



Website: [www.hercrentals.com](http://www.hercrentals.com)

Phone: 888-658-1718

Date: 3/20/2019

**PROJECT PROFILE - Back Up Generator**

Project Lead: John Brandt  
 Role: Pros Solutions Sales  
 E-mail: john.brandt@hercrentals.com  
 Office #: 786 510 5932  
 Cell #: 786 510 5932

Branch #: 9358  
 Branch Name: HERC SOUTH MIAMI PUMP & POWER  
 Address: 19380 SW 106th Ave  
Cutler Bay FL 33157  
 Phone#: 305-278-3960

**Customer Information**

Name: City of Riviera Beach  
 Contact: Jan Bockmuelen  
 Address: \_\_\_\_\_  
 City, State: \_\_\_\_\_  
 Phone: 5614805871  
 E-mail: jbockmeulen@rivierabch.com

**Job Site Information**

Site Name: City of Riviera Beach  
 Contact: Jan Bockmeulen  
 Address: \_\_\_\_\_  
 City, State: \_\_\_\_\_  
 Phone: \_\_\_\_\_  
 E-mail: \_\_\_\_\_  
 Ship Location: TBD

Dear Jan Bockmuelen,

Thank you for considering Herc Rentals and taking the time to outline your project needs. In reviewing your project the Herc Rentals ProSolutions team is well positioned to meet your requirements. We are pleased to submit our solution, which outlines the project scope, pricing and support services. We will follow up shortly to answer any questions you may have and define next steps.

**Scope of Work:**

This rental quote is for the monthly (28 days) rental of a generator and fuel cell. The anticipated rental would occur between June 3rd, 2019 and November 25th, 2019. This quote includes (1) 500 KW Generator Trailer mounted, (1) 2388 gallon fuel tank and includes Herc Rentals Employee setting up and tearing down of equipment at end of rental. A delivery and Pick Up charge of \$200 each is included in the Quote total. \*\*\* IN THE EVENT OF A HURRICANE OR MAJOR STORM EMERGENCY, A HERC RENTALS SERVICE TECH WILL MAKE AN ONSITE VISIT BETWEEN 48 - 72 HOURS PRIOR TO LANDFALL OR COMMENCEMENT OF THE STORM EVENT TO CHECK THAT THE EQUIPMENT IS RUNNING NORMAL AND EFFECTIVELY AT THAT TIME.

**Current Project Schedule**

- Delivery Date / Time           6/3/2019
- Rental Start Date               6/3/2019
- Estimated End Date           11/25/2019
- Scheduled Pickup Date        TBD

Once again, thank you for your interest in Herc Rentals, I look forward to working with you on this on this project. Please do not hesitate to contact me if you have any questions about this proposal or your project in general, my cell phone is 786 510 5932. I'm here to support you and be your single point of contact for all rental needs.

Sincerely,

John Brandt  
 Pros Solutions Sales  
 786 510 5932  
[john.brandt@hercrentals.com](mailto:john.brandt@hercrentals.com)



**Equipment Pricing**

Quantity	Equipment Scope Description	Shift (if app)	Day	Rental Rates		Anticipated Need		Estimated Total	
				Week	4 Week	Period	Length		
1	500KW GENERATOR DSL	\$		907	\$ 2,183	\$ 6,400	4W	6	\$ 38,400
1	FUEL TANK 2388 GALLON	\$		303	\$ 825	\$ 1,650	4W	6	\$ 9,900
							0		
							0		
							0		

**Labor Charges**

- N/A Set-up/Teardown
- \$100 per hour-straight time (8 AM-5 PM Monday-Friday)
- \$150 per hour-overtime (5 PM – 8 AM Monday-Friday)
- \$200 per hour-double time (Saturday & Sunday)
- \$0 per diem charges apply per employee when overnight stay required
- \$0 call out fee (if applicable)

**Delivery Plan**

- Freight to be included in Quotation
- Estimated Transportation Cost for all equipment quoted to site address provided is \$900

**Equipment Service**

Herc will maintain and service equipment during the project term.  
 A PM Service is required every 250 hours of equipment runtime, for this project the cost per PM Service provided by Herc would be \$ 100

**Fuel**

Herc Rentals fleet of engines operates on # 2 diesel fuel. Equipment is to be returned with the same fuel level as delivered (generally full unless prohibited by road restrictions). Generators 480kw and above will be delivered with minimal fuel. These tanks must be returned with no more fuel than delivered due to weight restrictions and DOT laws.

