL PRESENTATIONS FROM THE GOODE COMPANIES, INC. OF FLORIDA AND WASTE MANAGEMENT INC. OF FLORIDA AND AWARD RFP 1011-21-2 FOR SOLID WASTE DISPOSAL SERVICES TO THE FIRM SELECTED BY COUNCIL; AUTHORIZING THE CITY MANAGER TO NEGOTIATE A CONTRACT FOR EXECUTION BY THE MAYOR AND THE CITY CLERK BETWEEN THE AWARDED FIRM AND THE CITY OF RIVIERA BEACH (CITY) TO PROVIDE SOLID WASTE DISPOSAL SERVICES AND PROVIDING AN EFFECTIVE DATE.

WHEREAS, the City of Riviera Beach requires for its residents solid, bulk, and other waste disposal services along with recycling; and

WHEREAS, the current solid waste disposal contract is set to expire on September 30, 2021; and

WHEREAS, the City Council, at its January 10, 2021 meeting, was provided information on the City's Request for Proposal, RFP 1011-21-1 Solid Waste Disposal Services; and

WHEREAS, Request for Proposal (RFP) Number 1011-21-2 was advertised on March 7, 2021, and the City held a pre-proposal conference on March 23, 2021, to seek proposals from interested firms to provide collection and disposal for solid waste and bulk waste services for the City's residents; and

WHEREAS, on May 14, 2021, the City received proposals from The Goode Companies, Inc. of Florida and Waste Management Inc. of Florida, in response to the above RFP; and

WHEREAS, on June 10, 2021, an evaluation committee reviewed and evaluated the two proposals above based on the criteria established in the RFP; and

WHEREAS, the evaluation committee noted Waste Management Inc. of Florida, had a number of exceptions in their proposal, to provide only 2,000 carts, age of fleet of less than five years, use of CPI-WST without fuel, and a detailed transition plan was not included based on the criteria established in the RFP; and

WHEREAS, the evaluation committee noted The Goode Companies Inc. of Florida is new to Florida market, they agreed to provide all new carts, did not have any exceptions, offered 5% discounts to small and minority businesses, and the age of their fleet is listed as 2021, and a transition plan was provided based on the criteria established in the RFP; and

WHEREAS, in following the RFP evaluation criteria and process, Proposers will give a presentation to City Council to rank and select a Proposer.

RESOLUTION NO. 73-21

PAGE 2 OF 3

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF RIVIERA BEACH, FLORIDA THAT:

- **SECTION 1.** The City Administration recommends City Council hereby receives presentations, ranks, selects, and award the selected firm under RFP 1011-21-2.
- **SECTION 2.** As soon as practical, City Manager and City Staff will begin negotiations with the selected firm with a contract term date to begin ninety-five (95) days after Council award.
- **SECTION 3.** The Mayor and City Clerk are authorized to execute the negotiated contract on behalf of the City.
- **SECTION 4.** This Resolution shall take effect upon its passage and approval by the City Council.

RESOLUTION NO. 73-21

PAGE 3 OF 3

PASSED AND APPROVED this	day of	2021.
APPROVED:		
RONNIE L. FELDER MAYOR ATTEST:	SHIRLEY I LANIER CHAIRPEI	
CLAUDENE L. ANTHONY, CERTIFIED MUNICIPAL CLERK CITY CLERK		BA MILLER- N CHAIR PRO TEM
	TRADRIC	
	JULIA A. E Ed.D COUNCIL	•
	DOUGLAS COUNCILE	A. LAWSON PERSON
MOTIONED BY:	REVIEWE SUFFICIE	D AS TO LEGAL NCY
T.MCCOY:	DAWN S. V	VYNN, CITY ATTORNEY
K. MILLER-ANDERSON: S. LANIER: J. BOTEL:	DATE:	
D.LAWSON:		



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Waste Management is your partner for environmental service and solutions whose people go above and beyond to serve and solve every challenge the right way.



TAB 1 | COVER/TRANSMITTALLETTER

Waste Management Inc. of Florida 1800 N. Military Trail Boca Raton, FL 33431

May 14, 2021

City of Riviera Beach 600 West Blue Heron Boulevard, Suite #140, Riviera Beach, FL 33404

Attention: Althea Pemsel, MS, CPSM, Director of Procurement Re: RFP 1011-21-1: Solid Waste and Recycling Collection Service

Dear Ms. Pemsel:

Waste Management Inc. of Florida (Waste Management) is pleased to response to the City of Riviera Beach's RFP 1011-21-1 for Solid Waste Collection Services.

As your tested, trusted and proven solid waste hauling partner for nearly 10 years, our team has developed a strong working relationship with your staff.

Waste Management has proven to be your reliable partner. We propose to continue to provide Riviera Beach with safe, efficient and dependable service. After reviewing our response, we hope the City finds:

- We are the right partner to continue to serve Riviera Beach.
- We have the experience, capability and familiarity to exceed every requirement in the RFP scope of work.
- We have the correct amount of resources dedicated to serving the City.
- This response increases your current level of service.
- We are committed to local participation, diversity and community collaboration.
- We lead the local waste collection industry in safety, technology, environmental stewardship and clean fuel.

During this Global pandemic, our workers, essential workers, showed up every day in Riviera Beach. We kept our wheels turning, working on your streets collecting waste.

We hope you will agree to continue our partnership. We want to assist to keep Riviera Beach "The Best Waterfront City in Which to Live, Work and Play."

Sincerely,

David Myhan | President | Waste Management Inc. of Florida





TAB 2 | COMPANY OVERVIEW

Qualifications and Experience of Form

Identify size of firm including management and key personnel who will be involved in decision making and the representative duly authorized to sign on behalf of the Proposer.

About Waste Management

Waste Management, based in Houston, Texas, is the leading provider of comprehensive waste management environmental services in North America. Through its subsidiaries, the company provides collection, transfer, disposal services, and recycling and resource recovery. It is also a leading developer, operator, and owner of landfill gas-to-energy facilities in the United States. The company's customers include residential, commercial, industrial, and municipal customers throughout North America. To learn more information about Waste Management, visit www.thinkgreen.com.

Waste Management Philosophy

Our mission is to maximize resource value while minimizing impact to further both economic and environmental sustainability for all our stakeholders.

At the core of everything we do is our firm commitment to adhering to ethical business standards and practices - doing what is right in everything we do, every day. We have been recognized for our ethical business practices by many organizations, including Fortune Magazine, the Wildlife Habitat Council, and the Dow Jones Sustainability Indexes. These honors reflect our commitment to our employees who strive to take care of our customers, communities, shareholders, environment, and each other. We believe our



employees are our greatest assets. If we take care of them, they'll take care of our customers, our communities, our shareholders, our environment and each other.

Size of Firm: For 50 years, Waste Management's Vast Network of operations allows the company to offer a full range of environmental services to approximately 25 million residential and 3 million commercial customers.



Waste Management Florida Area

Waste Management's Florida Area provides collection, recycling, transfer and disposal service to municipal, commercial, industrial and residential customers throughout the State of Florida (except for the Panhandle region) and a portion of south Georgia. Our nearly 5,000 employees operate 32 hauling facilities, 18 active landfills, 23 transfer stations, three Material Recovery Facilities, four C & D recycling centers and one organics recycling facility. As the leading provider of comprehensive environmental services in North America, we are proud to provide our customers with safe, professional service every day. We are also committed to enhancing the communities where we work and live, as well as acting as stewards for the environment.

Statewide, Waste Management is leading the way in:

Compressed Natural Gas (CNG) Fleet and Fueling Stations

Waste Management not only works to pick up today's trash and recycling, but is helping to build a more environmentally sound and sustainable future as well. To help meet a company-wide sustainability goal as well as to reduce air pollution in Florida, the company



has 1,200 trucks that run on compressed natural gas (CNG), a much cleaner burning alternative to gasoline or diesel fuel. Waste Management has the largest fleet of CNG trucks nationwide and in Florida among all companies in the waste industry. Our CNG trucks emit nearly zero particulate emissions, cut greenhouse gas emissions by more than 20 percent and are far quieter in the communities we serve.

In order to fuel its trucks, WM has a CNG Clean N' Green Fueling Station in Pompano Beach. The fueling station is also making CNG available to commercial fleets – transit agencies, school districts, taxis, cities, and municipalities – as well as corporate CNG-equipped vehicles. Waste Management has also

financed and constructed additional CNG fueling stations in 15 other Florida cities to fuel its fleet. To date, Waste Management has invested more than \$300 million in CNG trucks and fueling stations in Florida alone.

Size of Firm: Nearly 5,000 employees, operates 32 hauling facilities, 18 landfills, 23 transfer stations, and over 150 municipal contracts in Florida.

Waste Management of Palm Beach

Waste Management's Palm Beach Operations: Providing Service to 19 Palm Beach County Governments Since 1964

At Waste Management of Palm Beach, we are your local company.

Waste Management has been providing curbside solid waste collection services in Palm Beach County for over 40 years. Waste Management of Palm Beach is located in Boynton Beach just west of I-95.

Waste Management's *Delta Riviera* facility is in the Riviera Beach City limits and will serve this agreement as our satellite office.



By choosing to continue our partnership, Riviera Beach will continue to benefit from the multiple assets in place locally as well as the national support that only Waste Management can offer.

Our high quality service at a fair price, experienced staff, investments in technology, plus the use of compressed natural gas (CNG) powered trucks differentiates Waste Management from our competition.

Seasonal and bedroom communities such as Delray Beach, Pompano Beach, Juno Beach, Jupiter, Palm Beach Gardens, Boca Raton, Palm Beach Shores, and South Bay count on the exceptional reliability and



safe service from Waste Management. Many of the local governments served by Waste Management of Palm Beach have been customers for over a decade or more.

Size of Firm: Within Palm Beach County, our Palm Beach district operates over 200 collection routes with over 199 employees serving 19 local governments.

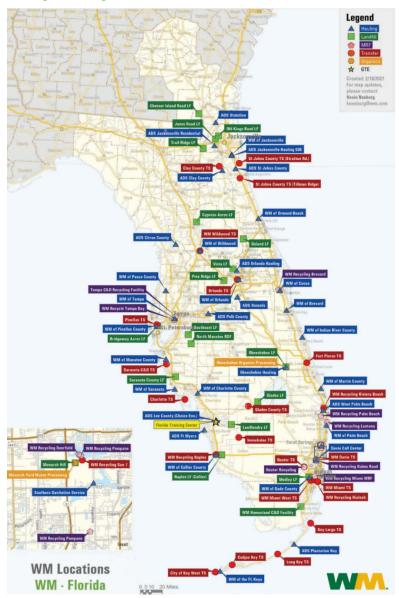


Figure 1 Waste Management Asset Map

Waste Management's Leadership Team Making Decisions for Riviera Beach:

- David Myhan, Vice President of Waste Management of Florida, authorized to sign for WMIF
- Ronald Kaplan, Senior General Counsel and Corporate Secretary
- Jack Conners, South Florida Collection Operation Manager



• Fred Harmon, Waste Management Palm Beach Senior District Manager, managing day to day operation for Riviera.

Ellen Smith, Waste Management of Palm Beach Public Sector Solutions Representative

Our Riviera Beach Service Team is introduced in Tab 3.

Identify the Proposer's Representative. This will be the ONLY person to receive communication from the City regarding this RFP;

Ellen Smith, Public Affairs Manager, Waste Management Inc. of Florida

651 Industrial Way, Boynton Beach, FL 33426

Phone: (561) 312-0000 | Email: esmith13@wm.com

Physical and mailing address; website; and primary telephone

Waste Management Inc. of Florida

WM Palm Beach Hauling District

651 Industrial Way

Boynton Beach, FL 33426-8704

(561) 547-4000

www.wm.

Number of years in business:

Waste Management Inc. of Florida is a corporation organized under the laws of the State of Florida filed on March 30, 1964. Waste Management of Palm Beach has been serving Palm Beach County with residential and commercial collection services since 1964.

Document whether or not your company is a Minority or Woman owned Business

Waste Management Inc. of Florida is neither a Minority nor Woman owned business.

Waste Management is proud of its Minority and Women owned businesses partners, many of which are included in the proposal as team members to serve Riviera Beach. In the response, we have made a commitment to grow our local and SMWBE team during the life of this agreement.

At the national level, Waste Management articulated its commitment to diversity through its Supplier Diversity Program. It is our privilege, policy, and practice to actively seek diversified suppliers. Through our Supplier Diversity Program, we cultivate relationships with businesses that are at least 51% owned by minorities, women, and/or service-disabled veterans capable of providing commodities and services at competitive prices.



Our goal is to have 10% growth in annual spend with diverse suppliers through 2038. The two main agencies we use to impact our diversity spend is the Women's Business Enterprise National Council (WBENC) and the Minority Supplier Development Council (MSDC).

An executive summary, outlining a brief history of your firm including years of experience with projects of similar scope and other pertinent information to demonstrate proposer capacity to perform the work identified in RFP scope of work. Licenses, resumes, and other pertinent information shall be submitted.

For over 40 years, Waste Management has provided curbside solid waste collection services programs in Palm Beach County identical to the program utilized by Riviera Beach. We are licensed by the Solid Waste Authority as a hauler and we operate licensed recycling facilities.

As your current service provider, we have the capacity to perform the entire scope of work. Within Palm Beach County, our Palm Beach district operates over 200 collection routes, 170 trucks, and over 199 employees. Because we work in adjacent counties, Waste Management has a deep bench with trucks and employees and strategically placed resources to provide back-up when you need it most. Waste Management of Hobe Sound serves as additional resource if needed. Additionally, Waste Management of Palm Beach is backed by the resources of Waste Management Inc. of Florida. We are a local company with global resources.

Please see the end of this section for our license.



Figure 2 WM of Palm Beach, 651 Industrial Way, Boynton Beach, FL



Our 12-bay maintenance facility is open virtually 24-7 to keep our wheels turning efficiently. Our 19 technicians are skilled in diesel and CNG maintenance. Our rigorous maintenance interval schedules assure an efficient and ready fleet. We are renowned for our industry-leading safety record and continued investments that put our customers first.



Figure 3 Award Winning Maintenance Bay



September 18, 2020

Waste Management of Palm Beach c/o Fred Harmon Jr. 651 Industrial Way Boynton Beach, FL 33426

Dear Fred Harmon Jr.,

Please be advised that review of your recent permit application to provide Solid Waste Collection & Disposal Services (Rule IV, V & VI) within unincorporated Palm Beach County has been completed. Based upon our review, your permit has been approved and you may continue to provide Solid Waste Collection & Disposal Services effective October 1, 2020.

Your permit will be valid through September 30, 2021 and you will be notified approximately one month prior to submit your annual \$1,200 fee should you wish to continue providing permitted collection services.

Please feel free to contact me directly at 561-697-2700, ext 4716 if you require additional information.

Sincerely,

Paul Gonsalves Field Service Manager Customer Information Services



Like the City of Riviera Beach, We are Proud of Our History.

We are continually improving service for our customers, Waste Management focuses on innovation and our people. Recent value added initiatives include:

- Expanding local recycling options for reuse of vegetation and man -made materials
- Increased use of automated collection to protect our workers
- \$10 million local investment in Clean (Compressed Natural Gas) Fueling Station and the specialized technicians to work on CNG trucks
- Investment in technology such as Smart Trucks with streaming video to verify service
- In-house and third-party customer quality assurance reporting
- Real time GPS to know where trucks are and when routes are completed
- Digitalization such as on-route tablets for drivers
- CLEAN program technology and administrative staff
- Our own driver training facility.

We are specialists in **FULLY Automated Cart collection** to increase efficiency and our drivers' safety. This is a higher value level of service than semi-automated cart collection. Riviera Beach currently uses **FULLY Automated Cart collection**.

Currently, Waste Management of Palm Beach serves 19 municipalities and a Solid Waste Authority district with the same services as required under this RFP: curbside residential collection of containerized solid waste, curbside collection of dual stream recycling, curbside collection of unlimited vegetation, commercial collection and roll-off services. We serve over 100,000 Palm Beach County curbside units.

Past projects – utilizing a matrix format (column and rows), list at least five municipalities that demonstrate Proposer's experience and capacity to perform the scope of services identified as required in the RFP. At a minimum, include project location, community demographics, client name, date started and completed, and required vs actual MBE participation achieved.



Location	Fully-Automated Curbside Collection	Dual-Stream Recycling Collection	Curbside Vegetation and Bulk	Commercial Services	Roll-Off Services	Demographics	Date Started	Date Completed	Required vs. Actual MBE
	2 x week	1 x week	1 x week	1 x per week/ as needed	upon demand 24 hours	residenital customers			
Cloud Lake	×	×	unlimited	×	×	62	2007	current	no requirement
Deiray Beach		×	unlimited	×	×	35053	2016	current	no requirement
			unlimited			681	2008	current	no requirement
Gulf Stream								current	no
Highland Beach	x	x	unlimited	х	x	4137	2011	customer	requirement no
Hypoluxo	×	x	unlimited	x	x	2059	2006	customer current	requirement no
Juno Beach	x	x	unlimited	×	x	3148	2010	customer	requirement no
Jupiter	x	x	unlimited	x	x	29507	2009	customer	requirement no
Jupiter Inlet Colony	x	x	unlimited	х	х	233	2006	customer	requirement
Lake Clarke Shores	x	х	unlimited	×	x	1496	2008	current customer	no requirement
Lake Worth Beach					exclusive roll- off	16887	2019	current customer	no requirement
Mangonia Park	x	×	unlimited	×	×	741	2010	current customer	no requirement
Westlake	×	x	limited	×	×	660	2020	current customer	20%/ 22%
							1970- 2013; 2013-		
Palm Beach County SWA	×	×	limited	x	x	60930	2019; 2020	current customer	20% / 22%
Palm Beach Gardens	×	x	unlimited	×	×	28767	2010	current customer	no requirement
Palm Beach Shores	×	x	unlimited	×	excliusive roll- off	1271	2011	current customer	no requirement
Pompano Beach	×	x	unlimited	×	x	23,000	1996	current customer	no requirement
					exclusive roll-			current	10 % goal/ 8%
Riviera Beach	x	х	unlimited	х	off	17306	2011	customer current	- 11 % range no
South Bay	x	х	unlimited	х	х	1023	2016	customer	requirement no
South Palm Beach	×	×	unlimited	×	×	1854	2010	current	no requirement

THE LONGETVITY OF OUR CUSTOMERS IS TESTIMONY TO OUR EXCELLENT SERVICE AND WORKING RELATIONSHIPS.

Figure 4 Experience and Capacity Matrix



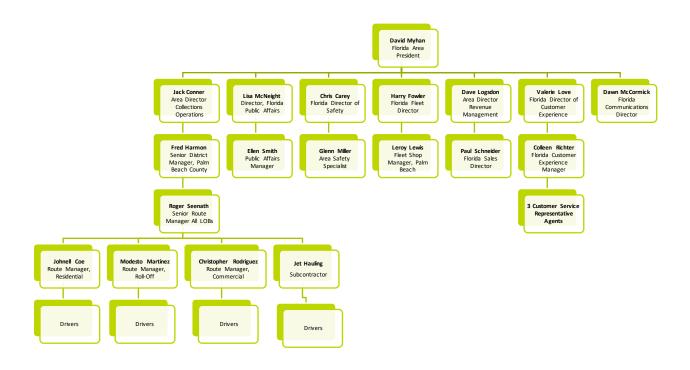


TAB 3 | ORGANIZATIONAL PROFILE

Experience and Qualifications of the Project Team

Project Team

An organizational chart indicating the roles and responsibilities for the key personnel, including sub-contractors, proposed for the services;



For each individual, please provide a brief resume containing years of service with the firm, education, licenses, and a brief description of completed projects similar to that contemplated herein and any other pertinent information shall be included for each team member.



Introducing our Riviera Beach Service Team

At Waste Management, we believe that developing a strong relationship with you and your community is important to our long-term partnership. Our priority is to thoroughly understand our customers' program goals and service expectations – we listen first and act second. Through on and off the street research, our conversations with you, and this RFP process, we have developed substantial insight into your expectations for your program.

Appreciating our customers' unique needs allows us to customize services and program offerings. We will work with you, your community, and internally, as your Waste Management Riviera Beach service team, to implement and execute collection services that align with all of your requirements and expectations. The longevity of our staff, drivers, and route managers contribute to the gold-standard service Riviera Beach deserves.

Your local Riviera Beach service team brings a diversity of backgrounds, skillsets, and job responsibilities. However, we all connect back to a common denominator, you - our customer.

District Manager Fred Harmon is responsible for all operations in southern Palm Beach County. Mr. Harmon, a 25 year veteran of the waste industry, is responsible for the hiring of all district employees and making sure that they have received the required training.

Johnell Coe reports directly to District Manager Fred Harmon.

Riviera Beach Essential Service Team

Resumes and experience of our team members are in the following section.

Operations



Fred Harmon, Senior District Manager



Roger Seenath, Senior District Route Manager



Christopher Rodriguez, Senior Commercial Route Manager



Johnell Coe, Riviera Residential Route Manager-





Modesto Martinez, Riviera Roll-Off Route Manager



Leroy Lewis, Fleet Manager



Patrick Feehan, Route Manager

Jet Waste- vegetation collection supervised by Route Manger Patrick Feehan.

Customer Experience



Valerie Love, Florida Area Customer Experience Director



Colleen Richter, Manager of Customer Experience

Public Sector Services



Ellen Smith, Public Affairs Manager

We are proud to introduce some of our Riviera Beach drivers on the following page.



152 YEARS

of **EXPERIENCE** to our Valued Customers in the CITY OF RIVIERA BEACH



Waste Management

is pleased to be the longtime environmental services provider for Riviera Beach.

Together,
Route
Manager
Johnell Coe
and our
10 Riviera





Johnell Coe Route Manager 5 years

have an average tenure of 15 years with Waste Management for a total of **152 years of experience** providing safe, reliable and friendly service to our valued Riviera Beach customers.



Evens Aubin 2 years



James Butler 30 years



Harvey Cobb 24 years



Fernando Coleman 7 years



Keith North 8 years



Margarito Saenz 27 years



Jean Salomon 14 years



Joseph Simmons 4 years



Cleamon Walker 28 years





Greer Wright 3 years



Team Biographies and Riviera Beach Responsibilities

Team members' names highlighted in **bold** are the Riviera Beach Essential Service Team:

David Myhan, Florida Area Vice President, Waste Management Inc. of Florida

1800 N. Military Trail – Boca Raton, FL 33431

Phone: (601) 861-0003 | Email: dmyhan@wm.com

Assignment on City's Project: Senior Leadership Team

Years of Experience: 27 years with Waste Management, 27 years total industry experience

Education: University of North Alabama, (BA)

Duties and Responsibilities, Summary of Professional Training and Experience: In his position as President of Waste Management Inc. of Florida (WMIF), Mr. Myhan oversees the operations of Waste Management's Florida Area and its 4,960 team members, which consists of the following operations: 32 collection sites, 18 landfills, 23 transfer stations, three material recovery facilities, four construction and demolition recycling centers, and two certified Wildlife Habitat Council sites.

Mr. Myhan has strategic, financial, and operation responsibilities for the overall businesses for WMIF franchised and open market sectors. He has been with Waste Management for 27 years in various positions in sales and general management in FL, LA, AL, MS, TX, AR, and OK.

Jack Conner, Director of Collections Operations – South Florida, Waste Management Inc. of Florida

1800 N Military Trail – Boca Raton, FL 33431

Phone: (954) 557-2325 | Email: jconner@wm.com

Assignment on City's Project: Senior Leadership Team; Manager South Florida Collection

Operations

Years of Experience: 17 years with Waste Management, 17 years total industry experience

Education: Centenary College of Louisiana, (BS) Business Administration, Economics

Summary of Professional Training and Experience: Mr. Conner has been actively involved in providing exceptional service to our South Florida customers for the past five years in Palm Beach, Broward, Dade and Monroe counties. He has served as the Senior District Manager for Palm Beach County and been actively involved in providing service to Palm Beach County Solid Waste Authority, Wellington, Delray, Riviera Beach, Palm Beach Gardens, Juno Beach and multiple other Palm Beach County municipalities. Mr. Conner spent seven years as the Director of Operations in New York, Western Pennsylvania and West Virginia.

Other Relevant Experience and Qualifications: Mr. Conner has 35 combined years of progressive leadership experience. His additional qualifications include audit compliance, project management, regulatory compliance and labor relations.



Dawn McCormick, Director Communications and Government Affairs, Waste Management Inc. of Florida

1800 N Military Trail - Boca Raton, FL 33431

Phone: (954) 226-9894 | Email: dmccormick@wm.com

Assignment on City's Project: Public Education

Years of Experience: 12 years with Waste Management, 12 years total industry experience

Education: Northwestern University, (BS) Journalism

Summary of Professional Training and Experience: Ms. McCormick is responsible for external and internal communications along with community relations activities for Waste Management Inc. of Florida, co-manages the company's Government Affairs activities in Tallahassee, and coordinates the company's Recycling Improvement initiatives in the state.

Other Relevant Experience and Qualifications: Ms. McCormick is Vice Chair of the National Waste & Recycling Association Florida Chapter, Board Member and Past Chair of the Florida Recycling Partnership, and Co-Chair of the Legislative Committee of Recycle Florida Today. She is also a member of Leadership Florida's Class XXXIV.

Ellen Smith, Public Affairs Manager, Waste Management Inc. of Florida

651 Industrial Way, Boynton Beach, FL 33426

Phone: (561) 312-0000 | Email: esmith13@wm.com

Assignment on City's Project: Public Sector Solutions, Contract Management, Public Affairs

Years of Experience: 8 years with Waste Management, 25 years managing complex public affairs toward positive outcomes.

Education: Stetson University, (BS) Political Science & University of Texas, (MPA) Urban Policy

Summary of Professional Training and Experience: Ms. Smith is a third generation native of Palm Beach County. Her career in government affairs spans over 40 years, serving as local government staff, and advising private and public-sector clients. She has been with Waste Management for 10 years as Public Affairs Manager, bringing environmental solutions to the public sector.

Other Relevant Experience and Qualifications: Ms. Smith is heavily involved in the local community, supporting the Boys and Girls Club, Junior Achievement, Grand Ma's Place, Youth Recreation Association of Riviera Beach, and many other community-serving organizations. She also serves as a Board Member of several Chambers of Commerce in Palm Beach County.

Fred Harmon, Senior District Manager, Waste Management of Palm Beach

Senior Staff for Riviera Beach

651 Industrial Way - Boynton Beach, FL 33426

Phone: (989) 293-4635 | Email: fharmon@wm.com



Assignment on City's Project: Director Supervisor of Route Managers and responsible for Day to Day Collection and Administrative Operations.

Years of Experience: 14 years with Waste Management, 22 years total industry experience

Education: Northern Kentucky University, (BS) Mathematics & Business Management/Marketing

Summary of Professional Training and Experience: Mr. Harmon began his career with Waste Management in 2007 where he excelled as a Route Manager in the Ohio Area and was promoted to various leadership positions, eventually serving as the Senior District Manager of the Northern Michigan and Southern/Central Ohio Areas. In 2019, Fred was transferred to Waste Management of Palm Beach County as the Senior District Manager. He currently leads one of the ten largest hauling companies within the corporation, with 250 employees, and supports his team's efforts to provide excellent Customer Satisfaction and maintain a focus on a strong Safety Culture. Mr. Harmon directly oversees providing exceptional service to contracts including Palm Beach County Solid Waste Authority, Wellington, Delray, Riviera Beach, Palm Beach Gardens, Mangonia Park, Golf, Gulfstream, Jupiter and multiple other Palm Beach County municipalities.

Other Relevant Experience and Qualifications: Mr. Harmon was the recipient of the Grieves Scholarship for Academic Performance at Northern Kentucky University. He has been featured in the DDI Manager Success Stories and was one of only 12 leaders selected in the 2017/2018 Waste Management Leadership Forum.

Senior Staff for Riviera Beach

Roger Seenath, Senior District Route Manager, Waste Management of Palm Beach

651 Industrial Way, Boynton Beach, FL 33426

Phone: (561) 718-4825 | Email: rseenath@wm.com

Assignment on City's Project: Supervisor of all Route Managers, Provides Quality Assurance

Years of Experience: 16 years with Waste Management, 16 years total industry experience

Education: Miami Dade Community College, (AA) Liberal Arts

Summary of Professional Training and Experience: Mr. Seenath has been employed by Waste Management for 16 years. During that time, he has served in several different roles, from Customer Service Management, to Sales Management, and currently in Operations. He is responsible for managing the daily operations in all aspects at our Boynton Beach Facility. Prior to his Senior Leadership Role in his district, he managed all lines of business including Residential, Commercial and Roll-off services.

Other Relevant Experience and Qualifications: Mr. Seenath has extensive knowledge of the Palm Beach County areas and has been trained in all aspects of safety. His time in leadership positions has provided him with valuable experience in mentoring and coaching team members.

Johnell Coe: Residential Route Manager for Riviera Beach

651 Industrial Way, Boynton Beach, FL 33426



Assignment on City's Project: Riviera Route Manager, Direct Supervisor of Residential Drivers. Responsible for on time and complete collection.

Years of Experience: 2.5 years with Waste Management, 2.5 total years industry experience

Education: Highschool Diploma

Summary of Professional Training and Experience: Johnell Coe rapidly worked his way up in the Waste Management family. He began as a driver then was promoted to supervise vegetaion collection. He now supervises the day-to-day operations of the residential drivers. He has attended the Waste Management driver training center and has his CDL. Johnell, a local resident, is well-versed in the Riviera Beach contract and is known "to ride the streets at night to make sure the job is done right." Johnell is assisted by the Operations Group, which includes a maintenance shop, operation specialist, dispatcher, customer service representatives and on-site driver trainers.

Modesto Martinez, Roll-Off Route Manager for Riviera Beach

651 Industrial Way, Boynton Beach, FL 33426

Phone: (954) 275-1451 | Email: mmari65@wm.com

Assignment on City's Project: Direct Supervisor for Roll Off Collections, Responsible for on time and complete collection.

Years of Experience: 26 years with Waste Management, 26 years total industry experience Education: Edison Community College, EMT Certificate

Summary of Professional Training and Experience: Mr. Martinez first joined Waste Management in 1995. He has held various positions during his 25-year career including driver, dispatcher and operations manager. In his current role as Route Manager, he oversees the Roll-Off line of business at Waste Management of Palm Beach.

Other Relevant Experience and Qualifications: In addition to Mr. Modesto's valuable industry experience, he also has been trained and certified as an Emergency Medical Technician (EMT).

Christopher Rodriguez, Senior Commercial Route Manager, Waste Management of Palm Beach

651 Industrial Way, Boynton Beach, FL 33426

Phone: (772) 200-9122 | Email: crodri33@wm.com

Assignment on City's Project: Direct Supervisor for Commercial Collections, Responsible for on time and complete collection.

Years of Experience: 5 years with Waste Management, 5 years total industry experience Education: Adrian College, (AA) Liberal Arts

Summary of Professional Training and Experience: Mr. Rodriguez has been with Waste Management for 5 years in various roles of the operational lines of business in the Martin county and Palm Beach County areas. He began his career as a Driver, eventually moving into the role of Route Manager for the residential line of business in Palm Beach Gardens. In 2019, he transferred to our WM of Palm Beach location where he transitioned into the role of Commercial Route Manager. Mr.



Rodriguez's team proudly services the areas of Wellington, Boca Raton, Delray Beach, Lantana, West Palm Beach, Riviera Beach, Palm Beach Gardens, South Bay, and Pahokee.

Other Relevant Experience and Qualifications: Mr. Rodriguez's experience as a Driver and a Route Manager in heavily populated cities has given him the tools to lead a team that provides efficient and reliable service to customers.

Patrick Feehan, Route Manager

651 Industrial Way, Boynton Beach, FL 33426

(561) 701-0044

Years of Experience: Patrick Feehan has been in the waste industry for 24 years and with Waste Management for 3 years.

Summary of Professional Training and Experience: He is assigned to Riviera Beach as a fill-in Route Manager for all lines of business. Patrick recently relocated from Michigan to assist operations.

Education: BA Bolling Green State Licenses: Class A Operator Permit

Leroy Lewis, Fleet Manager, Waste Management Inc. of Florida

651 Industrial Way, Boynton Beach, FL 33426

Phone: (561) 722-1080 | Email: Ilewis6@wm.com

Assignment on City's Project: Fleet Maintenance Manager

Years of Experience: 23 years with Waste Management, 23 years total industry experience

Education: Broward College, (AA) Liberal Arts

Summary of Professional Training and Experience: Mr. Lewis began his career with Waste Management in 1998 as a Driver. He has held various management roles since that time, including Commercial and Residential Route Manger, Site Manager in Okeechobee, Area Driver Trainer and Senior Route Manager in Palm Beach County. In 2020, Mr. Lewis transitioned into role as Fleet Manager for Waste Management of Palm Beach County.

Other Relevant Experience and Qualifications: Mr. Lewis has Area Leadership experience that includes managing major accounts in both Okeechobee and Palm Beach Counties. He has been trained in all aspects of Safety and has valuable experience in mentoring and coaching team members. Mr. Lewis also served in the U.S. Army for 8 years.

Valerie Love, Florida Area Customer Experience Director, Waste Management Inc. of Florida

1800 N Military Trail - Boca Raton, FL 33431

Phone: (602) 906-7175 | Email: vlove@wm.com



Assignment on City's Project: Customer Care Director

Years of Experience: 14 years with Waste Management, 14 years total industry experience

Education: Miller Hawkins Business College, (BS) Business Administration

Summary of Professional Training and Experience: Ms. Love is responsible for managing the call centers across the Florida area. Her main priorities include ensuring the Florida knowledgebase is accurately updated regularly with area changes, monitoring call volumes, and customer surveys. Ms. Love oversees proactive communication to customers and works with supervisors to ensure agents are delivering a superior customer service experience with a one-call resolution.

Other Relevant Experience and Qualifications: Ms. Love's expertise and leadership has driven top customer satisfaction scores in the Florida Area. She is a Circle of Excellence winner and has also received a Professional Leadership Award.

Colleen Richter, Manager of Customer Experience – Florida Area, Waste Management Inc. of Florida

2830 College Avenue, Davie, FL 33317

Phone: (954) 615-4101 | Email: crichter@wm.com

Assignment on City's Project: Responsible for Commercial Customer Satisfaction

Years of Experience: 5 years with Waste Management, 16 years total industry experience

Education: Northwood University, (BA) Business Administration

Summary of Professional Training and Experience: Ms. Richter has been a valued member of the Waste Management team for over 16 years in various. Her experience includes Customer Service and QCC (retention) management, and Sales and Customer Service management. In her current role as a Manager of Customer Experience she oversees the Florida-dedicated Sales Support and Builder's Direct Desk teams.

Other Relevant Experience and Qualifications: In addition to her extensive Customer Experience knowledge, Ms. Richter also holds a Florida Real Estate Broker license.

Vegetation and Bulk Waste Collection Contractor Jet Waste

Jet Waste, located in Wellington, FL, is Waste Management's premier contractor in Palm Beach County for vegetation and bulky waste collection by clamshell trucks. Jet is a small, local business headquartered in Wellington. The company has extensive knowledge of the area, currently serving local cities including Wellington, Palm Beach Gardens, North Miami Beach, Lauderhill, Plantation, Davie, Margate, Parkland, Port Charlotte, Venice and Haverhill. The company has seven dedicated drivers, one route manager and one supervisor for Riviera Beach.

Please see the following resumes for Jet Waste's President John Pata and Operational Manager E.J. Rodriguez, who have a combined 66 years of experience in the waste industry.



John Pata, President, Jet Waste

3140 Fairlane Farms Road, Wellington, FL 33414

Years of Experience: 16 years with Jet Waste, 50 years total industry experience

Summary of Professional Training and Experience: Mr. Pata is the President of Jet Waste, which was established in 2005. He has knowledgeable ties in the trucking and waste hauling industries, working, building, and growing in the industry since the 1970s. He has worked in the industry in all facets and positions including marketing, collection, operations, maintenance, finance, management, and logistics.

Other Relevant Experience and Qualifications: Mr. Pata regularly participates in continuing education on topics related to the waste industry and DOT safety regulations.

E.J. Rodriguez, Partner, Jet Waste

3140 Fairlane Farms Road, Wellington, FL 33414

Years of Experience: 16 years with Jet Waste, 16 years total industry experience

Summary of Professional Training and Experience: Mr. Rodriguez is a partner of Jet Waste and has been with the company since its inception in 2005. He began his career with Jet Hauling as a Route Supervisor and has advanced through positions of increasing responsibility, now serving as Partner.

Other Relevant Experience and Qualifications: Mr. Rodriguez has extensive knowledge on all aspects of routing, logistics, management and DOT safety regulations.

Provide a matrix format of at least three municipalities and other private sector projects.

Florida Jurisdiction	No. of Curbside Units	FULLY Automated Collection	Commercial Cubic Yards / No. of Customers	Start / Completion Date
Wellington	17,000	Yes	5,700 tons/ 1,200	2011 / 2021
Pompano Beach	23,000	Yes	794,000/2,300	1996 / current
Palm Beach County Solid Waste Authority	39,558	Yes	234,000/3,200	1970's- current (various contracts)
City of Melbourne	28,000	Yes	109,395/1,901	2015-current
Delray Beach	20,296	Yes	482,000/1,270	2014-current





The proposed firm's overall understanding of the scope of services, and an overview of proposed vision and ideas, methodology, transition plan, community outreach, and software.

Waste Management understands scope of services as required in this Request for Proposals. To clarify our response, we have listed exceptions to the RFP terms. These are included in Attachment 1. As the current service provider, we know what it takes to get the job done, safely and at a great value. We have dedicated the proper amount of resources and people to get the job done right. Our vision is to be more than a safe and reliable collector of waste and recycling but to be part of the Riviera Beach community.

Waste Management is proud of the level of service we provide to our customers. The benefits to your City for continuing to work with Waste Management are quantifiable and significant. The features of our implementation include:

Established and reliable collection services.

We already have the operational knowledge, vehicles, collection equipment, operations site, fueling station, processing facilities, account data, and systems in place to offer a risk- and disruption-free implementation.

Invaluable experience.

Our experienced drivers know every road and customer in your community, and our knowledgeable local staff is already well-versed in Riviera Beach contract terms and service offerings. Further, we leverage lessons learned to offer proven public education and outreach strategies for communicating available services, resources, and maximizing customer participation. The longevity of our drivers leaves little room for anything except excellent service.

Existing relationships that focus on effective communication.

Over the years, Waste Management staff members have worked hard to become a trusted community partner. Many times per day, we work with the **Riviera Sanitation Officer**, **Mr. Art Johnson**, to respond to any special request. We have built meaningful relationships with City staff, customers, and local groups and organizations. We will continue to collaborate with these partners to advance service offerings, problem solve, innovate, and support the vitality of the Riviera Beach community.

A commitment to continuous improvement.

We seek to continuously improve our services and offer the latest and greatest technologies and innovations in sustainability and integrated operational technology.

Dedicated environmentally-friendly equipment.

Our collection vehicles run on compressed natural gas (CNG), a much cleaner burning fuel than diesel. All of the WM front-line vehicles will be an average age of 5 years new. All of our spare vehicles are going to be in



new or like-new condition. All the equipment proposed has been selected to address the specific service needs in the City of Riviera Beach.

Increased level of service.

We are proposing an increased service level by providing an available second cart for homeowners and Sunday service for gated communities.

The best available collection technology.

Riviera Beach will continue to benefit from fully automated cart collection technology for the curbside collection of residential waste, a much higher quality service than semi-automated service. Our trucks are already equipped with the latest communication technology, tracking software, and maintenance telematics.

How the Proposer intends to approach/provide the services and address concerns and inquiries which typically arise when providing solid waste services

Our approach is to maintain Riviera Beach's current schedule and routes. Our dedicate operational personnel and vehicles will perform the following services including::

Residential Collection

- ✓ Two (2) times per week fully automated curbside collection of waste for curbside single family units and curbside multifamily units in carts.
- ✓ Once (1) per week dual stream curbside collection of recyclable material in 19-gallon bins for curbside single family units and curbside multifamily units.
- ✓ Two (2) times or more per week collection of waste from multifamily units using mechanical collection of bins or toters.
- ✓ One (1) time per week collection of recycling for multifamily units in 96-gallon carts.
- ✓ Unlimited vegetation and bulky waste collection, collected once (1) per week.
- ✓ Up to 2,000 new carts per year for residents.
- ✓ Option for second cart with one time fee of \$65.00.
- ✓ Sunday service for multifamily accounts that have 5 day per week collection, Monday through Saturday.
- ✓ Backdoor service for medically necessary.

