



CITY OF RIVIERA BEACH

P. O. DRAWER 10682
(561) 845-4180

RIVIERA BEACH, FLORIDA 33419
FAX: (561) 842-5105

DIRECTOR OF
PROCUREMENT

To: MICHAEL MADDEN, INTERIM POLICE CHIEF
From: RICKEY LITTLE, INTERIM DIRECTOR OF PROCUREMENT *RL*
Date: JUNE 8, 2018

Subject: AWARD RECOMMENDATION: RFP 871-17 BODY WORN CAMERA AND VIDEO MANAGEMENT SOLUTION

Consistent with the City of Riviera Beach **Code of Ordinance (MUNICODE Section 16.5)**, a Request for Proposal (RFP) was advertised in the “**Legal Notices**” section of the Palm Beach Post on **March 5, 2017**, to solicit licensed, insured, and qualified proposers to provide Body Worn Camera and Video Management Solution for the City of Riviera Beach Police Department.

To provide additional exposure and to ensure maximum competition for the project, it was also advertised on the City’s internet web-page and Demand Star on **March 1, 2017**. On Demand Star, the solicitation had a broadcast list of 278 and there were 19 plan holders. Six (6) proposals were received with none of the respondents being from Palm Beach County or Riviera Beach.

On **June 27, 2017**, an evaluation committee consisting of the Assistant Police Chief, Finance and Administrative Services Director, Assistant Finance Director, Assistant Fire Chief, Parks & Recreation Director, Police Major and Buyer, convened to review and discuss the responses to the RFP for Body Worn Camera and Video Management Solution.

Firms were evaluated in two (2) separate phases and ranked based on the criteria established in the City’s RFP which included the following:

Evaluation Criteria – Phase I	Possible Points
BWC/Video Management Solution/Additional Criteria.	40 points
Proposer’s Experience and Qualifications.	20 points
Proposer’s Approach and Methodology.	15 points
Proposed Price.	15 points
References.	10 points
TOTAL POSSIBLE SCORE	100 POINTS

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Committee members shared their observations, and evaluated and scored the responses in accordance with their understanding of the written criteria established in the public solicitation.

Scores for the written proposal (**Phase I**) were tallied, and based upon a measure of average score, the firms ranked as follows:

FIRM	RANKING	AVERAGE SCORE
Taser/Axon	1	78.20
Senworth, Inc.	2	53.00
ARC	3	43.80
Hackett Security, Inc.	4	9.20
Digital Ally	5	0.00
Utility Associates	6	0.00

In accordance with the RFP's evaluation process, the three (3) top ranked firms were "Shortlisted" and invited for oral presentations. On **July 13, 2017**, the three responsive firms were invited to give oral presentations before the committee to discuss their approach and ability to meet or exceed the service requirements of the City, their business operation, their fees and qualifications of those persons that will be assigned to work with or Consult with the City on this project as listed below:

Evaluation Criteria – Phase II	Possible Points
Approach to BWC/Video Management Solution/Additional Criteria	45 points
Technical Experience and Experience of the Team	10 points
Business Operations and Customer Support	25 points
Technical Soundness of Presentation	20 points
TOTAL POSSIBLE SCORE	100 POINTS

Committee members evaluated and scored the responses in accordance with their understanding of the oral presentation criteria established in the public solicitation.

Scores for the oral presentation (**Phase II**) were tallied, and based upon a measure of average score, the firms ranked as follows:

FIRM	RANKING	AVERAGE SCORE
Taser/Axon	1	84.6
ARC	2	69.6
Senworth	3	64.4

As a result of Phase I and Phase II evaluations, an **overall score** was calculated based on the sum of both evaluations. The results are:

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FIRM	PHASE I SCORE	PHASE II SCORE	OVERALL SCORE	RANK
Taser/Axon.	78.20	84.60	162.80	1
Senworth	53.00	64.40	117.40	2
ARC	43.80	69.60	113.40	3

The evaluation process has validated that the proposal submitted by Taser/Axon satisfies the requirements established in the RFP and that the firm is qualified to be awarded the contract for the services identified in RFP #871-17.

Taser/Axon is a national firm that specializes in providing Body Worn Camera Services and they have substantial experience in providing the types of services required by the City.

**Additionally, the Procurement Department has verified the following references:
(Please see attachments)**

FIRM	NATURE OF PROJECT	RATING
Broward County	Body Worn Cameras	Excellent
City of Daytona Beach	Body Worn Cameras	Good
City of Delray, FL	Body Worn Cameras, Tasers, and Signal Units	Excellent
City of Palm Beach Gardens, FL	Body Worn Cameras	Excellent/Good
City of Pasco	Body Worn Cameras	Excellent

For your records, we are enclosing copies of all confirmed references as well as all other documents used to determine the submitter's responsibility.

Accordingly, and consistent with the provisions of the solicitation, it is the consensus of the evaluation committee that the number one (1) ranked firm, Taser/Axon be recommended to provide Body Worn Camera and Video Management Solution for The City of Riviera Beach Police Department.

Attachments