



RFP Response Sheet for:

**Water Tanks Inspection & Cleaning Services**

**Due Date: 11/7/13**  
 Due Time: 2:00 pm  
**Opening Date : 11/7/13**  
 Opening Time : 2:30 PM  
 Buyer: Rob McCarty

RFP14 3615 OQ

DECLARATIONS & SIGNATURES	ENTITY CRIMES	DISPUTES DISCLOSURE	EXCEPTIONS	ADDENDA (1)	NOTICE OF MEQ	BID BOND	P&P Bond Form	DATE RECEIVED
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**Suppliers**

US Underwater Services	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	NA	NA	No Bid
Environmental Remediation Services, Inc.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	NA	NA	No Bid
Tank Engineering and Management Consultants, Inc	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	NA	NA	No Bid
Crom Engineering & Construction Services	Yes	Yes	Yes	No	Yes	Yes	NA	NA	On Time
Dive-Tech International	No	No	No	No	No	No	NA	NA	On Time
Viking Diving Services Inc.	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	NA	NA	No Bid
Underwater Solutions	Yes	Yes*	Yes	No	Yes	Yes	NA	NA	On Time
Pittsburg Tank & Tower Maintenance	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	NA	NA	No Bid

Witness: \_\_\_\_\_

Date: \_\_\_\_\_

Witness: \_\_\_\_\_

Date: \_\_\_\_\_

**Project**  
**Specification Name Water Tanks Inspection and Cleaning Services**  
**RFP14 3615 OQ**

**Bid Tabulation**

	Bidder Name	Crom Engineering & Construction Services		Under Water Solutions		Dive Tech	
			Qualifiers		Qualifiers		
1	BASE BID PRICE	\$ 233,920.00		\$ 110,510.00		NON RESPONSIVE	
	<b>Base Bid Price Breakdown</b>						
	SEC 525,000 gallon potable water storage tank	\$ 7,195.00	Mob/Demob price for both tanks included on this lines cost	\$ 4,210.00			
	SEC 147,530 gallon underground clearwell	\$ 6,275.00	Based on 1 Mob and Demob for 2 SEC Tanks	\$ 4,210.00			
	<b>SEC Subtotal Cost</b>	<b>\$ 13,470.00</b>		<b>\$ 8,420.00</b>			
	IRP 160,000 gallon Condensate Storage Tank	\$ 7,945.00	Mob/Demob price for 5 IRP Tanks included on this lines cost	\$ 4,210.00			
	IRP 160,000 gallon South DI Storage Tank	\$ 7,225.00	Based on 1 Mob and Demob for 5 IRP Tanks	\$ 4,210.00			
	IRP 280,000 gallon Potable Water Storage Tank	\$ 7,225.00	Based on 1 Mob and Demob for 5 IRP Tanks	\$ 4,210.00			
	IRP 280,000 gallon Raw Water Storage Tank	\$ 7,225.00	Based on 1 Mob and Demob for 5 IRP Tanks	\$ 4,210.00			
	IRP 400,000 gallon North DI Storage Tank	\$ 7,225.00	Based on 1 Mob and Demob for 5 IRP Tanks	\$ 4,210.00			
	<b>IRP Subtotal Cost</b>	<b>\$ 36,845.00</b>		<b>\$ 21,050.00</b>			
	WPRO Pine Hills, 2 Million Gallon Concrete Water Storage Tank, Tank #1	\$ 9,380.00	Mob/Demob price for Both Pine Hills Tanks included on this lines cost	\$ 4,210.00			
	WPRO Pine Hills, 2 Million Gallon Concrete Water Storage Tank, Tank #2	\$ 8,660.00	Based on 1 Mob and Demob for both Pine Hills Tanks	\$ 4,210.00			
	WPRO Sky Lake, 3 Million Gallon Concrete Water Storage Tank	\$ 8,885.00		\$ 4,210.00			

