



# CITY OF RIVIERA BEACH

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DIRECTOR OF PURCHASING

10 February 2016

Re: Market Research – Water Tank Inspection and Cleaning

Please be advised that the Purchasing Division reviewed the request by the Utility District for a contract to inspect and clean sediment from eight tanks. The previous inspection for the same tanks had been completed by Underwater Solutions, Inc.

Upon initial review of firms licensed and qualified to perform this type of highly specialized work, it was noted that Underwater Solutions Inc. had a contract with various water treatment plant facilities in Florida as they are a highly specialized firm and are a single source for this region for this type of specialized work. There are numerous certifications and safety precautions that are required to perform as well as certified engineering report for final work completed which is required by regulatory authorities.

To ensure best pricing, the Orlando Utility District was fact checked for last pricing paid for similar work. Orlando Utility District agreed to allow Riviera Beach Utility District access to the contract pricing. The pricing provided is for a much larger utility which benefits the City/Utility District in cost savings.

Due to the specialized market place for this type of commodity, it is the recommendation to access the Orlando Utility District pricing which Underwater Solutions Inc. has agreed.

Should you have any questions, please do not hesitate to contact me.

Respectfully,

Dean Mealy, II

City Purchasing Manager