




CITY OF RIVIERA BEACH

P.O. DRAWER 10682
(561) 845-4180

RIVIERA BEACH, FLORIDA 33419
FAX (561) 842-5105

DIRECTOR OF PURCHASING

TO: Robert Coppin, Acting Chief of Police
Michael Madden, Assistant Chief of Police

FROM: Dean Mealy, II 
City Purchasing Manager

DATE: 7 December 2015

SUBJECT: Market Research – Boat Motors

Please include this memo as backup to the City Council Agenda Item for boat replacement engines for the December 16, 2015 meeting.

The Purchasing Division has conducted Market Research for price and best contract acquisition methodology for boat replacement engines for the Police Department.

Recommendation

- The City solicited three (3) quotes from local boat engine distributors and recommends award to Boathouse Marine Superstore in the amount of \$45,165.22.
 - The other bids quoted were \$47,988 and \$47,535 for the identical engines.

Pricing

•



ARG MARINE, INC.

3582 Dr. Martin Luther King Jr. Blvd.
Riviera Beach, FL 33404
Sales: (887) 840-1614
Parts: (887) 840-1234
www.argmarine.com

Fax: (887) 889-5168
Fax: (887) 840-6666

**MARINE
PURCHASE AGREEMENT**

QUOTE SUBJECT TO THE TERMS AND CONDITIONS STATED ON BOTH SIDES OF THIS AGREEMENT.
CALLER AGREES TO SELL AND THE BUYER AGREES TO BUY THE FOLLOWING DESCRIBED PROPERTY.

TO: **RIVIERA BEACH P.D.** CITY: _____ DATE: **7/23/15**

SALESPERSON	BUYER NAME	DEALER REFERENCE																																																				
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<p>TRADE-IN DUE TO BE PAID BY <input type="checkbox"/> DEALER <input type="checkbox"/> CUSTOMER</p> <p>TITLE TO THE ABOVE DESCRIBED EQUIPMENT SHALL BE TRANSFERRED TO BUYER WHEN BUYER HAS MADE PAYMENT IN FULL FOR THE EQUIPMENT.</p> <p>THE PARTIES TO THIS AGREEMENT ARE AWARE THAT THE TRADE-IN ALLOWANCE OR THE PURCHASE PRICE SHOWN ABOVE MAY REQUIRE ADJUSTMENTS PURSUANT TO THE PROVISIONS OF PARAGRAPHS 5, 6, 7, AND 11 OF THE TERMS AND CONDITIONS ON THE REVERSE SIDE OF THIS DOCUMENT.</p> <p>Buyer certifies that before has read the Terms and Conditions on the back of this document and agrees that they shall be incorporated as part of this Agreement. Buyer certifies the following: (1) the date is of legal age to enter into this Agreement; (2) the above described equipment and insurance (if applicable) have been purchased voluntarily; (3) the trade-in is free from all liens and encumbrances other than those listed herein; (4) Buyer agrees that the provisions in this Agreement (including the Terms and Conditions on the reverse side hereof) are acceptable, if any provision is held to be invalid, it shall not affect the other provisions, which shall be given full force and effect.</p> <p>I, OR WE, HEREBY ACKNOWLEDGE RECEIPT OF A COPY OF THIS ORDER AND THAT I, OR WE HAVE READ THE BACK OF THIS AGREEMENT.</p> <p>I, OR WE, ALSO AGREE THAT THE BALANCE WILL BE PAID BY <input type="checkbox"/> CASH, <input type="checkbox"/> BANK DRAFT, <input type="checkbox"/> CERTIFIED CHECK OR BY THE EXECUTION OF A RETAIL INSTALLMENT CONTRACT, OR A SECURITY AGREEMENT AND ITS ACCEPTANCE BY A FINANCING AGENT.</p> <p>BUYER: _____ BY: ARG DEALER</p> <p>BY: _____</p>																																																						

**FLY BY WIRE
MOTORS**

[Signature]
ARG
DEALER

Approved. Subject to availability of financing by bank or finance company.



Bill Clark Marine Service, Inc.
 2116 Avenue B
 Riviera Beach, FL 33404
 561-842-4995
 561-881-6411
 bclark6675@aol.com

Bill To: RIVERA POLICE DEPARTMENT
 800 W. BLUE HERON BLVD
 RIVERA BEACH FL 33404
 Taxed, Balance 0.00

Date Promised
 Est Hours
 Quoted Amt
 Tech
 Bill Code CP

Unit Information

Estimate	Salesman	Customer	Tax Number	Date	Charge	PO Number
01-EST167	Bryan	5818454123		7/1/2015		

SKU	Description	Qty	Retail	Ext Retail	Memo	
MISC	MISC PARTS	1	21865.00	21865.00	F300XCA 25" DEC	
MISC	MISC PARTS	1	22370.00	22370.00	LF300XCA 25" DEC	
MISC	MISC PARTS	1	6800.00	6800.00	RIG KIT WITH PROPS S/S, HARNESS, GAUGES, KEY SWITCH	
MISC	MISC PARTS	1	3000.00	3000.00	LABOR RIGGING	
MISC	MISC PARTS	1	3500.00	3500.00	STEERING WITH TIE BAR, 2 CYLINDERS	
MISC	MISC PARTS	-1	10000.00	-10000.00	TRADE IN 2006 F250 25"	
					Subtotal Parts	47535.00
					Subtotal Labor	0.00
					Subtotal Other	0.00
					Pre-Tax Total	47535.00

The following signature confirms that I agree to all services and parts provided at this service center.