Commercial Collection

- Commercial customers receive a minimum of 1 time per week up to 7 times per week collection. We have included the option for Sunday service in this proposal for customers already serviced 5 days per week. Our commercial service includes providing custom mechanical containers of any size as well as compactors.
- ✓ One or more times per week collection of small commercial generators that use toters.
- Technology and dedicated administrative support to operate the CLEAN (dumpster overage program).
- ✓ Exclusive roll-off with less than 24-hour service for open-top collection container delivery.



✓ World-renowned commercial support.

Service for the City of Riviera Beach

- ✓ Provision of containers and collection from City-owned buildings and for special events, as described in the proposed agreement.
- ✓ Multiple times daily communication with the City's Quality Assurance Officer to bridge between customers and drivers and make sure recovery is complete.
- ✓ Environmentally-friendly vehicles and sustainability-minded collection services.
- ✓ Collection of vacant lot debris and illegal dumping under the terms of this agreement.
- ✓ Proper disposal of residential recycling and municipal solid waste (MSW) at SWA facilities.
- ✓ Demonstrated commitment to the goals and values of the City of Riviera Beach.

Typical challenges: Our Riviera Beach Response

Waste Management has the assets and personnel available to help eliminate problems that typically arise in multifaceted municipal solid waste contracts. We will continue to foster on-going communication with the City's Quality Assurance Manager in order to solve issues quickly and efficiently.

Of ten claims of missed service is the result of late set-out of waste containers. The technology on Waste Management's trucks allows us to verify in real time confirmation of service. We have also demonstrated we are nimble enough to circle back at the end of the day to collect any waste still on the streets. With the assistance of the Riviera Quality Assurance Officer, Mr. Arthur Johnson, we are able to collect late "set outs."

To assist the City in providing and maintaining carts in good condition to residents, the City can call our local Customer Service Representatives for next day cart delivery. We have a staff member dedicated to cart deliveries. In this proposal, we proposed to deliver 2,000 new carts per year to the residents. Some of the current cart inventory is relatively young and it would not be the best option to disposal of the newer carts in the landfill. We propose to complete a cart inventory to determine where the need is to begin the cart replacement program. This way throughout the agreement, residents will get new WM branded carts as they carts age.

By continuing to use Waste Management as the exclusive roll-off service provider licensed in the City, Riviera Beach can rest assured that required fees are paid. We have worked and will continue to work with the Riviera Code Enforcement staff to ensure the exclusivity of our service.

We have provided the City with our value-added CLEAN Program to eliminate dumpster overages. The CLEAN program, helps keep litter in the dumpster.

Quarterly City-wide Clean-Up events will be paid for by the CLEAN program.

As far a residential overages in carts are concerned, Waste Management still urges that all garbage be placed in the cart. In this proposal, we will increase the level of service for curbside residents by offering a second cart for residents at a nominal charge, and we will reinvigorate our residential education for setout times.



For gated communities, Sunday service will be available for multifamily accounts which have five (5) day per week collection service (M – S).

Explain the vision and ideas and community outreach

We view our relationship with the City of Riviera Beach as a mutually beneficial partnership, not just a contract. Our values align with those of the City, which is one of the reasons why our partnership has been so successful. The City's articulated values are

- Professionalism in ethics
- Excellence in Customer Service- Customer satisfaction rantings
- Integrity
- Diversity
- Respect for opinions
- Transparency
- Innovation

The section below demonstrates how Waste Management has invested in our people and our administrative structure to promote Riviera Beach's values as only a national company can.

Recognized as a Leader

At Waste Management, our daily actions and decisions are guided by a set of fundamental commitments and core values, including our commitment of achieving "Success with Integrity." This means holding ourselves and others to higher standards of accountability, honesty, ethics, and compliance.

Following are some of the recognitions we have received from esteemed organizations and publications for our commitment to sustainability, ethics, and diversity:

Sustainability and Community Stewardship



Although our operations serve customers throughout North America, we are very much a local company with a desire to be an integral and trusted partner for Riviera Beach. Our employees live, work, study, shop, and play in our service areas and we support programs and organizations that enhance the local environment, promote education, support businesses, and improve the livability of our communities. Waste Management's leadership in sustainability and stewardship has been recognized by:

"America's Most Responsible Companies": Newsweek Magazine, 2020	"'A' List for Climate Change": Carbon Disclosure Project, 2016 to 2020
"Dow Jones Sustainability Index": Dow Jones, 14 of the past 17 years, including 2020	"Gold Sustainability Yearbook Award": S&P Global + SAM, 2020
"FTSE4Good Index": FTSE Russell, for strong Environmental, Social and Governance practices, 2011 to 2019	"Corporate Conservation Leadership Award": Wildlife Habitat Council, 2017



Ethics



Waste Management delivers service with honesty and integrity in everything we do. Our commitment to our employees, communities, and businesses is underpinned by our values. We lead by doing things the right way, every day. Recognitions we have received for ethical leadership include:

"World's Most Admired Companies": Fortune Magazine, 2019 to 2021	"World's Most Ethical Companies": Ethisphere Institute, 2008 to 2017, 2020, 2021
"100 Best Corporate Citizens": Corporate Responsibility Magazine, 2015 to 2020	

Diversity and Inclusion



As a "People First" organization, we attract and retain top talent by making Waste Management a company for which our employees are proud to work. We believe that fostering mutual trust and respect is a cornerstone of being an inclusive and welcoming workplace. Our diversity and inclusion efforts are frequently praised, with recent accolades including:

"Corporate Equality Index": Human Rights Campaign—Score 90 for LGBTQ Equality and Inclusion, 2011-17, 2019 and 2020	"2020 Top Company for Women to Work For in Transportation": Women In Trucking, 2020
"Top Employers": Professional Woman's Magazine, 2017 to 2020	"Best of the Best, Best Employer": HISPANIC Network Magazine, 2019 and 2020
"Best of the Best - Top Disability-Friendly Company": DIVERSEability Magazine, 2020	"Best Companies to Work for Millennials (Top 100)": Women's Choice Award, 2018 and 2019
"Best of the Best Employer": Black EOE Journal, 2019 and 2020	

Waste management has undertaken an offender rehiring program at the national level.

Expanding the Presence of Women in our Ranks

While the waste industry has traditionally been male-dominated, we are making significant strides to increase the representation of women. The percentage of women in professional, executive, and board positions at Waste Management currently approaches or exceeds industry averages, and we aspire to

lead the industry in female representation at every level, as well as minority representation at middle management and senior leadership.

We are taking steps to address challenges to hiring women at other levels by actively seeking women to recruit, hire and develop. For example, we are a Gold Member of the Women in Trucking (WIT) Association, which works to encourage employment, promote accomplishments, and minimize obstacles

40% of our Senior Leadership Team
22% of our Board of Directors
20% of our Officials & Managers
18% of our Workforce

are women.

faced by women in the trucking industry. Waste Management serves on WIT's board and works closely with the organization and other trucking industry participants to address recruitment.



As we have sharpened our focus on hiring both more women and millennials across our workforce, we were encouraged to receive the following recognitions in relation to our actions toward gender diversity:

"2020 Top Company for Women to Work for in Transportation" by WIT - awarded to
companies with cultures that foster gender diversity with competitive compensation and benefits,
professional development opportunities, and career advancement opportunities.

- "2020 Women on Boards" for having 20% or more corporate board seats held by women. As
 more roles incorporate technology and automation, we expect that those roles will increasingly
 attract women
- "2020 Top Employer" by Professional Woman's Magazine our fourth-straight year on the list; promotes the advancement of multicultural women in all aspects of business and employment for equal opportunity.
- "2019 Best Companies to Work for Millennials" by Women's Choice Award our second year in a row receiving the award. Criteria to earn a place on the list include female representation in the workforce, management and board, and are based on work-life balance benefits; paid time off and vacation days; professional development and support activities; and wellness benefits.









Ethics and Compliance: The Right Way is Our Way of Working

Whether you are selecting an architect, landscaper, or solid waste service provider, business ethics matter. Inquiring about and evaluating potential service providers' ethical standards, policies, and safeguards is a crucial step in vendor selection.

As a service provider of any type or size, long-term success is highly dependent upon establishing and supporting clear ethical standards and strict compliance with applicable laws, regulations, and best practices. Businesses rooted in ethical behavior are more successful, attract and retain the most talented employees, and build trust among their customer base and within the communities they operate.

At Waste Management, our leadership team has established a culture grounded in ethical practices and behaviors. At all levels, our managers guide employees to understand the ethical implications of their day-to-day choices and lead them to decisions that are beneficial to our employees, our customers, and the communities we serve.



Committed to Remaining Part of the Non- Profit Community

The Current agreement sets aside funds for Community Benefits for Rivera Beach non-profits that further the City's vision of being the best Waterfront City in which to live, work, and play and its values of professionalism, ethics, transparency, and innovation. Our staff is local and we align with the City's vision and values. We remain dedicated to Riviera Beach and it is our vision to be part of the community.

In addition to the non-profits organizations assisted by the required Community Benefits fund required in the current agreement, Waste Management, through the course of the current agreement, has provided additional support to the organizations listed below.

- Valley of Love Outreach
- Boys and Girls Club
- Bethune Elementary School
- Panthers Basketball
- J Ministries
- Police Cadet Summer Uniforms
- Palm Beach County Homeless coalition
- Junior Achievement
- Riviera Beach Movie Night
- Riviera Beach MLK parades
- Suncoast Community Foundation
- Suncoast Football Team
- Riviera Community Trash Warriors
- Keep Palm Beach County Beautiful Coastal Clean Ups
- Lake Worth Lagoon Keepers
- Habitat for Humanity
- Monroe Heights Community Events
- Youth Recreation Association
- Mothers Against Murderers
- Back to School Backpack Partner @ Headliners
- Support for Feeding Operations
- Riviera Beach Hurricane Supply Drive

We have shown unquestionable support to the people of Riviera Beach and propose to continue to show this



Figure 5 Riviera Beach Boys and Girls Club



Figure 6 International Coastal Cleanup



Figure 7 Back To School Backpack Event



support in the next service agreement. Letters of support from some of our community partners are included within the following pages.

Commitment to the Environment

Riviera Beach seeks true partners in keeping the City clean. We are that partner. From our work at the national level with the Sierra Club or providing free disposal and material for neighborhood cleanups, one thing is clear: Waste Management leads the nation's haulers in commitment to the environment.

We are pleased to assist the City in its pursuit of revitalization and sustainability by offering to support those committed to the environment and continue our good work.

 Revitalization- To improve the condition and appearance of the Riviera community. Our CLEAN program provides funds to the City for 4 annual City Wide Clean up Events. The proposal include collection of vegetation in public rights-of-ways and illegal dumping at vacant lots.



Figure 8 Riviera Community Trash Warriors accepting buckets from WM for Cleanups

Sustainability- CNG and Vegetation recycling. Other portions of this response showcases our
commitment to Clean fuel. Waste Management is the only hauler in Palm Beach County uses
clean fuel in its collection vehicles. Waste Management operates 3 recycling facilities in Palm
Beach County.

Recycling Centers: Additional Value Added Resource to Benefit the Environment

Waste Management is the Nation's largest residential recycler. The WM Florida market area has local recycling centers to ensure maximum reuse of recyclables. Since 2016, Waste Management has been operating 3 recycling centers in Palm Beach County. These centers are designated by the Palm Beach County Solid Waste Authority for recycling:

- WM Palm Beach (Vegetation)
- WM Lantana (Construction and Demolition)
- WM Delta Riviera (Commercial Recycling)

This is a value added component of the Waste Management proposal with immeasurable economic and environmental benefits.

Commitment to the Youth of Riviera Beach

As part of this proposal Waste Management commits to providing \$10,000 in College scholarships annually to Riviera Beach students attending public schools. Through an essay contest focusing on sustainability, Waste Management will work with the City to award the scholarships.

In addition, Waste Management will provide \$15,000 in funding to an established private sector, County-based mentorship program. This shows Waste Management's commitment to improving the employability



and quality of life for local residents and this commitment will grow over the life of the contract. The purpose of the mentorship program will be to develop capacity for growing minority and local business in the waste industry.

GREAT FUTURES START HERE.



To Whom It May Concern

Date: 4/15/2021

Dear Sir/Madam,

Project FACT (Father and Children Together), a Boys & Girls Club of Palm Beach County Fatherhood Initiative, held a "Father Daughter Dinner and Dance this past Valentine's Day, 2021. At this event, local fathers and daughters bonded and shared a memorable time together.

The Boys & Girls Club was able to safely pull this event off, despite COVID 19 restrictions, in part because of the support from the City of Riviera Beach and Waste Management Community Benefit Fund. Your support helped feed nearly 300 fathers and daughters from the Max Fisher Boys & Girls Club and local schools in Riviera Beach.

THANK YOU!

Shamus H. Gordon

PROJEC

Fathers And Children Togethe

BOYS & GIRLS CLUBS

"Investing in CHILDREN by investing in FATHERS!"



GREAT FUTURES START HERE BOYS & GIRLS CLUBS OF PALM BEACH COUNTY, INC.

> Max M. Fisher Club 221 W. 13th Street Riviera Beach, Fla. 33404 561-842-5234



S.T.A.A.Y.

'Save The African-American Youth'

April 12, 2021

Claudius Nalls 2011 Ave. H East Riviera Beach, FL 3340

Dear Mayor and Council

I am Claudius Nalls, former president of the Park Manor Neighborhood Association, and current President and Founder of 'Save The African American Youth (S.T.A.A.Y.). I have been in Palm Beach County since 1969 and have lived in Riviera Beach since 1976. I have experienced at least ten (10) years of Waste Management garbage pick-up, vegetation, and bulk trash service at my home. They have done an outstanding job and deserve to continue as the waste services provider for our beautiful city.

I support Waste Management and Strongly recommend the City of Riviera Beach renew them as their waste services provider!!

Sincerely

Claudius Nalls





My name is William Wells and I am the owner of The Head Liner's Barbershop located 1523 W Blue Heron Blvd, Riviera Beach, FL 33404

Over the past ten years Waste Management has help fund and support our annual book bag giveaway for the Community. This has been done without the use of Community Benefits Funds that is available through the month of May. The bookbags contain paper, pencils, and other much needed items required for a productive year.

It has been an absolute pleasure to have the assistance of Waste Management to partner with us for such a worthy cause to ensure that our children start off the new School Year well prepared.





Describe your methodology

If Waste Management is selected as the service provider for the City's new contract, we will manage the implementation with meticulous care. In Riviera Beach, we safely conduct over 4 million service touches to residents annually.

Dedicated Waste Management staff communicates with the Riviera Quality Assurance Sanitation Officer, Mr. Arthur Johnson, many times per day. We coordinate on where extra waste may be placed, service needs and late set outs.

Waste Management's Palm Beach District has proudly served Riviera Beach and knows the amount of people resources required to get the job done right. This proposal has dedicated the correct level of assets to complete and exceed the requirements of this agreement. District Manager Fred Harmon, with over 25 years of experience in the waste industry, has successfully managed the collection of Riviera's solid waste and recycling along. His is team includes Senior Route Manager Rodger Seanath and Johnell Coe, Residential Route Manager for Riviera Beach. Mr. Coe is the Direct Supervisor of Residential Drivers and is responsible for on time and complete collection.

We have dedicated the correct amount of vehicle resources to serve this project. For example, we know what it takes to collect bulky waste in Riviera Beach, a large and ever-growing part of Riviera's collection needs. We are nimble enough to increase the fleet at peak season or need. Responsive enough to move our trucks on request of the Sanitation Officer.

We know what it takes to provide the services that Riviera residents have come to expect. In the response, we propose a higher level of service.

Our Drivers - The Backbone of Our Daily Operations

At Waste Management, we believe our employees are our greatest assets, and if we take care of them, they will take care of our customers, our communities, our shareholders, our environment, and each other.

Our team of highly trained, experienced drivers is the backbone of our daily operations and is dedicated to providing Riviera Beach with world-class service. These men and women are more than just your waste collection drivers - they are your friends and neighbors, and they take great pride in helping preserve your environment today and for future generations.

Collection drivers not only have to be well-trained when it comes to operating vehicles, but they have to constantly be on the lookout for other drivers on the road. We employ best-in-class safety training, standards and performance metrics to provide the safest service in the industry. Once hired, our drivers undergo intensive immersion training at our centralized training centers. The Florida Area Driver Training Institute is located in Ft. Meyers. Drivers gain experience through classroom training and simulated driving courses that reflect real-life obstacles. At the end of training, each driver receives a comprehensive evaluation that confirms their understanding of and commitment to Waste Management's culture of safety.

Our drivers are part of the local community and specifically Rivera Beach, some of whom are local residents. They know where your schools are located, where seasonal demand creates collection challenges and who needs help with their carts.

Hiring and training is just the beginning. We provide employees with the necessary tools and support to do their job, with more support staff than other companies. We know the right amount of personnel needed to ensure that the City can receive the best level of service.



The Right Team, the Right Resources to Support the City of Riviera Beach

The following are the applicable job classifications and number of people in each position for operation of this scope of work. In addition to the positions below, the City can rely on a deep bench of professional positions supporting this agreement such as safety experts, accountants, contract specialists, driver trainers and the industry's best experts in getting the job done right as the City's continued partner.

Number of Positions	Position Description
4	Clamshell Driver
4	Commercial Front Load Driver
1	Commercial Recycling Driver
1	Commercial Route Manager
3	Customer Service Representatives
1	District Manager
1	Government Affairs Representative
2	Maintenance Managers, day and night shift
19	Maintenance Technician
3	Operations Specialist
4	Residential Automated Side Load Driver
3	Commercial Sales Support
2	Residential Recycling Driver
1	Residential Route Manager
1	Safety Manager
1	Senior Route Manager
	PLUS THE ENTIRE WASTE MANAGEMENT INC. OF FLORIDA NETWORK OF 5,000 EMPLOYEES

<u>Waste Management will not use a 3rd party staffing agency for temporary helpers</u>. This improves the staffing stability in the operation of the contract while increasing the safety performance.

Building a Better Workforce

Employees clock in at their respective times depending on the line of business. Supervisors then have a five (5) minute huddle meeting with small groups to discuss daily safety briefings as well as any efficiency items from the previous day. All vehicles are inspected. Driver trainers and other support personnel supervisors always emphasize safety, along with any service issue that may affect the current workday such as weather considerations or early dismissal for schools.

Route managers are supported by operations group which includes a full maintenance shop, contract compliance specialists, operations specialists, dispatchers, customer service representatives and driver trainers.



At the end of the day, every driver must check in with the driver dispatch department before leaving. The dispatcher will review the route sheet and make sure that any service issues have been properly routed and communicated to the customer along with a planned resolution.

Waste Management offers among the most competitive salaries in the industry along with company-matching 401k and stock options. Our drivers are paid at the top of the industry and receive more affordable benefits than other similar companies.

The longevity of our employees is testimony to good working conditions and focused training.

Employee Training and Development

When you choose to partner with Waste Management, our employees become part of your community. Our drivers service your homes and businesses each week. Our customer experience team welcomes new customers each day, and, our sustainability experts work hand-in-hand with customers to help them recycle right. Needless to say, our people are the foundation of our success.

Providing Riviera Beach with service that truly exceeds expectations requires that all Waste Management employees have the ability to reach their full potential. This is why our employees participate in an expansive array of learning and development opportunities.

We take a "learner-centric" approach to provide employees with a mix of options for continual learning in areas like professional development, sales, leadership, and technical, and compliance training. Our learning and development programs are interactive, incorporating coaching, feedback, and annual performance reviews on a consistent basis. All Waste Management training programs share a common focus, creating a continuous learning culture that drives performance, improves our talent, and supports a superior customer experience.

All employees participate in annual training that includes job-specific programs as well as a variety of general professional development trainings. Training programs are easily accessible and are delivered by instructors face-to-face, through in-class videos, and virtually through mobile and online communications.

- Job-Specific Training. Each major department within Waste Management conducts job-specific
 training and development. Some of the most critical positions in the company are drivers, fleet
 technicians, and post collections workers, such as heavy equipment operators. These employees
 receive regularly scheduled training throughout the year. Required training topics include: driving
 skills, emergency response, injury prevention, personal protective equipment, hazard
 communication, and procedures for handling of chemicals and hazardous substances.
- E-Learning Resources. Our intranet learning management system Waste Management Talent Central has over 3,000 training modules available to all employees. Courses cover all aspects of the company's operation and teach career advancement skills.
- Tuition Assistance. Waste Management partners with colleges and credit-granting organizations
 to provide employees, and, in some cases, their families, with tuition discounts, scholarships,
 grants, and waived fees.

Driver/Technician Training

Additionally, Waste Management drivers are now certified in our SAFETY Defensive Driving system, an advanced training program that teaches the critical skills of safe driving. The principles learned through



SAFETY are revisited monthly through an ongoing video series focused on drivers' daily operating environments. Topics include managing intersections, pedestrians, bicyclists, rollover prevention, following distance, and braking. These awareness videos work in conjunction with ongoing safety discussions, observations, and coaching.

Proposed Routes and Schedules

Waste Management will maintain Riviera Beach 's current pick-up schedule and routes. Normal service will continue to be provided between the hours of 7:00 a.m. and 5:00 p.m., although our route manager is known to drive the streets after hours to ensure that the streets are clean. Routes will be completed with a minimal amount of noise and disturbance. The longevity of our drivers and route managers contribute to the gold-standard service Riviera Beach deserves. We have optimized collection routes and would continue existing routes.

Number and Types of Collection Vehicles

Ample Collection Equipment and Resources in Place Today

The Waste Management collection vehicles that serve Riviera Beach will be an average age of 5 years new. As these vehicles age out of service, Waste Management will replace them with new collection vehicles (the same make and model), throughout the seven-year life of the agreement. The following table summarizes the list of vehicles Waste Management will dedicate to the City exclusive use.

	Service	Vehicle Make	Model	No. Vehicles	Cargo Capacity (cy)	Fuel	Fully Auto Rear/Front Load
	Residential Collec	tion Service a	t Curbside				
	Automated or semi-automated Collection vehicles for Garbage	AutoCar	ACX64	4	28	CNG	Fullly Automatic Frontload Curotto
A.	Dual compartment Collection vehicles for Source Separated Recyclables	AutoCar Mack	ACX 64 LEU613	2	25	CNG	Rearload Dual Sort Split bodyManual collection semi auto
	Self-load Collection vehicles for Bulky Waste and Vegetation (e.g., Clam Shell)	International	M2	5	25	Diesel	Grapple
	Residential Collection Service with Mechanical Containers						
B.	Collection vehicles for Garbage	AutoCar	ACX64	3	28	CNG	Frontload Curotto



	Service	Vehicle Make	Model	No. Vehicles	Cargo Capacity (cy)	Fuel	Fully Auto Rear/Front Load
	Collection vehicles for Source Separated Recyclables	AutoCar	ACX64	1	30	CNG	Rearload Dual Sort Manual collection semi auto
	Collection vehicles for Bulky Waste And Vegetation	International	4300	1	25	Diesel	Grapple
		Comm	ercial and	City Collect	ion Service		
C.	Collection vehicles for Garbage	Peterbuilt	320	3	28	CNG	Frontloader
O.	Collection vehicles for Source Separated Recyclables	AutoCar*	ACX64	1	28	CNG	Frontloader
	Roll-Off	Mack / CV/713		N/A	CNG	Roll-Off	
	Spares & Reserve Vehicles						
	Spares & Reserve Vehicles	Autocar	WXLL64	3	25	Diesel	Frontload Curotto Residential (2)
D.	Spares & Reserve	International	4300	1	30	Diesel	Bulky Waste (1)
	Spares & Reserve Vehicles	Autocar	WX64	1	25	Diesel	Roll-off
	Spares & Reserve Vehicles	Mack	MRU613	1	25	Diesel	Dual Sort Sideload resi recycle
	Notes:						
	Some vehicles serve multiple types of customers.						
	2. Our vehicles and 19 drivers serve 67 routes in Riviera Beach.						
	3. The WM Palm Beach Headquarters has 199 employees and over 170 collection vehicles, 3 container deliver trucks, 3 service trucks and 12 support vehicles serving as additional available resources.						



Dedicating Sufficient and State-of-the-Art Vehicles with Industry-Leading Technology

With more than 32,000 collection and support vehicles on the road throughout North America, Waste Management trucks are a familiar sight and one of the most visible symbols of our company. Our state-of-the-art fleet - navigating your City - assures Riviera Beach is provided safe, quiet, efficient, and environmentally friendly collections.

All of our vehicles are fully enclosed and designed to be leak-proof with self-contained mechanisms to compress the material collected. The vehicles are painted in a uniform color and are easily identifiable as they adhere to specific branding guidelines. Vehicles are marked with unique unit identification numbers on both sides and the rear. We maintain detailed records of each collection vehicle and all vehicles are meticulously maintained for a clean and orderly appearance, as well as good working condition.

Waste Management's industry-leading onboard technology minimizes the environmental impacts of our collections while maximizing reliability and efficiency. From our advanced onboard computing system that streamlines communication, to our eRouteLogistics® mapping and routing software with real-time GPS, to our onboard digital cameras, to trucks powered by cleaner and more cost-effective natural gas - a partnership with Waste Management means that Riviera Beach receives the latest advancements in always-evolving industry technology.

Industry-Leading Onboard Technology for Riviera Beach

Our trucks feature safety components such as antilock brakes, airbags, back up cameras, 360 degree blind spot detection, real time GPS, and now Smart Truck technology, just to name a few. Our fleet's technology needs are specific to the services we perform, requiring us to custom develop and implement advancements based on what matters most to Waste Management - our partners, and customers and our ability to deliver safe and efficient collection services with outstanding customer service.

Additional Resources

Waste Management Customer Experience/Service

Our Customer Service Representatives located in Boynton Beach know our customers and the local area better than any other service provider. **Our local CSRs are in daily contact with the Riviera Public Works Sanitation Division.** From ordering collection containers for a public event to satisfying a commercial customer request, our CSRs our part of the heart of our local organization.

Our Commitment to Riviera Beach

- Quick resolution of issues
- Ease of integration across communication channels
- Backup customer service centers located throughout the Country in case of an emergency
- Complete customer satisfaction

State-of-the-Art Customer Service Center

Excellent customer service begins with good listening, and that is what we strive to provide with our highly trained CSRs.

Riviera Beach customer calls will be answered by CSRs at our regional customer service center located in Boynton Beach, FL. Our customer service center, operated on the Eastern time zone, is open 7 a.m. to 5 p.m., Monday through Friday. The center is closed on Thanksgiving Day, Christmas Day, and New Year's Day.



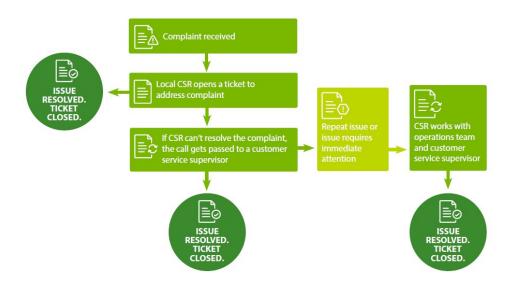
Waste Management's customer service center has friendly, skilled representatives trained in superior customer service handling. Our CSRs are empowered to resolve customer issues on the first call. We use surveys and feedback to continuously improve our operations. Calls are monitored weekly, and one-on-one feedback sessions are conducted between CSRs and supervisors.



Figure 9 WM's Boynton Beach Customer Service Team is Always Ready to Serve

Customer contacts, including requests for service, change of status, change of service, status of service, complaints, and compliments, are tracked through a ticket system. Each ticket is created in an open status and requires closure upon completion of requested action and/or resolution. Local management and their teams are responsible for providing requested service and/or issue resolution and to monitor the status of all tickets for timely service completion.

- If an issue requires immediate attention and/or escalation, an email is also sent to the attention of the operations management team.
- If a repeat issue occurs within two months, a ticket is also opened to alert the operations
 management team that a recurring problem exists. Waste Management has developed a quality
 control program that includes performance standards for ticket creation, closure, tracking, and
 service recovery. Local management is responsible and accountable for these performance
 standards.



Technology to Support Customer Experience Staff Dedicated to Riviera Beach

The complexity of our business requires a highly motivated, qualified, and stable work force. Riviera Beach customer service calls are handled by Waste Management's customer service center in Boynton Beach, FL. This location represents the best in customer service center technology and innovation, allowing localized, customized service for our municipal customers.



Waste Management utilizes the Genesys customer interaction management platform to help monitor staff adjustment needs. Genesys is a global leader in the customer care technology industry. Their system provides the data and an algorithm used for staff-level monitoring and serves as an invaluable tool for our customer service management team.

We provide sufficient staffing through our ability to shift staffing levels according to the volume of phone calls. If a team of representatives is experiencing higher than normal call volume, we are able to move additional representatives to that team to handle additional incoming calls. Additionally, customers are provided with an automated call back option (no need to hold; we will call you back) during high call volume periods.

• In the event of an emergency, Waste Management customer experience centers in other areas of the U.S. are available for contingency coverage.

Onboard Computer System (OCS)

A technology advancement that continues to drive customer service satisfaction is our Onboard Computer System (OCS). This technology has many operational and efficiency benefits - specifically it enhances our customer service through:

- Obtaining real-time information related to all truck locations, stops serviced, capacity, and service status
- Allowing one-touch service verification, identifying carts that have been serviced, and indicating a reason for any cart not being collected (e.g., cart not out, cart blocked, locked access, etc.)
- Enabling centralized customer service and dispatch to communicate with Riviera Beach's operations team for immediate and efficient customer issue resolution, including on-call requests, rerouting, and customer service needs
- Empowering drivers to note missing or damaged carts so tickets may be proactively generated for repair or replacement

Ample Resources- There When You Need Us: Disaster and Emergency Response

Waste Management is always prepared to provide essential services to your City even in the event of an emergency such as a natural disaster, pandemic, extreme weather, or other unforeseen events. The local Wellington Emergency Response Plan will be updated upon contract award.

Over the years, we have dealt with many kinds of service disruptions: hurricanes, super storms, floods, fires, earthquakes, and now pandemics - each requiring unique preparations associated with our planning and response to confirm a swift recovery. In the event of a South Florida storm event, Waste Management can draw upon our nearby regional resources.

In a time of crisis, pandemic, or disaster, collection of trash, debris, and recycling materials are central to the recovery and rebuilding of communities and businesses. To mitigate the impact of emergency events, and to speed up recovery, Waste Management has established national strategies and support systems to assist local operations.

The Waste Management Green Team is comprised of highly skilled drivers and technicians who can be deployed at any time to support local teams when crisis events occur. This group of professional employees has experience working in a variety of situations, including natural disasters and other



situations where additional resources are needed to support local operations. Waste Management also has identified qualified drivers, technicians, and other employees who can be called upon to augment Green Team resources when needed.

When unforeseen circumstances have occurred, these contingencies have allowed Waste Management to continue to serve our customers with minimal interruption. Additionally, in the event of manmade or natural disasters such as tornados, floods, etc., special collections may be arranged with Riviera Beach to assist with cleanup efforts or other additional support when needed.

Each year, we review and update our disaster management plans, building on what we learn to improve our response. The COVID-19 pandemic this past year underscored the need for detailed plans for every type of disruption. In this case, deploying a team of drivers and workers to travel to affected areas was not feasible. Our planning efforts allowed for adjusting our services to meet our customers' and communities' needs. We responded quickly and decisively by keeping drivers on the road and customer service agents answering phones to ensure we continue to provide safe, essential environmental services to customers.

We are also committed to communicating clearly and consistently with employees and customers before, during, and after a disaster. While we may not be able to predict when or where natural disasters will

Call Center Contingencies

In the event of an outage at our regional Customer Service Center, our technology infrastructure allows calls to be routed to other centers throughout North America.

occur, there is plenty we can do to prepare. Our goal is to remain ready to respond to these events as we always have, thanks to our employees' professionalism and compassion for one another and the communities in which they live.

Riviera Beach can count on Waste Management to be a nimble and reliable partner in the aftermath of any disaster or emergency. Our breadth of operations throughout North

America, including 263 landfills, gives us the ability to readily mobilize drivers and trucks from other areas to provide continuity of service.

Our Response to Natural Disasters

For some natural disasters, weather forecasts provide critical warning time to prepare. Major hurricanes in 2018 and 2019, most notably Hurricane Michael, required dedicated efforts by a team of experts to protect employees, safeguard trucks and facilities, and bring in supplies after storms passed. Our local team is supported by 48,250 employees and an unmatched set of equipment and resources across North America that are ready and willing to deploy and provide support at a moment's notice.

Preparing for Disaster

With the memory of recent disasters still etched in our minds, it is clear that being prepared for disaster response is a critical element of providing world-class customer service and is essential for protecting the health and safety of Riviera Beach and surrounding communities. Therefore, Waste Management can

immediately begin work with Riviera Beach staff to develop a disaster response and contingency plan specifically tailored to the operations that are part of an Agreement negotiated between our companies. We will leverage and share our response experience from our operations throughout North America to include tried and true best practices as part of this plan.

In the event the local disposal site is inaccessible or unable to take materials due to emergency or natural disaster, materials may be taken to other regional disposal locations pursuant to your approval.



Having a customized contingency plan specific to Riviera Beach and the services covered under our Agreement is essential for the continuity of your services during unforeseen circumstances. It will also help facilitate collaborative efforts between Waste Management and Riviera Beach to mitigate the threat to the health, safety, and welfare of your customers and employees.

The plan will define the roles and responsibilities of Waste Management and Riviera Beach concerning services during unforeseen circumstances - it will be alterable and adaptable to the specific circumstance at hand to prioritize public safety. It will take an approach to identifying the following hazards that may pose a delay to transport and disposal services:

A catastrophic event can immediately overwhelm local, regional, and state emergency response capabilities. The region will need massive, rapid support from the federal government, other local governments, other states, and nonprofit and private-sector organizations. The effectiveness of the region's response will affect the long-term recovery of businesses, communities, and the economy.

In the event of an emergency, Waste Management can provide transfer and disposal solutions for Riviera Beach's solid waste at one of our regional disposal facilities.

Riviera Beach Takes Local Action for a Cleaner Environment, Greener and Quieter Collections: Clean Fuel Trucks

Waste Management is proud to service Riviera Beach with almost an entire fleet of environmentally friendly vehicles that run on compressed natural gas (CNG). CNG is a fuel used in place of diesel gasoline that, when combusted, produces fewer undesirable gases than gasoline or diesel, resulting in improved air quality emissions. In, 2015, Waste Management of Palm Beach made the multimillion dollar investment in the infrastructure and vehicles and specialized technicians to support the Palm Beach County CNG fleet.

- ✓ CNG trucks emit nearly zero particulate emission.
- ✓ reduce greenhouse gas (GHG) emissions by 15%; and
- ✓ cut smog-producing NOx emissions by 50% compared to the cleanest diesel trucks.

In another effort to improve air quality, the engines automatically turn off after five minutes of idling to further reduce emissions and conserve fuel. CNG engines run much quieter than diesel trucks – many customers have commented that they cannot even hear our CNG trucks coming down the street.

For more than two decades, Waste Management has operated the largest heavy-duty natural gas truck fleet in North America – today, more than half of our 17,000 collection vehicles run on clean natural gas.

To achieve our ambitious goals, we have invested more than \$3 billion in assets and infrastructure over the past decade in fuel and routing technologies, and moving forward, we will invest nearly \$400 million annually in near-zero-emissions trucks.

Corporate standards dictate intensive truck maintenance intervals to keep them on the road and at peak performance.

Describe the software and how it will benefit the City



Software should benefit the Customer. Waste Management is able to harness its national buying power to continually provide the latest technology to benefit our customers. We are industry leaders with the use of cutting-edge technologies.

The Power of Our People and Technology

All of our collection trucks are outfitted with GPS Real-time tracking information and the system records the entire route. The recording capabilities improve driver safety performance, review customer disputes and protect both company and municipality liability concerns. This provides a GPS location and timestamp along with photo evidence of the collection service occurring.

Waste Management's industry-leading onboard technology minimizes the environmental impacts of our collections while maximizing reliability and efficiency. From our advanced onboard computing system that streamlines communication, to our eRouteLogistics® mapping and routing software with real-time GPS, to our onboard digital cameras, to trucks powered by cleaner and more cost-effective natural gas - a partnership with Waste Management means that Riviera Beach receives the latest advancements in always-evolving industry technology.

State-of-the-art trucks alone are not enough to meet expectations. We need data to improve. Through our comprehensive operations framework, Service Delivery Optimization (SDO), we harmonize the technology used onboard our trucks with our logistics management processes, and the skills of our drivers. With technology, processes and people working in sync, we are able to maximize safety, customer service, and efficiency while collecting Riviera Beach routes.

WM Smart Truck™ Technology: Commercial Collection Made Smarter

As the industry leader in developing innovative technology to improve our customers' experience, Waste Management has unveiled the WM Smart TruckSM - a proprietary autonomous service data collection platform that makes commercial collection smarter, safer, and more efficient while improving service quality.

Smart Truck technology documents service data and customer setout behavior through sensors and onboard cameras to provide service verification and overage and contamination recognition. Waste Management then reviews the data collected on route, including vehicle location and photo and video documentation of service. If an issue is identified, such as contamination or overage, the customer receives a notification based on customer communication preferences. Additionally, Smart Truck assists with safety and beautification efforts through identification of unsafe and/or unsightly containers by physical address for proactive repair or replacement.

Waste Management is at the forefront of developing and implementing sustainable technologies that are revolutionary in the environmental services industry, and Smart Truck is the latest in those continual efforts.

Explain your transition plan in detail and attach



Our Commitment to Riviera Beach - A Risk-Free Implementation

Throughout our partnership with Riviera Beach, we have shown our dedication to continuous improvement - better processes, more efficient procedures, and investments in technologies that enhance our collection capabilities and customer service.

Transitioning service providers would require **rebuilding** an already successful program from the ground up. With all service requirements already in place, our team is able to concentrate on delivering dependable collection and enhancing your residents' experience from the moment the contract is awarded. Our team's experience in the City is unparalleled and we would provide the least disruption to customers during the transition to the new Agreement.

The Proposed contract is similar to current agreement.

THERE WILL BE NO TRANSTION, NO ROUTE CHANGES AND NO SERVICE DAY CHANGES.

Public Education and Outreach Efforts

- **A. Meetings with YOU** as our customer and setting goals for customer communication and public outreach for the new agreement is proposed as our first step.
- **B. Comprehensive Information Package.** Direct mail of a comprehensive information package that contains service information, a collection schedule, recycling guide and information on local reuse services and events will be provided. Outreach efforts will focus on any new rules in the City, such as the availability of second carts for homeowners. We will provide annual education reminder for set out procedures. Please see the following pages for an example of an education piece for Palm Beach Shores.





PRESORT STANDARD U.S. Postage PAID West Palm Bch, FL Permit No. 1693

Look for new garbage roll carts to be delivered to your home February 2018 lew roll cart service for curbside residentia

lew roll cart service for curbside residential collection begins February 2018



Palm Beach Shores is switching to a more efficient way to collect your garbage. Residents will receive a 64-gallon cart in February 2018.

Begin using your new cart after its delivered. YOUR CURRENT SERVICE DAY WILL NOT CHANGE.

The roll cart will replace your old can, bags, in ground cans, or other containers.

After distribution of all roll out carts, smaller (35-gallon) and larger (96-gallon) carts will be available. Order your substitute cart by calling Town Hall before April 1. We suggest residents try their new carts before calling for a substitute cart.

After you receive your new roll out cart, place your old can or container at the curb alongside your new roll cart and Waste Management will haul away your old container.

Look for more information coming your way soon.











A minimum of three (3) references are required from the primary Proposer and the sub-contractors. (Should be for projects locations with similar scope as indicated in this RFP.) Information should include: Client Name, address, contact person phone number and e-mail, description of work.

References: Don't Just Take Our Word for It

As a trusted environmental solutions partner for communities throughout Florida, we understand Palm Beach County customers, their needs, and their requirements better than any other company. We provide service for many of Riviera Beach's neighbors. We have achieved high marks in the municipalities where we operate. We have included these customers in the following list of references. We encourage you to contact them so that you may learn firsthand about our excellent record of service with other customers.

