

Rafiki Tiki



190 E 13th St. Riviera Beach, FL 33404 | 561-812-2240

August 8, 2019

As you know, we have been doing exceptionally well at our restaurant, Rafiki Tiki. We have met all the requirements put in place with our current lease, and our numbers show that we are increasing sales year over year. We enjoy our current location and enjoy serving the local community to the best of our ability. With that in mind, we would like to help the community better by responding to one of their almost daily requests, which is providing indoor seating and better views. Unfortunately, the current set-up of our restaurant is very dependent on the weather.

We want to express our official interest in expanding our Restaurant and Kitchen to the indoor portion and rooftop currently available for lease. We would extend the kitchen to be able to handle larger volumes as well as using that same kitchen to serve food to the rooftop portion of the restaurant. Utilizing the same kitchen to service the rooftop portion of the restaurant translates to incredible savings in tenant improvements on both of our ends.

The rooftop concept would potentially feature a more VIP experience at Rafiki Tiki for our guests. It would offer the potential to have Chef Tasting Menus and more refined cocktails while our guests would enjoy the fabulous view offered from our Marina. Similar concepts are in place and do very well.

By expanding our kitchen, we will also be able to serve better your catering/event clientele wanting to book banquets in our beautiful marina event center. Our current kitchen size makes it hard to be able to bid on larger events due to the lack of space for preparation and menu execution. We have the opportunity to expand our partnership and finally offer both marina guests and large corporations a one-stop-shop for all of their event needs.

Please let me know if you need any more information on our end to expedite the approval process.

Best Regards,

Demetri Salloum

Owner
Rafiki Tiki