x _____

Sale Total	47535.00
Shop Supplies	0.00
Tax	0.00
Subtotal	47535.00
Deposits	0.00
Amount Due	47535.00

BOATHOUSE MARINE SUPERSTORE

CUSTOMER: 100240 RIVIERA BEACH POLICE

Work Estimate No.: E-100326

ADDRESS: 600 W BLUE HERON BLVD
RIVIERA BEACH, FL 33404

HOME PHONE: 8454125
WORK PHONE: 541-4525 RALPH

RECEIVED: 11/17/2015
PROMISED:

SALESMAN: ZAR
TECHNICIAN: SHP
TERMS: CASH/CHECK

VESSEL	MARINE 1 POLICE BOAT	ENGINE #1	ENGINE #2	TRAILER
MAKE:	CONTENDER	MAKE: YAMAHA	MAKE: YAMAHA	MAKE:
MODEL:	31 CC	MODEL: F250TXR	MODEL: F250TXR	VIN:
YEAR:	2007	YEAR: 2006	YEAR: 2006	TIRES:
COLOR:	WHITE	HP: 250	HP: 250	TAG:
STATE R#:	FL 9224 NJ	PROP: 15X21SS	PROP: 15X21 LSS	
H. SER#:	JDIM1316K07	SERIAL: 6P2X1013366	SERIAL: 6P2X1006043	
		DRIVE#:	DRIVE#:	

ENG. NOTES:
LOCATION: TANKS: 0 SIZE: 0.00
KEY #: 830 847 BATTERIES: 0

PROBLEMS

CODE	DESCRIPTION
	REPOWER WITH F300 & LF300 ELECTRONIC CONTROL YAMAHA OUTBOARDS.

PARTS

QTY.	PART#	ID.	DESCRIPTION	BIN #	PRICE	EXTENDED	
1.00	F300XCA	YAM	4.2L RH OUTBOARD 25"		19,678.50	19,678.50	
1.00	LF300XCA	YAM	4.2L LH OUTBOARD 25"		20,133.00	20,133.00	
1.00	CL-2MA	YAM	TWIN ENGINE CL+ CONTROL		1,561.50	1,561.50	T
2.00	6X6-8258A-20-00	YAM	MAIN HARNESS 26FT		249.17	498.34	
1.00	6X6-W0035-50-00	YAM	START SW KIT,TWYN ENG,MAIN STA		413.10	413.10	T
2.00	6Y8-82521-21-00	YAM	PIGTAIL BUS WIRE 3FT	27G	45.99	91.98	
1.00	6Y8-82553-01-00	YAM	MAIN BUS HARNESS 1FT		42.44	42.44	T
1.00	6X6-0E83R-31-00	YAM	ROUND COMMAND LINK 3GUA KIT		950.00	950.00	T
1.00	6CE-45970-10-00	YAM	SWS2 W/SDS (15-1/4 X19 -T)		621.00	621.00	T
1.00	6CF-45970-10-00	YAM	SWS2 W/SDS (15-1/4 X19 -TL)		621.00	621.00	
1.00	HK6400A-3	LNS	SEASTAR KIT HYDRAULIC STEERING		799.99	799.99	
1.00	HC5345	DON	HYDRAULIC CYLINDER HC5345	S2B	479.99	479.99	
1.00	HO5126	LNS	SS HOSE 2 X 26' KIT		166.38	166.38	
1.00	HO6002	DON	UNIV TIE BAR TWIN CYLINDER HO6002		382.49	382.49	
1.00	HF6005	LNS	FITTING ORB TEE HOR SS EA.		27.99	27.99	
1.00	SHOP	N/A	SUPPLIES		200.00	200.00	
-2.00	TRADE	YAM	ENGINE TRADE IN VALUE		2,000.00	-4,000.00	
12.00	2RGT	JMS	2" RIGGING TUBING PER FOOT		4.76	57.12	T
2.00	MAR-GRMMT-LG-4S	YAM	GROMMET	23F	20.20	40.40	T

LABOR

QTY.	CODE	DESCRIPTION	RATE	EXTENDED
1.00		REMOVE AND REPLACE MECHANICAL DUAL F250 HP OUTBOARDS. INSTALL AND RIGG NEW F300 ELECTRONIC CONTROLS YAMAHA OUTBOARDS. INSTALL NEW HYDRULIC STEERING SEA TRIAL VESSEL	2,400.00	2,400.00

I HEREBY AUTHORIZE REPAIR WORK TO BE DONE AS DESCRIBED ABOVE WITH NECESSARY PARTS, TO BE LISTED AT YOUR REGULAR PRICES. I AGREE TO PAY CASH ON DELIVERY OF VESSEL OR ON SATISFACTORY TERMS TO YOU, AND UNTIL PAID IN FULL IT SHALL CONSTITUTE A LIEN ON THIS VESSEL. I FURTHER AGREE THAT YOU WILL NOT BE HELD RESPONSIBLE FOR VESSEL OR ARTICLES LEFT IN VESSEL IN CASE OF FIRE, THEFT, ACCIDENTS OR OTHER CAUSES BEYOND YOUR CONTROL. MY VESSEL MAY BE OPERATED BY YOUR EMPLOYESS FOR TESTS AT MY OWN RISK.

AUTHORIZED SIGNATURE : _____

PARTS:	42,765.22
SALES CODE:	0.00
LABOR:	2,400.00
OUTSIDE LABOR:	0.00
FUEL, OIL & GREASE:	0.00
SUB-TOTAL:	45,165.22
SALES TAX:	0.00
TOTAL:	45,165.22

The City solicited quotes in accordance to code and has selected best pricing as the option to award. Purchasing concurs with the recommendation to award.