



"The Best Waterfront City in Which to Live, Work And Play."

CITY OF RIVIERA BEACH

TO: HON. MAYOR, CHAIRPERSON, AND CITY COUNCIL

FROM: JONATHAN EVANS, CITY MANAGER, MPA, MBA, ICMA-CM

SUBJECT: UPCOMING REQUEST FOR PROPOSAL FOR SOLID WASTE SERVICES

DATE: JANUARY 20, 2020

CC: GENERAL PUBLIC

Background:

The premise of this memorandum is to advise of the City's upcoming solicitation for Solid Waste Services. The solicitation will request proposals to supply all labor, equipment, materials, transportation, fuel, and supervision necessary to provide collection and disposal services for solid waste, bulk trash, and recyclables. The successful proposal will be required to supply the City with an adequate number of containers, which include compactors, roll-offs, dumpsters, and 96 gallon branded totes at various locations around the City.

In preparation for this solicitation, a series of meetings occurred in the late Fall with Council and the community to obtain their input concerning the quality of solid waste services along with other services. Overall positive feedback and the desire for continuing the outside contracting of these services were obtained from public input.

The current contract term is five years with one additional five-year renewal option. All contract renewals have been exhausted and the City's contract with Waste Management will expire in September 2021. It is anticipated the solicitation will be published by no later than February 1, 2021.

Fiscal Impact:

Under the solid waste contractor, the City invoices for residential services. The annual revenue for residential services is approximately \$7,800,000. The Contractor is also awarded exclusive rights to Commercial hauling and roll-off container activities. Based on the Waste Management reports, this amounts to approximately \$20,000,000 in additional revenues to the selected contractor. Over a 10-year contract term, considering a 3% escalator, this a \$90,000,000 contract. If consideration is given to the commercial and roll-off component of the agreement, the 10-year contract value of the contractor is approximately \$300,000,000.

Citywide Goal:

The Citywide Goal is to Achieve a Prosperous, Resilient, and Sustainable Economy.