Customer	City of Delray Beach, FL 100 NW 1 st Avenue Delray Beach, FL 33444
Contact	Danise Cleckley
Phone / Email	(561) 243-7213 cleckley@mydelraybeach.com
Description of Services	Curbside garbage, recyclable, bulky, and yard waste collection.
Number of Dwelling Units Serviced	20,296

Customer	City of South Bay
Contact	Leondrae Camel



Phone/Email	(561) 996-6751 Camell@southbaycity.com
Description of Services	Curbside garbage, recyclables, bulky, and yard waste collection
Number of Dwelling Units Serviced	1,200

Customer	Palm Beach County Solid Waste Authority
Contact	John Archambo
Phone/Email	(561) 640-4000
Description of Services	Automated Curbside garbage, recyclables, bulky, and yard waste collection
Number of Dwelling Units Serviced	45,500

Please see the letter of reference from Daniel Clark, Town Manager for Clarke Shores, FL.





Town of Lake Clarke Shores

Palm Beach County's Premier Lakeside Community Since 1957

March 8, 2021

Valentin Rodriguez, Jr. Mayor

Paul R. Shalhoub

Robert M. W. Shalhoub

President Pro-Tem Gregory Freebold Council Member

Vice Mayor

Albert Pavon Council Member

Daniel P. Clark, P.E. Town Manager

Mary Pinkerman Town Clerk

William Smith, III Chief of Police

To Whom it May Concern

Subject: Waste Management of Palm Beach

This letter is to document how delighted we are with Waste Management of Palm Beach. We have had Waste Management as a service provider for well over 10 years. We recently renewed our agreement with them for another five years. The service we get from Waste Management is without equal.

I make that statement based on the following considerations:

- 1. They are responsive to our requests. If we have an issue or a resident has an issue or a question about services, they are always responsive to our phone calls. They respond to service requests usually the same day.
- 2. Their trucks are clean and efficient. We never have complaints from our residents about leaking oil or fuels, nor do we have trash falling out of the trucks.
- 3. They set a schedule and meet it. They are there when they say they will be and our residents can depend on them.
- 4. And finally, Lake Clarke Shores is a Community Focused Town. Waste Management helps us with all of our 14 Town sponsored events each year. They are there when we call for extra dumpsters, recycle and trash boxes, or roll offs during the Lake Cleanup.

The Town Council and I consider Waste Management of Palm Beach to be a strategic partner of the Town in meeting our goals for efficient collection and disposal of waste and recyclables.

If I may be of further service as a reference for Waste Management, please call me 561-722-8110.

Sincerely;

Town of Lake Clarke Shores

na Chick

Daniel P. Clark, P.E.

Town Manager

1701 Barbados Rd. • Lake Clarke Shores, FL 33406 • Phone: 561.964.1515 • FAX: 561-964-0685 • Non-Emergency Police 561.964.1114 www.townoflcs.com



Customer Insights - The Voice of Our Customers Matters

As part of our commitment to continuously keep our customers at the center of everything we do, we recently launched a new Voice of Our Customers (VOC) survey. The results from this survey provide our team with real-time, actionable feedback to improve service delivery.

VOICE OF OUR CUSTOMERS

Every month, we invite thousands of customers across the nation to complete the survey, either online or by phone. Our prior survey took seven to eight minutes on average to complete; the new user-friendly version only takes three to four minutes on average. We receive about 12,000 survey responses per month.

The survey initially focuses on core questions related to the customer's overall relationship with Waste Management, then expands into targeted questions regarding the customer's service experience with our company. This new survey provides us with unprecedented insights into our customers' service experience, needs, and priorities, which gives us the data we need to develop proactive solutions to not only meet but exceed their expectations every day.



In April, 2021, we asked our Riviera Beach customers to grade us trustworthiness, reliability, and whether WM is a good value. Waste Management of Palm Beach service garnered an overall score of 8.7 out of 10 possible points. Some of the comments from Riviera Beach residents about Waste Management's service are below:

"98% of the time my garbage is picked up in a timely manner, very seldom is it not picked up at a reasonable time or at all. The drivers should be commended for always being there to get our garbage, its a thankless job for them, but we really appreciate the professionalism they exude. Please express our heartfelt appreciation for what they do week in and week out for us."
-S. Mack

"Employees are kind and pleasant."

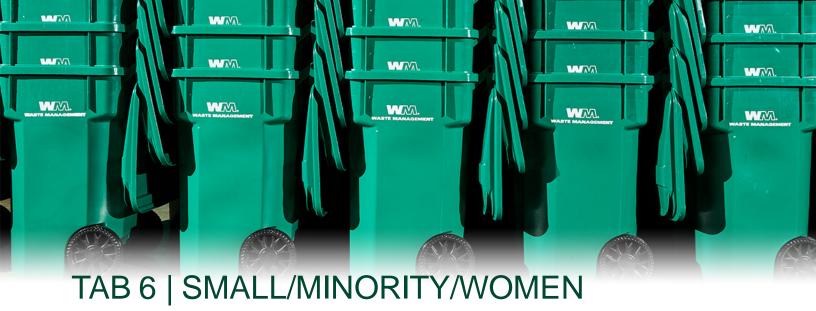
-Jeff S.

"Reliable pickup and good pricing on construction dumpsters".

-M. Evans

"The help with getting this done was absolute perfect, through the ordering process to the final installation, very professional in every respect. We could not have asked for more." -Stanley H.





If your firm is a certified minority business enterprise, please submit your certification from local, county, or state certifying agency. Include the Attachment A Forms 1-4.

Waste Management is proud to partner with several MWBE certified vendors to provide commercially useful services to serve this agreement.

We have made a good faith effort to meet the City's goals for inclusion and diversity. We have reviewed the data bases of OSBA and the Solid Waste Authority for vendors.

We have added to our existing team of Riviera MWBE vendors to include certified MWBE vendors such as Jet Waste and Mac & Sons Vegetation Grinding.

Our current commitment is to expand the number of vendors in this response by adding vendors over the life of the agreement. We propose to continue our good faith effort by providing funds for a local mentorship program to assist in creating capacity. Schedules 1 through 4 are included in Attachment 2.



PARTICIPATION



TAB 7 | LOCAL VENDOR PREFERENCE

Under the City's Procurement Code, the City has a preference for local businesses. A local business, for the purposes of the application of the local vendor preference, means a bidder which has a permanent, physical place of business within the city limits, and a valid business tax receipt and certificate of occupancy applicable to the required goods, services, or construction items being procured.

Waste Management is a Palm Beach County based business. Our "Waste Management **Delta Rivera Facility** is a local business and is located in Riviera Beach at 7095 Barbour Rd, Riviera Beach, FL 33407 and provides recycling of commercial material.

We are proud to partner with several local vendors to provide commercially useful services to support the services in the RFP.

We have made a good faith effort to meet the City's goals for inclusion and diversity. We have reviewed the data bases of OSBA and the Solid Waste Authority for vendors with Riviera Beach addresses.

Our current commitment to local vendors is expanded in this response by adding Riviera based vendors such as Mac & Sons Vegetation Grinding. We are still discussing possible business relationships with local vendors.

Our proposed commitment is to expand the number of local vendors in this response by adding vendors over the life of the agreement. We propose to continue our good faith effort by providing funds for local mentorship program to assist in creating capacity. Certificates occupancy will be provided upon contract award. Our tax receipt follows:



ANNE M. GANNON
CONSTITUTIONAL TAX COLLECTOR
Serving Palm Beach County
Serving you.

P.O. Box 3353, West Palm Beach, FL 33402-3353 www.pbctax.com Tel: (561) 355-2264

LOCATED AT

651 INDUSTRIAL WAY BOYNTON BEACH, FL 33426-8704

TYPE OF BUSINESS	OWNER	CERTIFICATION #	RECEIPT #/DATE PAID	AMT PAID	BILL#
56-0072 GARBAGE COLLECTION	WASTE MANAGEMENT OF PALM BEACH		B20.542470 - 08/05/20	\$236.25	B40121221

This document is valid only when receipted by the Tax Collector's Office.

STATE OF FLORIDA ; PALM BEACH COUNTY 2020/2021 LOCAL BUSINESS TAX RECEIPT

LBTR Number: 199204063 EXPIRES: SEPTEMBER 30, 2021

This receipt grants the privilege of engaging in or managing any business profession or occupation within its jurisdiction and MUST be conspicuously displayed at the place of business and in such a manner as to be open to the view of the public.



WASTE MANAGEMENT OF PALM BEACH WASTE MANAGEMENT OF PALM BEACH 651 INDUSTRIAL WAY BOYNTON BEACH FL 33426-8704

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CITY OF RIVIERA BEACH 600 W BLUE HERON BLVD RIVIERA BEACH FL 33404 BUSINESS TAX RECEIPT

Permit Year October 01, 2020 to September 30, 2021

7095 Barbour Rd WM RECYCLING RIVIERA BEACH

> WM RECYCLING RIVIERA BEACH 7095 BARBOUR RD RIVIERA BEACH FL 33404

Issued: Vendor: 00110.1 MANUFACTURING WASTE RECYCLING BUSINESS WHOLESALE MERCHANT

MUST BE POSTED CONSPICUOUSLY AT YOUR PLACE OF BUSINESS



CITY OF RIVIERA BEACH 600 W BLUE HERON BLVD RIVIERA BEACH FL 33404 BUSINESS TAX RECEIPT

Permit Year October 01, 2020 to September 30, 2021

7095 Barbour Rd WM RECYCLING RIVIERA BEACH

> WM RECYCLING RIVIERA BEACH 7095 BARBOUR RD RIVIERA BEACH FL 33404

Issued:
Vendor: 00110.1
MANUFACTURING
WASTE RECYCLING BUSINESS
WHOLESALE MERCHANT

MUST BE POSTED CONSPICUOUSLY AT YOUR PLACE OF BUSINESS



CITY OF RIVIERA BEACH 600 W BLUE HERON BLVD RIVIERA BEACH FL 33404 BUSINESS TAX RECEIPT

Permit Year October 01, 2020 to September 30, 2021

7095 Barbour Rd WM RECYCLING RIVIERA BEACH

WM RECYCLING RIVIERA BEACH 7095 BARBOUR RD RIVIERA BEACH FL 33404

Issued:
Vendor: 00110.1
MANUFACTURING
WASTE RECYCLING BUSINESS
WHOLESALE MERCHANT

MUST BE POSTED CONSPICUOUSLY AT YOUR PLACE OF BUSINESS





Use the contract price sheet. Include a statement regarding your organization's living wage policy. Attach the bid bond and evidence of insurance and bonding capacity.

Fee/Price Schedule



Bid Bond and and Bonding Capacity

Bid Bond

KNOW ALL MEN BY THESE PRESENTS that we,	
WASTE MANAGEMENT INC. OF FLORIDA 651 Industrial Way, Boynton Beach, FL, 33426	
as Principal, hereinafter called the Principal, and	
WESTERN SURETY COMPANY 151 N. Franklin Street, Chicago, IL, 60606	
a corporation duly organized under the laws of the state of	SD ,
as Surety, hereinafter called Surety, are held and firmly box	and unto
CITY OF RIVIERA BEACH 600 West Blue Heron Boulevard, Suite #140, Riviera Beach, FL,	33404 as
Obligee, hereinafter called the Obligee, in the sum of Five Pwhiche Dollars (\$\frac{5}{0}\text{ of the first year's contract value}}{0}), for the payment	ercent of the first year's contract value or Three Hundred Thousand, over is less
Dollars (\$\frac{5\%}{\text{or}}\$ of the first year's contract value}{\text{or}}\$), for the payment	of which sum well and truly to be made, the
said Principal and the said Surety, bind ourselves, our heirs	, executors, administrators, successors, and
assigns, jointly and severally, by these presents.	
WHEREAS, the Principal is herewith submitting a	bid or proposal for
RFP 1011-21-1: Solid Waste Services	
NOW, THEREFORE, if the Obligee shall accept the bid of	f the Principal and the Principal shall enter into
a Contract with the Obligee in accordance with the terms o	
be specified in the bidding or Contract Documents wit	
performance of such Contract and for the prompt pay	
prosecution thereof, or in the event of the failure of the	
bond or bonds, if the Principal shall pay to the Obligee t	
between the amount specified in said bid and such larger a	
contract with another party to perform the Work covered	oy said bid, then this obligation shall be null
and void, otherwise to remain in full force and effect.	
Signed, sealed and executed this 14th day of	May , 2021 .
	2 2
WASTE MANAGEMENT INC. OF FLORIDA	WESTERN SURETY COMPANY
Principal	Surety
	0 - 4
- Minto Which &	By archeam-Kerslan
By: Misty Wright, Attorney-in Fact	Andrea M. Penaloza, Attorney-In-Fact
3 5	0
Witness: Whole Mines	Witness Leglar
Amanda George	Lupe Tyler



POWER OF ATTORNEY

KNOWN ALL MEN BY THESE PRESENTS that Waste Management, Inc. and each of its direct and indirect majority owned subsidiaries (the "WM Entities"), have constituted and appointed and do hereby appoint KD Conrad, Vanessa Dominguez, Melissa Fortier, Michael J. Herrod, Jennifer L. Jakaitis, Terri L. Morrison, Andrea M. Penaloza, Patricia A. Rambo, Lupe Tyler, Susan A. Welsh, Donna Williams, and Misty Wright of Aon Risk Services, Inc., each its true and lawful Attorney-in-fact to execute under such designation in its name, to affix the corporate seal approved by the WM Entities for such purpose, and to deliver for and on its behalf as surety thereon or otherwise, bonds of any of the following classes, to wit:

- Surety bonds to the United States of America or any agency thereof, and lease and
 miscellaneous surety bonds required or permitted under the laws, ordinances or
 regulations of any State, City, Town, Village, Board or any other body or
 organization, public or private.
- 2. Bonds on behalf of WM Entities in connection with bids, proposals or contracts.

The foregoing powers granted by the WM Entities shall be subject to and conditional upon the written direction of a duly appointed officer of the applicable WM Entity (or any designee of any such officer) to execute and deliver any such bonds.

The signatures and attestations of such Attorneys-in-fact and the seal of the WM Entity may be affixed to any such bond, policy or to any certificate relating thereto by facsimile and any such bond, policy or certificate bearing such facsimile signatures or facsimile seal shall be valid and binding upon the applicable WM Entity when so affixed.

IN WITNESS WHEREOF, the WM Entities have caused these presents to be signed by the Vice President and Treasurer and its corporate seal to be hereto affixed. This power of attorney is in effect as of May 14, 2021.

Witness:

On behalf of Waste Management, Inc. and each of the other WM Entities

David Reed

Vice President and Treasurer



Western Surety Company

POWER OF ATTORNEY APPOINTING INDIVIDUAL ATTORNEY-IN-FACT

Know All Men By These Presents, That WESTERN SURETY COMPANY, a South Dakota corporation, is a duly organized and existing corporation having its principal office in the City of Sioux Falls, and State of South Dakota, and that it does by virtue of the signature and seal herein affixed hereby make, constitute and appoint

Lupe Tyler, Lisa A Ward, Michael J Herrod, Terri L Morrison, Gina A Rodriguez, Andrea M Penaloza, Donna L Williams, Melissa L Fortier, Vanessa Dominguez, Misty Wright, Amanda George, Erin M Dennison, Individually

of Houston, TX, its true and lawful Attorney(s)-in-Fact with full power and authority hereby conferred to sign, seal and execute for and on its behalf bonds, undertakings and other obligatory instruments of similar nature

- In Unlimited Amounts -

and to bind it thereby as fully and to the same extent as if such instruments were signed by a duly authorized officer of the corporation and all the acts of said Attorney, pursuant to the authority hereby given, are hereby ratified and confirmed.

This Power of Attorney is made and executed pursuant to and by authority of the By-Law printed on the reverse hereof, duly adopted, as indicated, by the shareholders of the corporation.

In Witness Whereof, WESTERN SURETY COMPANY has caused these presents to be signed by its Vice President and its corporate seal to be hereto affixed on this 13th day of October, 2020.



WESTERN SURETY COMPANY

Paul T. Bruflat, Vice President

State of South Dakota
County of Minnehaha

On this 13th day of October, 2020, before me personally came Paul T. Bruflat, to me known, who, being by me duly sworn, did depose and say: that he resides in the City of Sioux Falls, State of South Dakota; that he is the Vice President of WESTERN SURETY COMPANY described in and which executed the above instrument; that he knows the seal of said corporation; that the seal affixed to the said instrument is such corporate seal; that it was so affixed pursuant to authority given by the Board of Directors of said corporation and that he signed his name thereto pursuant to like authority, and acknowledges same to be the act and deed of said corporation.

My commission expires

June 23, 2021



. Mohr, Notary Public

CERTIFICATE

I, L. Nelson, Assistant Secretary of WESTERN SURETY COMPANY do hereby certify that the Power of Attorney hereinabove set forth is still in force, and further certify that the By-Law of the corporation printed on the reverse hereof is still in force. In testimony whereof I have hereunto subscribed my name and affixed the seal of the said corporation this 14th day of May, 2021.



WESTERN SURETY COMPANY

J. Nelson/ L. Nelson, Assistant Secretary

Form F4280-7-2012

Go to www.cnasurety.com > Owner / Obligee Services > Validate Bond Coverage, if you want to verify bond authenticity.





May 14, 2021

CITY OF RIVIERA BEACH 600 West Blue Heron Boulevard, Suite #140 Riviera Beach, FL 33404

Principal:

WASTE MANAGEMENT INC. OF FLORIDA

Bid Date:

May 14, 2021

Description: RFP 1011-21-1: Solid Waste Services

Dear Sir/Madam:

We, WESTERN SURETY COMPANY hereby agree that in the event an award is made to WASTE MANAGEMENT INC. OF FLORIDA on the project as captioned, and a mutually acceptable contract is signed, we will execute the necessary Performance and/or Payment Bonds that may be required.

Sincerely,

WESTERN SURETY COMPANY

ancheam. Penaloga

Andrea M. Penaloza Attorney-in-Fact



Western Surety Company

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of Houston, TX, its true and lawful Attorney(s)-in-Fact with full power and authority hereby conferred to sign, seal and execute for and on its behalf bonds, undertakings and other obligatory instruments of similar nature

- In Unlimited Amounts -

and to bind it thereby as fully and to the same extent as if such instruments were signed by a duly authorized officer of the corporation and all the acts of said Attorney, pursuant to the authority hereby given, are hereby ratified and confirmed.

This Power of Attorney is made and executed pursuant to and by authority of the By-Law printed on the reverse hereof, duly adopted, as indicated, by the shareholders of the corporation.

In Witness Whereof, WESTERN SURETY COMPANY has caused these presents to be signed by its Vice President and its corporate seal to be hereto affixed on this 13th day of October, 2020.



WESTERN SURETY COMPANY

Paul T. Bruflat. Vice President

State of South Dakota
County of Minnehaha

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My commission expires

June 23, 2021



Mohr, Notary Public

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WESTERN SURETY COMPANY

J. Relson

L. Nelson, Assistant Secretary

Form F4280-7-2012

Go to www.cnasurety.com > Owner / Obligee Services > Validate Bond Coverage, if you want to verify bond authenticity.





CITY OF RIVIERA BEACH 600 West Blue Heron Boulevard Riviera Beach, FL 33404

Principal:

Waste Management Inc. of Florida

Bid Date:

May 14, 2021

Description: RFP 1011-21-1: Solid Waste Services

Re:

Waste Management Inc. of Florida

To Whom It May Concern:

We, Western Surety Company (a writing company of CNA Surety) as Surety Company for Waste Management Inc. of Florida and are familiar with the above referenced request for bid as provided by our Principal. Having reviewed the submittal, we could provide the indicated option for a Performance bond in the required amount.

Western Surety Company has established program parameters of \$50,000,000 for single projects and an overall aggregate bond program of \$300,000,000. Our A.M. Best rating is A (Excellent). Western Surety Company has been providing surety support for Waste Management for over 10 years.

Please contact us should further assurances be required.

ansheam. Renaloga

Western Surety Company

Andrea M. Penaloza Attorney-in-Fact



Western Surety Company

POWER OF ATTORNEY APPOINTING INDIVIDUAL ATTORNEY-IN-FACT

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of Houston, TX, its true and lawful Attorney(s)-in-Fact with full power and authority hereby conferred to sign, seal and execute for and on its behalf bonds, undertakings and other obligatory instruments of similar nature

- In Unlimited Amounts -

and to bind it thereby as fully and to the same extent as if such instruments were signed by a duly authorized officer of the corporation and all the acts of said Attorney, pursuant to the authority hereby given, are hereby ratified and confirmed.

This Power of Attorney is made and executed pursuant to and by authority of the By-Law printed on the reverse hereof, duly adopted, as indicated, by the shareholders of the corporation.

In Witness Whereof, WESTERN SURETY COMPANY has caused these presents to be signed by its Vice President and its corporate seal to be hereto affixed on this 13th day of October, 2020.

ORONA JE DANS

WESTERN SURETY COMPANY

Paul T. Bruflat, Vice President

State of South Dakota
County of Minnehaha

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June 23, 2021



J. Mohr, Notary Public

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WESTERN SURETY COMPANY

C. Nelson, Assistant Secretary

Form F4280-7-2012

Go to www.cnasurety.com > Owner / Obligee Services > Validate Bond Coverage, if you want to verify bond authenticity.



Evidence of Insurance

Certificates of Insurance

Waste Management secures gold-standard insurance coverage to protect our partners. Going above and beyond, we provide environmental site liability coverage, which covers all active sites that are owned or operated by Waste Management. It offers third-party liability for bodily injury and property damage, and off-site clean-up coverage, coverage for both sudden and non-sudden pollution incidents, and transportation coverage including the loading and unloading of the vehicle. Riviera Beach can rest easy with Waste Management as your service provider knowing that you are always protected by best-in-class insurance. Copies of our certificates of insurance are included on the following pages.



								r		
Α	CORD CERT	IFI	CA	TE OF LIABILI	ΤY	INSUF	RANCE	1/1/2022		(MM/DD/YYYY) /14/2020
	THIS CERTIFICATE IS ISSUED AS A MA- CERTIFICATE DOES NOT AFFIRMATIVE BELOW. THIS CERTIFICATE OF INSURA REPRESENTATIVE OR PRODUCER, AND	LY OI	R NEO	SATIVELY AMEND, EXTEND S NOT CONSTITUTE A CON	OR A	LTER THE C	OVERAGE A	FFORDED BY THE POLI	CIES	
	MPORTANT: If the certificate holder is a If SUBROGATION IS WAIVED, subject to this certificate does not confer rights to	the t	terms	and conditions of the policy	y, cert	ain policies r				
PRO	DDUCER LOCKTON COMPANIES				CONTA	CT		I FAV		
	3657 BRIARPARK DRIVE, SUIT HOUSTON TX 77042	E /0	U	-	(A/C, N E-MAIL ADDRE	o, Ext):		FAX (A/C, N	o):	
	866-260-3538			<u> </u>	ADDRE		STIDED(S) ACEC	PRDING COVERAGE		NAIC#
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A	X COMMERCIAL GENERAL LIABILITY CLAIMS-MADE V OCCUR	Y	Y	HDO G71572985		1/1/2021	1/1/2022	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence)	-	00,000
								PREMISES (Ea occurrence) MED EXP (Any one person)		00,000 XXXXX
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	POLICY X PRO: X LOC							PRODUCTS - COMP/OP AG	s 6,00	00,000
L	OTHER:		ļ.,					COMBINED SINGLE LIMIT	\$	
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	X ANY AUTO OWNED SCHEDULED AUTOS							BODILY INJURY (Per accider	7 2 2 2 2	XXXXX
	X HIRED NON-CWNED AUTOS ONLY							PROPERTY DAMAGE (Per accident)	_	XXXXX
	X MCS-90								\$ XX	XXXXX
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	EXCESS LIAB CLAIMS-MADE							AGGREGATE		000,000
В	DED RETENTION \$ WORKERS COMPENSATION	\vdash	Y	WLR C6781180A (AOS)		1/1/2021	1/1/2022	X PER OTH		XXXXX
A	AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED?	N/A	1	WLR C67811768 (AZ,CA 6 SCF C67811847 (WI)	& MA		1/1/2022 1/1/2022	E.L. EACH ACCIDENT	_	00,000
١٢	(Mandatory in NH)	"'	1	SCF C6/61164/ (WI)		1/1/2021	1/1/2022	E.L. DISEASE - EA EMPLOYEE		00,000
Ŀ	If yes, describe under DESCRIPTION OF OPERATIONS below	_	₩	V0.4 11252200600		1/1/2021	1/1/2022	E.L. DISEASE - POLICY LIMIT	10 -	00,000
A	EXCESS AUTO LIABILITY	Y	Y	XSA H25308608		1/1/2021	1/1/2022	COMBINED SINGLE LIM \$9,000,000 (EACH ACCIDENT)	11	
								(EACH ACCIDENT)		
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ACORD 25 (2016/03)

TH CE BE	IS CERTIFICATE IS ISSUED AS A RTIFICATE DOES NOT AFFIRMATI LOW. THIS CERTIFICATE OF INSIPERSENTATIVE OR PRODUCER, AI	MAT IVEL' JRAI	TER O	NEGATIVELY AME	ONLY AND ONLY AND ONLY AND, EXTEN	CONFERS N	O RIGHTS	UPON THE CERTIFICAT	O7 E HOL Y THE	POLICIES
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	as TX 75244 USA					INS	URER(S) AFFO	RDING COVERAGE		NAIC #
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Suit	e 4000 ton TX 77002-6711 USA				INSURE					
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<u> </u>	LINDRELLA LIAN L. LOGGUE		\vdash	002830704		07/01/2020	07/01/2021	EACH OCCURRENCE		\$24,000,000
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	ANY PROPRIETOR / PARTNER / EXECUTIVE	l						E.L. EACH ACCIDENT		
	OFFICER/MEMBER EXCLUDED? (Mandatory in NH)	N/A	1					E.L. DISEASE-EA EMPLOYEE		
	If yes, describe under DESCRIPTION OF OPERATIONS below							E.L. DISEASE-POLICY LIMIT		
A	Env Site Liab			002830604 Claims-Made		07/01/2020	07/01/2021	Each Incident Limit Aggregate Limit SIR		\$1,000,000 \$2,000,000 \$5,000,000
"FOR The	RIPTION OF OPERATIONS / LOCATIONS / VEHICI INFORMATION PURPOSES ONLY" evidenced policies cover all s rage. The policies provide Po	ites	that	are owned or ope					uled f	\$2,000,000 \$5,000,000 or
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Aon Pisk Services Southwest, Inc.

ACORD 25 (2016/03)

Waste Management, Inc. 1001 Fannin Street Suite 4000 Houston TX 77002 USA





TAB 9 | STANDARD & REQUIRED FORMS

Proposer's Certification

STANDARD FORMS ATTACHMENT A

In addition to the proposal, the forms listed below and required forms are to be completed and submitted with your proposal. See page 13 for exact details.

- a. Proposer's Certification
- b. Addendum Page
- c. Drug Free Workplace
- d. Public Entity Crimes Statement
- e. Proposer's Disclosure Affidavit

Include Items f-i Under Tab 6

- f. Schedule 1 Participation for Small Business Enterprises
- g. Schedule 2 Letter of Intent to Perform as a Small Business Sub-Contractors
- h. Schedule 3- Local Business Participation
- i. Schedule 4- Letter of Intent to Perform as a Local Business

Include Item j-k under Tab 8

- j. Fee/Price Schedule
- k. Bid Bond and Evidence of Insurance and Bonding Capacity

NOTE: Please ensure that all of these documents are completed and submitted with your response in accordance. Failure to do so may result in your response not being considered responsive.

SIGNATURE of AUTHORIZED REPRESENTATIVE

This signature page must be completed and included with the submittal.

By signing below, the undersigned acknowledges they are an expressly authorized agent of the Company/firm listed below.

Printed Name:

David M. Myhan

Title: President



PROPOSER'S CERTIFICATION

I have carefully examined the solicitation, Instructions, General and/or Special Conditions, Specifications, Proposal and any other documents accompanying or made a part of this solicitation.

I hereby propose to furnish the goods or services specified in the solicitation at the prices or rates quoted in my response. I agree that my response will remain firm for a period of up to one hundred and twenty (120) days in order to allow the City adequate time to evaluate the proposals. Furthermore, I agree to abide by all conditions of the proposals.

I certify that all information contained in this proposal is truthful to the best of my knowledge and belief. I further certify that I am duly authorized to submit this bid on behalf of the vendor / contractor as its act and deed and that the vendor / contractor is ready, willing and able to perform if awarded the contract.

I further certify that this proposal is made without prior understanding, agreement, connection, discussion, or collusion with any person, firm or corporation submitting a bid for the same product or service; no officer, employee or agent of the CITY OF RIVIERA BEACH or of any other bidder interested in said solicitation; and that the undersigned executed this Proposer's Certification with full knowledge and understanding of the matters therein contained and was duly authorized to do so.

Waste Management Inc. of Florida NAME OF BUSINESS BY: Wariel M. Myhan	dmyhan@wm.com E-MAIL ADDRESS
SIGNATURE OF AUTHORIZED OFFICER	Sworn to and subscribed before me this 10 day of May, 2021.
David M. Myhan, President PRINTED NAME AND TITLE	Coleen I. Howlinan
1800 N. Military Trail, Suite 201 MAILING ADDRESS	SIGNATURE OF NOTARY
WAILING ADDRESS	MY COMMISSION EXPIRES:
Boca Raton, Fl. 33431 CITY, STATE, ZIP CODE	
(954) 984-2035 TELEPHONE NUMBER	PERSONALLY KNOWN:
	OR PRODUCED IDENTIFICATION:
	COLEEN T. HOULIHAN MY COMMISSION # HH 004070



Bonded Thru Notary Public Und

Addendum Page

ADDENDUM PAGE

The undersigned acknowledges receipt of the following addenda to the solicitation (indicate number and date of each Addendum):

Addendum No1	Dated <u>4/9/21</u>
Addendum No. 2	Dated 4/17/21
Addendum No.	Dated
Addendum No.	Dated

FAILURE TO SUBMIT ACKNOWLEDGEMENT OF ANY ADDENDUM THAT AFFECTS THE BID PRICES IS CONSIDERED A MAJOR IRREGULARITY AND WILL BE CAUSE FOR REJECTION OF THE PROPOSAL.

Waste Management Inc. of Florida
COMPANY

Dainl M. Myham
SIGNATURE

President
TITLE



Drug Free Workplace

DRUG FREE WORKPLACE

Preference shall be given to businesses with drug-free workplace programs. Whenever two or more bids which are equal with respect to price, quality, and service are received by the State or by any political subdivision for the procurement of commodities or contractual services, a bid received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing tie bids will be followed if none of the tied vendors have a drug-free workplace program. In order to have a drug-free workplace program, a business shall:

- Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or
 use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against
 employees for violations of such prohibition.
- Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
- 3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
- 4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contender to, any violation of chapter 893 or of any controlled substance law of the United States or any state for a violation occurring in the workplace no later than five (5) days after such conviction.
- 5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
- 6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this form complies fully with the above requirements.

THIS CERTIFICATION is submitted by <u>David M. M.</u> (INDIVID	<u>UAL'S NAME)</u> the
President of	Waste Management Inc. of Florida
(TITLE/POSITION WITH COMPANY/VENDOR)	(NAME OF COMPANY/VENDOR)
who does hereby certify that said Company/Vendor has implements the requirements of Section 287.087, Florida Statutes, above. SIGNATURE DATE	which are identified in numbers (1) through (6)
SIGNATURE DATE	·



Public Entity Crimes Statement

CITY OF RIVIERA BEACH NOTIFICATION OF PUBLIC ENTITY CRIMES LAW

Pursuant to Section 287.133, Florida Statutes (1995), you are hereby notified that a person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a bid on a contract to provide any goods or services to a public entity, may not submit a bid on a contract with a public entity for the construction or repair of a public building or public work, may not submit proposals on leases or real property to a public entity, may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in s. 287.017 [F.S.] for CATEGORY TWO [\$35,000.00] for a period of 36 months from the date of being placed on the convicted vendor list.

ACKNOWLEDGED BY:

Waste Management Inc. of Florida

FIRM NAME

DIGITIONE

David M. Myhan, President

NAME & TITLE (PRINT OR TYPE)

ul M. Mylson



Proposer's Disclosure Affidavit Modify

PROPOSER'S DISCLOSURE AFFIDAVIT

Please describe the general development of the Proposer's busines such shorter period of time that the Proposers has been in business. See Attachment	ss during the	past ten (10) years, or
2. Are there any lawsuits, administrative actions or litigation to which been a party (either as a plaintiff or defendant) during the past ten (1 breach of contract, misrepresentation, safety, wrongful death or other this question is "NO", then please proceed to question number 4.	(0) years base	ed upon fraud, theft, iduct? If the answer to
3. If "yes" to question number 2, were any of the parties to the suit a company, an owner, or otherwise? If so, attach a sheet listing all par involved.	ties and indi	
4. Has the Proposer been charged with a criminal offense within the	YES	•
5. Has the Proposer received any citations or notices of violation fro connection with any of Proposer's work during the past ten (10) year Describe any citation or notices of violation which Proposer receive	rs (including	
6. Please state whether any of the following events have occurred in the Proposer. If any answer is yes, explain fully the circumstances staffirmative answer:		
(a) Whether Proposer, or sub-contractor currently or previously assorpetition in bankruptcy, taken any actions with respect to insolvency, moratorium or assignment for the benefit of creditors, or otherwise s	, reorganizati sought relief YES	on, receivership, from creditors?
(b) Whether Proposer was subject of any order, judgment or decree or vacated by any court permanently enjoining Proposer from engage	ing in any ty YES 1	pe of business practice?
(c) Whether Proposer was the subject of any civil or criminal proceed adjudication adverse to Proposer which directly arose from activities	s conducted l	



12. Has the Proposer, member of Proposer's team or officer of any of them (with respect to any matter involving the business practice or activities of his or her employer been notified within the five (5) years preceding the date of this offer that any of them are the target of a criminal investigation, grand jury

YES NO



investigation, or civil enforcement proceeding?

13. Please identify any Personal or Financial Relationships that may give rise to a conflict of interest as defined below [Please be advised that you may be ineligible for award of contract if you have a personal or financial relationship that constitutes a conflict of interest that cannot be avoided]:

- (a) Personal relationships: executives, board members and partners in firms submitting offers must disclose familial relationships with employees, officers and elected officials of the City of Riviera Beach. Familial relationships shall include spouse, domestic partner, mother, father, sister, brother, and children of an official or employee.

 YES NO
- (b) Financial relationships: Proposer must disclose any interest held with a City employee or official, or family members of a City employee or official, which may yield, directly or indirectly, a monetary or other material benefit to the Proposer or the Proposer's family members. Please describe:

YES NO

Waste Management Inc. of FL has served Palm Beach County and its municipalities since the 1960's. We currently serve 19 Palm Beach County cities and towns, and the Solid Waste Authority. Our customer are long-term customers, satisfied with our service. Our business has seen steady growth. Recent initiatives include: (1) expanding local recycling options for vegetation and man-made materials; (2) increased use of automated collection to protect our workers (3) \$10 million investment in Clean Fuel and the specialized technicians to work on CNG trucks; and, (4) investment in technology such as Smart Trucks with live streaming video to verify service; (5) investment is customer quality assurance reporting; (6) real time GPS to know where trucks are and when routes are completed and (7) digitalization with route on tablets for drivers.

Riviera Beach RFP 1011-21-1 Citations/NOVs 10 years

WM Manatee Manatee Cou	nty, Florida					
2020-03-02	Closed	Manatee County Utilities Department	NOV	Alleges the volume of solids in the oil/water separator was unacceptable. Corrective action was to pump out the sump	Manatee County Utilities Department accepted the corrective action as documented on the re-inspection conducted on 03/09/2020.	\$-0-

	Southern Sanitation Service Pompano Beach, Florida												
2018-12-07	Closed	Broward County Wastewater Management	NOV	Broward County Wastewater Management Division issued a Notice of Violation for zinc in concentrations above the permit limit. Confirmatory	Confirmatory sampling completed within 30 days of the exceedance showed concentrations of zinc dropped below	\$48							



				sampling resulted in zinc concentrations below the permit limit	permit limits. Less aggressive truck wash cleaning chemicals will be used going forward.	
2019-10-02	Closed	Broward County Wastewater Department	NOV	On 08/08/2019, the truck wash water from Southern Sanitation was sampled for the discharge permit monitoring parameters as identified in the Broward County WWTP permit. Results from this sampling event revealed a result for iron at 9.3 mg/L (vs. limit of 6.1 mg/L). Broward County was notified of the result per the permit (as attached). A metal grabber system had been installed at the property in an effort to reduce the levels of zinc. The particular chemical used in the pretreatment system contained iron, causing the iron in the sample to increase.	The pre-treatment system chemicals were modified, and the truck wash was resampled. The resample result of 0.93 mg/L was remitted to Broward County on September 12th indicating the pre-treatment was operating in compliance with the permit conditions. About September 26th, Broward County alleged a violation of the iron limit and requested a response within 10 days of the notice. Confirmation of the 10-day response was provided by Broward County on October 4, 2019.	\$57.38
2020-06-01	In Progress	Broward County Wastewater Department	NOV	Broward County Wastewater Management Division issued an NOV Industrial Use Permit (IUP) - exceedances of iron and biochemical oxygen demand (BOD) that discharged from the truck wash pretreatment system to their wastewater treatment plant (WWTP) facility. Subsequent to the notice, the pretreatment system must be modified to address the iron exceedance, while WM continues conversations with Broward County to adjust the BOD permit limits.	Corrective actions have been implemented and permit modifications are ongoing.	\$500.00 (waived due to our responsi ve actions)

WM of Co Naples, Fl	llier County orida					
2008-08-27	Closed	FDEP	Non- compliance letter	NPDES compliance inspection performed at WM of Collier County, Naples, FL by SAIC on behalf of FDEP on August 27, 2008.	Repairs implemented. Issue closed	\$ -0-



2017-06-20	Closed	FDEP	Compliance Assistance Offer	petroleum staining/accumulation in across-street parking lot. (3) Rusty sheet metal not stored under cover and cutting residue on ground with potential exposure to stormwater contact. It is alleged the site was unable to produce operability test records and an isolation valve was not installed on small diameter	Isolation valve was added to the small diameter piping	\$ -0-
				dated October 3, 2008 and received October 9, 2008 alleges the following potential violations: (1) Overspray from truck wash bay onto uncovered area of pavement with potential exposure to stormwater contact (2) Fluid leak/spill and heavy		

	WM of Palm Beach County Boynton Beach, Florida											
2014-06-02	Closed	South Central Regional Wastewater Treatment and Disposal Board	Compliance Report	Facility truck wash exceeded TRPH discharge limits and is required by permit to resample. Resampling was completed and facility returned to compliance.	Resampling only.	\$-0-						
2016-05-05	Closed	FDEP	NOV	A FDEP field inspection identified a minor out of compliance issue with Veeder Root electronic leak detection system not working.	Item corrected.	\$-0-						

WM of Wildv	WM of Wildwood (hauling company)							
Wildwood, Florida								
2016-10-12	Closed	Florida Dept. of Health / Citrus County	NOV	During tank inspection, the regulatory agency identified minor leaks at the fuel dispenser joints.	Corrective action taken.	\$-0-		



<u>Preliminary Statement</u>: Waste Management Inc. of Florida ("WMIF") has operating divisions throughout the State of Florida serving thousands of commercial customers and many governmental entities. Accordingly, there has been litigation to interpret or enforce the Company's solid waste service agreements between WMIF and its private customers, most of which has been settled amicably. The vast majority of this litigation relates to collection of amounts due pursuant to such agreements. Other litigation generally concerns motor vehicle accidents, workers' compensation and employment issues; those are not listed here. The following is a list of material matters related to solid waste services.