WPRO Southwest, 3 Million Gallon Concrete Water Storage Tank, Tank #1	\$ 13,460.00	Mob/Demob price for SW Tanks included on this lines cost	\$ 4,210.00			
WPRO Southwest, 3 Million Gallon Concrete Water Storage Tank, Tank #2	\$ 12,740.00	Based on 1 Mob and Demob for both SW Tanks	\$ 4,210.00			
WPRO Conway, 3.5 Million Gallon Concrete Water Storage Tank, Tank #1	\$ 16,060.00	Mob/Demob price for Conway Tanks included on this lines cost	\$ 4,210.00			
WPRO Conway, 2.0 Million Gallon Concrete Water Storage Tank, Tank #2	\$ 10,590.00	Based on 1 Mob and Demob for both Conway Tanks	\$ 4,210.00			
WPRO Navy, 2 Million Gallon Concrete Water Storage Tank	\$ 13,140.00		\$ 4,210.00			
WPRO Lake Highland, 5 Million Gallon Concrete Water Storage Tank	\$ 14,220.00		\$ 4,210.00			
WPRO Kirkman, 2 Million Gallon Concrete Water Storage Tank	\$ 15,370.00		\$ 4,210.00			
WPRO Southeast, 1 Million Gallon Concrete Water Storage Tank	\$ 7,000.00		\$ 4,210.00			
WPRO Hiawasse, .5 Million Gallon Elevated Steel Water Storage Tank	\$ 8,150.00		\$ 4,210.00			
WPRO Metro West, .3 Million Gallon Elevated Steel Water Storage Tank	\$ 8,150.00		\$ 4,210.00			
WPRO Dr. Phillips, .75 Million Gallon Elevated Steel Water Storage Tank	\$ 8,150.00		\$ 4,210.00			
<b>WPRO Subtotal Cost</b>	<b>\$ 153,955.00</b>		<b>\$ 58,940.00</b>			
Chilled Water Lockheed Martin Tank	\$ 29,650.00		\$ 22,100.00			
<b>Price Breakdown Sub-Total</b>	<b>\$ 233,920.00</b>		<b>\$ 110,510.00</b>	<b>\$ -</b>		<b>\$ -</b>
<b>BID ADJUSTMENTS (Vendor &amp; Owner Costs)</b>						
<b>Vendor Cost Adjustments</b>						
Adder to comply with OUC Insurance Rquirements			\$ 2,875.00			
<b>Vendor Cost Sub-Total</b>	<b>\$0</b>		<b>\$2,875</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Owner Cost Adjustments</b>						
<b>Owner Cost Sub-Total</b>	<b>\$ -</b>		<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
<b>BID ADJUSTMENT SUBTOTAL</b>	<b>\$0</b>		<b>\$2,875</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>TOTAL EVALUATED COST</b>	<b>\$233,920</b>		<b>\$113,385</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
Evaluated Cost Difference vs Base	\$120,535		\$0			

Percentage Difference vs. Base	106.3%		0.0%			
<b>CONTRACT PRICE DETERMINATION</b>						
<b>Base Bid + Vendor Cost Adjustments</b>	<b>\$233,920</b>		<b>\$113,385</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Accepted Value Added Options/Cost Saving Suggestions/Scope Alternatives</b>						
All 22 Tanks 1 Mob/Demob Jan-April 2014	\$ -		\$ (13,270.00)			
<b>Value Added Options Sub-Total</b>	\$ -		\$ (13,270.00)	\$ -	\$ -	\$ -
<b>AWARDED CONTRACT PRICE</b>	<b>\$233,920</b>		<b>\$100,115</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>EVALUATION RANKING</b>	<b>3.56</b>		<b>4.45</b>		<b>NON RESPONSIVE</b>	

**GENERAL INFORMATION**

RFP was submitted to 8 prequalified firms on 10/29/13

Addendum 1 was issued to all Identified prequalified prospective bidders on 11/1/13

Proposals were received and opened and initially accepted from 2 of 8 prospective bidders on 11/7/13

1 Proposal was deemed Non Responsive as they did not submit a proposal in a compliant format or contents and is rejected from the evaluations.

Evaluation Meeting was held 11/12/13

**Recommendation:** Based on the Evaluation Committees assessment Underwater Solutions, Inc. is considered to have the lowest most responsive and responsible proposal. Therefore the Evaluation Committees is recommending and requesting the Commissions approval to award a contract to Underwater Solutions, Inc. for the work under RFP14 3615-OQ.

