

RESULTS OF RFP#2018-06 & EMERGING MICRO BUSINESS ENTREPRENEUR PROGRAM

THE PURPOSE

- SEEKING APPROVAL TO AWARD TOP SHELF GOURMET THE EMERGING MICRO BUSINESS ENTREPRENEURSHIP PROGRAM
- CRA OWNED PROPERTY LOCATED AT 2615 BROADWAY FORMERLY THE DAIRY BELLE



THE BACKGROUND

- DECEMBER 13, 2018 BOARD PROVIDED APPROVAL TO PUBLISH RFP 2018-06
- FEBRUARY 11, 2019 THE COMMITTEE COMPLETED ITS INITIAL EVALUATION AND THE TOP THREE CANDIDATES
- MARCH 8, 2019 THE COMMITTEE RANKED TOP SHELF GOURMET #1

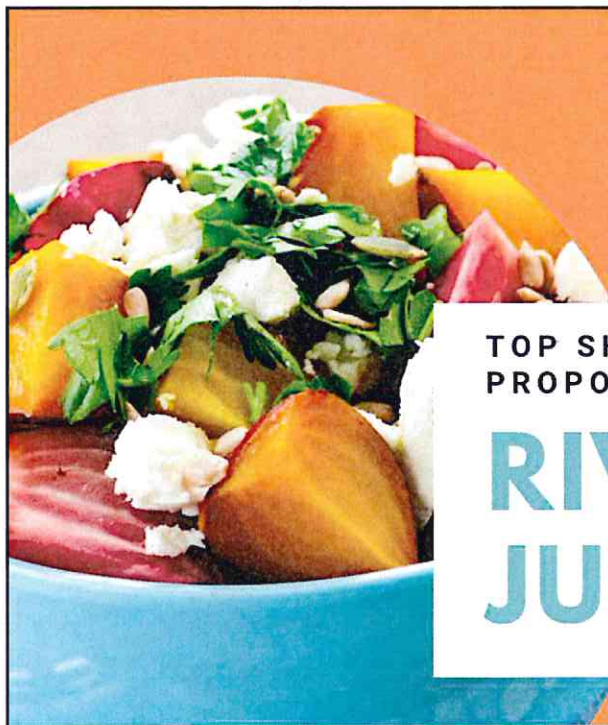
COMMITTEE BACKGROUND

- VP OF CRA/COMMUNITY LENDING OFFICER FOR A LOCAL BANK
- VP & MARKET LEADER FOR A LOCAL BANK
- PRESIDENT OF A SMALL BUSINESS RESOURCE CENTER & LENDING ORGANIZATION
- EXECUTIVE DIRECTOR OF BUSINESS INCUBATOR PROGRAM
- RBCRA STAFF



GRANTEE INTRODUCTION

- ASHLEY WALKER- OWNER & OPERATOR OF TOP SHELF GOURMET POPS
- BORN AND RAISED IN RIVIERA BEACH
- GRADUATE OF SUNCOAST HIGH, FSU, TENNESSEE STATE UNIVERSITY

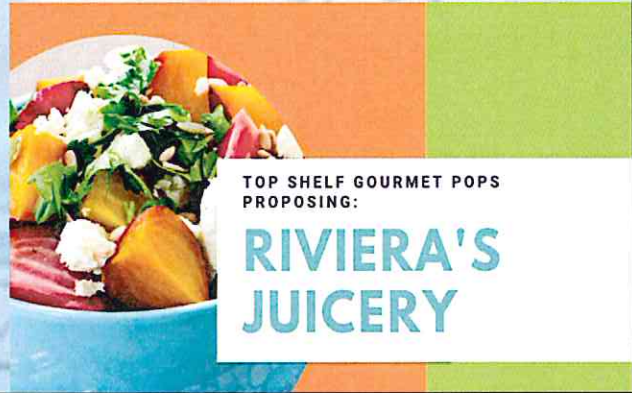


TOP SHELF GOURMET POPS
PROPOSING:

RIVIERA'S JUICERY

PROPOSED MENU

- SMOOTHIES
- FRUIT ICE POPS
- FRUIT BOWLS
- SIGNATURE LEMONADES
- SALADS
- SANDWICHES
- SPIRARLED MANGOS



PROGRAM REQUIREMENTS

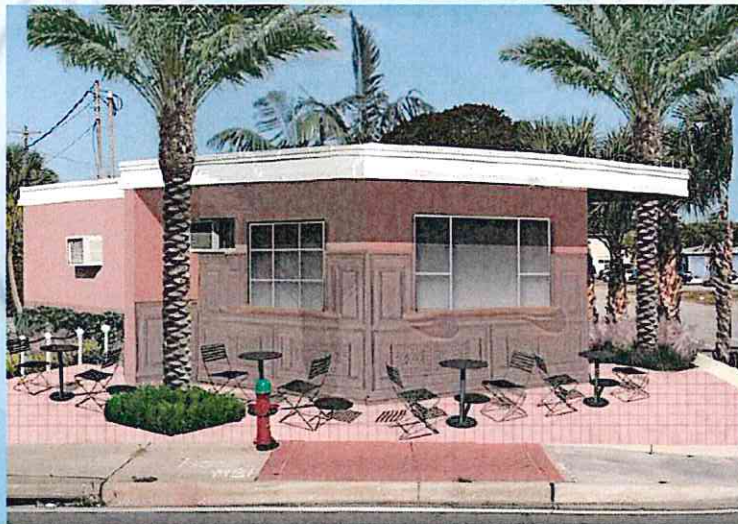
- **EXECUTE GRANT AGREEMENT**
 - BUSINESS READINESS CERTIFICATION
 - SEMI ANNUAL PERFORMANCE REPORT
- **DRAFT A LAYOUT & BID DOCUMENT**
- **EXECUTE A LEASE AGREEMENT**

PROGRAM REQUIREMENTS

SAMPLE LEASE AGREEMENT FINANCIAL MATRIX

PERIOD	REVENUE TARGET FOR INCREASE	LEASE AMOUNT BASED ON EARNED REVENUE
FIRST 6 MONTHS	N/A	0
REMAINING 6 MONTHS OF YEAR 1	0%	\$750.00
YEAR 2	15%	\$950.00
YEAR 3	30%	\$1,460.78

QUESTIONS



RIVIERA BEACH COI