Disclosure Affidavit -- #2 Litigation (10 years)

- 1) <u>City of Delray Beach v. Waste Management Inc. of Florida</u> Case No. 502013CA011392XXXXMB AI, 15th Judicial Circuit, Palm Beach County, Florida. Declaratory judgment action to determine the validity of collection contract. Summary judgement for plaintiff; thereafter settlement entered into by parties.
- 2) <u>Broward County (Broward County Environmental Protection Department) v. Waste Management Inc. of Florida -- NOV12-0019.</u> Alleged off-site objectionable odors. Agreed Final Order (settlement) required odor remediation plan for landfill and administrative penalty of \$99,000. Penalty paid and matter closed.
- 3) <u>Becton v. Collecto, Inc. and Waste Management Inc. of Florida</u> –Case No. CACE-16-021102, 17th Judicial Circuit, Broward County, Florida. Plaintiff alleged collection efforts violated consumer laws and that the debt was improper. Claim was in excess of \$15,000. Matter settled.
- 4) Antony Pineda as personal representative of the Estate of Antonio Pineda, Jr., deceased v. Niove Andres Lara & Waste Management, Inc. of Florida, a Florida Corporation, Case No. 2017-005-706-CA-01, Circuit Court of 11th Judicial Circuit, Dade County, Florida. Maintenance employee of apartment complex entered into an enclosure area as WM driver was servicing container and without WM driver's knowledge and container was set down on the apartment complex employee. Matter settled.
- 5) Rebalko v. Waste Management Inc. of Florida Case No. CONO-15-008856, County Court 17th Judicial Circuit, Broward County Plaintiff claims breach of contract, damage to swale and personal property during bulk service; seeks damages and injunctive relief. Matter settled.
- 6) Bergeron Environmental and Recycling LLC v. LGL Recycling, LLC, Waste Management Inc. of Florida. et. al Case No. 16-000158(07), 17th Judicial Circuit, Broward County, Complex Business Division This litigation is the result of an acquisition of assets by WMIF from LGL. Plaintiff alleges that the transaction required plaintiff's consent which was not obtained. Plaintiff seeks damages and other relief. Claim if for damages in excess of \$15,000. Matter is pending.



- 7) Southern Waste Systems, LLC, n/k/a LGL Systems LLC, et. al v. Waste Management Inc. of Florida Case No. 17-002422, 17th Judicial Circuit, Broward County, Complex Business Division This is a companion case to the matter above. This matter concerns a demand for indemnification by WMIF to the seller of the assets and the seller's claim that the indemnity it provided is inapplicable and seller's demand for return of escrow monies. Matter is pending.
- 8) <u>Carlos Parra, v Waste Management, Inc. of Florida</u>-- Case No. 2018-019-866-CA-01, Miami Dade County Circuit Court, Florida. Employee of WMIF customer alleges injury resulting from WMIF employee rolling container to truck and striking the customer's employee. Matter settled.
- 9) <u>Tyris Hampton v. Mark Birkins and Waste Management, Inc. of Florida</u> -- Case No. 2017006462-CA-01, Judicial Circuit in and for Miami-Dade County, FL. Temporary worker, after exiting truck, fell and then truck backed over his leg. Matter settled
- 10) <u>Timothy A. Pazko v. Tracy Lynn Nabergall & Waste Management, Inc. of Florida</u> Case No. 2020- CA-001114-NC, Judicial Circuit of the Twelfth Judicial Circuit in and for Sarasota County, Florida, Civil Division. Truck traveling on road struck the rear end of a three-wheel bicycle causing damage/injury. Matter is pending.
- 11) <u>Aletha Antoine-Allison, Et Al., V. Waste Management Inc. Of Florida</u> -- United States District Court for the Southern District Of Florida, Broward Division, Case No. 13-61910-Civ-Rosenbaum This litigation resulted from alleged offsite odors from WMIF's landfill. Matter settled.
- 12) <u>Miranda v. Waste Management Inc. of Florida</u>, US District Court for Southern District of Florida, Miami Division, Case No. 20-23257-civ-Scola -- This litigation resulted from alleged offsite odors from WMIF's landfill. Matter is pending.

Disclosure Affidavit #5 Citations/Notices of Violation (10 years)

See attached schedule

Disclosure Affidavit #6(c) Civil / Criminal Proceeding with Adverse Final Adjudication

There are no criminal matters regarding this item. The <u>City of Delray Beach v. Waste Management Inc. of Florida</u> matter listed above (item #1) involved a final adjudication by way of summary judgment adverse to Waste Management but the parties then settled the dispute.

The above information is accurate to the best of WMIF's information and belief. Please note that we have searched the records available to us which we have maintained in the ordinary course of business. Accordingly, although it is possible that some relevant information is missing from this disclosure, we do not believe same would have a material effect on WMIF's performance pursuant to the instant solicitation. WMIF will supplement, modify or amend the above should it become aware of facts that should warrant same.



RFP 1011-21-1 - Solid Waste Services

OSHA Menu

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OSHA Y STANDARDS Y TOPICS Y HELP AND RESOURCES Y Contact Us FAQ A to Z Index

English

Español

Inspection Detail

Quick Link Reference

 $1490662.015 \mid 1461054.015 \mid 1417124.015 \mid 1349301.015 \mid 1186639.015 \mid 1181483.015 \mid 1144315.015 \mid 1130966.015 \mid 1045609.015 \mid$

Case Status: OPEN

Note: The following inspection has not been indicated as closed. Please be aware that the information shown may change, e.g. violations may be added or deleted. For open cases, in which a citation has been issued, the citation information may not be available for 5 days following receipt by the employer for Federal inspections or for 30 days following receipt by the employer for State inspections.

Inspection: 1490662.015 - Waste Management Inc. Of Florida

	Inspection Information - Office: Rt. Lauderdale						
Nr: 1490662.015	Nr: 1490662.015 Report ID: 0418800 Open Date: 08/31/2020						
Waste Managemen 7700 Se Bridge Rd Hobe Sound, FL 33 SIC:	l	Union Status: NonUnion					
NAICS: 562111/Solid Waste Collection Mailing: 7700 Se Bridge Rd, Hobe Sound, FL 33455							
Inspection Type: Scope: Ownership:	Referral Partial Private	Advanced Notice:	N				
Safety/Health:	Health	Close Conference: Close Case:	08/31/2020				
Related Activity:	Type Referral	ID 1652190	Safety Yes	Health			

Case Status: OPEN

Case Status: CLOSED

Inspection: 1461054.015 - Waste Management

Inspection Information - Office: Tampa						
Nr: 1461054.015 Report ID: 0420600	Open Date: 01/21/2020					
Waste Management 21341 Eddge Water Drive Port Charlotte, FL 33952	Union Status: NonUnion					



SIC:

NAICS: 562111/Solid Waste Collection

Mailing: 25515 Old Landfill Rd , Port Charlotte, FL 33980

Inspection Type: Referral

Scope: Partial Advanced Notice: N

Ownership: Private

Safety/Health: Safety Close Conference: 01/21/2020 Emphasis: L:Forklift, N:Amputate Close Case: 05/04/2020

Related Activity: Type ID Safety
Referral 1535058 Yes

Case Status: CLOSED

Health

Case Status: CLOSED

Inspection: 1417124.015 - Waste Management

Inspection Information - Office: Tampa

Nr: 1417124.015 Report ID: 0420600 Open Date: 06/19/2019

Waste Management 12100 Young Pine Road

Orlando, FL 32829 Union Status: NonUnion

SIC:

NAICS: 562920/Materials Recovery Facilities
Mailing: 12100 Young Pine Road, Orlando, FL 32829

Inspection Type: Planned

Scope: Complete

Ownership: Private

Safety/Health: Safety Close Conference: 06/19/2019
Emphasis: P:Sstarg16, N:Sstarg16 Close Case: 09/09/2019

Case Status: CLOSED

Ν

Case Status: CLOSED

Inspection: 1349301.015 - Waste Management

Advanced Notice:

Inspection Information - Office: Tampa

Nr: 1349301.015 Report ID: 0420600 Open Date: 09/26/2018

Waste Management 3303 Lake Drive

Cocoa, FL 32926 Union Status: NonUnion

SIC:

NAICS: 562111/Solid Waste Collection Mailing: 3303 Lake Drive, Cocoa, FL 32926

Inspection Type: Monitoring

Scope: Partial Advanced Notice:

Ownership: Private

 Safety/Health:
 Safety
 Close Conference:
 09/26/2018

 Close Case:
 10/29/2018

Related Activity: Type ID Safety Health

Complaint 1361189 Yes

Case Status: CLOSED

N

Case Status: CLOSED

Inspection: 1186639.015 - Waste Management Inc. Of Florida

Inspection Information - Office: R. Lauderdale

Nr: 1186639.015 Report ID: 0418800 Open Date: 10/24/2016



RFP 1011-21-1 - Solid Waste Services

Waste Management Inc. Of Florida

5200 Nw 158th Terrace Miami Gardens, FL 33014

Union Status: NonUnion

NAICS: 562111/Solid Waste Collection Mailing: 8801 Nw 91st Street, Medley, FL 33178

Inspection Type: Unprog Rel

Scope: Partial Ownership: Private Safety/Health: Safety Advanced Notice: Ν

Close Conference: 10/24/2016 Close Case: 04/03/2017

Safety Related Activity: Type ID Health 1150191 Referral Yes

Case Status: CLOSED

Case Status: CLOSED

Inspection: 1181483.015 - Waste Management Of Florida, Inc.

Inspection Information - Office: Jacksonville Open Date: 10/04/2016

Nr: 1181483.015 Report ID: 0419700 Waste Management Of Florida, Inc.

425 S. Pace Boulevard

Pensacola, FL 32502

Safety/Health:

Union Status: NonUnion

NAICS: 562111/Solid Waste Collection Mailing: 6303 Da Lisa Rd., Milton, FL 32583

Safety

Inspection Type: Referral Complete Scope: Ownership: Private

Advanced Notice:

Close Conference: 10/05/2016

Close Case: 11/22/2016 Related Activity: ID Safety Health Type Referral 1140594 Yes

Case Status: CLOSED

Case Status: CLOSED

Inspection: 1144315.015 - Waste Management Inc.

Inc	nection	Information	١.	Office	Tamna
SI II	pection	THOUNKHOU	-	onice	танцра

Nr: 1144315.015 Report ID: 0420600 Open Date: 04/29/2016

Waste Management Inc. 3510 Rio Vista Ave.

Orlando, FL 32805

Union Status: NonUnion

SIC:

NAICS: 562111/Solid Waste Collection

Mailing: 3510 Rio Vista Ave., Orlando, FL 32805

Referral

Inspection Type: Referral

Scope: Partial Ownership: Private Safety/Health: Safety Advanced Notice:

1084160

Close Conference: 04/29/2016

Close Case: Related Activity: Type ID

10/19/2016 Safety Yes

Case Status: CLOSED

Health



RFP 1011-21-1 - Solid Waste Services

Case Status: CLOSED

Inspection: 1130966.015 - Waste Management Inc. Of Florida

Nr: 1130966.015 Report ID: 0418800 Open Date: 03/10/2016

Waste Management Inc. Of Florida

6911 Wallis Road

West Palm Beach, FL 33413

Union Status: NonUnion

Ownership:

Safety/Health:

Related Activity:

NAICS: 562111/Solid Waste Collection

Mailing: 3510 Rio Vista Avenue, Orlando, FL 32805

Private

Safety

Inspection Type: Referral

Partial Scope:

Advanced Notice: N

Close Conference: 09/07/2016

Close Case: 02/10/2017

Safety Type ΙD

1069837 Referral Yes

Case Status: CLOSED

Health

Violation Summary							
	Serious	Willful	Repeat	Other	Unclass	Total	
Initial Violations	1			2		3	
Current Violations	1			2		3	
Initial Penalty	\$8,908	\$0	\$0	\$1,016	\$0	\$9,924	
Current Penalty	\$8,908	\$0	\$0	\$1,016	\$0	\$9,924	
FTA Amount	\$0	\$0	\$0	\$0	\$0	\$0	

	Violation Items									
#	ID	Туре	Standard	Issuance	Abate	Curr\$	Init\$	Fta\$	Contest	LastEvent
1.	01001	Serious	19100147 C07 I	09/08/2016	09/20/2016	\$8,908	\$8,908	\$0		Z - Issued
2.	02001	Other	19100134 K06	09/08/2016	09/20/2016	\$0	\$ 0	\$0		Z - Issued
3.	03001	Other	19030019 D01	01/25/2017	03/14/2017	\$1,016	\$1,016	\$0		Z - Issued

Case Status: CLOSED

Inspection: 1045609.015 - Waste Management Inc. Of Florida

Inspection Information - Office: Tampa

ID

Nr: 1045609.015 Report ID: 0420600 Open Date: 03/11/2015

Waste Management Inc. Of Florida

6105 44th Court East

Bradenton, FL 34203

Union Status: NonUnion

NAICS: 562111/Solid Waste Collection

Mailing: 3510 Rio Vista Avenue, Orlando, FL 32805

Inspection Type: Complaint

Scope: Partial Ownership: Private Advanced Notice: N

Safety/Health: Safety

Close Conference: 03/11/2015 Close Case: 08/14/2015

Related Activity: Type

966061 Complaint

Safety

Health

Case Status: CLOSED

Yes



Violation Summary								
	Serious	Willful	Repeat	Other	Unclass	Total		
Initial Violations				1		1		
Current Violations				1		1		
Initial Penalty	\$0	\$0	\$0	\$1,000	\$0	\$1,000		
Current Penalty	\$0	\$0	\$0	\$750	\$0	\$750		
FTA Amount	\$0	\$0	\$0	\$0	\$0	\$0		

Violation Items										
#	ID	Туре	Standard	Issuance	Abate	Curr\$	Init\$	Fta\$	Contest	LastEvent
1.	01001	Other	19040039 A02	07/06/2015		\$750	\$1,000	\$0		I - Informal Settlement

UNITED STATES DEPARTMENT OF LABOR

Occupational Safety and Health Administration 200 Constitution Ave NW Washington, DC 20210 \$\infty\$ 800-321-6742 (OSHA) TTY www.OSHA.gov

FEDERAL GOVERNMENT

White House Severe Storm and Flood Recovery Assistance Disaster Recovery Assistance DisasterAssistance.gov USA.gov No Fear Act Data U.S. Office of Special Counsel

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February 4, 2013

Mr. Brian Sturtecky
U.S. Department of Labor – OSHA
Ft. Lauderdale Area Office
1000 South Pine Island Road
Suite 100
Ft. Lauderdale, FL 33324
Fax: 954-424-3073

Via Facsimile and Overnight Delivery

RE: Waste Management Response to Complaint Number 764791

Dear Mr. Sturtecky:

Waste Management of Dade reviewed items listed in the complaint received on January 25, 2013 and appreciates the opportunity to provide an explanation regarding the allegations contained in Complaint Number 764791. Please see our response below.

Complaint

 Rodents are breeding in the trucks and exposing employees to potential health hazards associated with rodents.

Response

A complete inspection of the fleet was conducted from January 28 through January 30, 2013 and no signs of rodent infestation, nesting or droppings were found.

As a precaution, cab cleanliness will continue to be a focus in our Post Inspection Lane process because organic waste is the most common rodent attraction.

In addition, Waste Management of Dade has a Premium Rodent control program with Truly Nolan of America, Inc. The package consists of 23 Alexxon Tubes which is used to eradicate rodents. There are also 15 rodent bait stations on site throughout the parking lot area where the trucks are located, the bait stations are tamper proof making it safe for other large animals and people.

Complaint

2. Rodents are chewing truck electrical wires exposing employees to potential electrical hazards.

Response

Every truck has been inspected for exposed electrical wires and there were none found, all existing wires are under cover. No electrical hazards exist.



Complaint

3. Company trucks are not being cleaned properly exposing employees to potential health hazards.

Response

Waste Management of Dade has a truck wash program onsite with Superior Wash, Inc. The truck wash program consists of the following:

<u>Rear Load Trucks</u>: Tuesdays and Wednesdays, entire cab/body exterior is washed, to include area between the cab and the body, tops of transmission, hopper blades (including valves that can be seen from the ground), hydraulic pump area, frame area, tires and rims.

<u>Front Load Trucks</u>: Mondays and Thursdays, entire cab/body exterior is washed, to include area between the cab and body, tops of transmission, special attention to the bulkhead area including control valves and piping that is visible. The tops of cab and cab shield washed, arm assemblies including fork components with every other wash.

<u>Recycle Trucks</u>: Fridays, entire cab/body exterior is washed to include area between cab and body, tops of transmissions, hydraulic pump area, frame area, tires and rims. Buckets are raised and hydraulic tank and frame cleaned.

<u>Roll-off Trucks</u>: Tuesdays and Wednesdays, entire cab and body washed, to include area between cab and body, tops of transmission, hydraulic pumps area, frame area, tires and rims. Special attention to outside controls, rear window, sill at rear where trash collects and rack area.

In addition, every truck is inspected when traveling through the facility's post inspection lane. If a driver reports or identifies that a truck requires attention, the truck will be flagged for same day wash.

Complaint

4. Flies and maggots infestation in the waste truck.

Response

Every truck is inspected at the post inspection lane and there were no evidence of flies or maggot infestation



Waste Management of Dade has a Post Inspection lane process to ensure safe vehicles for our drivers and the public. We will continue to focus on cab cleanliness and insure the fleets wash program remains

on schedule.

Please rest assured that Waste Management of Dade recognizes its responsibility to provide safe and healthy conditions and to comply with all federal, state and local laws. Waste Management of Dade appreciates OSHA bringing this employee concern to our attention.

Should you have any questions in regards to the information provided, please feel free to contact me

Respectfully,

Miguel Lantigua District Manager Waste Management of Dade 2125 NW 10th Court, Miami, FL 33127 954-270-6492

Enclosure: Certificate of posting

CC: Chuck Mehlhorn Rick Kania





TAB 10 | CONCLUSION

Waste Management Inc. of Florida (Waste Management) wants to continue to be your waste services provider. We have provided waste management services to Riviera Beach for many years. You are familiar with our company, our team, and our professional approach over the long term.

We believe this to be a significant contract for both Waste Management and Riviera Beach. Our values align and we are strongly invested in your City. We understand your priorities, the way you work, and what makes your City such a great place to live, work, and play. Our CNG-fueled trucks make solid waste collection services in Riviera Beach a litte cleaner and greener. These aspects of our service make us uniquely qualified to provide tailored services to meet your operational needs and the everevolving expectations.

Secondly, we are committed to strengthening our current relationship by continuing to provide high-quality, reliable service for the entire term of the Agreement. We have already shown ourselves to be a dependable partner in our current agreement. We have the resources to make needed adjustments, when necessary, to facilitate continued satisfaction for your residents. Waste Management intends to continue to offer uninterrupted stability backed by innovation, value, and price, and to be an active partner in attaining Riviera Beach's goals and objectives.



Figure 10 International Coastal Cleanup

Lastly, continuing a partnership with Waste Management will provide your City with uninterrupted, reliable service delivery for an essential and highly regulated operation.

There will be no transition period where costly mistakes and problems are most likely to occur, as our team is intimately familiar with your operations and has developed a strong working partnership with your staff. Our

best-in-class operations, along with our industry-leading safety and environmental practices, should give you the peace of mind that your waste is being managed efficiently and safely. Waste Management has shown unquestionable support to the people of Riviera Beach and we take pride in supporting the non-profit organizations in the City.

Waste Management is dedicated to being the best environmental solutions partner for Riviera Beach now and in the future.





ATTACHMENT 1: EXCEPTIONS

Exceptions to RFP 1011-21-1 - City of Riviera Beach

- 1. WMIF takes exception to the Proposer's Certification to the extent it requires Proposer to certify that it agrees "to abide by all conditions of the proposal" when Addendum 2 (#50) made clear that proposers may take exceptions to the RFP.
- 2. WMIF takes exception to the price increase language in the RFP (including Attachment D-Draft Contract, Section 17 and Addendum 2, #48) to the extent it fails to make clear that the annual price adjustment is based upon: WST CPI: Water, Sewer, and Trash CPI, Not Seasonally Adjusted, All Areas, Series ID CUUR0000SEHG.
- 3. WMIF takes exception to the language in the RFP (including Attachment D-Draft Contract and Addendum 2) to the extent it fails to make clear that the franchise fee/administrative fee are pass-through fees --WMIF's proposed rates do <u>not</u> include such franchise/administrative fees (rather, those fees will be added later, to be passed through to the customer).
- 4. WMIF takes exception to the language in Addendum 2 (#33) to the extent it fails to make clear that roll-off service for waste will be exclusive to the contractor awarded the franchise agreement WMIF's proposal is based upon the premise that all roll-off services shall be exclusive to franchise holder.
- 5. WMIF takes exception to the pricing sheets (pg. 39, Ex.1 & pg. 41, Ex. 1 re Multifamily) of Attachment D (Draft Contract) to the extent they request inconsistent pricing metrics (*i.e.* a rate per unit), as compared to the Revised Fee/Price Schedule Form No. 3 (*i.e.* which asks for rate per cubic yard), and to the extent Form No. 3 is unclear as to whether disposal fees should be included in the rates (WMIF has included disposal fees in the rates in Form No. 3).
- 6. WMIF takes exception to the language in Section 21 of Attachment D (Draft Contract) to the extent it fails to recognize that the Solid Waste Authority is charged with HHZ collection and does not allow others to collect HHZ.
- 7. WMIF takes exception to the language in pg. 24, Section 30 of Attachment D (Draft Contract)to the extent it states all vehicular equipment shall not be older than five (5) years of age at any time during the contract; it is WMIF's position that the collection vehicle fleet should have an <u>average age of fleet</u> requirement of five (5) years during the term of the contract.
- 8. WMIF takes exception to the language in Section 35 of Attachment D (Draft Contract) to the extent it seeks to impose an administrative charge for a "failure to complete, either partially or totally, a route" of \$1,000 for each route not completed -- WMIF believes that a "failure to



complete a route" should mean more than 15% of the units on a route were missed (rather than a de minimis number of missed pick-ups).

- 9. WMIF takes exception to the language in the RFP to the extent it fails to make clear that the CLEAN program will be a part of the scope of work for this RFP WMIF submits this proposal conditioned upon implementation of the CLEAN program.
- 10. WMIF takes exception to the language in Section 38 of Attachment D (Draft Contract) in that such section should be broadened to include additional force majeure events and language.
- 11. WMIF takes exception to the language in Addendum 1 (#4) which appears to require new carts be provided to all residential customers at the start of the contract WMIF proposes to deliver 2,000 new carts per year (throughout the duration of the contract) as replacements; however, many existing carts are relatively new and need not be discarded and replaced at the outset of the contract
- 12. WMIF takes exception to the language in the RFP to the extent it fails to make clear that commercial billing will be performed by the contractor.

WMIF requests that the final Contract between the parties contain language specific to waste collection and recycling services as follows:

a. WMIF requests language that allows rates to be increased in the event of an uncontrollable circumstance and upon 30 days' notice to the City to offset any change in conditions that uncontrollably increases WMIF's costs, including but not limited to, increases in disposal costs, changes in local ordinances, federal, or state laws, or changes in rules or regulations, increases in tax, tariffs, franchise fees, or surcharges applicable to WMIF's services.

WMIF's response is expressly conditioned on the above exceptions and the parties' ability to reach a mutually acceptable Agreement. WMIF agrees to work in good faith with the City to negotiate final Contract terms that are acceptable to both parties.





ATTACHMENT 2 SCHEDULES 1 - 4





"The Best Waterfront City in Which to Live, Work and Play."

REQUEST for PROPOSAL (RFP):

SOLID WASTE SERVICES

Solicitation No. RFP 1011-21-1

Issue Date: March 7, 2021

Due Date: May 7, 2021 at 3:00pm EST

Publish: March 7, 2021 City Website: www.demandstar.com

Publish: March 7, 2021 Palm Beach Post

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ATTACHMENTS:

ATTACHMENT A – STANDARD FORMS

ATTACHMENT B - FEE/PRICE SCHEDULE

ATTACHMENT C - PROPOSER'S DISCLOSURE AFFIDAVIT

ATTACHMENT D - DRAFT CONTRACT

INTRODUCTION

The City of Riviera Beach is requesting sealed proposals from experienced and financially sound professional solid waste disposal contractors to provide residential and commercial solid waste collection and disposal within the corporate limits of Riviera Beach. The City has been utilizing an outside supplier for solid waste collection and disposal services for the past 25 years.

<u>Our Mission</u>-We are committed to creating an exceptional City by providing excellent customer service, progressive leadership, and accountable stewardship.

<u>Our Vision</u> – "To be the best Waterfront City in which to live, work, and play."

<u>Our Values</u> – Professionalism Ethics, Excellence in Customer Service. Integrity, Diversity, Respect for Opinions, Transparency, and Innovation.

BACKGROUND

The City of Riviera Beach, established in 1922, in Palm Beach County with a population of approximately 34,000 residents. Situated in the heart of Palm Beach County, the City offers a small town feel with an incredible sense of community within one of the state's largest urban environments.

Internal and external forces have resulted in the need for the City to develop a strategic framework in order to meet the needs and expectations of residents, customers, employees, businesses, and other stakeholders. On August 10, 2019, the Mayor, Council, and City Administration embarked on a process to develop a Strategic Plan to provide strategic direction and a framework for the City's future. The goal of the strategic planning session was to ensure alignment between the City's resources and activities within the Council's policy direction and to guide the City in successfully advancing the City's vision and priorities over the next ten years. The following are the elements of the Strategic Plan:

- Vision
- Mission
- Core Values
- Priority Focus Areas
- Goals
- Objectives

As a result of this process, the Mayor and Council established priorities which focus not only on the short-term goals but also the long-term objectives to meet the City's desired vision by 2030 and nine priority focus areas that emerged as essential in development of a strategic framework to move the City forward. Out of the nine focus areas, the City is looking to partner with Proposers willing to go beyond solid waste collections and disposal, and assists the City with its goals of Revitalization and Sustainability. Elements of these goals consist of improving the condition, appearance, and sustainability of the Riviera Beach community.

SOLICITATION TIMELINE

This Request for Proposal (RFP) provides guidelines for submission and outlines the essential services desired for the engagement. Proposals will be accepted at the City of Riviera Beach, Office of the City Clerk, 600 West Blue Heron Boulevard, Suite #140, Riviera Beach, FL 33404, until 3:00P.M. May 7, 2021.

This RFP document, including a scope of services will be available for download on March 7, 2021 and may be obtained by visiting the CITY's web-site at www.rivierabch.com. Proposals shall be prepared, addressed, and submitted in compliance with the instructions set forth in this RFP. The City reserves the right to reject any or all proposals and to waive technicalities, if such measures are deemed appropriate and in the best interest of the City. Any proposal received after the date and time specified, whether by mail or otherwise, will not be accepted or considered. Any uncertainty regarding the time a proposal is received will be resolved against the proposer. The anticipated schedule and deadlines for this RFP and contract approval are projected as follows:

Event	Date and Time (EST)
Issue Solicitation	March 7, 2021
Pre-Proposal Conference	March 23, 2021 at 11:00am
	Marina Event Center, 200 East 13th St,
	Riviera Beach, FL 33404
Questions and Inquiries	March 30, 2021 by 5:00pm
Addendum (Approximately)	April 7, 2021
Submittal Due Date	May 7, 2021 at 3:00pm

PROPOSAL DISCLOSURE

In accordance with Chapter 119, Florida Statutes, all Proposals shall become "public records" in accordance with the law and shall be subject to public disclosure consistent with the law. Proposers submitting Proposals shall invoke in writing the exemptions to disclosure (provided by law) in their Proposal by referencing the specific statutory authority for claimed exemptions, identifying the data or other materials to be protected, and stating the reasons why such exclusion from public disclosure is necessary.

The Contractor shall comply with Florida's Public Records Act, Chapter 119, Florida Statutes, and, if determined to be acting on behalf of the City as provided under section 119.011(2), Florida Statutes, specifically agrees to:

- (a) Keep and maintain public records required by the City to perform the service.
- (b) Upon request from the City's custodian of public records or designee, provide the City with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in Chapter 119, Florida Statutes, or as otherwise provided by law.
- (c) Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of this Contract and following completion of this Contract if the Contractor does not transfer the records to the City.
- (d) Upon completion of this Contract, transfer, at no cost, to the City all public records in possession of the Contractor or keep and maintain public records required by the City to perform the service. If the Contractor transfers all public records to the City upon completion of the Contract, the Contractor shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the Contractor keeps and maintains public records upon completion of the Contract, the Contractor shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the City, upon request from the City's custodian of public records or designee, in a format that is compatible with the information technology systems of the City.

IF THE CONTRACTOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE CONTRACTOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS, CLAUDENE ROBINSON OR DESIGNEE, AT (561) 845-4090, 600 WEST BLUE HERON BLVD., SUITE #140, RIVIERA BEACH, FLORIDA 33404.

ACCEPTANCE OR REJECTION OF PROPOSALS

The City reserves the right to reject any and all Proposals when (1) such rejection is in the best interest of the City; or (2) if the Proposal contains any irregularities; provided, however, that the City reserves the right to waive any minor irregularities and to accept the most responsive and responsible proposal. The City reserves the right to cancel this Request for Proposals at any time and/or to solicit and re-advertise for other proposals. The City is not obligated to enter a contract on the basis of any proposal submitted in response to this document.

CONE OF SILIENCE

The City Council of Riviera Beach has enacted a cone of silence, in Sec. 2-166 of the Code of Ordinances, that prohibits oral and written communications regarding all formal solicitations for goods and services issued by the City. The cone of silence commences as of the deadline to submit the proposal, bid, or other response to a competitive solicitation, and remains in effect until a contract is awarded/approved, all bids or responses are rejected, or the solicitation is otherwise ended. Any contract entered into in violation of the cone of silence provision is null and void. All inquiries shall be provided via Email to Althea Pemsel, Procurement Director, apemsel@rivierabeach.org.

RESERVATIONS AND RESPONSIVENESS

General

The City reserves the right to accept or reject any or all proposals received and reserves the right to make an award without further discussion of the proposals submitted; therefore, the proposals should be submitted in a favourable manner. It is understood that the proposal will become a part of the City's official file, without obligation of the City.

Responsiveness

The City will not consider proposals found to be non-responsive to this RFP. A proposal may be determined irregular and non-responsive for reasons that include, but are not limited to, failure to utilize or complete material prescribed forms, inadequate financials, incomplete responses, indefinite or ambiguous responses, and improper, missing and/or undated signatures.

Waiver of Irregularities

The City may waive minor informalities or irregularities in responses or proposals received where such is merely a matter of form and not substance, and the correction or waiver of which is not prejudicial to other Proposers. Minor irregularities are defined as those that will not have an adverse effect on the City's interests and will not give a Proposer an advantage or benefit not enjoyed by other Proposers.

City Reserved Rights

In connection with this solicitation, the City reserves all rights (which rights shall be exercisable by the City at its sole discretion) available to it under applicable law, including without limitation, with or without cause and with or without notice, the right to:

Proceed with the project in any manner that the City, at its sole discretion, deems necessary. If the City is
unable to agree with the highest ranked Proposer or does not negotiate and execute satisfactory Agreement
with the highest ranked Proposer, the City may negotiate with the next highest ranked Proposer, terminate
this solicitation and pursue other development or solicitations relating to the project, or exercise such other
rights under the provisions of State law as it deems appropriate;

- 2. Cancel this RFP in whole or in part at any time prior to the execution of an Agreement, without incurring any cost obligations or liabilities;
- 3. Reject at any time, any and all submittals, responses, and Proposals;
- 4. Modify all dates set or projected in this RFP;
- 5. Terminate at any time evaluations and proposal;
- 6. Suspend and terminate Agreement discussions and clarifications at any time, and elect not to commence Agreement discussions and clarifications with any responding Proposer and engage in discussions and clarifications with a Proposer that is not the highest ranked Proposer;
- 7. Issue addenda, supplements, and modifications to this RFP or any subsequent RFP;
- 8. Seek the assistance of outside technical experts and consultants in Proposal evaluation;
- 9. Require confirmation of information furnished by a Proposer, require additional information from a Proposer concerning its Proposal and require additional evidence of qualifications to achieve the purpose of the Agreement described in the RFP or subsequent RFP;
- 10. Seek or obtain data from any source that has the potential to improve the understanding and evaluation of the responses to this RFP;
- 11. Permit clarification or supplements to a Proposal;
- 12. Disqualify a Proposer who changes its Proposal without City approval;
- 13. Make any adjustments it deems necessary to the technical evaluation criteria and weightings for purposes of its evaluations;
- 14. Exercise any other rights reserved or afforded the City under this RFP or subsequent RFP and applicable law; including waiving deficiencies in a Proposal or accept and review a non-conforming Proposal; provided that such deficiency or non-conformance is not material in nature.

This RFP does not commit the City to enter into an Agreement or to proceed with the solicitation described herein. The City assumes no obligations, responsibilities, and liabilities, fiscal or otherwise, to reimburse all or part of the costs incurred or alleged to have been incurred by parties considering a response to and/or responding to this RFP, or any subsequent RFP. All such costs shall be borne solely by each Proposer.

In no event shall the City be bound by, or liable for, any obligations with respect to the contemplated Agreements until such time (if at all) as the Agreements, in form and substance satisfactory to the City, have been executed by the City and have become effective, and then, only to the extent set forth in the Agreements.

The remainder of this page is intentionally left blank.

SCOPE OF WORK

1. SCOPE OF SERVICES

The work to be performed under this solicitation shall consist of all items contained in this Request for Proposal, Contract Documents, and Addenda hereto, including the provision of all labor, equipment, materials, tools, insurance, supervision, and all other items necessary to provide the service as set forth in this solicitation.

The City is requesting proposals for the following:

The Proposer will be required to supply the City with an adequate number of containers which include compactors, roll-offs, dumpsters, and 96 gallon totes at various locations around the City.

Proposer must have the License Agreement for Open Market Commercial Collection Services to qualify for this solicitation.

- a. Base Proposal: Single Family Residential Curb side Residential Solid Waste Collection; two (2) services per week minimum
- b. Base Proposal: Containerized Curb side Residential Solid Waste Collection; two (2) services per week minimum
- c. Base Proposal: Residential Curb side Recycling Collection; one (1) service per week
- d. Base Proposal: Residential Curb side Yard Waste Collection; one (1) service per week
- e. Base Proposal: Commercial Solid Waste and Recycling Collection; two (2) services per week
- f. Base Proposal: Roll-off

2. TERM OF CONTRACT

It is anticipated the term of this Contract will be for a five (5) year period 90 days after Council approval. The City may extend the contract for one (1) additional five (5) year extension.

The City reserves the right to extend the current contract to accommodate transitioning activities (if applicable) during the selected Proposer's mobilization and transition period.

3. UNIFORM/BADGING

Proposers employees assigned to this contract must wear a professional uniform with the company name permanently affixed to the uniform. Uniforms shall comply with all safety provisions from the Florida Department of transportation, OSHA, and the City.

4. PROPOSER REQUIREMENTS/RESPONSIBILITIES

- a. At the time of submittal, Proposer must be licensed to haul solid waste & recycling Services.
- b. Proposer will be responsible for the removal and disposal of the contents from each tote, compactor/dumpster/roll-off. Each tote compactor/dumpster/roll-off shall be emptied, returned to its original position and lid replaced (if applicable). Any contents of containers that has fallen to the ground around containers shall also be disposed of by Proposer.
- c. Proposer shall dispose solid waste containers in properly approved, legal dumping areas and in accordance with all applicable Federal, State laws, regulations, ordinances, resolutions and/or guidelines.

- d. Proposer shall be responsible for collecting recyclable materials including mixed office paper, cardboard, aluminium, and steel. Delivering such to a processing facility for sorting, processing and resale.
- e. At no time should Proposer suspend or cancel services at any site without prior notification to and approval from the Public Works Contract Administrator or designee.
- f. Proposer shall be solely responsible to provide and deliver containers and any additional collection equipment needed during the term of the Contract.
- g. Proposer shall not begin any work until the Public Works Director or designee has provided prior approval.
- h. The Proposer will be responsible for any damage to City or private property caused by the driver or its employee(s).
- i. The Proposer is required to comply with all Federal, OSHA, State, and Local laws especially as they relate to waste collection and disposal services.
- j. Provide a detailed transition plan in the approach to the work.

5. COLLECTION CONTAINERS/COMPACTORS

- a. The Proposer shall provide various sized containers commonly used in the industry that may include, but not limited to 96 gallon tote; roll-off containers; 4 and 8 cubic yard front loading containers; 20, 30 and 40 cubic yard open-top containers; 30 cubic yard compactors, other sized front-loading, rear-loading containers, and any additional collection equipment needed during the term of this agreement.
- b. Compactors: 1. Compactors shall be equipped with integrated wireless communication. 2. Compactors must be UL Listed. 3. Containers shall be uniform. 4. A minimum of one compactor must have the ability to top load in addition to the side loading compartment. 5. Compactors should be new or reconditioned to like-new. 6. A stationary 40 cubic yard (CY) compactor shall be required for recycling of cardboard.
- c. All containers/compactors shall be identified with the Proposer's name and telephone number, painted and kept in a presentable appearance and good condition during the contract period. Individual containers in multifamily communities such as town homes and condominiums shall have the unit address displayed on the container.
- d. Equipment shall be purchased from industry accepted manufacturers of garbage collection equipment.
- e. Garbage collection equipment shall be of industry standard collection vehicles for solid waste, bulk and recycling collection, and all equipment shall meet existing ANSI standards in construction, operation and maintenance.
- f. The Proposer shall have available, at all times, reserve equipment which can be put into service and operation within two (2) hours of any breakdown. Such reserve equipment shall substantially correspond, in size and capability, to the equipment used by the Proposer to perform the service required under this Agreement.
- g. The Proposer will be responsible for the removal and disposal of the contents from each container. Each container shall be emptied, returned to its original position and lid replaced (if applicable). Debris adjacent to the container or spilled by collectors shall be swept up and removed during the current pickup.
- h. The Proposer must ensure that all tote container/compactor doors, latches, covers, etc., function properly.

- i. All tote containers/compactors shall be weather and rodent proof, leak proof, outfitted with plugs if necessary, and maintained in clean conditions and in good repair, so as not to become a public health hazard or nuisance.
- j. Locks and/or containers with lock bars shall be provided at no charge upon the City's request. Tarps/covers for roll-off containers shall be provided at no charge upon the City's request.
- k. Any malfunctioning tote containers/compactors shall be repaired immediately or replaced immediately.
- 1. Maintenance procedures and/or Proposer's negligence or error shall be the responsibility of Proposer.
- m. Upon completion of each repair/maintenance/service activity under this Contract, the Proposer shall remove all remaining excess materials, waste, rubbish, and any other debris.
- n. Pursuant to Florida Statute 403 Environmental Control Section 22(a-e) the Proposer must address procedures, education, enforcement, remedies, and overall handling of recyclable material. This response can be included under Tab 4.

6. SERVICE LOCATIONS (See the link to service map below)

LOCATION	CONTAINER TYPE	SCHEDULED PICK-UPS
Single Family Residential Curb	96 Gallon Tote	Two days per week (Minimum)
side Collection and Disposal		

https://www.rivierabch.com/filestorage/24577/24756/25507/25517/25519/Garbage_SolidWaste Collection Schedule.pdf

7. SERVICE FREQUENCIES

Proposer shall establish a service schedule for each neighborhood and maintain said schedule as a requirement of this contract. The current schedules are available in the link above in Section 6. Proposer shall provide service maps similar to the current service maps outlined in the link above. If service days are amended from the current schedule, the Proposer at no expense to the City will mail new maps to all customers. Daily routes shall be completed exclusively and completely on the scheduled day. The Proposer may not begin a subsequent day's route even if time permits.

8. RESPONSE TIME NON-EMERGENCY AND EMERGENCIES

Proposer shall respond to services requests and service inquiries from the City within four (4) hours after the request is made. For emergencies, the Proposer shall respond within 2 hours.

9. ON-SITE LOCATION

The Proposer shall provide a satellite office or location for the clientele being serviced by this contract.

10. EQUIPMENT AND VEHICLES

The Proposer shall have on hand at all times and in good working order, such equipment as shall permit the Proposer to adequately and efficiently perform the contractual duties specified in this agreement. Environmentally friendly vehicles are preferred.

11. RESIDENTIAL COLLECTION SERVICES

Twice per week minimum with collection at least forty-eight (48) hours between regularly scheduled pick up days.

12. SOLID WASTE SERVICES

The Proposer shall collect and dispose of all residential waste in the service area.

13. RECYCLING SERVIVICES

The Proposer shall provide residential and commercial recycling collection service in the service area.

14. CALCULATING RATES FOR SERVICES (See pricing sheets under Attachment B)

A. Compactors - Solid Waste:

- 1. Compactor rental fee shall include electronic monitoring fee.
- 2. The compactors servicing fee (haul rate) shall not include any franchise or disposal fees. The haul rate (per pull) shall include pickup, delivery, and all overhead and profit costs incurred by the hauler to provide the requested pull. The haul rate shall be itemized by date and by container.
- 3. Disposal fees shall be fixed as determined by the Solid Waste Authority.

