

April 4, 2019

City of Riviera Beach

Re: Interim City Manager

To Whom It May Concern;

Attached please find my resume for the above position. I have 18 plus years of experience as an elected official. I have served as a Florida State Representative, Commissioner for the Port Authority and most recently Palm Beach County Commissioner. Each of my positions have given me the unique experience of representing the people of the city of Riviera Beach.

My tenure as County Commissioner ended November 22, 2016. While serving in these capacities my reach has been nationwide with my involvement in national, state and local organizations. I have also owned and operated my own multi- line insurance agency.

My former positions have all come with a degree of accountability. I am familiar with local government processes and operational systems. I have been responsible for budget and financial accountability not only in my elected positions but also in my private business operations. As a legislator I have been involved with budgets in excess of \$80 Billion, as a County Commissioner \$7 Billion.

Based upon the required qualifications for the position I do feel that my background and experience would contribute much to the position. Upon review of my resume please contact me at 561-346-2814 if you require additional information.

Sincerely,

Priscilla Taylor

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Twenty plus years of business experience in increasingly responsible positions. A solid understanding of a diverse range of business management applications, including market analysis, sales and marketing, team-building, organizational leadership and critical thinking. I owned and operated an insurance agency for much of my business career. I have also served as a legislator and policy maker for the past 18 years. As a policymaker I contribute much of my success to my ability to work across party lines and to develop relationships in order to get things done. I have served in local and state government as an elected official. Key strengths and achievements are attributable to being a visionary who is goal oriented with a desire to see change. Highly organized and detailed oriented with excellent communication skills. Diligent problem solver with proven ability to implement strategies that support achievement of business objectives.

Professional Experience

Priscilla Taylor Consulting Inc

President/CEO

2017-present

I started company after leaving my position at the County. I consult with companies regarding government issues that they are affected by.

Palm Beach County

2009-2016

Commissioner

Appointed by the Governor to the elected position of Commissioner due to the resignation of sitting Commissioner. After appointment I ran a successful campaign to hold seat. This seat sets policy, establishes a budget and sets the overall direction for Palm Beach County.

Florida House of Representatives State Legislator

2004-2009

Elected to the House by an overwhelming majority of the vote. I served as minority whip and ranking member on the Business Regulations and Insurance Committee. While serving in the House of Representatives I served on various committees. During my tenure in the legislature I supported bills which would have been of direct benefit to the Port Industry. I was successful due to my ability to work across party lines in the legislature. During my tenure in the legislature I was able to bring dollars back to the community which had direct benefit to the economic sustainability of the area.

***P. Taylor Insurance Associates, West Palm Beach, Fla.
Owner/Manager***

2000-2017

Originated and developed the company into a successful multi-line insurance agency. I started with zero customers and in eight months built the customer base to over 500 by developing a strong rapport with potential customers, finding their particular needs and matching their needs with specific products. I merged this agency with Nationwide Insurance in 2003. I dissolved involvement with Nationwide in 2006.

***Port of Palm Beach
Commissioner***

1999-2004

The Port of Palm Beach is a Special Taxing District established by the Florida Legislature in 1915. The Port's governing body is a five member board of commissioners elected by the residents of the District. Responsibilities include setting policies that will move the Port forward and enhance its overall mission.

***University of Phoenix, Phoenix, Arizona
Instructor***

2002-2003

Online Instructor for the University. I taught Management and Organizational Behavior in the Undergraduate and Masters program for the University. This was a part time position. All of the instruction and facilitation was done via the computer.

***Allstate Insurance Company, West Palm Beach, FL
Exclusive Agent***

1979-2000

Owned operated and managed a multi-line insurance agency. Recruited, hired and managed staff. Developed in-house training programs for staff. Ensured conformity to EEO policies. Set budgets and developed business plan. Developed strategies to meet long and short range goals. Maintained a book of business of over two thousand accounts. As an Allstate representative I achieved many award levels, including Life Millionaire, Conference of Champions and Honor Ring. When initially hired I worked as a Casualty Continuing Adjuster. As a Casualty Adjuster I handled complex bodily injury claims. I negotiated and settled claims with either the customer or their attorney.

Education

Masters of Business Administration (MBA)

Palm Beach Atlantic University West Palm Beach, Fla.

Bachelor of Arts

Barry University Miami, Fla.

Licenses

220 Property and Casualty Insurance License

218 and 215 Life and Health License

Series 6/Variable Annuity

Notary Public, State of Florida

REFERENCES PROVIDED UPON REQUEST

<http://pbcgov.com/countycommissioners/district7/biography.htm>