Onsite Fuel Services can be arranged thru Herc for an additional fee:  
 \$5 per gallon will be charged for any fuel furnished by Herc Rentals Fuel will be charged, this is also subject to delivery charges

**Rental Protection Plan**

- Customer has elected to provide Certificate of Insurance prior to rental commencing, if not provided RPP will be automatically applied

**Estimated Project Cost based on Scope of Work**

Equipment	\$ 48,300
Transportation	\$ 900
Labor	\$ 400
<b>Estimated Total:</b>	<b>\$ 49,600</b>

\*Additional Taxes & Environmental Fees May Apply & Vary By State, Locations & Application  
 Rental Quote is valid through: 4/19/2019

**Customer Approval**

Payment Terms: Net 30 days.

Customer Signature \_\_\_\_\_ Date \_\_\_\_\_

Purchase Order Reference: \_\_\_\_\_

Again, thank you for your interest in Herc Rentals. Please contact me if you have any questions or comments.

Assuring you our best attention at all times.

Sincerely,  
 Herc Rentals



## TERMS & CONDITIONS

### Maintenance:

- Maintenance of equipment is the responsibility of the customer unless otherwise noted. Customer must provide documentation of services and hours on the unit for every 250 hours of runtime.
- Herc Rentals can provide services every 500 hours of runtime during business hours within 150 miles of branch listed above for the additional fees of: 140kW - 275kW - \$2.00 per operating hour / 300kW - 350kW - \$2.25 per operating hour / 500kW - 1000kW - \$4.00 per operating hour

### Fuel:

- Diesel Engine Driven Pumps will be delivered with Fuel Tanks full and should be returned full. Generators 480kw and above will be delivered with minimal fuel in fuel tanks. These tanks must be returned with no more fuel than delivered due to possible weight restrictions and DOT laws.
- Additional Fuel Cubes with 110% liquid containment are available to supplement the standard 24 hours runtime capacity on each unit.
- Onsite fuel deliveries can be arranged through Herc Rentals for an additional fee.
- Refueling at Herc Rentals upon return will be invoiced at published rate.

### Labor:

- Labor for set-up and tear down is not included in equipment cost, requested labor for set-up and teardown can be provided for an additional fee
- Electrical connections to equipment other than owned by Herc Rentals are to be outsourced by the customer.
- Labor during business hours- \$100./hr; afterhours \$150./hr; Holidays \$200./hr
- Onsite per diem if required will be invoiced as additional \$200. per night per employee.
- Final electrical connection by a licensed electrician unless otherwise specified above.

### Generator Shift Details:

- Generators are priced as Single Shift unless otherwise noted
- Items quoted with Shift rates reflect the following operational criterion:
  - Single Shift - allows for 8 hours a day, 56 hrs per week or 224 hours per month
  - Double Shift - allows for 16 hours a day, 112 hrs per week or 448 hours per month
  - Triple Shift - allows for unlimited operation

### Emissions & Environmental Surcharge:

- The Emissions and Environmental Surcharge (EES) is a charge added to rental contracts with respect to motorized, electric, hydraulic, combustion engine and pneumatic powered rental equipment.
- The charge helps offset Herc's cost and expenses associated with:
  - Compliance to federal, state and local environmental rules and regulations related to the safe disposal of hazardous substances including motor oil, grease & hydraulic fluid
  - The implementation of voluntary green conservation or 'green' initiatives
  - Acquisition and use of vehicles with engines using advanced emission control technologies

### Insurance

- The customer is responsible for insuring the equipment and all accessories for full replacement value while in customer's possession. The Certificate of Insurance (COI) naming Herc Rentals as additional insured must be on file at least 3 business days prior to delivery.
- Herc Rentals offers a Rental Protection Plan (RPP) for an additional fee of 15% of rental charges. RPP covers accidental damages and theft of all categories of Herc Rentals as long as damage does not result from gross negligence RPP limits your out-of-pocket expense to 10% of the repair or replacement or \$500, whichever is LESS.
- Rental Protection Plan (RPP) is automatically charged if no current Certificate of Insurance is on file.