B. Compactors – Corrugated Cardboard:

- 1. Compactor rental fee shall include electronic monitoring fee.
- 2. The compactors servicing fee (haul rate) shall not include any franchise or disposal fees. The haul rate (per pull) shall include pickup, delivery and all overhead and profit costs incurred by the hauler to provide the requested pull. The haul rate shall be itemized by date by container.

15. TRANSITION PLAN

The selected Proposer shall prepare and implement a Transition Plan that addresses all activities to ensure a seamless start and end of management services. The Transition Period begins when the agreement(s) are executed and extends 6 months after the service start date.

The exact start date will be determined by the City upon the execution of the agreement(s). The selected Proposer shall provide strategies for providing a smooth transition to the management services for which they submit a proposal, including processes for quickly rectifying any problems that may arise during Transition Period. These strategies will be considered a part of the evaluation package.

The Proposer awarded a contract will be required to participate in a City-led joint Transition Team that will include all Contractors, City staff and other transition staff, as designated by the City. Transition Team meetings will occur frequently (potentially weekly), and attendance is mandatory. Meetings of the Transition Team will begin within one (1) week after all agreement(s) are executed and continue as long as the City deems necessary.

SUBMISSION INSTRUCTIONS AND REQUIREMENTS

- 1. This solicitation document, which includes the scope of services shall be available for download on and may be obtained by visiting the City's website at www.rivierabch.com. The link to the City's solicitation portal; <a href="https://network.demandstar.com/agencies/florida/city-of-riviera-beach/procurement-opportunities/ac495a12-6345-4238-86a0-6d5091f55c45/.. Any uncertainty regarding the time a Proposal is received shall be resolved against the Proposer. Submittals sent by facsimile or email will not be accepted.
- 2. Refer all questions, comments, and inquiries to the Procurement Department, point of contact, Althea Pemsel, MS, CPSM, Director of Procurement via E-Mail: apemsel@rivierabeach.org Submit one (1) original and six (6) hard copies and (2) digital copies on USB drives.

Sealed proposals shall be submitted by 3:00 PM, Friday, May 7, 2021. When submitting a proposal to this RFP in person, visitors to City Hall must allow time for security measures. Visitors to City Hall will be required to enter through the main door of the building. The public will pass through a metal detector and x-ray machine located in the lobby. All packages, purses and carried items will be scanned during regular business hours of 8:00 AM to 5:00 PM. Sealed responses to this RFP should be clearly marked on the front of the package to read as follows:

Office of the City Clerk City of Riviera Beach 600 West Blue Heron Boulevard, Suite #140 Riviera Beach, FL 33404 RFP Opening: Friday, May 7, 2021 at 3:00pm.

RFP: 1011-21-2 SOLID WASTE COLLECTION AND DISPOSAL SERVICES

- 3. All copies of the Proposer's submittal shall be on 8½" x 11" plain white paper, typed, with tabs separating each section. Proposals must be signed by the duly authorized official(s). Limit proposals to 60 pages excluding standard forms and attachments. Proposers may withdraw their proposals by notifying the City in writing at any time prior to the opening. Proposers may withdraw their proposals in person or through an authorized representative. Proposers and representatives must disclose their identity and provide a signed receipt for the proposal. Otherwise, RFPs once opened, become the property of the City and will not be returned to the Proposers.
- **4.** Proposer's submittal shall include the following items in the following sequence:

TITLE PAGE:

TABLE OF CONTENTS: A table of contents including page references

TAB 1: COVER/TRANSMITTAL LETTER

Provide a cover letter, signed by an authorized representative of the Proposer including the information detailed below:

- a. Identification
 - i. Identify the Proposer's principal(s), including title, mailing address, phone number, and email address; and
 - ii. Identify the project for which the firm is submitting

TAB 2: COMPANY OVERVIEW/QUALIFICATIONS AND EXPERIENCE OF FIRM

b. Proposer's Contact

- Identify size of firm including management and key personnel who
 will be involved in decision making and the representative duly authorized to sign on
 behalf of the Proposer.
- ii. Identify the Proposer's Representative. This will be the ONLY person to receive communication from the City regarding this RFP;
- iii. Physical and mailing address; website; and primary telephone
- iv. Number of years in business
- v. Document whether or not your company is a Minority or Woman owned Business
- vi. An executive summary, outlining a brief history of your firm including years of experience with projects of similar scope and other pertinent information to demonstrate proposer capacity to perform the work identified in RFP scope of work. Licenses, resumes, and other pertinent information shall be submitted.
- vii. Past projects utilizing a matrix format (column and rows), list at least five municipalities that demonstrate Proposer's experience and capacity to perform the scope of services identified as required in the RFP. At a minimum, include project location, community demographics, client name, date started and completed, and required vs actual MBE participation achieved.

TAB 3: ORGANIZATIONAL PROFILE - EXPERIENCE AND QUALIFICATIONS OF THE PROJECT TEAM

a. Project Team

- i. An organizational chart indicating the roles and responsibilities for the key personnel, including sub-contractors, proposed for the services; and
- ii. For each individual, please provide a brief resume containing years of service with the firm, education, licenses, and a brief description of completed projects similar to that contemplated herein and any other pertinent information shall be included for each team member.
- iii. Provide a matrix format of at least three municipalities and other private sector projects.

TAB 4: APPROACH TO SCOPE OF WORK

The proposed firm's overall understanding of the scope of services, and an overview of proposed vision and ideas, methodology, transition plan, community outreach, and software.

- i. How the Proposer intends to approach/provide the services and address concerns and inquiries which typically arise when providing solid waste services
- ii. Explain the vision and ideas and community outreach
- iii. Describe your methodology
- iv. Describe the software and how it will benefit the City
- v. Explain your transition plan in detail and attach

TAB 5: REFERENCES

A minimum of three (3) references are required from the primary Proposer and the sub-contractors. (Should be for projects locations with similar scope as indicated in this RFP.) Information should include: Client Name, address, contact person phone number and e-mail, description of work.

TAB 6: SMALL/MINORITY/WOMEN (S/M/WBE) PARTICIPATION

If your firm is a certified minority business enterprise, please submit your certification from local, county, or state certifying agency. Include the Attachment A Forms 1-4.

TAB 7: LOCAL VENDOR PREFERENCE

Under the City's Procurement Code, the City has a preference for local businesses. A local business, for the purposes of the application of the local vendor preference, means a bidder which has a permanent, physical place of business within the city limits, and a valid business tax receipt and certificate of occupancy applicable to the required goods, services, or construction items being procured.

TAB 8: FEE/PRICE SCHEDULE

Use the contract price sheet. Include a statement regarding your organization's living wage policy. Attach the bid bond and evidence of insurance and bonding capacity.

TAB 9: STANDARD FORMS AND REQUIRED FORMS TO BE ATTACHED

- a. Proposer's Certification
- b. Addendum Page
- c. Drug Free Workplace
- d. Public Entity Crimes Statement
- e. Proposer's Disclosure Affidavit

Include Items f-i Under Tab 6

- f. Schedule 1 Participation for Small Business Enterprises
- g. Schedule 2 Letter of Intent to Perform as a Small Business Sub-Contractors
- h. Schedule 3- Local Business Participation
- i. Schedule 4- Letter of Intent to Perform as a Local Business

Include Item j-k under Tab 8

- j. Fee/Price Schedule
- k. Bid Bond and Evidence of Insurance and Bonding Capacity

ADDENDUM TO RFP

No negotiations, decisions, or actions in connection with this solicitation request shall be initiated or relied upon by a Proposer as a result of any oral discussions with a City employee, agent, officer, or consultant. Only those communications regarding this RFP which are in writing from the City Procurement Department will be considered as a duly authorized expression on behalf of the City. Written responses of the City to a Proposer's questions will be forwarded by the City to all Proposers.

Only written communications from Proposers which are signed by persons who are authorized to contractually bind the Proposers will be recognized by the City as duly authorized expressions on behalf of the Proposers. Any questions arising from this RFP must be submitted via email to the contact email address of Althea Pemsel, Director of Procurement as provided under the section entitled "Submission Instructions and Requirements". In order for technical questions to be answered in a timely manner, they must be received no later than **March 30, 2021 at 5:00p.m.**, Eastern Standard Time.

EVALUATION METHOD AND CRITERIA

The Evaluation Committee will convene for a public meeting to evaluate and shortlist the most advantageous proposals, and make a recommendation to the City Council. Each Proposal will be evaluated individually and in the context of all other proposals.

Evaluation Method:

- 1. There will be a two-step evaluation process. The first step will determine if the proposal is either responsive or non-responsive to the RFP. The City may reject proposals determined to be non-responsive. Subsequent to the responsiveness review, the Evaluation Committee will review and evaluate all responsive proposals as outlined herein.
- 2. All responsive proposals will be evaluated and scored based on the written Evaluation Criteria, which will be the basis for short-listing the firms.
- 3. The top three shortlisted Proposers will present to the City Council for final ranking(s). As part of this process, the proposers may make oral presentations to the City Council.
- 4. The City reserves the right to negotiate any element of the proposals deemed in the best interest of the City. It is the City's intent to select one qualified Proposer.
- 5. The Proposer's Disclosure Affidavit shall be taken into consideration as part of the evaluation process.

The remainder of this page was left blank intentionally.

Evaluation Criteria:

Evaluation Criteria Phase I	Points
Qualifications and Experience of Firm	25
Include years of experience, licenses, and experience with projects of similar	
scope, and other pertinent information to demonstrate proposer has capacity	
necessary to perform the work as required.	
Organizational Profile - Experience and Qualifications of the Project Team	20
Include personnel assigned to City project, and sub-contractors. Demonstrate	
experience via resumes, licenses, and references. Provide a matrix of municipal	
and private sector projects.	
Approach to Scope of Work	25
Overview of proposed vision and ideas, methodology, transition plan,	25
community outreach, and software.	
References	10
References for projects similar to those contained in this solicitation, from the	
prime and sub-contractors.	
Equipment	
Provide a list of environmentally friendly vehicles to be used in the City of	10
Riviera Beach	10
Principal Office for Primary Proposer	
Location Within: Possible Points:	15
Riviera Beach 15	
Palm Beach County 10	
Florida 05	
Florida 02	
SBE OR M/WBE Owned Possible Points	15
Meet or Exceeds 15	
15% participation 10	
< 15% participation 05	
Fee/Price Schedule	20
Submit firm's detail budget/fee schedule of services	
Total Possible Points	140

Oral Presentation to City	Council Phase II	As Ranked

INSURANCE

The successful firm or individual entering a resulting contract with the City shall provide, pay for and maintain in full force and affect at all times during the services to be performed insurance as set forth below: (Proof of insurability should be provided under Tab 8)

Type of Coverage	Amount of Coverage
Commercial and General	\$1,000,000 per occurrence
Contractual, insurance broad form property,	\$1,000,000 per occurrence
Independent contractor, personal injury)	\$3,000,000 annual aggregate
Automobile (owned, non-owned, & hired)	\$1,000,000 single limits
Worker's Compensation, as applicable	\$1,000,000 per accident
\$1,000,000 disease each employee	
\$1,000,000 disease policy limit	
Professional Liability Insurance	\$1,000,000 per occurrence
Pollution Insurance	\$1,000.000 per occurrence

The successful proposer must maintain in full force and effect, during the life of this engagement. Certificates of liability insurance, satisfactory to the City, shall be furnished to the City immediately upon commencement of any services, with complete copies of policies to be furnished upon the City's request. Such certificates of insurance will provide the City with thirty (30) days prior written notice of any cancellation or non-renewal.

The policies shall name the City as an additional insured, and proof of such coverage shall be furnished to the City by way of an endorsement to same or a certificate of insurance no later than ten (10) days prior to the provision of services under the awarded contract, and upon renewal of each policy each year the awarded contract remains in effect and for a period of one (1) year after the termination of the contract.

All such insurance must be with an insurance carrier approved and authorized to do business in the state of Florida, and who must have a rating of no less than A VII by A.M. BEST RATING, or as mutually agreed upon by the City and the successful Proposer. All such insurance policies may not be modified or terminated without the express written authorization of the City. The insurance requirements set forth herein may be modified by the City in its sole discretion in competitive negotiations.

Misrepresentation of any material fact, whether intentional or not, regarding the proposers insurance coverage, policies or capabilities may be grounds for rejection of the proposal and rescission of any resulting. Evidence of ability to obtain appropriate insurance coverage shall be provided in each response. All policies shall be endorsed to provide sixty (60) days prior written notice of cancellation, non-renewal or reduction in coverage or limits to:

City of Riviera Beach Attn: Risk Manager 1481 West 15th Street Riviera Beach, FL 33404 Email: risk@rivierabeach.org

Bid and Performance and Payment Bonds:

Each Proposal must be accompanied by a proposal guaranty in the amount of 5% of the first year's contract value or \$300,000, whichever is less, payable to the City of Riviera Beach. Should the successful Proposer fail to furnish a Performance Bond, the proposal guaranty shall be forfeit. Proposal security shall be a bond provided by a surety company authorized to do business in Florida, cash, cashiers or official bank check. Proposer shall provide the City

with a Performance and Payment Bond in the amount equal to 100% of the first-year contract value, whichever is greater, within ten (10) calendar days of a written Notice of Intent to Award by City.

Once activated, the Performance and Payment Bonds shall be in force for a period of not less than one (1) year from the date of original execution by the Bond Surety. The Proposer shall provide an annually-renewed Bond. Bonds shall be executed by the Proposer and surety company authorized to do business in the State of Florida with an A.M. Best rating of "A-" (Excellent) or better, which bond shall be conditioned upon the successful completion of all work, labor, services, materials to be provided and furnished, and the payment of all subcontractors, materials and laborers.

If the value of the contracted work increases, the Proposer shall be required to provide an updated Performance and Payment Bond in an amount equal to the new value. A letter from your bonding company that verifies you can comply with this requirement and the maximum amount of bonding capacity in which your firm can be bonded must be included with your proposal.

GENERAL CONDITIONS

Proposer's Responsibility

Before submitting a response, each Proposer shall be solely responsible for making any and all investigations, evaluations, and examinations, as necessary, to ascertain all conditions and requirements affecting the full performance of the contract.

Costs Incurred by Proposers

All expenses involved with the preparation and submission of Proposals, or any work performed in connection therewith, shall be the sole responsibility (and shall be at the sole cost and expense) of the Proposer, and shall not be reimbursed by the City.

Relationship to City

It is the intent of the City, and Proposers hereby acknowledge and agree, that the successful Proposer is an independent contractor, and that neither the Proposer, not the Proposer's employees, agents, partners, joint venturers, and/or contractors, shall, under any circumstances, be considered employees or agents or the City. Proposers must disclose any professional financial and familial relationships with any person's employee directly or contractually by the City.

Public Entity Crimes

A person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not:

- Submit a proposal on a contract to provide goods or services to a public entity; submit a proposal on a contract with a public entity for the construction or repair of a public building or public work;
- Submit proposals on leases of real property to a public entity;
- Be awarded or perform work as a contractor, supplier, subcontractor or consultant under a contract with any public entity; and
- Transact business with any public entity in excess of the threshold amount provided in Section 287.017,
 FS, for Category Two (currently \$35,000) for a period of 36 months from the date of being placed on the convicted vendor list.

Scrutinized Companies

Section 287.135, Florida Statutes, prohibits a company from bidding on, submitting a proposal for, or entering into or renewing a contract for goods or services of any amount if, at the time of contracting or renewal, the company is on the Scrutinized Companies that Boycott Israel List, created pursuant to Section 215.4725, Florida Statutes, or is engaged in a boycott of Israel. Section 287.135, Florida Statutes, also prohibits a company from bidding on, submitting a proposal for, or entering into, or renewing a contract for goods or services of \$1,000,000 or more, that are on either the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector Lists which were created pursuant to Section 215.473, Florida Statutes.

Florida Public Records Law

In accordance with Chapter 119, Florida Statutes, and, except as may be provided by Chapter 119, Florida Statutes, and other applicable State and Federal Laws, all Proposers should be aware that the RFP and the responses thereto are in the public domain and are available for public inspection and copying. If the Proposer is asserting that certain information in its Proposal is confidential and/or proprietary and/or exempt from public disclosure, then the Proposer is required to do the following:

- (1) Identify, with specificity, the information which the Proposer asserts is confidential and/or proprietary and/or exempt from public disclosure;
- (2) Place such information (including any applicable electronic media on which such information is contained in a sealed envelope that is separate from the Proposer's other Proposal documents;
- (3) Clearly label the envelope that contains the confidential, proprietary and/or exempt information as follows" 'EXEMPT FROM PUBLIC DISCLOSURE" with Proposer's name and the RFP number marked on the outside; and,
- (4) Specifically cite the applicable Florida Statute(s) that exempts such information from public disclosure such citation must be placed on the sealed envelope and also on a separate document contained within the sealed envelope along with any relevant explanations.

The envelope that contains the Proposer's confidential/proprietary/exempt information must be submitted with the Proposer's other Proposal documents. Proposer is advised that failure to follow the aforementioned instructions may result in Proposer's alleged confidential/proprietary/exempt information being disclosed to the public. All submittals received in response to this RFP will become the property of the City of Riviera Beach and will not be returned. In the event of an award, all documentation produced as part of the contract will become the exclusive property of the City.

Be aware that the designation of an item as exempt from public disclosure by a Proposer may be challenged in court by any person or entity. By designation of material in your proposal as exempt from public disclosure, Proposer agrees to defend the City of Riviera Beach (and its employees, agents and elected and appointed officials) against all claims and actions (whether or not a lawsuit is commenced) related to Proposer's designation of materials as exempt from public disclosure and to hold harmless the City of Riviera Beach (and its employees, agents and elected and appointed officials) for any award to a plaintiff for damages, costs and attorneys' fees, and costs and attorneys' fees incurred by the City by reason of any claim or action related to your designation of material as exempt from public disclosure.

Non-Collusion Statement

By signing its Bid, the bidder certifies that its Bid is made independently and free from collusion. Bidder shall disclose below, to their best knowledge, any Riviera Beach officer or employee, or any relative of any such officer or employee as defined in Section 112.3135(1) (c), Florida Statutes, who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement. Any Riviera Beach officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if he/she directly or indirectly owns more than five percent (5%) of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this proposer. Failure of a bidder to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code. Proposer, if doing business under an assumed name, i.e., an Individual, Association, Partnership, Corporation, or otherwise, shall be registered with the Florida Department of State, Division of Corporations.

Local Vendor Preference

Under the City's Procurement Code, the City has a preference for local businesses. A local business, for the purposes of the application of the local vendor preference, means a bidder which has a permanent, physical place of business within the city limits, and a valid business tax receipt and certificate of occupancy applicable to the required goods,

services, or construction items being procured. Post office boxes or locations at a postal service center are not verifiable and shall not be used for the purpose of establishing said physical address. If the business is a joint venture/partnership, it is sufficient for qualification as a local business if at least one party of the joint venture/partnership meets the test set forth in this section. The bidder shall have the burden of demonstrating that it meets this definition. Permanent physical location must be established for a minimum of twelve (12) months prior to the published date of this solicitation.

The application of the local vendor preference shall not change the actual cost proposal. Further, in no event will it cause the city to pay more than \$25,000.00 above the amount proposed by the non-local vendor which would have been recommended for award if the local vendor preference had not been applied.

Rights to Investigate and Audit: Office of the Inspector General

The Inspector General of Palm Beach County has the authority to investigate and audit matters relating to the negotiation and performance of any awarded contract and in furtherance thereof may demand and obtain records and testimony from the contractor and its subcontractors and lower tier subcontractors. The Proposer understands and agrees that in addition to all other remedies and consequences provided by law, the failure of the bidder or its subcontractors or lower tier subcontractors to fully cooperate with the Inspector General when requested may be deemed by the municipality to be a material breach of any contract entered into with the bidder as justification for termination.

The City anticipates executing an Agreement with the responsive and responsible Proposer whose proposal is determined to be the most advantageous to the City, as determined and approved by the City Council.

No work shall commence until the City signs the Franchise Agreement documents, which shall not be binding until approved by the City Council, and the Proposer provides the necessary evidence of insurance and bonds as required in the solicitation and Agreement.

The remainder of this page was left blank intentionally.

STANDARD FORMS ATTACHMENT A

In addition to the proposal, the forms listed below and required forms are to be completed and submitted with your proposal. See page 13 for exact details.

- a. Proposer's Certification
- b. Addendum Page
- c. Drug Free Workplace
- d. Public Entity Crimes Statement
- e. Proposer's Disclosure Affidavit

Include Items f-i Under Tab 6

- f. Schedule 1 Participation for Small Business Enterprises
- g. Schedule 2 Letter of Intent to Perform as a Small Business Sub-Contractors
- h. Schedule 3- Local Business Participation
- i. Schedule 4- Letter of Intent to Perform as a Local Business

Include Item j-k under Tab 8

- i. Fee/Price Schedule
- k. Bid Bond and Evidence of Insurance and Bonding Capacity

NOTE: Please ensure that all of these documents are completed and submitted with your response in accordance. Failure to do so may result in your response not being considered responsive.

SIGNATURE of AUTHORIZED REPRESENTATIVE

This signature page must be completed and included with the submittal.

By signing below, the undersigned acknowledges they are an expressly authorized agent of the Company/firm listed below.

Date:		 	
Full Legal Name of C	Company:		
	1 1 3 1		
Signature:			
Printed Name:			
Title			

ATTACHMENT A STANDARD FORMS

PROPOSER'S CERTIFICATION

I have carefully examined the solicitation, Instructions, General and/or Special Conditions, Specifications, Proposal and any other documents accompanying or made a part of this solicitation.

I hereby propose to furnish the goods or services specified in the solicitation at the prices or rates quoted in my response. I agree that my response will remain firm for a period of up to one hundred and twenty (120) days in order to allow the City adequate time to evaluate the proposals. Furthermore, I agree to abide by all conditions of the proposals.

I certify that all information contained in this proposal is truthful to the best of my knowledge and belief. I further certify that I am duly authorized to submit this bid on behalf of the vendor / contractor as its act and deed and that the vendor / contractor is ready, willing and able to perform if awarded the contract.

I further certify that this proposal is made without prior understanding, agreement, connection, discussion, or collusion with any person, firm or corporation submitting a bid for the same product or service; no officer, employee or agent of the CITY OF RIVIERA BEACH or of any other bidder interested in said solicitation; and that the undersigned executed this Proposer's Certification with full knowledge and understanding of the matters therein contained and was duly authorized to do so.

NAME OF BUSINESS	E-MAIL ADDRESS
BY:	
SIGNATURE OF AUTHORIZED OFFICER	Sworn to and subscribed before me this day of, 2021
PRINTED NAME AND TITLE	
MAILING ADDRESS	SIGNATURE OF NOTARY
MAILING ADDRESS	MY COMMISSION EXPIRES:
CITY, STATE, ZIP CODE	
TELEPHONE NUMBER	PERSONALLY KNOWN:
I DEEL HONE HOMBER	OR PRODUCED IDENTIFICATION:

ADDENDUM PAGE

The undersigned acknowledges receipt of the following addenda to the solicitation (indicate number and date of each Addendum):

Addendum No.	Dated	<u> </u>
Addendum No.	Dated	_
Addendum No.	Dated	_
Addendum No.	Dated	_
	ACKNOWLEDGEMENT OF ANY AS S IS CONSIDERED A MAJOR IRREGUL ON OF THE PROPOSAL.	
be chose for reserve	or the trotosae.	
	_	
COMPANY		
SIGNATURE	-	
TITI F	_	

DRUG FREE WORKPLACE

Preference shall be given to businesses with drug-free workplace programs. Whenever two or more bids which are equal with respect to price, quality, and service are received by the State or by any political subdivision for the procurement of commodities or contractual services, a bid received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing tie bids will be followed if none of the tied vendors have a drug-free workplace program. In order to have a drug-free workplace program, a business shall:

- 1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
- 2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
- 3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
- 4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contender to, any violation of chapter 893 or of any controlled substance law of the United States or any state for a violation occurring in the workplace no later than five (5) days after such conviction.
- 5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
- 6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this form complies fully with the above requirements.

THIS CERTIFICATION is submitted by		the
	(INDIVIDUAL'S N	NAME)
	of	
(TITLE/POSITION WITH COMPANY/VENDO	R) (NAI	ME OF COMPANY/VENDOR)
who does hereby certify that said Company/Vendomeets the requirements of Section 287.087, Florid above.	•	
SIGNATURE D	 DATE	

CITY OF RIVIERA BEACH NOTIFICATION OF PUBLIC ENTITY CRIMES LAW

Pursuant to Section 287.133, Florida Statutes (1995), you are hereby notified that a person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a bid on a contract to provide any goods or services to a public entity, may not submit a bid on a contract with a public entity for the construction or repair of a public building or public work, may not submit proposals on leases or real property to a public entity, may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in s. 287.017 [F.S.] for CATEGORY TWO [\$35,000.00] for a period of 36 months from the date of being placed on the convicted vendor list.

ACKNOWLEDGED BY:			
FIRM NAME			
SIGNATURE			
NAME & TITLE (PRINT OR TYPE)			

PARTICIPATION FOR SBE CONTRACTORS/PROPOSERS

NAME OF PRIME PROPOSER: CONTACT PERSON:				
NAME, ADDRESS & TELEPHONE		OF <u>CE</u>		
OF SBE CONTRACTOR WOR 1		PBC_		
2.		PBC	STATE	OTHER
3			STATE	OTHER
4			STATE	OTHER
5.			STATE	OTHER
TO BE COMPLETED BY PRIME PR	OPOSER:	-		

RFP NUMBER:	LI.	AISON:	
<u>LETTER OF</u>	FINTENT TO PERFORM AS	S A SMALL BUSI	NESS ENTERPRISE
то:			
(NAME OF PRIME PRO	POSER)		
The undersigned intends to p	perform work in connection with	n the above RFP as	(Check one):
a individual	_a corporationa pa	rtnership	a joint venture
The undersigned is ce	rtified as a SBE.		
particular work items or parts the	ereof to be performed):		the above project (specify in detail
as the follow	ing price: \$(Amount must match sub	contractor's quote)	
You have projected the following as follows:	ng commencement date of such wo	ork, and the undersign	ed is projecting completion of such work
Projected Commencement Date	Projected <u>Completion Da</u>	<u>nte</u>	<u>Items</u>
non-minority suppliers. The		rmal agreement for	ed to non-minority contractors and/or the work with you, conditioned upor
(NAME OF SMALL BUSINES	SS ENTERPRISE CONTRACTOR	R)	
DATE:			
BY:			
(SIGNATURE OF SMALL BU	JSINESS ENTERPRISE CONTRA	ACTOR)	

$\frac{PARTICIPATION FOR \ LOCAL \ BUSINESSES \ AS \ SUB-CONTRACTOR \ AT \ LEAST \ 15\%-DESIRED \ GOAL \ -25\%}{DESIRED \ GOAL \ -25\%}$

RFP TITLE:	RFP NUMBER:			
NAME OF PRIME PROPOSER:	RFP OPENING DATE:			
CONTACT PERSON:	TELEPHONE NO.	DEPARTM	ENT:	
CONTE	RACT AMOUNT – LOCAL B	BUSINESSES		
NAME, ADDRESS & TELEPHONE TY	YPE & DESCRIPTION OF % T	O BE PERFORMED	ESTIMATED	
NUMBER OF LOCAL CONTRACTOR	WORK TO BE PERFORMED	BY LOCAL BUSINESS	DOLLAR VALUE	
1				
		%	\$	
2				
		%	\$	
3				
		%	\$	
4				
		%	\$	
5				
		%	\$	
TO BE COMPLETED BY PRIME P.	ROPOSER:			
RFP PRICE: \$	TOTAL % PARTICIPATION	ON:		

LIAISON:	
TER OF INTENT TO PERFORM	AS A LOCAL BUSINESS
OF PRIME PROPOSER)	
erform work in connection with the a	above BID as (Check one):
_a corporationa partners	shipa joint venture
nalified Local Business.	
s or parts thereof to be performed):	work in connection with the above project (specify
(Amount must match subcontract	ctor's quote)
wing commencement date of such w	ork, and the undersigned is projecting completion
Projected Commencement Date	Projected Completion Date
vill enter into a formal agreement for t	t and/or awarded to local contractors and/or local he work with you, conditioned upon your execution
(NAME OF LOC	CAL CONTRACTOR)
BY: _ (SIGNATURE	E OF LOCAL CONTRACTOR)
	S

ATTACHMENT B FEE/PRICE SCHEDULE

FEE/PRICE SCHEDULE FORM NO. 1

SINGLE-FAMILY RESIDENTIAL CURBSIDE COLLECTION & DISPOSAL SERVICES

The following fee/price form is for Single-Family Residential Curbside Collection and Disposal Services. The total monthly service rate proposed on this form shall be fixed through the initial contract period, one year after the effective date and shall reflect service requirements as specified in the Agreement. The rate shall include:

- (1) Solid Waste Collection (automated cart(s), 2x week);
- (2) Recycling Collection (automated cart(s), single-stream, 1x week);
- (3) Bulk Waste Collection (4 times per year at quarterly intervals);
- (4) Disposal; and
- (5) Maintenance and replacement of Solid Waste Carts and Recycling Carts as needed.

FEE/PRICE FORM 1 - RESIDENTIAL CURBSIDE COLL SERVICES	ECTION & DISPOSAL
TOTAL MONTHLY SERVICE RATE (Numbers 1-5)	\$ /Unit/Mo

VACANT LOT/ILLEGAL DUMPING COST AFTER 5,000 YARDS PER SECTION 25 of the CONTRACT		
COST PER CUBIT YARD	\$	/Cubic Yard

FEE/PRICE SCHEDULE FORM NO. 2

CONTAINERIZED RESIDENTIAL COLLECTION & DISPOSAL SERVICES

The following fee/price schedule is for Residential Containerized Collection and Disposal Services. The total monthly service rate proposed on this form shall be fixed through September 30, 2022 and shall reflect service requirements as specified in the Agreement. The rate shall include:

- (1) Solid Waste a minimum of 2 times per week, Recycling 1 time per week, and Bulk Waste Collection 4 times per year at quarterly intervals;
- (2) Yard Waste Non-compacted Disposal 1time per week; and
- (3) Non-compacted Container Rental and Maintenance.

FEE/PRICE FORM 2 (A) - RESIDENTIAL CONTAINERIZED COLDISPOSAL SERVICES	LECTION AND
TOTAL PER CUBIC YARD SERVICE RATE (Numbers. 1 - 3)	\$ /Cubic Yard

The rates for Additional Services shall be as listed below. These rates $\underline{\text{will not}}$ be used to evaluate the proposals as described Evaluation Process. These rates will be subject to adjustment in the final agreement.

FEE/PRICE 2 (B) - ADDITIONAL SERVICES		
1. Roll-off Solid Waste, Bulk Waste, and Recyclables Collection Service	\$	/Pull
2. Non-compacted Roll-off Rental and Maintenance	\$	/Cubic Yard
3. Non-compacted Disposal Rate	\$	/Cubic Yard
4. Compacted Container Rental and Maintenance	\$	/Cubic Yard
5. Compacted Roll-off Rental and Maintenance	\$	/Cubic Yard
6. Compacted Disposal Rate	\$	/Cubic Yard

FEE/PRICE SCHEDULE FORM NO. 3

COMMERCIAL SERVICES

The following fee/price schedule is for Commercial Solid Waste Collection and Disposal Services. All service rates proposed on this form shall be fixed through September 30, 2022 and shall reflect service requirements as specified in the Agreement. The rate shall include:

- (1) Solid Waste Collection Service (containerized, minimum of 2x week);
- (2) Recycling Collection (automated cart(s), single-stream, 2x week);
- (3) Yard Waste Non-compacted Disposal; and
- (4) Non-compacted Container Rental and Maintenance.

FEE/PRICE FORM 3 (A) - COMMERCIAL SERVICES	
TOTAL PER CUBIC YARD SERVICE RATE (Numbers 1 - 3)	\$ /Cubic Yard

The rates for Additional Services shall be as listed below. These rates will not be used to evaluate the proposals as Described Evaluation Process. These rates will be subject to adjustment in the final agreement.

FEE/PRICE FORM 3 (B) - ADDITIONAL SERVICES	
1. Roll-off Solid Waste Collection Service	\$ /Pull
2. Non-compacted Roll-off Rental and Maintenance	\$ /Cubic Yard
3. Non-compacted Disposal Rate	\$ /Cubic Yard
4. Compacted Container Rental and Maintenance	\$ /Cubic Yard
5. Compacted Roll-off Rental and Maintenance	\$ /Cubic Yard
6. Compacted Disposal Rate	\$ /Cubic Yard

SPECIAL COLLECTION SERVICES RATES DETERMINED BY THE CITY

(NOT TO BE ADJUSTED DURING TERM OF AGREEMENT)

Rolling Out Container	No Change
(and returning it to original location)	No Charge
Opening (and closing) Doors or Gates	No Charge
Locks	\$ (one time) Charge for Replacements based on cost +10%
Unlocking and Locking	\$
Supplying (and retrofitting) locking mechanism	\$
Adding wheels to or changing wheels	No Charge
Adding lids to or changing lids	No Charge
Moving Container or Roll-off Location Per Customer Request	No Charge
Changing Out Container Sizes (above twice per year)	\$
Additional Unscheduled Solid Waste Pick-Ups for Commercial Service Units and Residential Containerized Service Units	2 x (Applicable 1X Week Solid Waste Collection Cost) + Regular Disposal Charges
Return Roll-off To Same Spot or Round Trip for Roll-off.	No Charge
Return Container or Roll-off After Service Was Stopped	\$
Residential Off-Street Collection Service (excluding disabled customers)	Negotiable
Collection of Unbundled (Loose) Yard Waste for Residential Service Units	\$ Per Cubic Yard
Additional Bulk Waste Collection for Residential Service Units	\$ per Cubic Yard

ATTACHMENT C PROPOSER'S DISCLOSURE AFFIDAVIT

PROPOSER'S DISCLOSURE AFFIDAVIT

1. Please describe the general development of the Proposer's business during the past ten (10) years, or such shorter period of time that the Proposers has been in business.		
2. Are there any lawsuits, administrative actions or litigation to which Proposer is currently a party or has been a party (either as a plaintiff or defendant) during the past ten (10) years based upon fraud, theft, breach of contract, misrepresentation, safety, wrongful death or other similar conduct? If the answer to this question is "NO", then please proceed to question number 4. YES NO		
3. If "yes" to question number 2, were any of the parties to the suit a bonding company, insurance company, an owner, or otherwise? If so, attach a sheet listing all parties and indicate the type of company involved. YES NO		
4. Has the Proposer been charged with a criminal offense within the last ten (10) years? YES NO		
5. Has the Proposer received any citations or notices of violation from any government agency in connection with any of Proposer's work during the past ten (10) years (including OSHA violations)? Describe any citation or notices of violation which Proposer received. YES NO		
6. Please state whether any of the following events have occurred in the last ten (10) years with respect to the Proposer. If any answer is yes, explain fully the circumstances surrounding the subject matter of the affirmative answer:		
(a) Whether Proposer, or sub-contractor currently or previously associated with Proposer, has ever filed a petition in bankruptcy, taken any actions with respect to insolvency, reorganization, receivership, moratorium or assignment for the benefit of creditors, or otherwise sought relief from creditors? YES NO		
(b) Whether Proposer was subject of any order, judgment or decree not subsequently reversed, suspended or vacated by any court permanently enjoining Proposer from engaging in any type of business practice? YES NO		
(c) Whether Proposer was the subject of any civil or criminal proceeding in which there was a final adjudication adverse to Proposer which directly arose from activities conducted by Proposer. YES NO		

7. Has any employee, agent or representative of Proposer who is or will be oproject, in the last ten (10) years:	directly	involved in the
(a) Directly or indirectly, had a business relationship with the City?	YES	NO
(b) Directly or indirectly, received revenues from the City?	YES	NO
(c) Directly or indirectly, received revenues from conducting business on C property or pursuant to any contract with the City?	ity YES	NO
(d) Directly or indirectly, been involved in litigation against the City?	YES	NO
8. Whether any employee, agent, or representative of Proposer who is or wi project has or had within the last ten (10) years a direct or indirect business or appointed City official or with any City employee?		nship with any elected
9. Whether Proposer has provided employment or compensation to any third lobbyist to directly or indirectly communicate with any City official or employee in connection with any transaction or investment involving your factors.	loyee,	or municipal official or d the City?
10. Whether Proposer, or any agent, officer, director, or employee of your of made a contribution to any City official or member, or to the political party within the previous five (5) years?		tical action committee
11. Has the Proposer or any agent, officer, director, or employee been termi (for cause or otherwise) from any work being performed for the City or any Government?		Federal, State or Local
12. Has the Proposer, member of Proposer's team or officer of any of them involving the business practice or activities of his or her employer been not preceding the date of this offer that any of them are the target of a criminal investigation, or civil enforcement proceeding?	ified wi	ithin the five (5) years gation, grand jury

13. Please identify any Personal or Financial Relationships that may give rise to a conflict of interest defined below [Please be advised that you may be ineligible for award of contract if you have a person financial relationship that constitutes a conflict of interest that cannot be avoided]:	
(a) Personal relationships: executives, board members and partners in firms submitting offers must disclose familial relationships with employees, officers and elected officials of the City of Riviera B Familial relationships shall include spouse, domestic partner, mother, father, sister, brother, and chil of an official or employee. YES NO	
(b) Financial relationships: Proposer must disclose any interest held with a City employee or official family members of a City employee or official, which may yield, directly or indirectly, a monetary of other material benefit to the Proposer or the Proposer's family members. Please describe: YES NO	
	
	<u> </u>

ATTACHMENT D DRAFT CONTRACT

Note: The draft contract is attached as a separate file on

the City's Website under DemandStar





Of Florida

A FULL SERVICE SOLID WASTE HAULER

EIN 52-1767416

Duns #84-057-3877

Proposal Response To Solicitation No. RFP 1011-21-1 Solid Waste Services

> City of Riviera Beach Office of the City Clerk

600 West Blue Heron Boulevard, Suite #140 Riviera Beach, Fl 33404 Attn: Althea Pemsel apemsel@rivierabeach.org

May 14, 2021 3:00PM

WEB Site: www.Goodecompanies.com E-mail: wkgoode@Goodecompanies.com





Of Florida

A FULL SERVICE SOLID WASTE HAULER

EIN 52-1767416

Duns #84-057-3877

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Solicitation No. RFP 1011-21-1 Solid Waste Services



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Solicitation No. RFP 1011-21-1 Solid Waste Services



Tab 1: Cover/Transmittal Letter

From:

Willie K. Goode, President/CEO

The Goode Companies, Inc. of Florida

5455 Dexter Way

Mangonia Park, FL 33407

Phone:

(301) 486-7502

Fax:

(301) 486-7507

www.Goodecompanies.com

Email: wkgoode@goodecompanies.com

EIN: 52-1767416

DUNS #: 84-057-3877

Please accept this proposal from The Goode Companies, Inc. of Florida, hereafter referred to as GCI. We have prepared this response to your Request for Proposal for Solid Waste Services for The City of Riviera Beach, FL, hereafter referred to as The City. We look forward to meeting with The City to discuss how GCI can enhance your current collection program.

GCI has read and understands the requirements of this RFP. We have attended the pre-proposal conference as well as surveyed the area and performed reconnaissance and inspections of the current services and work to be performed. We have prepared an efficient and professional proposed work plan to respond to the required services; Residential and Multi-Family Refuse, Bulk, Recycling, and Yard Waste Collection as well as Commercial Services.

GCI, acknowledges amendments 1 and 2 and all supporting documentation related to this procurement.

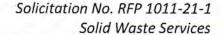
Respectfully,

Willie K. Goode, President /CEO

Wa Warre

Goode Companies, Inc.







Tab 2: Company Overview/Qualifications and Experience of Firm Executive Summary

GCI is a minority owned and operated business, incorporated in the state of Maryland in 1991. With over 30 years of waste management experience, GCI's family owned business has a successful history of professional, efficient and courteous service. Our main office is located in Capitol Heights, Maryland, with satellite offices in Temple Hills, Laurel, and Baltimore, Maryland. We strive to provide our customers with the most cost-effective waste disposal service program, designed specifically for their needs.

Most recently GCI was awarded a Residential Solid Waste and Recycling Collection contract with the Solid Waste Authority of Palm Beach County, FL. This seven (7) year contract began in October of 2019.

