RFQ #404-13 WRITTEN AND ORAL EVALUATION TABULATION SHEET

BB&T	Possible Points						Written Average	BB&T						Oral Average	Overall Average
Member		1	2	3	4	5		Member	1	2	3	4	5		
The proposed earnings rate on overnight cash balances.		20	20	20	20	20		Interacetion: Among themselves and With the selection committee							
Physical proximity of City offices and activities to banking locations.		10	10	10	10	10		Presentation: Relevance or Content and Overall presentation ability							
History of providing lending services within the City of Riviera Beach. Describe number of home loans, car loans and business loans within past ten years.		18	15	17	15	17		Ability to communicate: Understand ableand answered our questions.							
The experience and continuity of the bank officials identified as primary contact personnel.		6	6	5	4	6									
History of Community Reinvestment		8	8	8	8	8									
The completeness of the proposal to all required items on the standardized bid forms.		3	3	2	3	3									
Prior experience in providing banking services to governments including organizational structure available to service the City. Communication and interpersonal skills with the ability to be responsive on an ongoing basis.		8	7	11	7	8									
Responses from references		10	10	10	10	10									
Bank financial stability as provided by a bank rating service		5	5	5	5	5									
TOTAL WRITTEN		73	69	73	67	72	70.8	TOTAL ORAL	0	0	0	0	0		
POSSIBLE BONUS POINTS QUALIFIED BUSINESS PARTICIPATION		0	0	0	0	0									
POSSIBLE BONUS POINTS:															
TOTAL W/BONUS POINTS		88.0	84.0	88.0	82.0	87.0									
OVERALL TOTAL															

BankUnited	Possible Points						Written Average	BankUnited						Oral Average	Overall Average
Member		1	2	3	4	5		Member	1	2	3	4	5		
The proposed earnings rate on overnight cash balances. (30 points max)		1	1	1	1	1		Interacetion: Among themselves and With the selection committee							
Physical proximity of City offices and activities to banking locations. (10 points max)		1	1	1	1	1		Presentation: Relevance or Content and Overall presentation ability							
History of providing lending services within the City of Riviera Beach. Describe number of home loans, car loans and business loans within past ten years. (30 points max)		1	2	3	2	5		Ability to communicate: Understand ableand answered our questions.							
The experience and continuity of the bank officials identified as primary contact personnel.		2	6	5	4	6									
History of Community Reinvestment		5	5	5	5	5									
The completeness of the proposal to all required items on the standardized bid forms.		2	2	3	2	2									
Prior experience in providing banking services to governments including organizational structure available to service the City. Communication and interpersonal skills with the ability to be responsive on an ongoing basis.		12	9	9	10	12									
Responses from references		10	10	10	10	10									
Bank financial stability as provided by a bank rating service		1	1	1	1	1									
TOTAL WRITTEN		35.0	37.0	38.0	36.0	43.0	37.8	TOTAL ORAL	0	0	0	0	0	0	
POSSIBLE BONUS POINTS QUALIFIED BUSINESS PARTICIPATION		0	0	0	0	0									
POSSIBLE BONUS POINTS:															
TOTAL W/BONUS POINTS		35.0	37.0	38.0	36.0	43.0									
OVERALL TOTAL															

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TD Bank							Written Average	TD Bank						Oral Average	Overall Average
Member		1	2	3	4	5		Member	1	2	3	4	5		
The proposed earnings rate on overnight cash balances. (30 points max)		30	30	30	30	30		Interacetion: Among themselves and With the selection committee							
Physical proximity of City offices and activities to banking locations. (10 points max)		10	10	10	10	10		Presentation: Relevance or Content and Overall presentation ability							
History of providing lending services within the City of Riviera Beach. Describe number of home loans, car loans and business loans within past ten years. (30 points max)		28	26	28	28	27		Ability to communicate: Understand ableand answered our questions.							
The experience and continuity of the bank officials identified as primary contact personnel.		12	12	11	11	12									
History of Community Reinvestment		16	16	16	16	16									
The completeness of the proposal to all required items on the standardized bid forms.		4	4	4	4	4									
Prior experience in providing banking services to governments including organizational structure available to service the City. Communication and interpersonal skills with the ability to be responsive on an ongoing basis.		18	19	20	20	18									
Responses from references		10	10	10	10	10									
Bank financial stability as provided by a bank rating service		10	10	10	10	10									
TOTAL WRITTEN		138	137	139	139	137	138	TOTAL ORAL	0	0	0	0	0	0	
POSSIBLE BONUS POINTS QUALIFIED BUSINESS PARTICIPATION		0	0	0	0	AXSZ									
POSSIBLE BONUS POINTS:															
TOTAL W/BONUS POINTS		138.0	137.0	139.0	139.0	137.0									
OVERALL TOTAL															