### Other Notable Terms & Conditions

- Quotation Validity: The terms of this quotation are valid for 30 days and are contingent upon equipment availability. Pricing is subject to change based on availability.
- Equipment availability is subject to prior rental or sales unless PO is accepted prior to delivery
- Taxes, fuel fees, and environmental fees not included above, unless otherwise stated
- All monthly pricing is based on a 28 day billing cycle
- Customer responsible for obtaining any relevant operating permits, and shall be liable for any and all penalties, delays and damages caused by failure to obtain permits in a timely manner
- Customer is responsible for all lifting of equipment (if applicable).
- Customer is responsible for any required union labor
- Customer expected to provide Certificate of Insurance or Utilize Rental Protection Plan for equipment.
- State and Local Taxes apply, tax is not quoted on any proposal.

• Please note this proposal is a proprietary document created for Jan Bockmuelen and City of Riviera Beach, it is therefore privileged and confidential and it's contents, including ideas and it's contents, including ideas and concepts, should not be shared with any third party"

*The price quote is for information purposes only and does not constitute an offer to rent or sell goods or equipment. All rentals or sales shall be subject to the terms and conditions of HERC's Rental Contract or Sales Invoice.*

Details of the above, as well as other obligations and responsibilities, are contained in the complete TERMS AND CONDITIONS listed online at \_\_\_\_\_



**PowerSecure Service, Inc.**

377 Maitland Ave Ste 1010  
Altamonte Springs, FL 32701

florida-estimates@powerprotech.com

**Florida Region**

4352 SE Commerce Ave  
Stuart, FL 34997

Phone: (800) 437-4474

Fax: (561) 746-0291

**Estimate #: 1903140129**

**Issue Date:** 03/18/2019

**Expiration Date:** 05/14/2019

**CUSTOMER:**

**LOCATION:**

**City of Riviera Beach - Facilities**

**600 W Blue Heron Blvd Generac 750KW**

**ATTN:** Bockmeulen, Jan

**Mobile:** (561) 480-5871

**Fax:**

**EMail:** jbockmeulen@rivierabch.com

**Office:** (561) 882-1810

**Ext:**

**PLEASE SIGN AND RETURN VIA FAX OR E-MAIL IF APPROVED**

UnitID:	Unit Type:	Manufacturer:	Model:	Serial:	KW:
82916	GENSET	Generac	6749470200	2089514	750

**Job Description:**

As requested, this Estimate is for a 6 month rental of a 500KW, 3Phase, 60 Hz, 208 VAC generator and fuel tank/ tanks capable of allowing the generator to run continuously for up to 96 Hrs when loaded. This is for the duration of the Hurricane season, which if extended then monthly rates will apply. This is to include delivery to and pick up from the site.

Fuel tank (4000Gallon) will be delivered empty and the filling of which will be the customers responsibility. Upon the completion of the rental period the fuel tank will need to be emptied of all fuel prior to pick up and transportation. This is to include pick up and delivery to the site.

Customer has stated they have cables and personnel ready to complete the hook up to the facility and testing as required.

Connection to the fuel tank will be by the customers personnel.

This quote is for a rental generator and fuel tank capable of sustaining run time at load for up to 96 Hours and does not include any labor for hook up or tear down of the generator nor does it cover general maintenance and / or fuel during the six months of said rental. If unit is run longer than three-hundred hours (300 hrs) during the rental of this unit, Customer agrees to allow Power Secure and its vendors access to the equipment to perform a service inspection. The portable unit will need to be taken off line for no more than 2 hours, while an inspection (to include oil and filter change) is performed. The customer shall bear the cost of service at the contracted time and materials rates.

Customer is responsible for the safety and security of the equipment while onsite. Should any equipment be lost or stolen, the Customer shall bear the cost of replacement of these items.