We are pleased to present our proposal for Solid Waste Services for the City of Riviera Beach. GCI's interest in working with the City is a continuum of services that we have been providing for over 30 years for Counties and local municipal governments similar to the City, along with other federal, state, local, private and commercial customers.

GCI offers friendly, professional, and uninterrupted service to all our customers. Our trucking fleet includes over 200 well-maintained, state-of-the-art vehicles, all driven by professional, skilled CDL technicians. We consider the safety of our staff and the communities we serve as our highest priority, and we have a thorough screening and training program for all our employees.

The quality of service that we propose to the town is currently being enjoyed by the following clients:

- Prince George's County
- Charles County
- Leonardtown
- Solid Waste Authority of Palm Beach County

As one of the region's premiere waste management providers, we provide competitive rates and top-notch services, including:

Residential	Commercial
Waste Collection	Waste Collection
Recycling Collection	Recycling Collection
Yard Waste Collection	Yard Waste Collection
E-waste collection	C&D Collection
Hand Pick Up	Front End Dumpsters
Special Pick Up	Roll-Off Open Tops and Compactors
Trash Toters	Over the Road Hauling



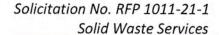


Proposer's Contact

- i. GCI is medium size firm with several large contracts located in the Maryland, Washington DC and Northern Virginia area, and Florida. Mr. Willie K. Goode is the President and CEO of GCI and is authorized to sign and make decisions on behalf of the Company.
- ii. Willie K. Goode, President/CEO. wkgoode@goodecompanies.com,
- iii. 1701 Olive Street, Capitol Heights, MD 20743; www.goodecompanies.com; (301) 486-7502
- iv. 30 Years in Service
- v. GCI is a certified Minority Owned company with the Florida Minority Supplier's Development Council
- vi. Please see Executive Summary above
- vii. Past Projects:

Client Name	SWA Palm Beach County	Prince George's County	Charles County	Leonardtown	Howard County
Location	Florida	Maryland	Maryland	Maryland	Maryland
Demographics	20,000 units	48,000 units	40,000 units	1,000 units	27,000 units
Start/End Date	2019 - 2026	1995 - Present	2014 - 2025	2019 - Present	2006 - Present
MBE	10% Required	N/A Required	25% Required	N/A Required	10% Required
Participation	100% Actual	100% Actual	100% Actual	100% Actual	100% Actual

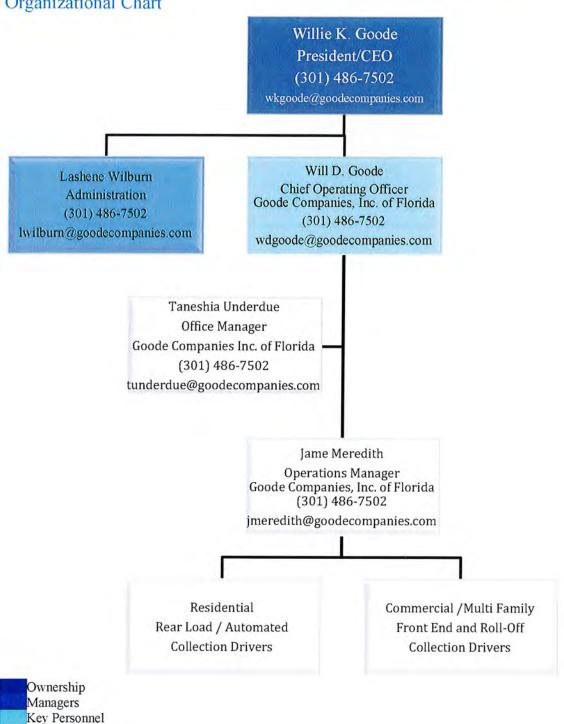






Tab 3: Organization Profile - Experience and Qualifications of the Project Team

Organizational Chart







Key Personnel Resumes

GCI does not discriminate with regard to individual political affiliation, religious beliefs, race, creed, national origin, sex, age or handicap in employment practices.

Every driver and collection specialist is put through mandatory company indoctrination safety training and drug testing. All drivers are certified by the state with a commercial driver's license. All of our employees undergo a rigorous interview process, which requires references, and we promptly check all recommendations. This is followed up by a thorough background check and I-9 screening. All employees must also meet MDOT and OSHA requirements. Driver candidates are then evaluated for driving, etiquette and knowledge of the metropolitan area prior to hiring. Each GCI truck is manned by a qualified collection specialist. Each collection specialist will wear appropriate uniforms and safety clothing (gloves, reflective vest, hat). Many of our employees have been with us for multiple years. Our strong retention rate is a reflection of our quality work environment.

Employees are trained in the specific discipline they will work in. This phase provides visual aids, verbal instruction, and on the job training, especially as it applies to collections, litter, transport and off-loading of refuse and recycling materials and safety. Customer service and error-reduction are our number one priorities. Customer service representatives will be trained in the receiving and reporting requirements of this contract. All employees that will have direct contact with Federal, State and Local secure locations will have a background check performed to ensure that they are able to work in and around these locations. By maintaining a "focus on integrity", GCI employees minimize business risks and liabilities, while maintaining a high standard of personal and professional conduct. This focus on integrity has provided us with a strong foundation on which we've developed a reputation for operational excellence.

A brief biography of our experienced waste-management team follows:

President / CEO – Willie K. Goode (1991-Present) Wkgoode@Goodecompanies.com

Mr. Goode is one of the leading entrepreneurs in the solid waste industry. He started his career in this industry as a teenage helper, then driver, acquiring his first truck before he was 20 years old. Since that time he has built one of the most significant minority owned waste enterprises in the United States. Mr. Goode's institutional knowledge, commitment to reading and studying the waste industry, phenomenal work ethic, no nonsense approach and passion for this business has helped propel GCI to the success it is today. Mr. Goode makes complex situations seem simple, and he has a knack for identifying solutions when there is a problem. He has the operational, organizational, financial and interpersonal communication skills necessary to continue leading his organization to high levels of achievement. Mr. Goode is responsible for equipment acquisitions, implementation and initial oversight.





1701 Olive Street Capitol Heights, MD 20743 (301) 486-7502 | www.goodecompaniesinc.com wkgoode@goodecompanies.com

WILLIE K. GOODE

TITLE/RESPONSIBILITY

President/CEO 1991 - Present: The Goode Companies, Inc.

Provides operational and administrative oversight of the company. Responsibilities include; Acquisitions, Equipment Purchases, Business Development, Administration, Contract

Implementation, Operational Oversight, Daily oversight of the company

PROFESSIONAL ACHIEVEMENTS

LONGEVITY

Startup company in business for 30 years

EXPERIENCE

Small/Mid-Size Company; Federal, State, County and Local Government

Clients

SKILLS

Entrepreneur

Operational Management Contract Oversight

Commercial Driver's License

WORK HISTORY

PRESIDENT/CEO, THE GOODE COMPANIES, INC., GREENBELT, MD

July 1991 - Present

EDUCATION

GRADUATE: FRANK W. BALLOU SENIOR HIGH SCHOOL, WASHINGTON, DC





Administration – Lashene Wilburn (1991-Present) lwilburn@Goodecompanies.com

Mrs. Wilburn has 30 years of administrative experience. She has a knack for getting things done. Mrs. Wilburn is responsible for all Administration aspects of the company. Mrs. Wilburn oversees all HR, Accounting, Billing, Customer Service, Sales and Contract Administration.

1701 Olive Street
Capitol Heights, MD 20743
(301) 486-7502 | www.goodecompaniesinc.com

TITLE/RESPONSIBILITY	Administration 1991 – Present: The Goode Companies, Inc. Provides Management of Administrative duties throughout the company. Responsibilities include: Oversight of; Contract Management, Human Resources, Accounting, Billing, Custome Service, Sales
PROFESSIONAL	ADMINISTRATION
ACHIEVEMENTS	Management of over 6 administrative departments within the company
	EXPERIENCE
	Has managed company administration for 30 years
ŠKILLS	Administrative Management
ŠKILLS	Administrative Management Document Preparation
SKILLS	Administrative Management Document Preparation Microsoft Office Tools
SKILLS	Administrative Management Document Preparation
SKILLS WORK HISTORY	Administrative Management Document Preparation Microsoft Office Tools





Chief Operating Officer – Will D. Goode (2019-Present) wdgoode@Goodecompanies.com

Mr. Goode has spent most of his life around the Solid Waste industry and has grown through the ranks from Supervisor, Project Manager, Operations, to Assistant VP of Roll-Off Operations, VP and now COO of our Florida Division. Mr. Goode oversees the day to day operation of our Florida location, which currently services over 20,000 residential units as well as commercial customers.

5455 Dexter Way Mangonia Park, FL 33407 (301) 486-7502 | www.goodecompaniesinc.com wdgoode@goodecompanies.com

WILL D. GOOD!	
SUMMARY	Mr. Goode is young business professional having worked in the waste management industry gaining unique leadership skills developed through working up the corporate structure of a family run waste management organization. Mr. Goode has a lifetime of waste management knowledge and experience which includes summer jobs throughout high school as a sanitation driver/helper/assistant, supervisor and working up to project manager, operations and, VP of Roll-Off Operations and on to Chief Operating Officer
TITLE/RESPONSIBILITY	Chief Operating Officer 2019 – Present: The Goode Companies, Inc. of Florida
	Provides operational oversight of the company's Florida Division. Responsibilities include; Operational Oversight, Business Development, Fleet Maintenance, Customer Relations
PROFESSIONAL	OPERATIONAL MANAGEMENT
ACHIEVEMENTS	Manages all Monthly Reports, Customer Relations, Staff Meetings, Oversees, Billing and Collections, Oversees New Hires
	Operational Oversight for contracts, including; the Solid Waste Authority of Palm Beach County
SKILLS	Contract Management
	Contract Oversight Accounts Oversight
WORK HISTORY	CHIEF OPERATING OFFICER, THE GOODE COMPANIES, INC., MANGONIA PARK, FL 2019 - Present
	VP OF ROLL-OFF OPERATIONS, THE GOODE COMPANIES, INC., GREENBELT, MD
	ASSISTANT VP OF OPERATIONS, THE GOODE COMPANIES, INC., GREENBELT, MD
	2015 - 2016 PROJECT MANAGER, THE GOODE COMPANIES, INC., GREENBELT, MD 2012 - 2015
EDUCATION	GRADUATE: MORGAN STATE UNIVERSITY, BALTIMORE, MD





Office Manager – Taneshia Underdue (2019-Present) tunderdue@Goodecompanies.com

Ms. Underdue has over 8 years administrative experience. She has a willingness to create a positive and efficient work environment. Ms. Underdue is responsible for all office administrative functions including, HR, Accounting, Billing, and Customer Service.

5455 Dexter Way
Mangonia Park, FL 33407
(301) 486-7502 | www.goodecompaniesinc.com
tunderdue@goodecompanies.com

SUMMARY	MS. Underdue has over 8 years of Administrative management experience. Not only does Ms
	Underdue use her office management expertise to create an efficient operating, she also
	contributes to a positive and thriving work culture.
TITLE/RESPONSIBILITY	Office Manager 2019 – Present: The Goode Companies, Inc. of Florida
	Responsibilities include; Payroll, Human Resources, Accounting, Customer Service, Reporting,
PROFESSIONAL	OFFICE MANAGEMENT
ACHIEVEMENTS	Daily oversight of administrative functions of a 34-employee division,
	successfully managing all aspects of front office functions.
	EXPERIENCE
	Displays leadership abilities in a high paced work environment
SKILLS	General Office Skills
	Paychex
	WAM
	Peachtree Software
WORK HISTORY	OFFICE MANAGER, THE GOODE COMPANIES, INC., MANGONIA PARK, FL
	2019 - Present
	TEACHER, AN ACHIEVABE DREAM ACADEMY, NEWPORT NEWS, VA
	2016 - 2019
	ADMISSIONS COORDINATOR, STRAYER UNIVERSITY SUITLAND, MD
	2013-2016
	TEACHER, APPLE GROVE ELEMENTARY, FORT WASHINGTON, MD
	2012 - 2013





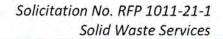
Operations Manager, James Meredith— (2019-Present) imeredith@Goodecompanies.com

Mr. Meredith has over 30 years of experience in Solid Waste and Recycling Experience. Mr. Meredith manages daily oversight of operations crews, Supervisors, Drivers, Collectors and Maintenance technicians. Mr. Meredith will serve as the Contract Manager for this project.

5455 Dexter Way Mangonia Park, FL 33407 (301) 486-7502 | www.goodecompaniesinc.com jmeredith@goodecompanies.com

JAMES MEREDI	тн)
SUMMARY	Mr. Meredith is a 30-year veteran in the solid waste industry. Mr. Meredith is knowledgeable of several aspects of solid waste including, Driver, Recycling Coordinator, Maintenance Supervisor and Operations Manager.
ITLE/RESPONSIBILITY	Operations Manager 2019 – Present: The Goode Companies, Inc. of Florida
	Responsibilities include: Daily supervision of operations staff, including supervisors/route monitors, drivers, collectors and maintenance technicians.
PROFESSIONAL	OPERATIONAL MANAGEMENT
ACHIEVEMENTS	Manages a crew of 27 employees. Nearly 20,000 residential units serviced,
	plus commercial routes.
	EXPERIENCE
	Operational Oversight for contracts, including; the Solid Waste Authority of
	Palm Beach County
ŠKILLS	Creating Daily Reports
	Conducting Safety Meetings and Training
	Route Planning
WORK HISTORY	OPERATIONS MANAGER, THE GOODE COMPANIES, INC., MANGONIA PARK, FL
	2019 - Present
	MAINTENANCE SUPERVISOR, THE CASTLE GROUP
	2017 - 2019
	RECYCLING COORDINATOR, SOLID WASTE AUTHORITY
	1999 - 2016
	SWING DRIVER, WASTE MANAGEMENT/LAIDLAW
	1987 - 1999
FDUCATION	GRADUATE: SANTALUCES HIGH SCHOOL, MAY 1987







Municipalities and Private Sector Projects

Client Name	SWA Palm Beach County	Prince George's County	Charles County	Leonardtown
Location	Florida	Maryland	Maryland	Maryland
Demographics	20,000 units	48,000 units	40,000 units	1,000 units
Start/End Date	2019 - 2026	1995 - Present	2014 - 2025	2019 - Present
MBE	10% Required	N/A Required	25% Required	N/A Required
Participation	100% Actual	100% Actual	100% Actual	100% Actual





Tab 4: Approach to Scope of Work

Approach to Services

In order to develop the most efficient and customized operations plan for the City of Riviera Beach, GCI has performed at least eight site visits to observe the current operation, become familiar with the collection areas and neighborhoods, street layouts, traffic patterns, collection challenges and even disposal facilities. After being immersed in the City's collection operation, we are able to identify the needs and concerns that can be addressed to improve the efficiency of performance going forward. Becoming familiar with all aspects of the city's collection operation is imperative, if the goal is to address the City's needs. Below you find evidence of our efforts to understand the City of Riviera Beach's Solid Waste Collection Services.





















Goode Companies, Inc. Of Florida

Solicitation No. RFP 1011-21-1 Solid Waste Services





GCI will provide the solid waste, bulk, recycling, and yard waste collection for the residential and multifamily locations if awarded. We will provide collection vehicles for each collection route; Refuse and Bulk, Recycling and Yard Waste as well as necessary spare equipment. The collection vehicles will consist of Automated Side Loaders and Rear Loaders for Refuse and Bulk, Split Body Rear Loaders for Dual Stream Recycling and Grappler style trucks



for Yard Waste Collection. Crews will consist of either One driver (if Automatic Side Loader) OR One driver and One to Two collectors if (Semi Automated.)

Service	Make /Model	Year	Body	Capacity	Fuel Type	Quantity Prime/Spare
Refuse/Bulk	Peterbilt or Mack	2021	McNeilus	28yd	Diesel	2 ASL / 2 RL 1 Spare
Recycling	Peterbilt or Mack	2021	McNeilus	28yd	Diesel	2 Split Body 1 Spare
Yard Waste	Peterbilt or Mack	2021	McNeilus	28yd	Diesel	1 Grappler 1 Spare



Goode Companies, Inc. Of Florida

Solicitation No. RFP 1011-21-1 Solid Waste Services





GCI will provide solid waste Front Load and Roll-Off collection vehicles to service Commercial accounts. Vehicles will be manned by One driver.

Service	Make /Model	Year	Body	Capacity	Fuel Type	Quantity Prime/Spare
Front End Refuse	Peterbilt or Mack	2021	McNeilus	28yd	Diesel	2 Prime 1 Spare
Front End Recycling	Peterbilt or Mack	2021	McNeilus	28yd	Diesel	1 Prime 1 Spare
Roll-Off	Peterbilt or Mack	2021	Galbreth	N/A	Diesel	3 Prime 1 Spare

Container Equipment

We will ensure all equipment is maintained and inspected regularly to assure minimum downtime. GCI route staff will also provide inspections of the equipment to ensure that the containers are safe, operational, correctly marked, aesthetically pleasing, and fully functional. During the inspections, we will identify containers that require repair, and/or painting and schedule the necessary services. GCI will also receive requests



from either residents or commercial customers through our three communication options; dedicated phoneline/hotline, dedicated customer service email, or online customer requests via website. All such requests will be received by a GCI customer service representative. All requests, whether service or container related, will be recorded and tracked to ensure all issues are resolved.











Community Outreach

GCI proudly supports the communities we service in several capacities. Not only do we support our communities economically; through purchase of industrial and residential properties, and purchases from local suppliers and service providers/vendors, GCI also participates in Community Events, either providing services, or distributing information regarding recycling practices, participation or other related literature.

Specific to this project, GCI is committing to provide at least \$3,500 each to support the City's Martin Luther King Day, Juneteenth and Thanksgiving events. At the City's discretion that allotment can be facilitated through solid waste services, personnel labor, mailers/fliers, or monetary financial support. Additionally, GCI intends to provide the following community support throughout the life of the contract. (Please see below)

GCI is committed to play a vital and prominent role into the City of Riviera Beach as a local minority firm. GCI agrees with the mission and values of the City and wants to ensure that if awarded this contract it does its part to be inclusive into the City's current plans. With this being said, GCI is making the following commitments if awarded:

- Dedicated Local Phone line and email for the Commercial and Residential Customers of Riviera Beach.
 - O Through our partnership with Complete Contract Consulting LLC, GCI will activate its local subcontractor's 175-seat/agent call center in Riviera Beach, FL to answer incoming calls and emails from the city's residents and commercial customers regarding trash pickup, changes in schedules (holidays etc), cart upgrades and many more. The Call center will operate from 8:30am 9:30pm EST Mon-Fri and 8:30 am 2:00pm on Saturdays. The call center is equipped to take 4,000 Total Calls and 1,000 Emails monthly, thus relieving the burden from the City to manage the customer service aspect. This will guarantee a productive and smooth transition for users.
- Up to 5% discount on services for Riviera Beach Commercial Customers that are Small Certified business by Palm Beach County and located in the City limits.
 - OGCI conducted a study of the city's commercial market and realize that the city's commercial users consisted of more than 65% small businesses. We understand the challenges and financial burdens small businesses play and we know the steps the City has taken to support their small businesses by providing training for them and workstations, thus GCI wants to add to the City's reach and support the small businesses even more. If awarded, we will offer a 5% discount to all Palm Beach County certified small businesses that are registered in the City limits. We want to call this initiative, "The Riviera SBE Rate." GCI will provide a quarterly report of the total discount to date that is being applied so that the City may include this effort inside their ULI reports.





- 75 School Backpacks for each elementary school filled with school supplies and with the City logo and GCI logo with added Recycling information.
 - We have acquired a Letter of Commitment from, Children's Outreach Inc to donate annually, 75 school backpacks filled with supplies. In August Children's Outreach Inc coordinates its "Operation Big Book Bag" where it gives children and families of low-income neighborhoods a fun day where each child receives a healthy meal and a backpack filled with the necessary tools to utilize in schools. Upon award, GCI will be donating annually to Operation Big Book Bag and each bag will have the City of Riviera Beach's logo on it along with our kid friendly "Recycle Our Community" flyer in it to educate children on the benefits of recycling. This will provide more visibility for the City.
- 4 Summer Jobs for Highschool Seniors at our Local Operation or with One of the Subs with hourly wages over \$15.00 per hour and chance to Tour Washington DC
 - We are aware that the City has a Summer Job program for the school aged children who live or go to school in the City. GCI wants to be a part of that and if awarded, we will grant paid internship program to students, selected by the City of Riviera Beach CRA, to complete 4 summer jobs each year inside our local office at a guaranteed rate of \$15.00 per hour with training in administrative procedures, mechanical or technical expertise. Additionally, one lucky Summer Intern and their parent will have an all-expense paid trip to Washington DC to view our headquarters there. This will ensure that the students remain motivated and complete the internship program.
- Twice Per Year container cleaning service from Taylor & Gamble Enterprises
 - These services will be offered to all City government accounts, Seniors and Disabled Residents, to promote cleanliness of solid waste containers, which maintains the presence around the City, as well as deters rodents and offensive odors.
- Advertisement slots on the sides of up to 10 trucks working in The City of Riviera
 - GCI is offering slots for advertisement space on the side of our trucks working throughout the City. They City will provide advertisement posters that will fit into provided slots on the sides of our trucks. With the amount of ground our trucks cover throughout the day,

these advertisements will be viewed by many residents while in their homes or driving through City streets. (Please see an example currently being used by a sister company in Montgomery County, MD)







Methodology

GCI has proactively performed multiple site visits for reconnaissance and to inspect the current residential services; routes, personnel and equipment used, service days etc. Through this research we have devised an operations plan that will focus on efficiency, cleanliness and minimal changes/disruption to the residents.

GCI intends to make minor changes to the current residential routes, only to average the house counts for each route and to allow for residential growth within each route. The chart below will outline the collection services performed each week (using an estimated unit count of 7,600 residential units).

	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
Total Refuse Units	2,800	2,800	2,000	2,800	2,800	2,000
Collections	A	A	A	В	В	В
Refuse 1 ASL	900 units	900 units	900 units	900 units	900 units	900 units
Refuse 2 ASL	900 units	900 units	N/A	900 units	900 units	N/A
Refuse 3 RL	500 units	500 units	550 units	500 units	500 units	550 units
Refuse 4 RL	500 units	500 units	550 units	500 units	500 units	550 units
Total Recycle Units	1,400	1,400	2,000	1,400	1,400	N/A
Collections	A	A	A/B	В	В	N/A
Recycling 1 Split	700 units	700 units	1,000 units	700 units	700 units	N/A
Recycling 2 Split	700 units	700 units	1,000 units	700 units	700 units	N/A
Total YW Units	1,400	1,400	2,000	1,400	1,400	N/A
Collections	A	A	A/B	В	В	N/A
Grappler	1,400	1,400	2,000	1,400	1,400	N/A





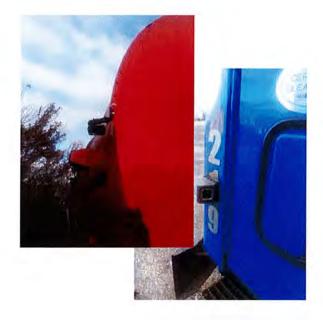


Software

GCI will provide the "3rd Eye" camera and tracking system on all collection units. With the use of this system, GCI will be able to verify services, enforce safety practices and mitigate infractions. The City will benefit from the use of the Tracking feature, which allows the City to view the routes, real time, as trucks are completing services. This service verification feature can be accessed online through an account log-in which GCI will provide to the City.

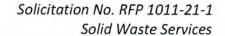


This system includes a radar sensor, rear and side cameras, and an interior monitor. GCI currently has this system in place for residential and commercial collection units.











Transition Plan

GCI has developed a phase-in plan that will provide an efficient and seamless transition of service from an incumbent contractor to our implementation of services, should GCI receive an award. This transition is assuming at least 9 months from an award to the start of services which is projected for January 1, 2022

Deliverable	Time - Frame	Respondent
Award of Services	City's Discretion	City of Riviera
Post Award Meeting	Within 2 weeks of Award	Riviera / GCI
Acquisition of Collection Equipment	Within 2 weeks of Award	GCI President
Acquisition of Container Equipment	Within 2 weeks of Award	GCI President
Submit Key Personnel Information for Approval	Within 30 days of Award	GCI Ops Manager
Submit all required documentation, bonds, permits	Within 30 days of Award	GCI Ops Manager
Hold employment event for local frontline personnel	30 and 60 days of Award	GCI Ops and HR
Review candidates and hire local frontline personnel	Within 90 days of Award	GCI Ops and HR
Implement safety and health training (orientation)	Within 30 days of Start	GCI Safety and HR
Implement route training	Within 30 days of Start	GCI Ops Team
Receive Collection Equipment	Within 30 days of Start	GCI President
Receive Container Equipment	Within 30 days of Start	GCI President
Deliver All Residential Carts / Commercial Dumpsters	Within 15 days of Start	GCI Ops Manager
Start of Services	January 1, 2022	GCI
Monitor Residential and Commercial Services	Monthly	GCI Ops Manager
Submit Performance Reports for City's Approval	Monthly	GCI Ops Manager
Performance Meetings	Monthly	Riviera / GCI
Phase-In Complete (Post Transition Meeting)	June 1, 2022	Riviera / GCI







Tab 5: References



GCI's wealth of experience begins from its inception in 1991. Mr. Willie K. Goode carried out his vision of being an entrepreneur and started Goode Trash Removal, Inc. With a background in the industry, working with his father and close friends, Mr. Goode knew there was a need to be met in the field of trash collection. Starting out with one rear load truck, he began servicing private residential customers in Washington, DC. With the help of his brother, sister and close friends that one truck turned into two and three.

In 1995 Goode landed his first residential refuse collection contract in Prince George's County, MD. By 2006 the company had expanded into multiple counties in MD, including Anne Arundel, Howard, Charles and Calvert. Also, by then, the company had expanded its collection operation to include Front End and Roll-Off Commercial collection. With the rising success of his company and the name change to Goode Companies, Inc. (GCI), Mr. Goode's vision of growth and progression continued.

Solid Waste Services Offered

- Residential Refuse and Recycling Collection
- Commercial Refuse and Recycling Collection
- Trucking and Hauling
- Recycling Processing
- Municipal Solid Waste Transfer Operation
- Landfill Operation





From 1996 and continuing on, Mr. Goode has teamed with other entrepreneurs to form and manage additional solid waste companies in the Maryland, DC and Virginia area as well as Halifax, NC, Atlanta, GA and Palm Beach, FL. This has created a national network of Solid Waste Management providers that can offer Residential and Commercial Collection, Trucking and Hauling, Recycling Processing,



Municipal Solid Waste Transfer Operations and Landfill Operations. Mr. Goode's experience and increasing wealth of knowledge in the solid waste industry has allowed his companies to become one of the largest privately-owned Solid Waste networks in the Country.

- Start of Goode Trash Removal, Inc.
- ·Washington, DC
- •First Residential Collection Contract
- •DC, Prince George's County
- •First of more than 10 Network Companies
- •DC, PG, Montgomery Co.
- •Local Expansion into Howard, Anne Arundel, Charles and Calvert Counties
- Company Name Change to Goode Companies, Inc.
- •Network Companies Expand into Halifax, NC and Atlanta, GA
- •Goode Comapnies, Inc. Expands into Palm Beach County, FL

During our span of services, GCI has come to learn the expectations of County and Local Municipal governments for all aspects of the contract requirements. These expectations include; providing efficient, clean and professional collections, timely response to customer service requests, as well as accurate reports, and billing.





Similar Projects

GCI has been providing Residential waste management services to the Baltimore/Washington corridor and now in Florida for private, county and federal government clients for over 30 years. We have the in-depth knowledge of the requirements and work ethics necessary, and by working with contract management personnel; we've achieved a positive result in performing the day-to-day tasks of refuse and recycling collection services. Details of some of these contracts are listed below:



Contracting Agency: Solid Waste Authority of Palm Beach County
 Service Type: Solid Waste and Recycling Collection Services

• Contract Value: Est. Over \$4,000,000.00 Ann

Contract Start Date: October 2019
 Contract Duration: September 2026
 POC Name: John Archambo

Customer Address: 7501 North Jog Road, West Palm Beach FL 33412

• POC Phone: (561) 640-6400

 Description of Services:
 GCI was awarded a contract for the collection of solid waste and recycling for the Solid Waste Authority of Palm Beach

and recycling for the Solid Waste Authority of Palm Beach County, FL. Services include residential collection for over

20,000 single family and multi-family units as well as Commercial Front End and Roll-Off collection services.

GCI was awarded a firm fixed price contract with the Solid Waste Authority of Palm Beach county, FL for the collection of Solid Waste and Recycling materials from residential single and multifamily dwellings as well as commercial front end and roll-off collection. Services are performed 1-2 times per week on a schedule approved by the County.

- Front End and Rear Load Collection Services
- Residential and Commercial Refuse and Recycling
- Over 20,000 Residential Units
- 7-year Contract







Contracting Agency: Prince George's County Government

Service Type: Residential Refuse and Recycling Services

Contract Value: Est. \$6,301,000.00 Ann

Contract Start Date: 1995

Contract Duration: On-Going

POC Name: Marilyn Rybak, Section Manager

POC Address: 1220 Caraway Court, Largo, MD 20774

• POC Phone: (301) 883-3635

Description of GCI provides Refuse, Recycling, Yard Waste and Bulk

Services: collection services to over 48,000 county Residents in 5

different collection areas.

Prince George's County is GCI's longest contract relationship. GCI grew from an unknown county hauler to one of the primary haulers for the County. GCI spearheaded a proposal to implement a route optimization strategy which would save County costs and reduce commercial traffic in residential areas as well as reduce the carbon footprint of commercial vehicles. The route optimization proved to be a success.

- Rear Load Residential Collection
- Curbside Refuse, Recycling and Yard Waste
- Weekly Collection
- Over 48,000 Units
- 9-year Contract







Contracting Agency: Charles County, MD

Service Type: Single Stream Recycling & Yard Waste Collection Services

• Contract Value: Est. Over \$3,000,000.00 Ann

Contract Start Date: July 2014
 Contract Duration: June 2025

POC Name Shanna Reese, Assistant Chief of Purchasing

POC Address: 200 Baltimore St. La Plata, MD 20646

• POC Phone: (301) 645 -0600

Description of Residential Single Stream Recycling Collection Services to

Services: over 40,000 units. GCI was recently awarded an additional

contract for Yard Waste Collection to over 40,000 units.

GCI has served two consecutive terms with Charles County, servicing Residential Yard Waste collection and recently obtained a second contract to service Residential Recycling. This contract is one of the largest in volume of units serviced, which doubled with the award of the second project. GCI continues to satisfy the expectations of the County.

- Rear Load Residential Collection
- Curbside Recycling and Yard Waste
- Weekly Collection
- Over 45,000 Units
- 5-year Contracts (Multiple Contracts)







Contracting Agency: Leonardtown, MD

Service Type: Municipal Solid Waste and Recyclables Collection

Contract Value: Est. \$1,602,000.00 Ann

Contract Start Date: July 2019
 Contract Duration: June 2021

POC Name Laschelle McKay, Town Administrator

• POC Address: 41660 Courthouse Drive, Leonardtown, MD 20650

• POC Phone: (301) 475-9791

• Description of Solid waste and Recycling Collection Services to over 1,000

Services: units. This contract also includes commercial customers

within the town as well as town municipal facilities.

GCI has served consecutive terms with Leonardtown in the past and recently regained the contract through the acquisition of the current contract. GCI continues to provide the high standard of quality services which the town had been used to and was expecting. GCI goes above and beyond the minimum performance standards. With the inclusion on commercial and municipal building collection, GCI is well equipped to provide the required services.

- Rear Load Residential Collection
- Commercial Municipal and business services
- Weekly Collection
- Over 1,000 Units
- 2-year Contract





Tab 6: Small/Minority/Women (S/M/WBE) Participation Participation

GCI has formed relationships with Small and Minority/Woman Owned Businesses which are interested in providing services relevant to this procurement. GCI intends to not only comply with but exceed the requirement for Small/Minority/Woman Owned Participation.

Taylor & Gamble Enterprises (Bin Medics, LLC) 2054 Vista Parkway, Suite 400 West Palm Beach, FL 33411 Fred Gamble, CEO (561) 500-2467 www.Taylor-Gamble.com



Taylor & Gamble Enterprises (Bin Medics) is a local, small business that specializes in cleaning, sanitizing, and deodorizing residential trash bins and commercial dumpsters. Taylor & Gamble's current service territory includes: Boca Raton, Delray Beach, Bynton Beach, Lake Worth, Wellington, Royal Palm Beach, Loxahatchee, West Palm Beach, Riviera Beach and Lake Park. Taylor & Gamble is the leading provider of bin sanitation services in the area. (Please see attachment for additional information)





Taylor & Gamble Enterprises (Bin Medics LLC) 2054 Vista Parkway, Suite 400 West Palm Beach, FL 33411 (561)500-2467



Company's Background:

www.Taylor-Gamble.com

Taylor & Gamble Enterprises (Bin Medics LLC) is a local, small business that specializes in cleaning, sanitizing, and deodorizing residential trash bins and commercial dumpsters. Taylor & Gamble's current service territory includes: Boca Raton, Delray Beach, Boynton Beach, Lake Worth, Wellington, Royal Palm Beach, Loxahatchee, West Palm Beach, Riviera Beach and Lake Park. Taylor & Gamble is the leading provider of bin sanitation services in these areas.

Taylor & Gamble has been operating since January 2017 and cleans over 6000 carts and dumpsters a year.

Taylor & Gamble proudly share both certifications as a Small Business Enterprise and a Minority Business Enterprise through the Palm Beach County Office of Small Business.

Taylor & Gamble enjoys giving back to the community by providing back to school backpack drives and providing free haircuts for students.

Owners Background:

Fred Gamble is the majority owner and CEO of Taylor & Gamble Enterprises and also proudly serves the residents of Palm Beach County as a firefighter-paramedic for Palm Beach County Fire-Rescue. As CEO, Fred has been instrumental in the strategic growth of Taylor and Gamble. Under Fred's leadership, T&G has expanded its reach by creating a local awareness of the service of waste cart cleaning and guiding it to be a leading service provider, for homeowners, HOA'S and local municipalities.



Kalanji (KT) Taylor serves as President of Taylor & Gamble Enterprises and oversees the daily operations for the company. KT's professional background consists of starting/managing several successful small business startups. By leveraging these experiences, KT has been able to maintain operational efficiencies even as Taylor and Gamble expanded its footprint. KT also serves as a certified officer of the state with the Florida Department of Corrections.



The Objective: 1. Bi-Annual Residential Cart Cleaning for Senior and Disabled Residents 2. Bi- Annual Commercial Dumpster Cleaning for Public Grade

Schools, Community Recreation Centers, Public Safety Buildings and City Facilities.

Dirty trash bins are a breeding ground for bacteria and viruses. In addition to producing bad odors, they attract insects, rodents and could possibly create an undue, health hazard to our most vulnerable population. Based on discussions with GCI, the goal of offering garbage cart

cleaning services to both senior and disabled residents, is to provide an alternative for residential customers to adhere to the common responsibility of "maintaining the cleanliness" of their personal garbage cans by ensuring that they remain in a sanitary condition. Some residents attempt to abide by this obligation on their own, which can be a difficult task.

Unfortunately, many residents will attempt to use bleach or other corrosive caustics to sanitize their trash carts. The issue with this process is that it is harmful for the user to breathe in the toxic fumes and secondly, the harmful chemicals are often





environment and

Dumped into the street and subsequently down the public storm drain. In addition to this process being illegal, it also causes considerable damage to the environment and ecosystem within our public waters.

One competitive advantage of Taylor & Gamble is that we do not use any corrosive caustic chemicals. Our cleaning process consists of using steaming hot water and eco-friendly, biodegradable detergents. This non-use of harsh chemicals, protects the public water system.

Prolongs the life of each cart.

The Process: Clean, Sanitize & Deodorize!

At Taylor & Gamble, we perform the highest level of curbside waste cart and commercial dumpster cleaning. Our customized, state of the art eco wash cleaning trucks, allows for both efficient and effective waste container sanitizing. Our process simply uses nearly boiling hot water and high pressure rotary nozzles to fully eliminate harmful bacteria and mold. The grey-water is collected via



the self-contained hopper and disposed of properly. The cart then receives a deodorizer, enzyme digester application, for longer lasting results. Cart is then returned to the resident's property for use.

Service Frequency:

- Residential Customers: Upon request from the resident (seniors, disabled) we would like to offer this service up to twice annually per single family resident.
- Commercial: As mentioned before; Public Grade Schools, Community Recreation Centers, Public Safety Buildings and City Facilities will be offered "dumpster cleaning" on all commercial front-end loaders, twice annually.

Operational Plan:

- Senior, Disabled Residents will be informed of cart cleaning service via an introduction of service notification, through mailers and online resources.
- Residents will simply be instructed to request a cart cleaning via phone call or online website.
- Residents will be notified of the scheduled day of cleaning.
- All cleanings will be coordinated on trash collection days.
- Residential cleanings will be logged and capped at two cleanings annually.
- Commercial Dumpster Washing of City-Owned Facilities, and Public Grade Schools Facilities will be logged at two cleanings annually.

If both eligible and ineligible residents would like additional cleanings in addition to the two sponsored by this proposal, they will be instructed to contact Taylor and Gamble Enterprises directly where they will be responsible for added cost.

This proposed cart cleaning program is only offered to single-family residential units (seniors, disabled). However private services will also be available for multi-family residential units and commercial businesses at a competitive cost.

Conclusion:

Given the current climate where clean, safe practices are critical components for fostering health and wellbeing for all, Taylor and Gamble's services are no less than essential. We look forward at the opportunity to provide this service to both senior and disabled residents of Riviera Beach.



Office of Equal Business Opportunity

50 South Military Trail, Suite 202 West Palm Beach, Fl. 33415 (561) 616-6840 www.pbcgov.com/oebo



Palm Beach County Board of County Commissioners

Dave Kerner, Mayor

Robert S Weinroth, Vice Mayor

Maria G. Marino

Gregg K Weiss

Maria Sachs

Melissa McKinlay

Mack Bernard

County Administrator

Verdenia C Baker

04/22/2021

Mr. Fred Gamble, Owner Bin Medics LLC dba Taylor & Gamble Enterprises 2054 Vista Parkway, Suite 400 West Palm Beach, FL 33411

Dear Mr. Gamble:

Your Small/Minority Business Enterprise (S/MBE) certification has been modified and include the following services:

96221 Cleaning Services, Steam and Pressure

93619 Containers: Barrels, Drums, etc., Maintenance and Repair

Your certification expiration date remains the same, November 02, 2021. You will not receive Small/Minority Business Enterprise (S/MBE) consideration if you bid in another area. Enclosed is your new certificate.

Your company's certification is subject to periodic review to verify your continued eligibility. Any changes to your business must be reported to the Office of Equal Business Opportunity (OEBO). Your company name and vendor code must be the same in both the Vendor Self Service database (VSS) and OEBO. Failure to maintain your firm in accordance with S/M/WBE requirements contained in the Palm Beach County Code or failure to report changes in the status of your firm may result in your firm being decertified. Remember, whenever you respond to a County bid you must do so under the name of Bin Medics LLC with vendor code VS0000011225.

Sincerely,

Deirdre Kyle

SBD Specialist III

'An Equal Opportunity Affirmative Action Employer'

Official Electronic Letterhead

MODIFICATION

Palm Beach County Office of Equal Business Opportunity

Certifies That

Bin Medics LLC, d/b/a Taylor & Gamble Enterprises

Vendor # VS0000011225

is a Small/Minority Business Enterprise (S/MBE) as prescribed by section 2-80.21 - 2.80.30 of the Palm Beach County Code for a three year period from April 26, 2021 to November 02, 2021

The following services and/or products are covered under this certification:

Cleaning Services, Steam and Pressure; Containers: Barrels, Drums, etc., Maintenance and Repair

Ullen Gray, Manager

Palm Beach County Board of County Commissioners

Dave Kerner, Mayor Robert S. Weinroth, Vice Mayor Maria G. Manno Gregg K. Weiss Maria Sachs Melissa McKinlay Mack Bernard

County Administrator Verdenia C. Baker

CORID

State of Florida Department of State

I certify from the records of this office that TAYLOR & GAMBLE ENTERPRISES is a Fictitious Name registered with the Department of State on March 25, 2021.

