

aetna[®]

Count on us

**The City of Riviera
Beach**



A historical view of your past renewals

	Market Trends	Increase
Coventry 2011-2012	11.08 %	2%
Coventry 2012-2013	11.18 %	0%
Coventry 2013-2014	11.28%	5%
Aetna 2014-2015	10.56%	0%
Aetna 2015-2016	11.5%	4%
Aetna 2016-2017	10%	3.5% *
Aetna 2017-2018	10%	3%

As you can see from this historical view of the City's past renewals, Aetna is committed to partnering with you to contain the City's cost and provide fair and transparent renewals

- Claims displayed are incurred and completed through January 2018.
- Claims displayed are based on a rolling 12 months of data.
- Claims paid through March 2018.

Monthly Claims:

Month	Subscribers	Members	Monthly Billed Premium	Total Medical FFS/Caps	Total Rx Claims
February 2017	524	1,067	\$532,875	\$373,040	\$72,651
March 2017	527	1,071	\$523,010	\$259,848	\$86,343
April 2017	530	1,084	\$526,716	\$288,906	\$99,305
May 2017	534	1,085	\$529,284	\$447,630	\$106,174
June 2017	512	1,049	\$508,833	\$380,319	\$79,284
July 2017	483	999	\$482,734	\$399,757	\$84,173
August 2017	482	1,006	\$482,696	\$354,869	\$119,648
September 2017	484	1,013	\$484,976	\$288,366	\$85,180
October 2017	486	958	\$490,042	\$263,319	\$78,975
November 2017	488	960	\$491,955	\$278,071	\$90,548
December 2017	483	949	\$488,621	\$342,885	\$95,395
January 2018	482	946	\$486,770	\$391,513	\$104,473

Aggregate Premium Billed
Aggregate Incurred Claims
Cost Ratio

\$6,028,512
\$5,170,672
86%

Premium amounts and lives counts displayed on this report are unaudited

For purposes of this report, the Premium amount may include broker commissions and/or Service Fees. If you have elected to compensate your broker a Service Fee and have also elected for Aetna to serve as a billing and collection agent for such fee, then the Premium amount identified in this report also includes the Service Fee as identified in your Billing and Collection Agreement. For clarification, the Service Fee is not a component of your Premium but is reflected in the "Total Amount Due" identified in your monthly invoice.

Large Claim Listing

CITY OF RIVIERA BEACH

Policyholder Number - 835213

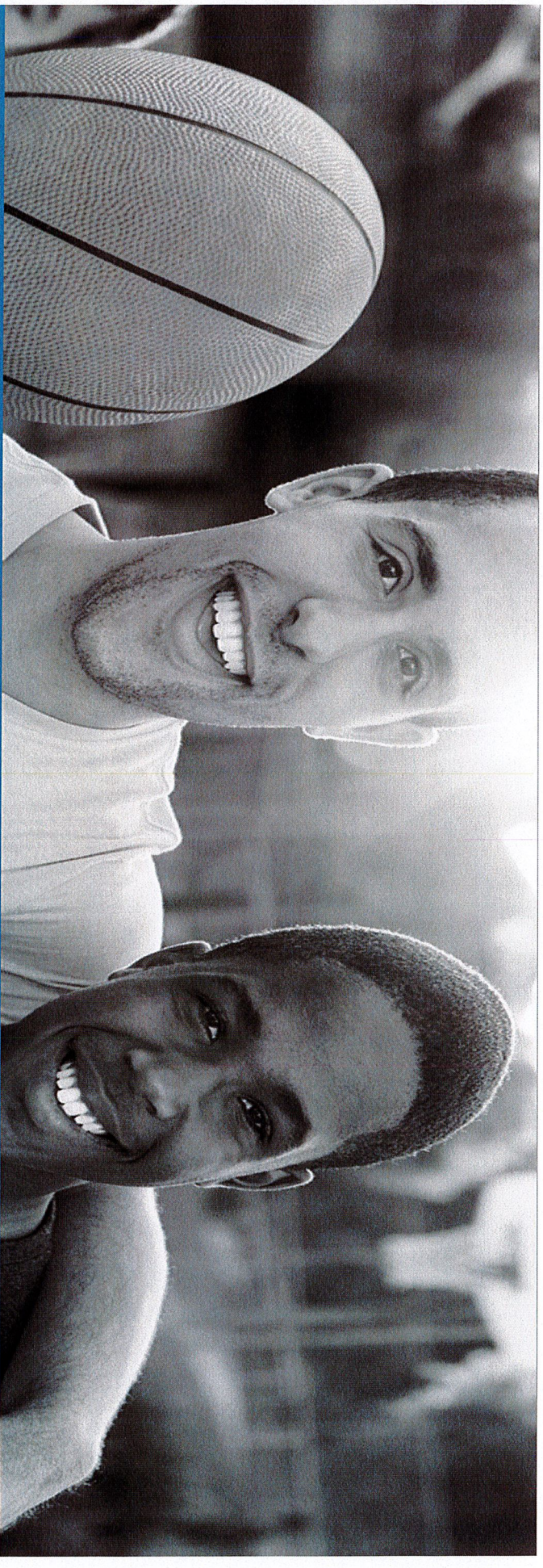
- This report is designed to meet your need for data in evaluating your benefit plan. We have removed individual member identifiers (e.g., name, ID number, etc.) because most plan sponsors find that their needs can be met without identifiers and also to comply with state and federal health information privacy regulations.
- Amounts below reflect medical costs only. Pharmacy costs not paid under the medical benefit are excluded.

