



## Board of County Commissioners

Meeting: 05/08/18 09:00 AM  
Department: Purchasing & Contracts  
Prepared By: Diane Kaffrisen

### AGENDA ITEM

Initiator: James Wunderle  
DOC ID: 14369 B  
Legal Request Number: LR 2018-137  
Bid/Contract Number: 18-T00028/DK

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#### TITLE

Award of Term Contract No.18-T00028/DK to Multiple Vendors for Submersible Sewage Pumps and Accessories (Estimated Annual Cost: \$145,000.00)

#### BRIEF OVERVIEW

Hernando County Purchasing and Contract Department issued Bid No.18-T00028/DK for Submersible Sewage Pumps and Accessories for Hernando County Utilities Department. The Utilities Department needs to purchase these pumps on an as-needed basis for underground use in the field and lift stations. The Utilities Department currently uses Ebara, Homa, Barnes and Xylem submersible pumps

Purchasing and Contracts placed the legal advertisement and the Invitation to Bid (ITB) on the County's electronic website on March 21, 2018. Four (4) responsive bids were received.

The following is a summary of the responses received. The solicitation is based on unit costs for all types of pumps and pump accessories the Utilities Department may need.

| <b>Bidder</b>                                | <b>Pump Type</b> | <b>Lump Sum Total</b> |
|--|------------------|-----------------------|
| Technical Sales Corporation, Tampa, FL       | Ebara            | \$ 357,278.00         |
| Barney's Pumps, Inc., Lakeland, FL           | Homa             | \$ 258,424.00         |
| Hudson Pump and Equipment, Lakeland, FL      | Barnes           | \$ 342,814.00         |
| Xylem Water Solutions USA, Inc., Apopkla, FL | Flygt            | \$ 641,658.00         |

The Bid was evaluated on the basis of price, conformance with specifications, and the bidder's ability to perform the contract in accordance with the terms, conditions and specifications required. Bid responses were reviewed and evaluated by County department staff and found to be responsive and responsible.

Staff has determined that it is in the best interest of Hernando County to make award to all four (4) vendors based on the unit price, in order to have the necessary part(s) available for replacement and warranty repair of any particular type of pump and accessory. Repair and replacement of these underground sewage pumps and accessories are on an as-needed basis.

The Chief Procurement Officer has reviewed this requirement for conformance to Procurement Ordinance and Purchasing Policies and Procedures.

## FINANCIAL IMPACT

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Funds are available from Hernando County Utilities Department FY 17/18 budget line Item 07201-5305282 Uncap Improv Pumps-Sewer, in the amount of \$100,000.00.

## LEGAL NOTE

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In accordance with Part II, Chapter 2, Article V of the Hernando County Code of Ordinances. **(LR No. 2018-137)**

## RECOMMENDATION

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Staff recommends that the Board approve the award of Contract No. 18-T00028/DK for Submersible Sewage Pumps and Accessories for an initial twenty-four (24) month term to:

- A. Technical Sales Corp. for Ebara Pumps
- B. Barney's Pumps Inc. for Homa Pumps
- C. Hudson Pumps and Equipment for Barnes Pumps
- D. Xylem Water Solutions USA, Inc. for Flygt Pumps

Staff further recommends the Board authorize the Chief Procurement Officer to renew the Contract with the same pricing, terms and conditions. There is one (1), twelve (12) month renewal option available upon mutual agreement of the County and the Contractor.

## REVIEW PROCESS

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|                   |           |                     |
|-------------------|-----------|---------------------|
| James Wunderle    | Completed | 04/26/2018 2:49 PM  |
| Grace Sheppard    | Completed | 04/26/2018 10:30 AM |
| Gordon Onderdonk  | Completed | 04/30/2018 12:39 PM |
| Michelle Bishop   | Completed | 04/30/2018 4:12 PM  |
| George Zoettlein  | Completed | 04/30/2018 5:52 PM  |
| Sue Bishop        | Completed | 04/26/2018 10:53 AM |
| Randall Griffiths | Completed | 04/26/2018 3:37 PM  |
| Jenine Wimer      | Completed | 05/01/2018 12:56 PM |
| Jeffrey Rogers    | Completed | 05/02/2018 8:20 AM  |
| Leonard Sossamon  | Completed | 05/02/2018 3:00 PM  |
| Tina Duenninger   | Completed | 05/03/2018 1:02 PM  |

Board of County Commissioners Completed

05/08/2018 9:00 AM

**RESULT:**       **ADOPTED [UNANIMOUS]**  
**MOVER:**        Jeff Holcomb, Commissioner  
**SECONDER:**   Wayne Dukes, Second Vice Chairman  
**AYES:**         Steve Champion, John Allocco, Wayne Dukes, Jeff Holcomb