The Registration Number of this Fictitious Name is G21000041004.

I further certify that said Fictitious Name Registration is active.

I further certify that this office began filing Fictitious Name Registrations on January 1, 1991, pursuant to Section 865.09, Florida Statutes.

Given under my hand and the Great Seal of Florida, at Tallahassee, the Capital, this the Twenty Seventh day of March, 2021



Secretary of State



P.O. Box 3353, West Palm Beach, FL 33402-3353 www.pbctax.com Tel: (561) 355-2264

Serving you.

"LOCATED AT"

2054 VISTA PKWY Ste 400 WEST PALM BEACH, FL 33411

TYPE OF BUSINESS	OWNER	CERTIFICATION #	RECEIPT #/DATE PAID	AMT PAID	BILL
56-0020 PRESSURE CLEANING	BIN MEDICS LLC		U21.289222 - 04/02/21	\$304.55	B4017514

This document is valid only when receipted by the Tax Collector's Office.

STATE OF FLORIDA PALM BEACH COUNTY 2020/2021 LOCAL BUSINESS TAX RECEIPT

LBTR Number: 2019112759 **EXPIRES: SEPTEMBER 30, 2021**

This receipt grants the privilege of engaging in or managing any business profession or occupation within its jurisdiction and MUST be conspicuously displayed at the place of business and in such a manner as to be open to the view of the public.

TAYLOR & GAMBLE ENTERPRISES BIN MEDICS LLC 7110 OKEECHOBEE BLVD UNIT 6104 WEST PALM BEACH, FL 33411

State of Florida Department of State

I certify from the records of this office that BIN MEDICS LLC is a limited liability company organized under the laws of the State of Florida, filed on September 2, 2016, effective September 1, 2016.

The document number of this limited liability company is L16000165466.

I further certify that said limited liability company has paid all fees due this office through December 31, 2016 and that its status is active.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capital, this the Twenty-third day of September, 2016



Ken Detran Secretary of State

Tracking Number: CU2221289507

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication





Complete Contract Consulting, LLC 2001 Broadway Avenue, Suite 270 Riviera Beach FL, 33404 Sharna Reece, CEO (561) 766-0884 www.completecontractconsulting.com



Complete Contract Consulting (CCC) is a well-established woman owned consulting firm in Florida & Georgia. Leveraging over thirty years of combined experience assisting businesses in winning contracts through our bid proposal writing services, certification assistance, permitting & license and compliance related document management.

At Complete Contract Consulting, our goal is to help you become officially affiliated with a government agency of your choosing. We do this by providing all forms of government assistance to businesses worldwide.

We also offer the opportunity to become the "final check-point" for businesses who will be submitting a proposal to a government agency. If you have already identified a bid request and have written a proposal to be submitted to a government agency, we offer a checkpoint service, where we will review your proposal and the bid packet in its entirety to ensure there are no missing information and to add any value added points before it reaches to the respective government agency.

Services include:

- Vendor Management
- Proposal Writing
- Foreign Language Interpretation
- · Subcontractor Vendor Management, Utilization, Reporting and Outreach

(Please see attachment for additional information)



Office of Equal Business Opportunity

50 South Military Trail, Suite 202 West Palm Beach, FL 33415 (561) 616-6840 www.pbcgov.com/oebo



Palm Beach County Board of County Commissioners

Mack Bernard, Mayor

Dave Kerner, Vice Mayor

Hal R. Valeche

Gregg K. Weiss

Robert S. Weinroth

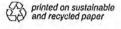
Mary Lou Berger

Melissa McKinlay

County Administrator

Verdenia C. Baker

"An Equal Opportunity
Affirmative Action Employer"



March 18, 2019

Ms. Sharna Reece Complete Contract Consulting, LLC 2001 Broadway Avenue, Suite 270 Riviera Beach, FL 33404

Dear Ms. Reece:

The Palm Beach County Office of Equal Business Opportunity (OEBO) has completed its review of the documents you submitted for certification and is pleased to announce that your firm has been certified for:

91806	Administrative Consulting
91821	Business Consulting, Large
91875	Management Consulting
91879	Minority and Small Business Consulting
94652	Grant Writing Services
96102	Administrative Services, All Kinds

as a Small/Minority/Women Business Enterprise for three (3) years, expiring on March 17, 2022. Please remember, you will not receive SBE consideration if you bid in another area. Please keep track of your expiration date. Enclosed is your certificate.

Your firm shall be subject to the provisions of the Palm Beach County Purchasing Ordinance and all State and Federal laws relating to the transaction of business.

This certification entitles you to participate in contracting opportunities when the products and services offered by your firm are being considered for bid. As an additional service to your firm, you will be included in the Palm Beach County Directory of certified SBE firms. If you wish to have your firm's services changed, please contact our office at (561) 616-6840 for an application to amend your certification.

Your company's certification is subject to periodic review to verify your continued eligibility. Any changes to your business must be reported to OEBO.

Your company name and vendor code must be the same in both Purchasing and OEBO. Failure to maintain your firm in accordance with SBE requirements contained in the Palm Beach County Code or failure to report changes in the status of your firm may result in your firm being decertified. Remember, whenever you respond to a County bid you must do so under the name of Complete Contract Consulting, Inc. with vendor code VS00000011927.

Sincerely,

Deirdre D. Kyle

Small Business Development Specialist II

Palm Beach County Office of Equal Business Opportunity

Certifies That

Complete Contract Consulting, LLC.

Vendor #VS0000011927

is a Small/Minority/Women Business Enterprise as prescribed by section 2-80.20 - 2-80.40 of the Palm Beach County Code for a three year period from

March 18, 2019 to March 17, 2022

The following Services and/or Products are covered under this certification:

Management Consulting; Minority and Small Business Consulting Grant Writing Services; Administrative Services, All Kinds Administrative Consulting; Business Consulting

Alten F. Gray, Manager

March 18, 2019



Palm Beach County Board of County Commissioners

Mack Bernard , Mayor Dave Kerner, Vice Mayor Hal Valeche Greg K. Weiss Robert S. Weinroth Mary Lou Berger Melissa McKinlay

County Administrator



PLEASE SEND COMPLETED QUOTE TO:

Subcontractor Quote Form (Admin/Outreach Services)

Company Name Complete Contract Consulting ELC

561-766-0884 ext 0

COMPANIES, INC	QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
ADDRESS	20	Monthly price for Outreach Services	\$125.00	\$2,500.00
2001 Broadway Ave. Ste 270	1.	Hourly Price for overage hours used	\$85.00	\$85.00
CITY STATE ZIP				
Riviera Beach FL 33404				
E-MAIL				
mes@comb atakantracty visitating com	Y			
POINT OF CONTACT				
Snama Barnes				
CERTIFICATION TYPE				
SBE D	d			
MBE D	q			
WBE D	g			
CERTIFYING AGENCY				
Palm Beach County				

\$30,000.00

TOTAL

wkgoode@goodecompanies.com



COMPLETE CONTRACT CONSULTING

TURN OPPORTUNITY INTO REALITY

Capability Statement

Complete Contract Consulting (CCC) is a well-established woman owned consulting firm in Florida and Georgia. Leveraging over thirty years of combined experience assisting businesses in winning contracts through our bid proposal writing services, certification assistance, permitting & license, subcontractor management and compliance related document management.

Complete Contract Consulting has assisted hundreds of businesses to acquire contracts by sourcing the bid and actually writing the proposal on their business behalf and becoming their subcontractor management partner. We have helped quite a few businesses increase their business revenue through private sector contracts, many of our clients received their very first contract through us.

Service List

- ☑ Contract Sourcing (Government and Private bids)
- ☑ Bid Proposal Writing (AEC & Professional services)
- ☑ Government Certification Application (client/sub-contractor base)
- Contract Compliance / Negotiation Documentation Management
- ☑ Verbal Presentation Assistance & Training
- Government Procurement Training
- ☑ Interpreter Services (In Person, Telephone, Video Remote, Written and American Sign Language).
- Grassroots Community Outreach & Marketing
- ☑ Conference/Trade Show/Workshop/Seminars Planning & Management
- Advertising (conceptualization, buying & placement)
- ☑ Subcontractor Vendor Management: Utilization & Reporting
- Strategic Marketing Plan Development & Management

Company Data

- DUNS# 081138763
- CAGE# 830NO
- EIN:82-3115896
- CERTIFICATIONS:
 - ☐ HubZone
 - M/WBE
 - AC/DBE
- FULLY INSURED:
 - ☐ GENERAL
 - PROFESSIONAL
 - WORKERS COMP
 - OTUA O
- NAICS CODES:
 - **541611**
- **541614**
- **541930**
- **541910**

- 561410
- 541214

Differentiators

- We are completely insured and bonded.
- We have a 98.5% proposal writing success rating and have acquired over \$200M in revenues for our clients.
- We will match any of our competitors pricing, up to 10% lower (Guaranteed)
- We provide hands-on, "do it for you" services.

Past Performance

Broward County School	Foreign Language Interpreter Services (In person, Over the phone, Written)	Gaby A. Aybar 754-321-2580
Florida Cuttings INC	Government bid proposal writing and contract management	Stephen Vitiello 561-212-3779
FCC Environmental	S/M/W/DBE Subcontractor Vendor Management, Utilization Reporting & Outreach	Charles Merkley 407-681-4675

Sharna Barnes, CEO

- (561) 766-0884 (561) 404-7365
- @ sbarnes@completecontractconsulting.com
- www.completecontractconsulting.com

Corporate Office

2001 Broadway Ave. Ste 270 Riviera Beach, Florida 33404

Branch Office: Atlanta. GA



CITY OF RIVIERA BEACH 600 W BLUE HERON BLVD RIVIERA BEACH FL 33404 BUSINESS TAX RECEIPT

Permit Year October 01, 2020 to September 30, 2021

2001 Broadway COMPLETE CONTRACT CONSULTING LLC

Issued:
Vendor: 13113.1
CONSULTANT/BUSINESS OFFICE
INVENTORY VALUE

COMPLETE CONTRACT CONSULTING LLC 2001 BROADWAY #270 RIVIERA BEACH FL 33404

MUST BE POSTED CONSPICUOUSLY AT YOUR PLACE OF BUSINESS



CITY OF RIVIERA BEACH 600 W BLUE HERON BLVD RIVIERA BEACH FL 33404 BUSINESS TAX RECEIPT

Permit Year October 01, 2020 to September 30, 2021

2001 Broadway
COMPLETE CONTRACT CONSULTING LLC

Issued:
Vendor: 13113.1
CONSULTANT/BUSINESS OFFICE
INVENTORY VALUE

COMPLETE CONTRACT CONSULTING LLC 2001 BROADWAY #270 RIVIERA BEACH FL 33404

MUST BE POSTED CONSPICUOUSLY AT YOUR PLACE OF BUSINESS



CITY OF RIVIERA BEACH 600 W BLUE HERON BLVD RIVIERA BEACH FL 33404 BUSINESS TAX RECEIPT

Permit Year October 01, 2020 to September 30, 2021

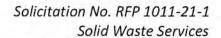
2001 Broadway COMPLETE CONTRACT CONSULTING LLC

Issued:
Vendor: 13113.1
CONSULTANT/BUSINESS OFFICE
INVENTORY VALUE

COMPLETE CONTRACT CONSULTING LLC 2001 BROADWAY #270 RIVIERA BEACH FL 33404

MUST BE POSTED CONSPICUOUSLY AT YOUR PLACE OF BUSINESS







Forms

- -Schedule 1 Participation for Small Business Enterprises
- -Schedule 2 Letter of Intent to Perform as a Small Business Sub-Contractors
- -Schedule 3 Local Business Participation
- -Schedule 4 Letter of Intent to Perform as a Local Business

PARTICIPATION FOR SBE CONTRACTORS/PROPOSERS

		CONTRACT AMOUNT - SBE
0	AME, ADDRESS & TELEPHONE F SBE CONTRACTOR WORK	TYPE & DESCRIPTION OF <u>CERTIFICATION NUMBER</u> <u>CALLED TO BE PERFORMED</u> PALM BEACH COUNTY (PBC)
1.	Taylor & Gamble Enterprises 2054 Vista Parkway, Suite 400 West Palm Beach, FL 33411 (561) 500-2467	Cleaning, sanitizing and deodorizing of residential trash bins and commercial dumpsters/ Grappler Collection/ Roll-Off Collection
2		PBC_STATE_OTHER_
3.		PBCSTATEOTHER
4.		PBCSTATEOTHER
5.		PBCSTATEOTHER_

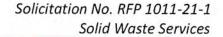
RFP NUMBER: 1011-21 LIAISON: Willie K. Goode					
LETTER OF INT	ENT TO PERFORM AS A SMALL BUSINES	S ENTERPRISE			
TO:The Goode Companies	s, Inc.				
(NAME OF PRIME PROPOSE	CR)				
The undersigned intends to perform	m work in connection with the above RFP as (Che	eck one):			
a individuala co	rporationa partnership	_a joint venture			
The undersigned is certified	as a SBE.				
particular work items or parts thereof to	n the following described work in connection with the a to be performed): eleaning, sanitizing, and deodorizing of residential trash bins ar				
Partial performance of Grappler C		nd commercial dumspters.			
Partial performance of Roll-Off Co	llection Services				
as the following price	045 000 00	·			
You have projected the following com as follows:	nmencement date of such work, and the undersigned is	projecting completion of such wor			
Projected Commencement Date January 1, 2022	Projected Completion Date December 31, 2031	<u>Items</u>			
your execution of a contract with t		non-minority contractors and/ovork with you, conditioned upo			
Taylor & Gamble Enterprises (NAME OF SMALL BUSINESS EN					
DATE: 5-11- 21	. I I I I I I I I I I I I I I I I I I I				
BY: 2 5 5					
(SIGNATURE OF SMALL BUSINES	SS ENTERPRISE CONTRACTOR)				

PARTICIPATION FOR LOCAL BUSINESSES AS SUB-CONTRACTOR AT LEAST 15%-DESIRED GOAL -25%

_	CONTACT PERSON: Willie Good	E TELEPHONE NO.	DEPARTM	ENT:
	CONTRA	ACT AMOUNT – LOCAL B	USINESSES	
N	AME, ADDRESS & TELEPHONE TYP	PE & DESCRIPTION OF % TO	O BE PERFORMED	ESTIMATED
	NUMBER OF LOCAL CONTRACTOR	WORK TO BE PERFORMED	BY LOCAL BUSINESS	DOLLAR VALUE
1.	Complete Contract Consulting	Administrative / Outreach		
	2001 Broadway Ave, Ste 270	Services	%_TBD	\$ 30,000.00
	Riviera Beach, FL 33404			
2.				
			%	S
3.				
			%	\$
4.				
			%	S
				1
5.				
			%	
			/0	S

RFP NUMBER: 1011-21	LIAISON: _Sh	arna Barnes
LETT	ER OF INTENT TO PERFORM	AS A LOCAL BUSINESS
TO: Complete Contract Con(NAME)	nsulting LLC OF PRIME PROPOSER)	
The undersigned intends to pe	erform work in connection with the a	bove BID as (Check one):
a individual X	_a corporationa partners	hipa joint venture
X The undersigned is a qu	alified Local Business.	
Complete Contract Consulting mentioned in our transition pad placements), boots on the	s or parts thereof to be performed): g will conduct Administrative service lan, all resident notifications (door to ground.	es to include: all outreach, inclusive of those door disseminating of flyers; social media and pap
Relations Representative.	inc at public meetings that maybe re	quired to attend, operating in the capacity of Public
as the following price:	\$_30,000.00 (Amount must match subcontract	tor's quote)
You have projected the follow of such work as follows:	ving commencement date of such wo	ork, and the undersigned is projecting completion
	Projected	Projected
<u>Items</u>	Commencement Date	Completion Date
TRD % of the dollar value suppliers. The undersigned with of a contract with the City of I	Il enter into a formal agreement for th Riviera Beach. Compl	and/or awarded to local contractors and/or local e work with you, conditioned upon your execution ete Contract Consulting LLC AL CONTRACTOR)
DATE: <u>05.10.2021</u>	BY: (SIGNATURE	OF LOCAL CONTRACTOR)

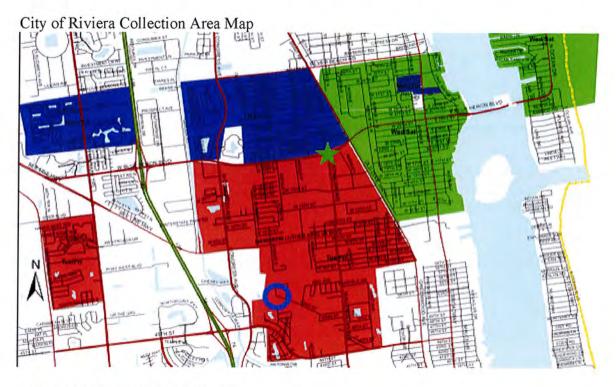






Tab 7: Local Vendor Preference

GCI's Florida division is located within the Riviera Beach collection limits at 5455 Dexter Way. This location has been housing our SWA Palm Beach County operation for the past two years and is fully equipped with office space, truck parking, storage and maintenance facilities and is within approximately 1-2 miles of the City's center point at Australian Avenue and Blue Heron Boulevard. (See depiction below)



GCI Florida Division Facility

★ City Center Point (Australian Ave and Blue Heron Blvd)







Solicitation No. RFP 1011-21-1 Solid Waste Services







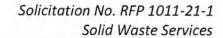


Additionally, GCI intends to fulfill the local business subcontractor participation requirement through subcontracted services with Complete Contract Consulting.

Complete Contract Consulting, LLC 2001 Broadway Avenue, Suite 270 Riviera Beach FL, 33404 Sharna Reece, CEO









Tab 8: Fee/Price Schedule Forms

- -Fee/Price Schedule
- -Bid Bond and Evidence of Insurance and Bonding Capacity

REVISED FEE/PRICE SCHEDULE FORM NO. 1

SINGLE-FAMILY RESIDENTIAL CURBSIDE COLLECTION & DISPOSAL SERVICES

The following fee/price form is for Single-Family Residential Curbside Collection and Disposal Services. The total monthly service rate proposed on this form shall be fixed through the initial contract period, one year after the effective date and shall reflect service requirements as specified in the Agreement. The rate shall include:

- (1) Solid Waste Collection (automated cart(s), 2x week);
- (2) Recycling Collection (In accordance with SWA standards);
- (3) Bulk Yard Waste Collection (1 time weekly);
- (4) Maintenance and replacement of Solid Waste Carts and Recycling Carts as needed.

FEE/PRICE FORM 1 - RESIDENTIAL CURBSIDE CO SERVICES	LLECTION & I	DISPOSAL
TOTAL MONTHLY SERVICE RATE (Numbers 1-5)	\$ 13.65	/Unit/Mo

VACANT LOT/ILLEGAL DUMPING COST AFTI 25 of the CONTRACT	ER 5,000 YARDS P	ER SECTION
COST PER CUBIT YARD	\$14.95	/Cubic Yard

REVISED FEE/PRICE SCHEDULE FORM NO. 2

CONTAINERIZED RESIDENTIAL COLLECTION & DISPOSAL SERVICES

The following fee/price schedule is for Residential Containerized Collection and Disposal Services. The total monthly service rate proposed on this form shall be fixed through September 30, 2022 and shall reflect service requirements as specified in the Agreement. The rate shall include:

- (1) Solid Waste a minimum of 2 times per week, Recycling 1 time per week, and Bulk Waste Collection 1 time per week;
- (2) Yard Waste Non-compacted Disposal Itime per week; and
- (3) Non-compacted Container Rental and Maintenance.

FEE/PRICE FORM 2 (A) - RESIDENTIAL CONTAINERIZED COLLECTION AND DISPOSAL SERVICES		
TOTAL PER CUBIC YARD SERVICE RATE (Numbers. 1 - 3)	\$12.25 /Cubic Yard	

The rates for Additional Services shall be as listed below. These rates will not be used to evaluate the proposals as described Evaluation Process. These rates will be subject to adjustment in the final agreement.

FEE/PRICE 2 (B) - ADDITIONAL SERVICES		
1. Roll-off Solid Waste, Bulk Waste, and Recyclables Collection Service	\$ 225.00	/Pull
2. Non-compacted Roll-off Rental and Maintenance	\$95.00	/Cubic Yard
3. Non-compacted Disposal Rate	\$55.00	/Cubic Yard
4. Compacted Container Rental and Maintenance	\$175.00	/Cubic Yard
5. Compacted Roll-off Rental and Maintenance	\$575.00	/Cubic Yard
6. Compacted Disposal Rate	\$45.00	/Cubic Yard

Due to industry standards related to the pricing of front end and roll-off services, containers and disposal, we have provided pricing as required, however, we have also provided an additional pricing section which is more universal to the requirements above.

REVISED FEE/PRICE SCHEDULE FORM NO. 3

COMMERCIAL SERVICES

The following fee/price schedule is for Commercial Solid Waste Collection and Disposal Services. All service rates proposed on this form shall be fixed through September 30, 2022 and shall reflect service requirements as specified in the Agreement. The rate shall include:

- (1) Solid Waste Collection Service (containerized, minimum of 2x week);
- (2) Recycling Collection (automated cart(s), single-stream, 2x week);
- (3) Yard Waste Non-compacted Disposal; and

FEE/PRICE FORM 3 (A) – SOLID WASTE COLLECTION SERVICES		
TOTAL PER CUBIC YARD SERVICE RATE (Number 1) (Non-compacted Container Rental and Maintenance)	\$ 11.95 /Cubic Yard	

FEE/PRICE FORM 3 (A) – RECYCLING COLLECTION SER	RVICES	
TOTAL PER CUBIC YARD SERVICE RATE (Number 2) (Non-compacted Container Rental and Maintenance)	\$8.25	/Cubic Yard

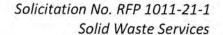
FEE/PRICE FORM 3 (A) - COMMERCIAL YARD SERVICES	V	
TOTAL PER CUBIC YARD SERVICE RATE (Number 3) (Non-compacted Container Rental and Maintenance)	\$ 7.95	/Cubic Yard

The rates for Additional Services shall be as listed below. These rates will not be used to evaluate the proposals as described evaluation Process. These rates will be subject to adjustment in the final agreement.

FEE/PRICE FORM 3 (B) - ADDITIONAL SERVICES	
Roll-off Solid Waste Collection Service	\$ 225.00 /Pull
2. Non-compacted Roll-off Rental and Maintenance	\$95.00 /Cubic Yard
3. Non-compacted Disposal Rate	\$55.00 /Cubic Yard
4. Compacted Container Rental and Maintenance	\$175.00/Cubic Yard
5. Compacted Roll-off Rental and Maintenance	\$757.00 Cubic Yard
6. Compacted Disposal Rate	\$45.00 /Cubic Yard

Due to industry standards related to the pricing of front end and roll-off services, containers and disposal, we have provided pricing as required, however, we have also provided an additional pricing section which is more universal to the requirements above.







Fee/Price Schedule

REVISED FEE/PRICE SCHEDULE FORM NO. 1 SINGLE-FAMILY RESIDENTIAL CURBSIDE COLLECTION & DISPOSAL SERVICES

The following fee/price form is for Single-Family Residential Curbside Collection and Disposal Services. The total monthly service rate proposed on this form shall be fixed through the initial contract period, one year after the effective date and shall reflect service requirements as specified in the Agreement. The rate shall include:

- (1) Solid Waste Collection (automated cart(s), 2x week);
- (2) Recycling Collection (In accordance with SWA standards);
- (3) Bulk Yard Waste Collection (1 time weekly);
- (4) Maintenance and replacement of Solid Waste Carts and Recycling Carts as needed.

Fee/Price Form 1 – Residential Curbside Coll	ection & Disposal Se	rvices
Total Monthly Service Rate (Numbers 1-4)	\$_13.65	/unit/Mo

Vacant Lot / Illegal Dumping Cost	after 5,000 Yards Per Section	25 of the Contract
Cost Per Cubic Yard	\$_14.95	/Cubic Yard





Solicitation No. RFP 1011-21-1 Solid Waste Services

REVISED FEE/PRICE SCHEDULE FORM NO. 2 CONTAINERIZED RESIDENTIAL COLLECTION & DISPOSAL SERVICES

The following fee/price schedule is for Residential Containerized Collection and Disposal Services. The total monthly service rate proposed on this form shall be fixed through September 30, 2022 and shall reflect service requirements as specified in the Agreement. The rate shall include:

- (1) Solid Waste a minimum of 2 times per week, Recycling 1 time per week, and Bulk Waste Collection 1 time per week;
- (2) Yard Waste Non-compacted Disposal 1time per week; and
- (3) Non-compacted Container Rental and Maintenance.

Fee/Price Form 2 (A) - Residential Containeriza	ed Collection and Disp	osal Services
Total Monthly Service Rate (Numbers 1-3)	\$_12.25	/unit/Mo

The rates for Additional Services shall be as listed below. These rates will not be used to evaluate the proposals as described Evaluation Process. These rates will be subject to adjustment in the final agreement.

1.Roll-off Solid Waste, Bulk Waste, and Recyclables Collection Service	\$_225.00	/Pull
2.Non-compacted Roll-off Rental and Maintenance	\$_95.00	/Month
3.Non-compacted Disposal Rate	\$_55.00	/Ton
4. Compacted Container Rental and Maintenance	\$_175.00	/Month
5. Compacted Roll-off Rental and Maintenance	\$_575.00	/Month
6.Compacted Disposal Rate	\$ 45.00	/Ton



Goode Companies, Inc. Of Florida



Solicitation No. RFP 1011-21-1 Solid Waste Services

REVISED FEE/PRICE SCHEDULE FORM NO. 3 COMMERCIAL SERVICES

The following fee/price schedule is for Commercial Solid Waste Collection and Disposal Services. All service rates proposed on this form shall be fixed through September 30, 2022 and shall reflect service requirements as specified in the Agreement. The rate shall include:

- (1) Solid Waste Collection Service (containerized, minimum of 2x week);
- (2) Recycling Collection (automated cart(s), single-stream, 2x week);
- (3) Yard Waste Non-compacted Disposal; and

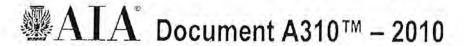
Fee/Price Form 3 (A) – Solid Waste Collection	Services	
Total Monthly Service Rate (Number 1) (Non-compacted Container Rental and Maintenance)	\$_11.95_	/Cubic Yard

Fee/Price Form 3 (A) – Recycling Collection Se	rvices	
Total Monthly Service Rate (Number 2) (Non-compacted Container Rental and Maintenance)	\$_8.25_	/Cubic Yard

Fee/Price Form 3 (A) - Commercial Yard Waste	e Services	
Total Monthly Service Rate (Numbers 3) (Non-compacted Container Rental and Maintenance)	\$_7.95	/Cubic Yard

The rates for Additional Services shall be as listed below. These rates will not be used to evaluate the proposals as described evaluation Process. These rates will be subject to adjustment in the final agreement.

1.Roll-off Solid Waste, Bulk Waste, and Recyclables Collection Service	\$_225.00	/Pull
2.Non-compacted Roll-off Rental and Maintenance	\$_95.00	/Month
3.Non-compacted Disposal Rate	\$_55.00	/Ton
4. Compacted Container Rental and Maintenance	\$_175.00	/Month
5.Compacted Roll-off Rental and Maintenance	\$_575.00	/Month
6.Compacted Disposal Rate	\$ 45.00	/Ton



Bid Bond

CONTRACTOR:

(Name, legal status and address)
The Goode Companies, Inc.
1701 Olive Street
Capitol Heights, MD 20743

OWNER:

(Name, legal status and address) The City of Riviera Beach 1481 West 15th Street Riviera Beach, FL 33404

BOND AMOUNT: Five Percent (5%) of the First Year's Contract Value or Three Hundred Thousand and 00/100 (\$300,000.00), Whichever is Less

PROJECT:

(Name, location or address, and Project number, if any)
RFP 1011-21-1 for the City of Riviera Beach, Florida

SURETY:

(Name, legal status and principal place of business)

North American Specialty Insurance Comp

North American Specialty Insurance Company 1450 American Lane, Suite 1100 Schaumburg, IL 60173

This document has important legal consequences. Consultation with an attorney is encouraged with respect to its completion or modification.

Any singular reference to Contractor, Surety, Owner or other perty shall be considered plural where applicable.

Project Number, if any:

The Contractor and Surety are bound to the Owner in the amount set forth above, for the payment of which the Contractor and Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, as provided herein. The conditions of this Bond are such that if the Owner accepts the bid of the Contractor within the time specified in the bid documents, or within such time period as may be agreed to by the Owner and Contractor, and the Contractor either (1) enters into a contract with the Owner in accordance with the terms of such bid, and gives such bond or bonds as may be specified in the bidding or Contract Documents, with a surety admitted in the jurisdiction of the Project and otherwise acceptable to the Owner, for the faithful performance of such Contract and for the prompt payment of labor and material furnished in the prosecution thereof; or (2) pays to the Owner the difference, not to exceed the amount of this Bond, between the amount specified in said bid and such larger amount for which the Owner may in good faith contract with another party to perform the work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect. The Surety hereby waives any notice of an agreement between the Owner and Contractor to extend the time in which the Owner may accept the bid. Waiver of notice by the Surety shall not apply to any extension exceeding sixty (60) days in the aggregate beyond the time for acceptance of bids specified in the bid documents, and the Owner and Contractor shall obtain the Surety's consent for an extension beyond sixty (60) days.

If this Bond is issued in connection with a subcontractor's bid to a Contractor, the term Contractor in this Bond shall be deemed to be Subcontractor and the term Owier shall be deemed to be Contractor.

When this Bond has been furnished to comply with a statutory or other legal requirement in the location of the Project, any provision in this Bond conflicting with said statutory or legal requirement shall be deemed deleted herefrom and provisions conforming to such statutory or other legal requirement shall be deemed incorporated herein. When so furnished, the intent is that this Bond shall be construed as a statutory bond and not as a common/law bond.

Signed and sealed this	14th day of Ma	The Goode Companies, Inc.	_
(Witness)	haiau	(Principal)	(Seal)
artin Charen		(Title) North American Specialty Insurance Company (Surety)	PANC Weedl
(Witness)		(Title) Eric J. Follman, Sr., Attorney-in-Fact.	THE TE

SWISS RE CORPORATE SOLUTIONS

NORTH AMERICAN SPECIALTY INSURANCE COMPANY WASHINGTON INTERNATIONAL INSURANCE COMPANY WESTPORT INSURANCE CORPORATION

GENERAL POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS, THAT North American Specialty Insurance Company, a corporation duly organized and existing under laws of the State of New Hampshire, and having its principal office in the City of Overland Park, Kansas and Washington International Insurance Company a corporation organized and existing under the laws of the State of New Hampshire and having its principal office in the City of Overland Park, Kansas, and Westport Insurance Corporation, organized under the laws of the State of Missouri, and having its principal office in the City of Overland Park, Kansas each does hereby make, constitute and appoint:

ERIC J. FOLLMAN, SR., LYNN M. WHEELOCK, FERNANDA L. DePAOLANTONIO AND CAITLIN CHRISTINE BAKER

JOINTLY OR SEVERALLY

Its true and lawful Attorney(s)-in-Fact, to make, execute, seal and deliver, for and on its behalf and as its act and deed, bonds or other writings obligatory in the nature of a bond on behalf of each of said Companies, as surety, on contracts of suretyship as are or may be required or permitted by law, regulation, contract or otherwise, provided that no bond or undertaking or contract or suretyship executed under this authority shall exceed the amount of:

ONE HUNDRED TWENTY FIVE MILLION (\$125,000,000,000) DOLLARS

This Power of Attorney is granted and is signed by facsimile under and by the authority of the following Resolutions adopted by the Boards of Directors of North American Specialty Insurance Company and Washington International Insurance Company at meetings duly called and held on March 24, 2000 and Westport Insurance Corporation by written consent of its Executive Committee dated July 18, 2011.

"RESOLVED, that any two of the President, any Senior Vice President, any Vice President, any Assistant Vice President, the Secretary or any Assistant Secretary be, and each or any of them hereby is authorized to execute a Power of Attorney qualifying the attorney named in the given Power of Attorney to execute on behalf of the Company bonds, undertakings and all contracts of surety, and that each or any of them hereby is authorized to attest to the execution of any such Power of Attorney and to attach therein the seal of the Company: and it is

FURTHER RESOLVED, that the signature of such officers and the seal of the Company may be affixed to any such Power of Attorney or to any certificate relating thereto by facsimile, and any such Power of Attorney or certificate bearing such facsimile signatures or facsimile seal shall be binding upon the Company when so affixed and in the future with regard to any bond, undertaking or contract of surety to which it is attached."





By
Steven P. Anderson, Senior Vice President of Washington International Insurance Company
& Senior Vice President of North American Specialty Insurance Company
& Senior Vice President of Westport Insurance Corporation

MH



IN WITNESS WHEREOF, North American Specialty Insurance Company, Washington International Insurance Company and Westport Insurance Corporation have caused their official seals to be hereunto affixed, and these presents to be signed by their authorized officers this <a href="https://linear.com/line

North American Specialty Insurance Company Washington International Insurance Company Westport Insurance Corporation

State of Illinois County of Cook

SS:

On this 18th day of SEPTEMBER, 20 20, before me, a Notary Public personally appeared Steven P. Anderson , Senior Vice President of

Washington International Insurance Company and Senior Vice President of North American Specialty Insurance Company and Senior Vice President of Westport Insurance Corporation and Michael A. Ito Senior Vice President of Washington International Insurance Company and Senior Vice President

of North American Specialty Insurance Company and Senior Vice President of Westport Insurance Corporation, personally known to me, who being by me duly sworn, acknowledged that they signed the above Power of Attorney as officers of and acknowledged said instrument to be the voluntary act and deed of their respective companies.

OFFICIAL SEAL M. KENNY Notary Public - State of Illinois My Commission Expres 12/04/2021

M. Kenny, Notary Public

1. Jeffrey Goldberg ... the duly elected Vice President and Assistant Secretary of North American Specialty Insurance Company, Washington International Insurance Company and Westport Insurance Copporation No Hereby certify that the above and foregoing is a true and correct copy of a Power of Attorney given by said North American Specialty Insurance Company, Washington International Insurance Company and Westport Insurance Corporation which is still in full force and effect.

5 W 10 1 3

IN WITNESS WHEREOF, I have set my hand and affixed the seal of the companies this 14th day of May . 20 21

A M PNorth American Specialty Insurance Company & Vice President & Assistant Secretary of Westport Insurance Corporation



CERTIFICATE OF LIABILITY INSURANCE

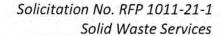
DATE (MM/DD/YYYY) 05/12/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(les) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

RODU					NAME:	Isellia Fu				
	ns Johnson Insurance Agency				PHONE (A/C, No E-MAIL ADDRE	e, Ext): (201) 2	31-5447	FAX (A/C, N	p):	
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Dock-	dllo.							RDING COVERAGE	1	NAIC #
Rock				MD 20852	INSURER A: National Trust Insurance Company				20141	
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	Goode Companies Inc				INSURE		nce Indemnity			
	5455 Dexter Road				INSURE	RD: Chesape	ake Employer	s' Insurance Co		11039
	West Palm Beach			FI 00407	INSURE	RE:				
01/5		~!=:0		FL 33407 NUMBER: CL21222598	INSURE	RF:				
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Tab 9: Standard Forms and Required Forms to be Attached Forms

- -Proposer's Certification
- -Addendum Page
- -Drug Free Workplace
- -Public Entity Crimes Statement
- -Proposer's Disclosure Affidavit

ATTACHMENT A STANDARD FORMS

PROPOSER'S CERTIFICATION

I have carefully examined the solicitation, Instructions, General and/or Special Conditions, Specifications, Proposal and any other documents accompanying or made a part of this solicitation.

I hereby propose to furnish the goods or services specified in the solicitation at the prices or rates quoted in my response. I agree that my response will remain firm for a period of up to one hundred and twenty (120) days in order to allow the City adequate time to evaluate the proposals. Furthermore, I agree to abide by all conditions of the proposals.

I certify that all information contained in this proposal is truthful to the best of my knowledge and belief. I further certify that I am duly authorized to submit this bid on behalf of the vendor / contractor as its act and deed and that the vendor / contractor is ready, willing and able to perform if awarded the contract.

I further certify that this proposal is made without prior understanding, agreement, connection, discussion, or collusion with any person, firm or corporation submitting a bid for the same product or service; no officer, employee or agent of the CITY OF RIVIERA BEACH or of any other bidder interested in said solicitation; and that the undersigned executed this Proposer's Certification with full knowledge and understanding of the matters therein contained and was duly authorized to do so.

The Goode Companies, Inc. Of Florida	wkgoode@goodecompanies.com
NAME OF BUSINESS BY: Was a Devole	E-MAIL ADDRESS
SIGNATURE OF AUTHORIZED OFFICER Willie K. Goode, President	Sworn to and subscribed before me this 13th day of May, 2021.
PRINTED NAME AND TITLE 5455 Dexter Way	SIGNATURE OF NOTARY
MAILING ADDRESS Mangonia Park, FL 33407	MY COMMISSION EXPIRES: 9-27-2022
CITY, STATE, ZIP CODE	
(301) 486-7502 TELEPHONE NUMBER	PERSONALLY KNOWN:
TEED HONE NOUBER	OR PRODUCED IDENTIFICATION:

STANDARD FORMS ATTACHMENT A

In addition to the proposal, the forms listed below and required forms are to be completed and submitted with your proposal. See page 13 for exact details.

- a. Proposer's Certification
- b. Addendum Page
- c. Drug Free Workplace
- d. Public Entity Crimes Statement
- e. Proposer's Disclosure Affidavit

Include Items f-i Under Tab 6

- f. Schedule 1 Participation for Small Business Enterprises
- g. Schedule 2 Letter of Intent to Perform as a Small Business Sub-Contractors
- h. Schedule 3- Local Business Participation
- i. Schedule 4- Letter of Intent to Perform as a Local Business

Include Item j-k under Tab 8

- j. Fee/Price Schedule
- k. Bid Bond and Evidence of Insurance and Bonding Capacity

NOTE: Please ensure that all of these documents are completed and submitted with your response in accordance. Failure to do so may result in your response not being considered responsive.

SIGNATURE of AUTHORIZED REPRESENTATIVE

This signature page must be completed and included with the submittal.

By signing below, the undersigned acknowledges they are an expressly authorized agent of the Company/firm listed below.

Date:	May 13, 2021
Full Legal Name	of Company: The Goode Companies, Inc. Of Florida
Signature:	Wood Donne
Printed Name:	Willie K. Goode
Title: President	

ADDENDUM PAGE

The undersigned acknowledges receipt of the following addenda to the solicitation (indicate number and date of each Addendum):

Addendum No. 1	Dated April 7, 2021
Addendum No. 2	Dated April 17, 2021
Addendum No	Dated
Addendum No.	Dated

FAILURE TO SUBMIT ACKNOWLEDGEMENT OF ANY ADDENDUM THAT AFFECTS THE BID PRICES IS CONSIDERED A MAJOR IRREGULARITY AND WILL BE CAUSE FOR REJECTION OF THE PROPOSAL.

The Goode Companies, Inc. Of Florida
COMPANY

Land Land Land SIGNATURE

President

TITLE



"The Best Waterfront City in Which to Live, Work and Play."

CITY OF RIVIERA BEACH ADDENDUM NO. 1

TO: ALL PROPOSERS

FROM: CITY OF RIVIERA BEACH PROCUREMENT DEPARMENT

SUBJECT: ADDENDUM NO. ONE (1) TO RFP 1011-21-1, SOLID WASTE SERVICES

DATE: APRIL 7, 2021

CC: GENERAL PUBLIC

A. <u>NOTICE:</u> The purpose of this Addendum is to address Requests for Information (RFIs) and provide a written response. All other terms and conditions of the solicitation remain unchanged.

QUESTIONS AND ANSWERS:

 SWA of Palm Beach County does not issue license for Open Market Commercial Collection Services since the open market is Franchised. It does, however, issue a license agreement for open market C&D Roll off. Will the City accept that?

Answer: This criteria is set forth in 17.5-51 of the City's code of ordinance.

- Will the City consider a longer initial term for the contract? Five year's does not allow
 enough time to spread the cost of equipment and will cause all proposer's to capture that
 out within the initial five years.
- Answer: The City may consider a seven year initial term with one three year renewal option.
- 4. Is the proposer responsible for replacing and repairing existing carts?