Claimants with over \$50,000 in claims for 02/01/2017 - 01/31/2018

Claimant	Amount	ICD-10 Code Description
Claimant 1	\$ 208,372	Personal History Of Malignant Neoplasm Of Breast
Claimant 2	\$ 114,542	Atherosclerotic Heart Disease Of Native Coronary Artery With Unstable Angina Pectoris
Claimant 3	\$ 92,797	Disruption Of External Operation (surgical) Wound, Not Elsewhere Classified, Initial Encounter
Claimant 4	\$ 86,558	Delayed Milestone In Childhood
Claimant 5	\$ 82,554	Postthrombotic Syndrome With Ulcer Of Left Lower Extremity
Claimant 6	\$ 69,347	Diverticulitis Of Large Intestine Without Perforation Or Abscess Without Bleeding
Claimant 7	\$ 59,187	Other Specified Disorders Of Brain
Claimant 8	\$ 57,226	Malignant Neoplasm Of Overlapping Sites Of Right Female Breast 7c
Claimant 9	\$ 57,198	Other Mechanical Complication Of Breast Prosthesis And Implant, Initial Encounter
Claimant 10	\$ 55,300	Spinal Stenosis, Cervical Region
Claimant 11	\$ 52,652	Morbid (severe) Obesity Due To Excess Calories
Claimant 12	\$ 51,875	Bilateral Primary Osteoarthritis Of Knee

2018-2019 Renewal

Total Medical Lives (employees)	484
Current Monthly Total Amount Due	\$488,457.75
Proposed Monthly Total Amount Due	\$537,302.61
Total % Change	10%
Proposed Annual Total Amount Due	\$6,447,631.32



Programs designed for better health and productivity

- Aetna InTouch Care (new for 2018)
- Aetna Concierge (new for 2018)
- On-site Customer Service Representative
- \$25,000 Wellness Fund
- Aetna Navigator
- Beginning Right Maternity Program
- 24/7 Nurse Line-Informed Health Line
- Simple Steps to a Healthier Life
- Teladoc



OUR PROMISE

Count on us to provide
access to the very best care
and support available for
your employees and their
families.



Cost Saving Initiatives

	Current	Proposed	Savings
ER*	\$100	\$200	0.8% Estimate Saving
	\$100	\$250	1.1% Estimate Saving
RX	\$5/\$30/\$50	\$5/\$35/\$60	0.6% Estimate Saving
	\$5/\$30/\$50	\$5/\$35/\$75	1.1% Estimate Saving
SPC*	\$30	\$35	0.6% Estimate Savings

*Changes only apply to the HNOnly Plan Design.

Saving in % and dollars for cross sell:

Dental ONLY cross - sell discount in %	Dental only Cross-Sell in \$ amount
0.50%	\$32,238.16
Dental and Vision cross -sell discount in %	Dental and Vision Cross-Sell in \$ amount
0.75%	\$48,357.23



aetna®

Thank you