As you requested, the following Estimate is provided for your approval:

**This is a good faith estimate based on facts known at time of creation. Any concealed, unexpected or additionally discovered items in need of repair will be estimated separately. If a Method of Procedure (MOP) is required before this work is scheduled, an additional \$75.00 fee for its preparation would be incurred. Unless specifically included within the estimated charges herein; shipping, handling, applicable taxes, duties or other fees are not included and will be billed in addition to the estimated amount.**

**Estimate Total: \$96,093.76**

**Customer Authorization to Proceed**

**Authorized Signature:** \_\_\_\_\_

**Date:** \_\_\_\_\_

**Printed Name:** \_\_\_\_\_

**PO #:** \_\_\_\_\_





**PowerSecure Service, Inc.**

377 Maitland Ave Ste 1010  
Altamonte Springs, FL 32701

florida-estimates@powerprotech.com

**Florida Region**

4352 SE Commerce Ave  
Stuart, FL 34997

Phone: (800) 437-4474  
Fax: (561) 746-0291

**Estimate #: 1903140129**

**Issue Date:** 03/18/2019

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**CUSTOMER:**

**LOCATION:**

**City of Riviera Beach - Facilities**

**600 W Blue Heron Blvd Generac 750KW**

ATTN: Bockmeulen, Jan

Mobile: (561) 480-5871

Fax:

EMail: jbockmeulen@rivierabch.com

Office: (561) 882-1810

Ext:

UnitID:	Unit Type:	Manufacturer:	Model:	Serial:	KW:
82916	GENSET	Generac	6749470200	2089514	750

**Expenses**

Quantity	Description	Price Each	Estimated Price
1	Rentals-Generators - 500 KW, 208 VAC, 60 Hz - Includes delivery and pick up	\$64,593.76	\$64,593.76
1	Fuel Tank for Diesel - 4000 gallons - For 6 Months delivered empty - Includes delivery and pick up.	\$31,500.00	\$31,500.00
<b>SubTotal:</b>			<b>\$96,093.76</b>

**Estimated Shipping:** \$0.00  
**Estimated Tax:** \$0.00  
**Estimated Total Price:** \$96,093.76



Branch #91  
3701 NW 120TH AVE  
CORAL SPRINGS, FL 33065-2532  
Office: (954) 577-9429  
[www.sunbeltrentals.com](http://www.sunbeltrentals.com)

# POWER QUOTE

**Kevin Vidourek**  
[Kevin.Vidourek@sunbeltrentals.com](mailto:Kevin.Vidourek@sunbeltrentals.com)

March 14, 2019

Customer **CITY OF RIVIERA BEACH (#415739)**  
600 WEST BLUE HERON BLVD  
\*\*\*PO REQUIRED\*\*  
RIVIERA BEACH, FL 33404

Quote **Public Works Building (Active R0)**  
QUO-127352-S8Q9F6  
6/3/2019 to 11/27/2019

Job Site **City Of Riviera Beach**  
600 West Blue Heron Blvd  
Riviera Beach, FL 33404  
*Job No: 1 - CITY HALL*

Contact **Jan Bockmeulen**  
(561) 882-1810  
[jbockmeulen@rivierabch.com](mailto:jbockmeulen@rivierabch.com)

## Introduction

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### Introduction

Sunbelt Rentals Pump & Power Services is pleased to offer you the following rental information regarding your Standby generator and fuel cell rental for The City of Riviera Beach Public Works Building referenced above. We are basing our proposal on the information received from Jan Bockmeulen.

We appreciate the opportunity to quote you on this project. Sunbelt Pump & Power Services strives support all of our equipment with the best possible service you'd expect from one of the nation's largest equipment rental providers. If you have any questions or require additional information, please feel free to contact us at the following phone numbers.

Sincerely,

Kevin Vidourek  
Sunbelt Pump & Power  
561-313-4615

## Specifications

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### 500kw Diesel Generator

Make: Cummins 500KW

Engine: Cummins 755 Hp

Onboard Fuel cap: 849 gal

Consump: Full Load 34.4 GPH

Run Time Full Load: 25hrs.

Overall Dimensions: 20'L x 8'W x 12' 6"H

Operating Weight: 27,940lbs.

Hertz: 60 Cat Class: 009-0310

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## Customer Responsibility

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### Public Works Building

The City of Riviera Beach Public Works or their electrician / contractors will be responsible for any necessary permits, run cable from the generator to the ATS & electrical panel, make all connections, supply / install grounding rods if necessary, run a 110v extension cord to the battery charger to keep the battery charged, check fluid levels on a daily basis and when the job is completed, having equipment in same condition as when delivered.

The City of Riviera Beach will be providing ALL CABLES for connection from Generator to their ATS.

