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 Cage Code: #4CS13 TAX ID# 20-4375501 DUNS#: 623462087

14-Jun-16

QUOTE NUMBER:
061416-TT01

QUOTE FOR Riviera Beach
 Customer: John Doe
 Name Riviera Beach
 Phone/Fax: 703-234-2726
 Email: tomas.tomas@copperriverit.com
 Address:

QUOTE FROM:
 Name
 Email
 Office Phone: Office
 Fax: Fax
 Mobile: Mobile
 Project:
 Project Name here

Item Number	Description	Qty	List Price	Ext. List	Unit Price	Total Unit
Hardware / Software						
EX4300-48P	EX4300, 48-port 10/100/1000BaseT PoE-plus (includes 1 PSU JPSU-1100-AC-AFO that	37	\$10,395.00	\$384,615.00	\$7,796.25	\$288,461.25
EX4300-24P	EX4300, 24-port 10/100/1000BaseT PoE-plus (includes 1 PSU JPSU-715-AC-AFO that provides	2	\$5,995.00	\$11,990.00	\$4,496.25	\$8,992.50
JPSU-1100-AC-AFO	EX 4300 1,100W AC Power Supply; Front-to-Back Airflow (power cord needs to be ordered	37	\$1,495.00	\$55,315.00	\$1,121.25	\$41,486.25
JPSU-715-AC-AFO	EX 4300 715W AC Power Supply; Front-to-Back Airflow (power cord needs to be ordered	2	\$995.00	\$1,990.00	\$746.25	\$1,492.50
EX-UM-4X4SFP	EX4300 4-port 1GbE/10GbE SFP+ Uplink Module for EX4300-24T, EX4300-48T, EX4300-48T-	32	\$1,995.00	\$63,840.00	\$1,496.25	\$47,880.00
EX4300-48-EFL	Enhanced Feature License for 48-port skus of EX4300	29	\$1,395.00	\$40,455.00	\$1,046.25	\$30,341.25
EX-QSFP-40GE-DAC-50CM	QSFP+ to QSFP+ 40 Gigabit Ethernet Direct Attach Copper (twinax copper cable) 50cm	39	\$200.00	\$7,800.00	\$150.00	\$5,850.00
EX-SFP-10GE-LR	SFP+ 10GBase-LR 10 Gigabit Ethernet Optics, 1310nm for 10km transmission on SMF	29	\$4,000.00	\$116,000.00	\$3,000.00	\$87,000.00
CBL-EX-PWR-C13-US	AC Power Cable, US (13A/125V, 2.5meter)	39	\$50.00	\$1,950.00	\$37.50	\$1,462.50
QFX5100-48S-3AFO	QFX5100, 48 SFP+/SFP ports, 6 QSFP+ ports, dual SFP/RJ45 mgmt, redundant fans, 2 AC	2	\$30,000.00	\$60,000.00	\$22,500.00	\$45,000.00
QFX-QSFP-DAC-1M	QSFP+ to QSFP+ Ethernet Direct Attach Copper (twinax copper cable) 1m Passive	2	\$300.00	\$600.00	\$225.00	\$450.00
QFX-QSFP-DAC-3M	QSFP+ to QSFP+ Ethernet Direct Attach Copper (twinax copper cable) 3m Passive	2	\$400.00	\$800.00	\$300.00	\$600.00
JS-PLATFORM	JSA - Junos Space Network Management Platform 4 Cores; Perpetual; SUPPORT REQUIRED;	1	\$3,000.00	\$3,000.00	\$2,250.00	\$2,250.00
JS-SEC DIR-10	JSA - Junos Space Security Director 10 Devices; Perpetual; SUPPORT REQUIRED; NO	1	\$1,200.00	\$1,200.00	\$900.00	\$900.00
JS-NETDIR-10	JSA - Junos Space Network Director 10 Devices; Perpetual; SUPPORT REQUIRED; NO	3	\$500.00	\$1,500.00	\$375.00	\$1,125.00
			\$0.00	\$0.00	\$0.00	\$0.00
Hardware / Software Subtotals:			\$ 751,055.00			\$ 563,291.25

Support / Maintenance						
SVS-COR-EX4300SITE	Juniper Care 5YR Prepaid Core NETWORK LICENSE for EX4300 (requires 100 percent	39	\$480.00	\$18,720.00	\$480.00	\$18,720.00
SVC-ND-QFX5100S4	Juniper Care Next Day Support for QFX5100-48S	2	\$1,268.00	\$2,536.00	\$1,268.00	\$2,536.00
			\$0.00	\$0.00	\$0.00	\$0.00
Support / Maintenance Subtotals:			\$21,256.00			\$21,256.00
			Discount for Trade-In Equipment			\$0.00
			Copper River Shipping and Insurance			TBD
			Lab Expenses, Packaging, Misc.			\$0.00
			Total Product and Maintenance			\$584,547.25

Copper River Professional Services						Monthly Price
	Phase 1: Pre-Qualification					\$0.00
	Phase 2: Discovery , Design & Planning					\$0.00
	Phase 3: Implementation					\$0.00
	Phase 4: Functional Testing/Validation					\$0.00
	Phase 5: Knowledge Transfer					\$0.00
	Phase 6: Training					\$0.00
	Phase 7: Post-Implementation Support					\$0.00
	Travel Expenses					\$0.00
<i>CR Engineering Statement of Work will have authority over this quote.</i>						
Total Copper River Professional Services						\$0.00
						\$0.00
						\$0.00

Customer Order Approval:

Signature _____

Name Printed and Title _____

Date _____

PRICING SUMMARY	
Product:	\$584,547.25
Copper River Pro Services:	\$0.00
Copper River Managed Services:	\$0.00
Subtotal:	\$584,547.25
Sales Tax:	TBD
TOTAL INVOICE	\$584,547.25

Terms:
 Pricing is valid for 10 days. There is a 20% restocking fee on order cancellations.
 Customer is responsible for all applicable sales tax, freight and insurance charges.
 Vendor maintenance must be paid in full prior to activation of maintenance coverage period.
 Copper River reserves the right to extend credit terms upon receipt of signed credit application.
 Copper River reserves the right to add a service charge of 1-1/2% per month on any past due balance.
 Copper River Professional Services and Managed Services Statement of Work will have pricing and service descriptions authority over this quote.
 Copper River extends and assigns to Customer all manufacturer warranties associated with the products quoted above.
 Except for those manufacturer warranties,
 COPPER RIVER HEREBY DISCLAIMS ALL WARRANTIES EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO THE WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

PAYMENT TERMS	
Due Upon Award:	#REF!
Upon Delivery:	\$0.00
NET 30:	#REF!

Payment Schedule:	
Due Upon Award	
25% Professional Services	#REF!
50% Managed Services	\$0.00
0% Hardware	\$0.00
Due Upon HW Delivery, Net 30	
25% Professional Services	#REF!
Managed Services - Final	\$0.00
Hardware - Final	\$584,547.25
Professional Services Phase 1	#REF!
Professional Services Phase 2	#REF!
Professional Services Final	#REF!