**Notice of Intent to Award Letter Issued on November 21, 2013**

**OUC Committee Members:** Aaron Fagen, Chuck Digerlando, Alan Planeta

**OUC SCM Buyer/Facilitator:** Rob McCarty

RFP14 3615 OQ Commercial Compliance - Responsiv	Crom Eng	Underwater Solutions		
<b>Compliance</b>				
Commercaill Exceptions Noted	No	No		
Commercaill Clarifications Noted	Yes	Yes		
Addendum No. 1 Acknowledged	Yes	Yes		
Declarations of Signatures Page	Yes	Yes		
Disputes Disclosure	Yes	Yes		
Has Disputes Noted	No	Yes		
Notarized and Signed Public Entity Crimes	Yes	Yes		
Public Entity Crimes Noted	No	No		
Currently involved in any unsettled litigation	None Noted	Yes		
Notice of Negotiation Procedure	Yes	Yes		
Financial Stability/ Risk Assesment by D&B Report	Acceptable	Acceptable		
Demonstrates meets with Insurance Requirements	Yes	Yes		
Demonstates to be properly licensed in State of Florida	Yes	Yes		
W-9 Form	Yes	Yes		
WMBE Firm	No	No		
WMBE Utilization Program	No	No		
Meets the required Delivery Schedule to perform SEC Work within 1st quarter 2014 or sooner.	Yes	Yes		
Meets the required Delivery Schedule to perform WPro Work by end of April 2014 or sooner.	Yes	Yes		
Meets the required Delivery Schedule to perform Chilled Water Work within 1st quarter 2014 or sooner.	Yes	Yes		
Does Firm offer any Discount Payment Terms?	No	No		
Is Price Firm for the Duration of the Contract?	Yes	Yes		
Provided Man Power Loading Plan	Yes	???		
Provided Estimated Times for each Tanks services to be completed within?	Yes	???		
<b>Sub Contractors</b>				
Dive Inspections	USI, Inc. 69%	None		
Steel Tank Inspection	Team Consultants, Inc. 8%	None		
<b>Specific Qualifications</b>				
Safety Record 2012 - 2010	0.82 - 0.79 - 0.77	0.90 - 0.90 - 0.95		
Quality Programs				
Reference 1	City of West Palm Beach	Orange County Utilities		

	Reference 2	Pasco County	City of Naples		
	Reference 3	City of Boynton Beach	Central Florida Research		
	Number of Years In Business Performing Specified Work	59 Years	23 Years		
	Does Firm have program to ensure all Fed, State, and Local regs are followed in the handling, storage and disposal of hazardous material?	Yes	Yes		
	Does Firm have a Drug Free Work Place Policy?	Yes	Yes		
	Financial Status				

**COMMERCIAL EVALUATION SUMMARY COMMENTS**

**Crom Engineering**

**Clarifications:**

Pricing Assumes one Mob/Demob per Plant. Each addition mob/demob is a cost adder of \$720.00

**Underwater Solutions**

Did not line out the appropriate paragraph in the Public Entity Crimes form. [Corrected as a result of Clarifications.](#)

Has Disputes and open Litigation but based on explanation this is not considered to pose any level of risk or concern for this bidder.

GL Insurance only has \$1M per occurrence. RFP ins terms requires \$2M No umbrella coverage noted to cover gap. [Can Meet with upcharge of \\$2,875.00](#)

Did not provide additional call out Mob/Demob cost as requested. [Per Clarification Response will be \\$4,420.00 per subsequent Mob/Demob per](#)

Did not provide price breakdown for Inspections and Cleanings as requested. [To be resolved via final Negotiations.](#)

States Manpower Loading and Estimates times per tanks is enclosed but could not locate information in proposal. [Resolved via Clarifications as Crew of \(4\) Divers/Tenders per Tank.](#)

RFP14 3615 OQ Technical Compliance - Responsiveness		Specified	Crom Eng	Underwater Solutions		
<b>Compliance</b>						
Technical Exceptions Noted			No	No		
Technical Clarifications Noted			No	Yes		
Does firm have required API or Other acceptable certified inspectors			Yes	Yes		
Does Firm have required Florida Profession Engineer			Yes	Yes		
Does firm have Certified Divers?			Yes	Yes		
Does Firm use Robots for any part of the Inspections?		Not Specified	No	No		
Does Firm video the inspections or photograph only?			Either can be provided	Photos Only and Video Available upon request		

**TECHNICAL EVALUATION SUMMARY COMMENTS**

**Crom Engineering**

**Under Water Solutions**

**Clarifications:**

All sites must be maintained to allow a truck and trailer to be mobilized within 25' of the tank, allow access around the circumference and have good sound ladder access to the to the rooftop.

All Entry Hatches must be functional allowing internal access to each tank and personnel must be available to mobilize site locations.

At time of service the water level within the structure must be within 10' of overflow.

It is the responsibility of the customer to provide Underwater Solutions with a location for discharge for cleaning projects.