Answer: All existing bins shall be replaced at the commencement of the contract.

Addendum No. 1 to RFP 1011-21-1

Page 1 of 2 Pages

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4. Can proposer submit proposals with route changes?

Answer: Yes. In coordination with and approval from the City.

5. When is the anticipated start date for the contract?

Answer: We anticipate the start date of January 1, 2022 subject to final ratification by the City Council.

6. Will the City supply a list of commercial services to include: Name, address, size of container and weekly service frequency?

Answer: No.

7. How many single family units are there in the city?

Answer: The most recent billing was estimated at approximately 9,700 residential units.

8. Is there a cap of limit on the amount of vegetative waste and bulk trash at the neighborhood events?

Answer: Yes. The limit on the amount of vegetation waste is 250 yard total annually.

9. Is the Contractor required to supply new carts to the City?

Answer: Yes.

10. Is there a limit to the amount of vegetation a single-family resident can place at the curb?
Answer: No.

11. Is there a limit to the amount of bulk a single family resident can place at the curb?

Answer: No.

12. How will the City pay the Contractor? Credit Card, Check or ACH?

Answer: The Contractor will be paid via ACH.

13. Industry standard dictates that solicitors for solid waste RFP's provide prospective bidders with a house count for the jurisdiction or jurisdictions being put out for bid. House counts are required to give bidders an accurate idea of the residential scope of work, ensuring bid pricing will be accurate, competitive and fair.

Answer: The City is in the process of obtaining house counts and those numbers will be provided in Addendum No. 2.

14. We ask that the City make available the commercial scope of work, so that prospective bidders will know what and how much equipment will be needed to properly service commercial businesses. This information includes, but is not limited to, Customers name, contact information, billing information, current equipment onsite and weekly service levels. This information will be vital to the transition process should the City decide to move forward with a new hauler.

Answer: The City is in the process of obtaining house counts and will be provided in Addendum No. 2.

15. There are a number of gated communities and multi-family dwellings. Will the City provide access codes and project management company contact information for these communities?

Answer: The City will address this in Addendum No. 2, as the information is collected from outside agencies.

16. Will the City institute a franchise fee to be paid monthly? If so, at what percentage? In the case the City continues with current Annual Administrative Fee method, will the agreed upon terms with current hauler to calculate this amount be made known to prospective bidders?

Answer: The City will address this in Addendum No. 2, as this information request is being determined.

17. Does the current hauler currently have a local headquarters in Riviera Beach? Are the current haulers currently subcontracting with local businesses?

Answer: The current hauler does not have a local headquarters in the City limits.

18. Will there be any limitations set on how much vegetation or bulky trash one resident may place curbside at one time?

Answer: See response No. 8.

19. Disposal facilities in this market only take in dual stream recycling. How does the City propose haulers to dispose of single stream recycling?

Answer: The City is obtaining information and will provide a response in Addendum No. 2.

Addendum No. 1 must be signed as acknowledgment of receipt, and attached to the proposal when submitted at 3:00 p.m., Thursday, May 7, 2021 at the Office of the City Clerk, 600 W. Blue Heron Boulevard, Suite 140, Riviera Beach, Florida, 33404. For information on this solicitation, please contact:

Althea Pemsel, Director of Procurement 1481 West 15th Street Riviera Beach, FL 33404 purchasing@rivierabeach.org

The Goode Companies, Inc. Of Florida

NAME OF COMPANY

DATE: May 13, 2021

PROPOSER'S SIGNATURE

Will R Soul

Willie K. Goode, President

PROPOSER'S PRINTED NAME

CITY OF RIVIERA BEACH ADDENDUM NO. 2

TO: ALL PROPOSERS

FROM: CITY OF RIVIERA BEACH PROCUREMENT DEPARMENT

SUBJECT: ADDENDUM NO. TWO (2) TO RFP 1011-21-1, SOLID WASTE SERVICES

DATE: APRIL 17, 2021

CC: GENERAL PUBLIC

- A. <u>NOTICE:</u> The purpose of this Addendum is to address Requests for Information (RFIs) and provide a written response. The questions and comments pertain to the solicitation and the draft contract. All other terms and conditions of the solicitation remain unchanged.
- B. The proposal due date is changed FROM: May 7, 2021 TO READ: May 14, 2021
- C. Some questions in Addendum No. 1 required additional time to compile and the additional responses are included in this Addendum No. 2 as stated. The <u>original question number from Addendum No. 1 was used</u> to attempt to make it easier to follow.**
- D. To remove and replace <u>Pages 10, 11, 15, 20, 24, 27, and 31-34, with</u> the revised Addendum No. 2 solicitation and contract Pages. (See Attachment A.)

**QUESTIONS AND ANSWERS REQUIRING AN ADDITIONAL RESPONSE FROM ADDENDUM NO. 1:

2. Will the City consider a longer initial term for the contract? Five year's does not allow enough time to spread the cost of equipment and will cause all proposer's to capture that out within the initial five years.

Answer: In Addendum No. 1, the City may consider a seven-year initial term with one three-year renewal.

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13. Industry standard dictates that solicitors for solid waste RFP's provide prospective bidders with a house count for the jurisdiction or jurisdictions being put out for bid. House counts are required to give bidders an accurate idea of the residential scope of work, ensuring bid pricing will be accurate, competitive and fair.

Answer: (Original Response) The City is in the process of obtaining house counts and those numbers will be provided in Addendum No. 2.

(Additional Response)

As stated in Addendum No. 1 the house count would be included as follows:

Single Family Homes are approximately: 5,247

Townhomes are approximately: 1.21

The combined total of both are 6,464

14. We ask that the City make available the commercial scope of work, so that prospective bidders will know what and how much equipment will be needed to properly service commercial businesses. This information includes, but is not limited to, Customers name, contact information, billing information, current equipment onsite and weekly service levels. This information will be vital to the transition process should the City decide to move forward with a new hauler.

Answer: (Original Response) The City is in the process of obtaining house counts and will be provided in Addendum No. 2.

(Additional Response) See the response above in question number 14. The City does know have specific information on commercial services customer information being rendered currently.

15. Will the City institute a franchise fee to be paid monthly? If so, at what percentage? In the case the City continues with current Annual Administrative Fee method, will the agreed upon terms with current hauler to calculate this amount be made known to prospective bidders?

Answer: (Original Response) The City will address this in Addendum No. 2, as this information request is being determined.

(Additional Response)

The details of the franchise fee and percentages are negotiable.

16. Disposal facilities in this market only take in dual stream recycling. How does the City propose haulers to dispose of single stream recycling?

Answer: (Original Response) The City is obtaining information and will provide a response in Addendum No. 2.

(Additional Response) Correct, the vendor shall meet all SWA standards for collection of recycling (See revised Section 13 and Form 1).

QUESTIONS AND ANSWERS FOR ADDENDUM NO. 2:

1. P. 7, Scope of Services, Sec. 1: What is a *license agreement* for Open Market Collection? Does that apply only to an exclusive agreement?

Answer: See Addendum No. 1 for the response to this question.

2. P. 7, Scope of Services, Sec. 1: Collection of Bulky Waste is not on list of scope of services.

Answer: Replace with Base Proposal: Residential Curbside Bulk and Yard Waste Collection; one (1) service per week.

3. P. 7, Scope of Services, Sec. 1, item f.: Please explain: "base proposal for roll-off."

Answer: Item F has been deleted in base fee and included in additional services (See Fee/Price Schedule Form 2).

4. P. 7, Scope of Services, Sec. 2, Term: The term proposed of 5- years and the age of Fleet requirement of 5-years means the proposer would have to capitalize two (2) sets of trucks to service this agreement into a second term. The City should consider the effect on pricing. The useful life of a vehicle far exceeds 5 years. Please consider deleting the number of years in favor of "trucks in good working order kept clean and neat and inspected annually by the City."

Answer: In Addendum No. 1, the City agreed to consider a seven-year initial term with one three-year renewal.

5. P. 8, Scope of Services: Are zoning rules considered local laws?

Answer: Yes.

- 6. P. 8, Scope of Services, Sec.5.a.- Collection Containers:
 - a. Sec. 5.1: As the present hauler, all current carts were new upon delivery. Is the only requirement that carts be branded with the City's logo and the address?
 - b. Please specify that collection containers may also be 6 cubic yard front load containers.

Answer: a.) Currently, it is not our intent to place the City's logo and address. The City is requiring new carts.

- b.) Yes, 6 CY front load dumpsters are allowable under this contract.
- P. 8 of 39, Sec. 5.b., Collection Containers, Compactors: Wireless communication is not always prevalent, recommend removing.

Answer: This section shall remain as written. The vendor may request a variance with documentation that wireless communication cannot be achieved at a specific location.

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8. P. 8, Stop service, Sec. 4e: This requires the contractor to notify and obtain approval from the Contract Administrator to stop service for any customer. Does this apply to commercial recycling customers as well?

Answer: Yes, once a service contract is initiated, any suspension or cancelation of service must comply with this section.

9. P. 8, Property damage, Sec. 4h: This requires the contractor to be responsible for any property damage caused by the driver. Does it apply to situations in which the weight of the collection vehicle without any negligence on part of the driver results in damage to driving surfaces?

Answer: This section focuses on collision damage and not potential rotting of roads in normal driving circumstances.

10. P. 9 of 39, Sec. 8, Response time in an Emergency: Please define emergency.

Answer: Emergencies are instances that requires the firm to assist with natural disasters, accidents, or other unexpected calamity that results in the need for vegetative or bulk waste removal.

11. P. 10, Item13: Throughout the RFP and agreement, please clarify that the Palm Beach County Solid Waste Authority sets standards for collection of recycling and requires dual stream collection of residential recycling in SWA issued 19- gallon bins.

Answer: Correct, the vendor shall meet all SWA standards for collection of recycling (See revised Section 13 and Form 1).

12. P. 10, Scope of Services, Sec. 14.: In calculating rates for service, this RFP only references Compactors.

Answer: The discussion of compactors on P.10 is simply additional conditions/notes regarding compactors. The item refers to Attachment B for the rates.

13. P. 11, Submittal format, Sec. 4, Tab 2, 3, and 5: Each requires disclosure of municipal projects handled by the proposer. Can the same references be used for all?

Answer: Yes. Individual references for all parties to the agreement are required however; the references may be from the same source, if applicable, but they should be provided separately.

14. P. 12, Submission instructions, Tab 3 iii and Tab 4 iv: Please confirm that these sections asks for different information: Tab b. vii asks about the firm's experience and Tab 3 a. iii asks about the project managements' experience.

Answer: They are two different requests. One is on the company, one is on the individual.

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15. P. 15, Evaluation criteria, PRINCIPAL Office: Florida is listed twice.

Answer: This is a scrivener's error. The 2nd Florida listed with two points is for firms outside of Florida. (See Revised Page 15)

16. P. 26, Schedule 1, Participation by SBE Contractors: Please assist by supplying sample completed forms for schedule 1, 2, 3 and 4 where the prime is neither an SBE nor MWBE but has subs that are SBEs and WMBEs.

Answer: Schedule 1 is for SBEs and Schedule 2 is the intent letter for firms listed in Schedule 1. Schedule 3 is for S/M/WBE local firms as sub-contractors and Schedule 4 is their letter of intent. Any areas or sections of the forms that does not apply, you can insert Not Applicable or N/A.

17. P. 26, Schedule 1, Participation by SBE: Would an SMWBE contractor or subcontractor have to maintain a valid certificate for the life of the agreement with the City?

Answer: A valid certificate that confirms a firm is certified as an S/M/WBE should be valid throughout the agreement.

18. P. 31, Fee price form 1, Item (4) disposal: Delete references to disposal or insert SWA's fixed fee, equal for all respondents. Every improved property in Riviera Beach is assessed by the Solid Waste Authority for disposal on their property tax bill. Costs for disposal should not be in the collection agreement pricing. It is fixed price by SWA and may change every year.

Answer: Disposal has been removed (See revised Form I)

 P. 31, Fee price form 1, Item (2): Local law requires dual stream collection of residential recycling in SWA issued 19- gallon bins.

Answer: Form 1 is amended to include dual streams. (See revised Form 1)

20. P. 31, Fee price form 1: Yard Waste is not listed, but it is listed in scope of services. Is bulky waste to be collected quarterly?

Answer: Form 1 is amended to include dual streams. (See revised Form 1)

21. P. 33, Fee price form 3: The cubic yard rate for commercial services typically includes solid waste collection services and disposal. Commercial yard waste and recycling collection services are typically a separate billable service.

Answer: Acknowledged, see amended Form 3.

22. P. 33, Fee price form 3: Both rates sheets in the contract provide for a monthly container rental rate; however, form 3 in the RFP does not.

Answer: This will apply to the RFP and can be corrected to include the monthly container rental rate. (See amended Form 3).

23. P. 34. Special Collection rates: Please insert a non- activity fee after 30 days on no activity for roll-off services.

Answer: After considering this information, the City declines the request to include a non-activity fee.

24. P. 36, Disclosure affidavit, #5: This requires a disclosure NOVs in connection with the proposer's work during the past 10 years – Can this be limited to collection of solid waste and recyclables? Waste Management has numerous landfills and processing facilities that are not part of the work that would be provided herein and are not relevant to this RFP.

Answer: This request is unrelated to landfills and facility processing.

25. P. 36, Disclosure affidavit, #2 and 6c: Can the disclosure of civil litigation be limited to matters involving a governmental entity as opposed to having to disclose civil litigation for collection of bad debt, workers compensation matters, traffic accidents and other items that are not relevant to the ability of the proposer to perform? In addition, these two provisions seem duplicative. If disclosure in 2 is made of litigation it appears the same will be disclosed in 6c. Please clarify.

Answer: Item 6 (c) on the Disclosure Affidavit pertains to civil and government entities. The request is not intended to be a duplicate.

26. P. 37, Disclosure affidavit, # 10: This requires disclosure of political contributions by an employee. Waste Management does not have any ability to track employees' political contributions. Please delete.

Answer: The affidavit is primarily for local Executive level staff, and the corporation itself, therefore, the preceding staff should be able to provide individual statements.

COMMENTS AND QUESTIONS RELATED TO THE DRAFT CONTRACT

27. Page 4: limit the Section 1, Term: See comment above about the cost of additional vehicles in a 5-year term; consider a 7-year term, with a five-year extension with the requirement that the fleet be maintained in good working order with an annual inspection.

Answer: In Addendum No. 1, the City agreed to consider a seven-year initial term with one three-year renewal.

 Page 4: limit the Section 1, Term, second paragraph: Please limit the time permitted to extend the agreement under current rates and terms to 90 days.

Answer: The City has considered the request, and will negotiate a mutually agreed upon extension.

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29. Contract documents -p.5—this excludes any exceptions that were taken by proposer from the definition of contract documents. Is the proposer allowed to take exception to the specifications?

Answer: Yes. The proposer is allowed to provide input and exceptions concerning the specifications.

30. P. 7., Definitions, 2.1,: Contract Monitoring: Currently there is a position funded by the agreement for quality monitoring, in the definitions. Will this be continued?

Answer: Yes.

31. P. 8, Definitions, 2.35: Public Awareness program- The Palm Beach County SWA is responsible for public awareness for recycling contamination.

Answer: The City and Proposer can guide citizens to use the SWA resources instead.

32. P10- Sec. 4.0: Services provided by the contractor needs to include Yard Waste, residential and commercial.

Answer: This information is hereby incorporated into Section 4.0. (See revised page 10)

33. P. 10, Sec. 4.2: What roll-off services are to be exclusive under this agreement? Our suggestion is to make C&D, MSW and yard waste exclusive under this agreement, with the exception of recycling and special waste collected in roll-off containers.

Answer: All roll-off services shall be exclusive under this contract except what is exempted by the Florida Statute. C&D, yes, MSW yes, and yard waste is no.

34. P. 11, Sec. 5.1: Reference to the exhibit is not included regarding yard waste in the second paragraph.

Answer: Exhibit I references the vegetative waste and bulk trash schedule.

35. P. 11, Sec. 5.1, Multifamily carts: Here and in other places, the contract requires that the address of MF be stenciled on the cart(s) provided. Can this be deleted?

Answer: Yes. This provision is now deleted and be stricken from the solicitation.

36. P. 12, Sec. 7, Commercial Collection, Frequency of collection: With regards to the requirement that "Commercial Collection shall be offered daily," collection can only occur when the Solid Waste Authority Landfill is open. Please rephrase to add, "Monday through Friday."

Answer: To align with the Solid Waste Authority Landfill, Page 12, Section 7 is hereby modified to Monday through Friday. (See revised Page 12)

37. Would the City consider a revision to allow charges for dumpster overages, such as the CLEAN program which now mandates no dumpster overages?

Answer: This is subject to negotiation.

38. P. 13., Sec. 7.4, Disclosure: to reduce costs, please allow disclosure on an annual invoice.

Answer: This is subject to negotiation.

39. P.13, Sec. 7.3: Currently the City of Riviera Beach bills commercial 96- gallon carts. Will that practice continue under the new contract?

Answer: Yes.

40. P. 14, Rate Matrix for special services, please delete references to disposal costs.

Answer: Staff is not recommending any changes.

 P. 15, Sec. 10.1, Recycling Collection Services: Local law requires dual stream collection of residential recycling in SWA issued 19- gallon bins.

Answer: Acknowledged and amended.

42. P. 16, Sec. 10.1.3, Recycling Containers: Please delete that the contractor will procure recycling containers. Either the SWA or the contract may deliver SWA procured bins.

Answer: Supplier shall work directly with SWA to acquire recycling containers for delivery to residents.

43. P. 16, Sec. 10.1.5: Please review against land development regulations. The requirement for a 20-yard recycling container is land intensive and may require site plan redesigns.

Answer: Acknowledged. The City will work with the developments, associations, contractor, and other parties for installation of this infrastructure.

44. P. 18, Sec. 11, Method of Payment: In order for respondents to finalize their pricing structure, we would need to know the monthly amount of franchise fee and administrative fee.

Answer: The City is requesting the proposer's cost or price structure before any franchise and administrative fees are decided.

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45. P. 18, Sec. 11, Method of Payment: Please indicate all services that the contractor is responsible for billing. It is your intent; please add that the City will be billing commercial solid waste and carts, in this section, as it is listed in 4.1, page 10.

Answer: The City invoices for 96-gallon totes.

46. P. 19., Sec, 15.0, "Please include the words or other SWA designated facility."

Answer: Or other SWA designated facility is hereby added to Section 15.0.

47. P. 27, Liquidated damages: The failure to complete a route on the regularly scheduled day bears a \$1000 charge. There is no definition of failure to complete a route. Is the failure more than 10% of the units on the route?

Answer: This is subject to negotiation albeit, the City's position at this time is zero tolerance.

48. Exhibits to Franchise Agreement –Exhibit III contains a different CPI index and uses a fuel component for the collection component adjustment. This does not coincide with Exhibit II and the text of the agreement. We are requesting that the city use the WST index only without any fuel component.

Answer: The City agrees to use the CPI-U for All Urban Consumers, Expenditure category Water, Sewer, and Trash, (WST) South region index. CPI-U (WST)

49. Please clarify: Will the City own the 96-gallon totes provided by Contractor?

Answer: Yes.

50. Can exceptions to the RFP be taken, or will the City reject them and/or deem the proposal non-responsive?

Answer: Yes. The proposer is allow to provide input and exceptions concerning the RFP.

51. P. 10, Sec. 5: Does the requirement that malfunctioning totes/containers shall be repaired or replaced "immediately" is superseded by the requirement in Section 35 of the draft Contract that Contractor has 5 days to repair/replace?

Answer: No, damage totes/containers shall be replaced immediately and if not completed within five (5) days section 35 is triggered.

52. P. 11, Sect. 5.2: It is very difficult for a Contractor pick up Vegetative Waste any place other than curbside – will the City delete "Vegetative Waste" from Section 5.2 of the draft Contract?

Answer: No.

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53. P. 16, Insurance: This section of RFP requires Contractor to supply "complete copies" of insurance policies, but Section 42 of the draft Contract requires only certificates of insurance (which is standard) – we assume the draft Contract is correct?

Answer: Yes. The certificates of insurance along with any endorsements.

54. P. 20, Sec 17: Please clarify whether Commercial recycling collection is exclusive under this agreement.

Answer: Florida statute 403.7046 and section 62-722.300 F.A.C provides an exemption to the exclusivity portion of a franchise agreement for the collection of recycled materials if the Establishments conveying a recovered material to a properly certified recovered material dealer.

55. P. 20, Sec. 18: Please specify that the City annually will provide units counts for single-family curbside and multifamily units. Please provide clarification in unit counts based on water service contracts. Does this apply to seasonal customers?

Answer: The unit counts are generated from the customers that register with contractors to have the solid waste removed. In turn, the contractor notifies the City to add to the utility bill. The frequency and source of the updated counts can be negotiated.

56. P. 29, Sec., 42.0: The Contractor can provide policy endorsements allowing for 30 days' prior written notice of cancellation/nonrenewal (versus 60 days) – we assume this is acceptable per Section 42 of the draft Contract?

Answer: Yes, 30 days prior written notice and Section two of the contract is acceptable.

57. P. 20-21, Sect. 20, Franchise Fee and Administrative Fee: What franchise fee does the City intend to charge? Will that fee be based upon amount amounts collected or billed? Please confirm that the City seeks to use an administrative fee or a franchise fee, but not both.

Answer: Based on the amounts billed, that is to be determined.

58. P. 20, Sec. 17.0: Please use CPI-WST (water, sewer, trash index) for the annual rate adjustment. This index is more relevant to this industry and will give respondents more confidence in predicting future pricing, resulting in better rates.

Answer: See the response provided in question 48.

59. P. 21 Sec. 20.1 and 20.2: What administrative fee does the City intend to charge? Currently, there is only an administrative fee. Please confirm that the City seeks to use an administrative fee or a franchise fee, but not both and the rate.

Answer: See the response in question 57.

60. P. 24, Sec. 30, Collection Equipment: Please delete age of fleet, in favor of the requirement that the fleet be maintained in good working order with an annual inspection.

Answer: The City considered the request and will keep the age of fleet as stated.

61. P. 25, Sec. 33: Please clarify whether the City or Contractor will receive complaint calls, i.e., commercial vs. residential. Receiving residential complaints may be different than commercial complaints. Typically, commercial complaints are answered to by the Contractor. Also, in the first sentence, please delete "where calls are received" to assist in providing the best rates. Also, all residential complaints go the City under Section 24.

Answer: Residential complaints shall be received by the City, in the event the residential complaint goes directly to the Contractor, they are obligated and shall notify the City. The City will revise Page 24. (See revised Page 24)

62. P. 25, Sec. 35.0: Can the City please define "legitimate complaint"? Does the complaint need to be verified before it is deemed legitimate?

Answer: A legitimate complaint is one which is substantiated.

63. P. 26 Sec. 35.0: Can the language "substantially" be added to, and the language "either partially or totally" be removed from, the sentence after #4 to make clear that a single missed pick up (e.g. due to a late set out) will not result in the contractor being charged for an incomplete route?

Answer: The City understands the concern and is open to negotiate mutually agreeable language.

64. P. 25, Sec. 34.0 and 35.0: Would the City be willing to add language allowing for an extension of the 24 hours if good cause is shown for an allowance of additional time to resolve the complaint?

Answer: An extension shall be requested in writing and may be granted at the sole discretion of the City.

- 65. P. 27, Sec. 36, Filing of Requested Documents:
 - a. Please clarify what item B captures.
 - b. Second item B, please consider making document submission "upon request."

Answer: First Section B is no longer required and has been deleted. B has been changed to add "upon request." (See Revised Page 27)

66. P. 28, Sec. 37.0: Please language stating that Contractor and City will work together to determine when it will be safe to collect waste on a per storm basis, acknowledging that when the SWA landfill opens, collection cannot resume. Furthermore, that SWA dictates when collection of each waste stream can resume.

Answer: Acknowledged.

67. P. 28, Sec. 37.0: Please make it clear that Contractor is not required to collect storm debris under this proposal. The City has a separate contractor for disaster debris collection.

Answer: Acknowledged.

68. P. 24, Sec. 29 "Solid Waste and Material Recycling facilities": Is the 3.5% contamination, correct and appropriate? How will the City handle increased disposal costs for residential recycling loads that are rejected? Does this apply to SWA controlled dual stream recycling? It may be appropriate to delete the 3.5% and refer to SWA.

Answer: Replace with language from Section 1 of SWA, Page 20. (See revised Page 24)

69. Please include a provision for an extraordinary rate adjustment, similar to the language in the existing agreement, Section 22, B.

Answer: The City considered this request, and will not alter the language.

70. Please specifically ask for the number and type of trucks to be used in residential curbside collection waste, recycling and yard waste and bulky waste collection, residential containerized recycling and yard waste and bulky waste collection, commercial collection and roll-off collection.

Answer: No, it is the responsibility of the proposer to determine vehicles and staffing necessary to meet the level of service outlined in this solicitation.

71. What will the satellite location be responsible for?

Answer: Our intent is for a specific location inside the City for residents to pick-up totes and recycling bins.

72. P. 45 of the draft agreement shows residential collection curbside 1 x per week; the scope of work shows 2 x week collection.

Answer: The agreement is only a draft and will be modified to ensure all services between the solicitation and the contract align.

Addendum No. 2 must be signed as acknowledgment of receipt, and attached to the proposal when submitted at 3:00 p.m., Friday, May 14, 2021 at the Office of the City Clerk, 600 W. Blue Heron Boulevard, Suite 140, Riviera Beach, Florida, 33404. For information on this solicitation, please contact:

Althea Pemsel, Director of Procurement 1481 West 15th Street Riviera Beach, FL 33404 purchasing@rivierabeach.org

The Goode Companies, Inc. Of Florida

NAME OF COMPANY

PROPOSER'S SIGNATURE

DATE: May 13, 2021

Willie K. Goode, President

PROPOSER'S PRINTED NAME

Will R Doode

[&]quot;The Best Waterfront City in Which to Live, Work and Play."

DRUG FREE WORKPLACE

Preference shall be given to businesses with drug-free workplace programs. Whenever two or more bids which are equal with respect to price, quality, and service are received by the State or by any political subdivision for the procurement of commodities or contractual services, a bid received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing tie bids will be followed if none of the tied vendors have a drug-free workplace program. In order to have a drug-free workplace program, a business shall:

- Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or
 use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against
 employees for violations of such prohibition.
- Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free
 workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that
 may be imposed upon employees for drug abuse violations.
- 3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
- 4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contender to, any violation of chapter 893 or of any controlled substance law of the United States or any state for a violation occurring in the workplace no later than five (5) days after such conviction.
- Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
- 6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this form complies fully with the above requirements.

THIS CERTIFICATION is submitted by		. Goode the	
Z-SA-S	(INDIVII	DUAL'S NAME)	
President	of	The Goode Companies, Inc. Of Florida	
(TITLE/POSITION WITH COMPANY/VENDO	R)	(NAME OF COMPANY/VENDOR)	
who does hereby certify that said Company/Vend meets the requirements of Section 287.087, Florid above.			
May Whoule May	13, 2021		
SIGNATURE	DATE		

CITY OF RIVIERA BEACH NOTIFICATION OF PUBLIC ENTITY CRIMES LAW

Pursuant to Section 287.133, Florida Statutes (1995), you are hereby notified that a person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a bid on a contract to provide any goods or services to a public entity, may not submit a bid on a contract with a public entity for the construction or repair of a public building or public work, may not submit proposals on leases or real property to a public entity, may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in s. 287.017 [F.S.] for CATEGORY TWO [\$35,000.00] for a period of 36 months from the date of being placed on the convicted vendor list.

ACKNOWLEDGED BY:

The Goode Companies, Inc. Of Florida

FIRM NAME

SIGNATURE

Willie K. Goode, President

NAME & TITLE (PRINT OR TYPE)

ATTACHMENT C PROPOSER'S DISCLOSURE AFFIDAVIT

PROPOSER'S DISCLOSURE AFFIDAVIT

our presence in Maryland, Washington DC and Northern Virginia, and also has allowed us to expand our operation into several other markets including, North Carolina, Atlanta and now Florida. GCI continues to focus on environmental efforts, performance of					
services, as well as communication with the county governments, municipalities and res	idents whi	ch we serve.			
2. Are there any lawsuits, administrative actions or litigation to which I been a party (either as a plaintiff or defendant) during the past ten (10) breach of contract, misrepresentation, safety, wrongful death or other s this question is "NO", then please proceed to question number 4.	years ba	sed upon fraud, theft,			
3. If "yes" to question number 2, were any of the parties to the suit a becompany, an owner, or otherwise? If so, attach a sheet listing all parties involved.	onding costs and inc	licate the type of company			
4. Has the Proposer been charged with a criminal offense within the las	t ten (10	* C* C C C C C C C C C C C C C C C C C			
5. Has the Proposer received any citations or notices of violation from a connection with any of Proposer's work during the past ten (10) years (Describe any citation or notices of violation which Proposer received.	includin	ernment agency in ag OSHA violations)? NO			
6. Please state whether any of the following events have occurred in the the Proposer. If any answer is yes, explain fully the circumstances surre affirmative answer:	last ten	(10) years with respect to the subject matter of the			
(a) Whether Proposer, or sub-contractor currently or previously associate petition in bankruptcy, taken any actions with respect to insolvency, recommon assignment for the benefit of creditors, or otherwise source.	organiza	tion, receivership, f from creditors?			
(b) Whether Proposer was subject of any order, judgment or decree not or vacated by any court permanently enjoining Proposer from engaging		ype of business practice?			
(c) Whether Proposer was the subject of any civil or criminal proceeding adjudication adverse to Proposer which directly arose from activities con	nducted				

7. Has any employee, agent or representative of Proposer who is or will be project, in the last ten (10) years:	direct	y involved in the
(a) Directly or indirectly, had a business relationship with the City?	YES	NO NO
(b) Directly or indirectly, received revenues from the City?	YES	NO
(c) Directly or indirectly, received revenues from conducting business on opproperty or pursuant to any contract with the City?	YES	NO 🔀
(d) Directly or indirectly, been involved in litigation against the City?	YES	NO
8. Whether any employee, agent, or representative of Proposer who is or w project has or had within the last ten (10) years a direct or indirect business or appointed City official or with any City employee?	relatio	lirectly involved in the onship with any elected NO
 Whether Proposer has provided employment or compensation to any thil lobbyist to directly or indirectly communicate with any City official or employee in connection with any transaction or investment involving your 	oloyee, firm ar	or municipal official or
10. Whether Proposer, or any agent, officer, director, or employee of your made a contribution to any City official or member, or to the political party within the previous five (5) years?	organiz or pol YES	itical action committee
11. Has the Proposer or any agent, officer, director, or employee been term (for cause or otherwise) from any work being performed for the City or any Government?	inated, other YES	Federal, State or Local
12. Has the Proposer, member of Proposer's team or officer of any of them involving the business practice or activities of his or her employer been no preceding the date of this offer that any of them are the target of a criminal investigation, or civil enforcement proceeding?	ified w	rithin the five (5) years gation, grand jury

13. Please identify any Personal or Financial Relationships that defined below [Please be advised that you may be ineligible for or financial relationship that constitutes a conflict of interest the	r award of contract if you have a personal
(a) Personal relationships: executives, board members and partidisclose familial relationships with employees, officers and electramilial relationships shall include spouse, domestic partner, mof an official or employee.	cted officials of the City of Riviera Beach.
(b) Financial relationships: Proposer must disclose any interest family members of a City employee or official, which may yield other material benefit to the Proposer or the Proposer's family relative to the Proposer or the Proposer's family relative to the Proposer's family re	d, directly or indirectly, a monetary or
	-

From: John Archambo <jarchambo@swa.org> Sent: Thursday, April 29, 2021 2:01 PM

To: Willie Goode <wkgoode@goodecompanies.com>
Cc: Will Goode <wdgoode@goodecompanies.com>

Subject: Great Leadership

Good afternoon Mr. Goode! As you know, the SWA is the government agency responsible for providing residential and commercial garbage, yard waste and recycling collection services within unincorporated Palm Beach County and disposal services countywide. The collection services are provided by the private sector meaning the SWA is only as good as the team actually providing these very essential and important collection services.

The SWA and most importantly our residential and commercial customers serviced by The Goode Companies, Inc. receive the highest level of consistent quality collection services possible. I have been in the business for a long time and I believe you will agree, this level of outstanding service begins from the district or general manager and his or her vision, leadership abilities, knowledge, experience, dedication, ability to delegate while truly expressing sincere appreciation and support for the entire team on a daily basis.

Mr. Goode is an exceptional leader providing a very positive image for the Goode Companies, Inc. team here in Palm Beach County while serving our residential and commercial customers within Service Area 6. Mr. Goode immediately responds to any and all concerns or issues working with us to resolve them in a timely manner. He is always willing to go beyond the call of duty to serve our customers. We appreciate Mr. Goode and it is a pleasure working with him to serve our customers.

We just wanted to take moment to recognize Mr. Goode and the entire Palm Beach County Goode Companies team for their outstanding service especially during these challenging times. Hope you have a great afternoon!

Please note: Florida has a very broad public records law. Most communications to or from the Solid Waste Authority are considered to be public records and will be made available to the public and the media upon request. Therefore, your e-mail message may be subject to public disclosure.



April 15, 2021

Mr. Willie Goode, Sr. The Goode Companies, Inc. 6305 Ivy Lane, Suite 720 Greenbelt, MD 20770

Dear Mr. Goode,

The enclosed Equal Business Opportunity Office's Fiscal Year 2020 Annual Report (10/1/2019 – 9/20/20) was presented to the SWA's Governing Board on April 14, 2021.

We extend our congratulations to The Goode Companies, Inc. in your "Vendor Spotlight" on page 23. It is a pleasure to have you as a valued business and we appreciate all that you do.

We wish you and your business continued success.

Sincerely,

Colleen M. Robbs, MPA

Director, Equal Business Opportunity Office

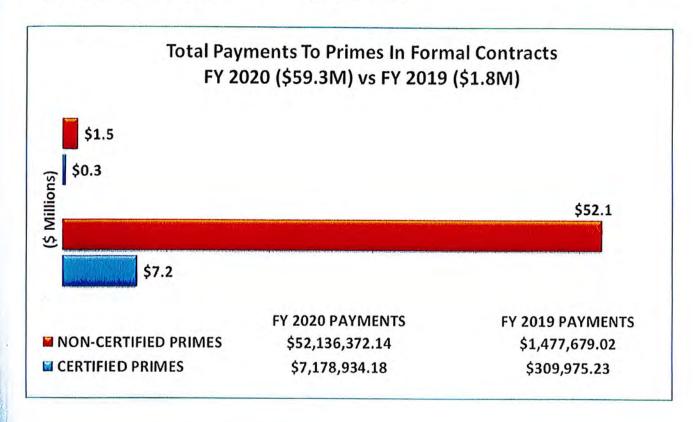
Colley M Robert

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Enclosure

FY 2020 Total Formal Contract Payments to Primes

In FY 2020, the SWA expended \$59.3 million in contract payments to prime contractors. Certified prime contractors received 12%, or \$7.1 million.



The Goode Companies, Inc.

John Archambo, SWA's Director of Customer Information Services said, "The Goode Companies has a very professional leadership team that delivers the highest

level of communication and collection services. Their team spirit and practice of rewarding each team member for excellence results in SWA's residential and commercial customers receiving a consistent high level of collection services."

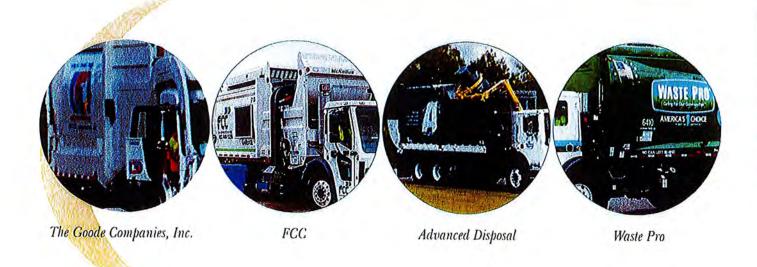
Industry: Franchise Haulers

Vendor Spotlight

FY 2020 Franchise Hauler Payments to S/M/WBEs

In FY 2020, Franchise Haulers reported \$56.1 million in payments, of which twenty-one (21%), or \$9.7 million, was paid to their S/M/WBE subcontractors. By Certified S/M/WBE utilization, Franchise Haulers achieved the following level of utilization: Waste Pro of Florida, Inc. (Service Area 1) - 30%, or \$3.8 million; Advanced Disposal (Service Area 2) - 15%, or \$1.3 million; and Fomento de Construcciones y Contratas, Inc. (Service Areas 3 and 4) - 22%, or \$2.3 million, and 24%, or \$2.2 million, respectively. The Goode Companies, Inc. (Service Area 6), a certified MBE, achieved 100%, or \$4.4 million. In total, \$14.1 million, or 34%, S/M/WBE prime and subcontractor utilization was achieved.

FRANCHISE HAULER S/M/WBE UTILIZATION						
FRANCHISE HAULER	FRANCHISE HAULER PAYMENTS	S/M/WBE PAYMENTS	S/M/WBE SUBCONTRACTOR UTILIZATION			
WASTE PRO OF FLORIDA, INC.	\$12,605,461.26	\$3,809,990.17	30%			
ADVANCED DISPOSAL, INC.	\$9,225,156.69	\$1,382,053.63	15%			
FOMENTO DE CONSTRUCCIONES Y CONTRA- TAS, INC.	\$10,827,118.32	\$2,340,560.80	22%			
FOMENTO DE CONSTRUCCIONES Y CONTRA- TAS, INC.	\$9,263,516.53	\$2,207,521.17	24%			
*THE GOODE COMPANIES, INC.	\$4,453,079.15	\$0.00	0%			
TOTAL PAYMENTS TO HAULERS & SUBCON- TRACTORS	\$46,374,331.95	\$9,740,125.77	21%			
*The Goode Companies, Inc., a certified MBE.		\$4,453,079.15				
PRIME & SUB S/M/WBE UTILIZATION		\$14,193,204.92	34%			





State of Florida Department of State

I certify that the attached is a true and correct copy of the Application For Registration of the Fictitious Name THE GOODE COMPANIES OF FLORIDA, registered with the Department of State on December 3, 2018, as shown by the records of this office.

The Registration Number of this Fictitious Name is G18000127604.

Given under my hand and the Great Seal of Florida, at Tallahassee, the Capital, this the Fourth day of December, 2018

Secretary of State



WASTE MANAGEMENT INC. OF FLORIDA					Total		
Member #		1	2	3	4	5	
Qualifications and Experience	of Firm (Max Points 25)	25	25	24	25	25	124
Organizational Profile - Qualif Project Team	ications and Experience of (Max Points 20)	20	18	20	19	20	97
Approach to Scope of Work	(Max Points 25)	24	18	10	17	20	89
References	(Max Points 10)	10	10	10	10	10	50
Equipment (10)		10	7	10	7	10	44
Principal Office for Primary Pr Riviera Beach Plam Beach County Florida	roposer (Max Points 15) 15 10 5	10	10	10	10	10	50
SBE OR M/WBE Owned Meet or Exceeds 15% participation < 15% participation	(Max Points 15) 15 10 5	5	5	5	5	5	25
Fee/Price Schedule	(Max Points 20)	16	16	16	16	16	80
Total Written Points = 140		120	109	105	109	116	559.00

GOODE COMPANIES, INC.					Total	
Member #	1	2	3	4	5	
Qualifications and Experience of Firm (Max Points 25)	23	25	22	25	25	120
Organizational Profile - Qualifications and Experience of Project Team (Max Points 20)	18	20	20	17	20	95
Approach to Scope of Work (Max Points 25)	24	22	25	24	25	120
References (Max Points 10)	10	10	10	10	10	50
Equipment Max Points (10)	10	10	10	7	10	47
Principal Office for Primary Proposer (Max Points 15) Riviera Beach 15 Plam Beach County 10 Florida 5	10	10	10	10	10	50
SBE OR M/WBE Owned (Max Points 15) Meet or Exceeds 15 15% participation 10 < 15% participation 5	15	15	15	15	15	75
Fee/Price Schedule (Max Points 20)	20	20	20	20	20	100
Total Written Points = 140	130	132	132	128	135	657.00

SHORTLIST TOTALS

THE GOODE COMPANIES, INC. of FLORIDA 657.00

WASTE MANAGEMENT INC. of FLORIDA

559.00