Also, the City of Riviera Beach will need to notify Sunbelt if their Fuel Tank needs filled, or if Fuel Delivery Service is needed. Deliveries after 4:30pm, weekends or if under 200 gal will incur del/service fee of \$195.

### Sunbelt Rentals fuel prices

1-50 gallons \$4.95 and \$150 delivery  
51- 100 gallons \$4.75 and \$150 delivery  
101-150 gallons \$4.55 and \$150 delivery  
151- up gallons \$4.35 and \$150 delivery

No delivery charge on 350 gallons or more.

If the generator is not refueled upon completion of rental, the diesel fuel charge is approx \$5.00/gal.

### Customer responsible for:

- Delivery / Pickup standby time at \$75.00 per hour during delays
- Maintain compliance with all applicable codes, pulling all permits and all required licenses unless this has been approved by the customer for Sunbelt Rentals to pull electrical permits at an additional cost.
- Purchase Rental Protection Plan or assume responsibility for replacement of lost, damaged or stolen equipment at manufacturer's current list price
- Scheduled maintenance of rental equipment
- Equipment clean upon return. Customer may be subject to additional charges for equipment that requires cleaning upon return.



**General**

**Standby**

Standby / Run Rates with 3 hr weekly run time

Equipment is quoted at standby rates. Up to 3 hours of weekly runtime is included usage over 3 hours per week. may incur additional fees.

Up to 3 Hrs/Wk (Noncumulative) = 1.0x Rate (Standby Rate)

In the event that the standby unit is needed to sustain daily operations of the facility, standby rates will be superseded by operational run rates. This will allow for 24/7 run time.

Operational Run Rates:

Day: \$1,897 Week: \$4,375 Month: \$12,432

If the generator ends up being used to power the facility, an additional standby generator (subject to availability) can be brought to the jobsite as a backup.

Right to Substitute Equipment

Equipment demand and fleet conditions determine the availability of rental equipment in the Sunbelt Rentals equipment fleet.

In this proposal, Sunbelt Rentals has offered specific equipment for use at your site. However, Sunbelt Rentals reserves the right to substitute equipment of at least equal or higher capacity when market demand or fleet conditions require.

No substitution will be made without first informing the customer of the situation.

Validity Period

Equipment rental rates are valid for a period of 30 days. Availability of equipment is subject to stock on hand at time order is received. Should equipment be unavailable at time order is received, it may be necessary to revise freight charges to pull equipment from another location.

**Pricing Details**

**Equipment**

Qty	Item	Day	Week	4 Week	Amount
1	500KW DIESEL GENERATOR	\$995.00	\$2,287.00	\$6,483.00	\$43,175.00
	<small>Note: #set to 208/3phase** customer providing ALL CABLES for connection.**** Rates listed are STANDBY rates, operational run rates will apply.**</small>				
1	750-800 GAL DOUBLE WALL FUEL TANK	\$245.00	\$485.00	\$775.00	\$5,425.00
<b>2</b>				<b>Subtotal</b>	<b>\$48,600.00</b>

**Labor**

Orientation	\$332.50
<b>Subtotal</b>	<b>\$332.50</b>



Customer: CITY OF RIVIERA BEACH

**Ancillary**

Delivery	\$375.65
Pick-up	\$375.65
ENVIRONMENTAL	\$777.60
Rental Protection Plan (RPP)	\$0.00
TRANSPORTATION SURCHARGE	\$112.70
<b>Subtotal</b>	<b>\$1,641.60</b>

**Quote Total:**

**\$50,574.10\***

\*Plus applicable taxes

**\*\* Explanation of Misc. Charges:**

fuel surcharge / safety / consumables  
Quoted delivery and pick up fees are estimates. Other fees and taxes may apply. Fuel, State and Local taxes and actual delivery charges will be quoted when the order is confirmed based on the rental location.

**Terms and Conditions**

Any rental that results from this quote will be subject to Sunbelt's standard terms and conditions.

**Quote Acceptance**

CITY OF RIVIERA BEACH  
Jan Bockmeulen

\_\_\_\_\_  
Acceptance Signature of Customer's Authorized Representative

\_\_\_\_\_  
Date

Sunbelt Rentals, Inc.  
Kevin Vidourek



\_\_\_\_\_  
Acceptance Signature of Sunbelt Rentals Authorized Employee

03/14/2019

\_\_\_\_\_  
Date