



Hayes E-Government Resources  
 2551 Welaunee Blvd.  
 Tallahassee, Florida 32308  
 (850) 297-0551 Phone  
 (850) 297-0644 Fax  
 FEID# 59-3633709  
<http://www.hcs.net>

# Quotation

Quote #	Date
HCSQ23461	01/22/19
Sales Rep	
jchaffin	

**Quotation is valid for 30 days.**

**Customer:** City of Riviera Beach  
 James Wood  
 1481 W 15th St  
 Riviera Beach, Florida 33404  
 United States

**Phone:** (561) 882-1807  
**Fax:**

**Ship To:** City of Riviera Beach  
 James Wood  
 1481 W 15th St  
 Riviera Beach, Florida 33404  
 United States

**Phone:** (561) 882-1807  
**Fax:**

Terms: Net 30	P.O. Number:	Ship Via:
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PLEASE NOTE: FEDRESULTS/E-PLUS is financing for Riviera Beach  
 Quote good through February 2019.

Ln #	Part	Description	Qty	Unit Price	Ext. Price
1		<b>RUBRIK: GSA SCHEDULE 70: GS-35-0256K</b>			
2	GSA NATIONAL CONTRACT	<b>Rubrik: R6408- Riviera Beach Location for Backup</b>			
3	367-RBK-R6408S-01	r6408s Appliance, 4-node, 96TB, SFP+ NIC, RCDM	2	\$150,705.65	\$301,411.30
4	367-RBK-SVC-PREM-A PPLIANCE-CTO	Premium Support, Prepaid for Rubrik Appliance, per brick, per month	36	\$2,097.97	\$75,526.92
5	367-RBK-SVC-PREM-A PPLIANCE-CTO	Premium Support, Prepaid for Rubrik Appliance, per brick, per month	36	\$2,097.97	\$75,526.92
6		SubTotal			\$452,465.14
7		<b>Pro-Services/Onsite deployment training</b>			
8		Hayes install includes: Onsite deployment, training and the following optics and cables. 1. QTY x 2: Fiber Optic OM3 LC/LC Cable, 3M, pack of 4 - Rubrik, Inc. 2. QTY x 2: 10G/1G Dual Rate SFP+ Transceiver, pack of 4 - Rubrik, Inc	1	\$0.00	\$0.00
9		Running SubTotal			\$452,465.14
10		Running SubTotal			\$452,465.14
11					

Ln #	Part	Description	Qty	Unit Price	Ext. Price
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Rubrik Reference: GSA Contract: Schedule 70: GS-35-0256K  
 Western Digital Reference: GSA Contract Schedule 70 Contract: GS-35F-303DA  
 Juniper Reference: State Contract: 43220000-WSCA-14-ACS

SubTotal	\$452,465.14
Sales Tax	\$0.00
Shipping	\$0.00
<b>Total</b>	<b>\$452,465.14</b>