

Axon Enterprise, Inc.

Protect Life.

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United States
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Michael Madden

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Quotation

Quote: Q-154915-2
Date: 6/6/2018 6:57 PM
Quote Expiration: 6/29/2018
Contract Start Date*: 1/1/2019
Contract Term: 5 years

AX Account Number:

110636

Bill To:

Riviera Beach Police Dept. - FL
600 W. BLUE HERON BLVD.
Riviera Beach, FL 33404
US

Ship To:

Michael Madden
Riviera Beach Police Dept. - FL
600 W. BLUE HERON BLVD.
Riviera Beach, FL 33404
US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Andrew Mellen	800-978-2737	amellen@axon.com	Fedex - Ground	Net 30

*Note this will vary based on the shipment date of the product.

Year 1

Due Net 30

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
86	71079	CAMERA SYSTEM, FRONT, FLEET 2	USD 0.00	USD 0.00
86	71080	CAMERA MOUNT, FRONT, FLEET 2	USD 0.00	USD 0.00
86	71081	CAMERA SYSTEM, REAR, WITH MOUNT, FLEET 2	USD 0.00	USD 0.00
86	71082	CAMERA CONTROLLER, REAR, FLEET 2	USD 0.00	USD 0.00
86	71083	CONTROLLER MOUNT, REAR CAMERA, FLEET 2	USD 0.00	USD 0.00
86	70112	AXON SIGNAL UNIT	USD 0.00	USD 0.00
172	74024	BATTERY SYSTEM, AXON FLEET	USD 0.00	USD 0.00
172	71022	FLEET CABLE ASSEMBLY, POWER	USD 0.00	USD 0.00
86	74027	Axon Fleet Dongle	USD 0.00	USD 0.00
86	80186	5 YEAR TAP, FLEET 2 FRONT CAMERA SYSTEM	USD 0.00	USD 0.00
86	80187	5 YEAR TAP, FLEET 2 REAR CAMERA SYSTEM	USD 0.00	USD 0.00
86	80188	5 YEAR TAP, FLEET 2 REAR CAMERA CONTROLLER	USD 0.00	USD 0.00
86	80156	FLEET 2 UNLIMITED PACKAGE: YEAR 1 PAYMENT	USD 1,548.00	USD 133,128.00
86	11605	CRADLEPOINT ROUTER - IBR900LP6	USD 880.00	USD 75,680.00
86	74110	CABLE, CAT6 ETHERNET 25 FT, FLEET	USD 0.00	USD 0.00

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
86	11511	ROUTER ANTENNA, FLEET	USD 270.00	USD 23,220.00
86	11521	CRADLEPOINT - NETCLOUD + CRADLECARE - 5 YEARS	USD 550.00	USD 47,300.00
86	74063	STANDARD FLEET INSTALLATION (PER VEHICLE)	USD 0.00	USD 0.00
86	11620	ADDITIONAL CUSTOM FLEET TRIGGER and INSTALLATION (1 PER)	USD 0.00	USD 0.00
1	85146	AXON 1-DAY SERVICE	USD 0.00	USD 0.00
1	85146	AXON 1-DAY SERVICE	USD 0.00	USD 0.00
Year 1 Discount:				USD 115,714.00
Year 1 Net Amount Due:				USD 279,328.00

Spares

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
1	71079	CAMERA SYSTEM, FRONT, FLEET 2	USD 0.00	USD 0.00
1	71080	CAMERA MOUNT, FRONT, FLEET 2	USD 0.00	USD 0.00
1	71081	CAMERA SYSTEM, REAR, WITH MOUNT, FLEET 2	USD 0.00	USD 0.00
1	71082	CAMERA CONTROLLER, REAR, FLEET 2	USD 0.00	USD 0.00
1	71083	CONTROLLER MOUNT, REAR CAMERA, FLEET 2	USD 0.00	USD 0.00
1	70112	AXON SIGNAL UNIT	USD 0.00	USD 0.00
2	74024	BATTERY SYSTEM, AXON FLEET	USD 0.00	USD 0.00
2	71022	FLEET CABLE ASSEMBLY, POWER	USD 0.00	USD 0.00
Spares Net Amount Due:				USD 0.00

Year 2

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
86	80157	FLEET 2 UNLIMITED PACKAGE: YEAR 2 PAYMENT	USD 1,548.00	USD 133,128.00
Year 2 Net Amount Due:				USD 133,128.00

Year 3

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
86	80158	FLEET 2 UNLIMITED PACKAGE: YEAR 3 PAYMENT	USD 1,548.00	USD 133,128.00
Year 3 Net Amount Due:				USD 133,128.00

Year 4

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
86	80159	FLEET 2 UNLIMITED PACKAGE: YEAR 4 PAYMENT	USD 1,548.00	USD 133,128.00
Year 4 Net Amount Due:				USD 133,128.00

Year 5

QTY	ITEM #	DESCRIPTION	NET UNIT PRICE	NET TOTAL
86	80160	FLEET 2 UNLIMITED PACKAGE: YEAR 5 PAYMENT	USD 1,548.00	USD 133,128.00
Year 5 Net Amount Due:				USD 133,128.00

Grand Total USD 811,840.00

Hardware Shipping Estimate

Typically, hardware shipment occurs between 4 – 6 weeks after purchase date. Product availability for new or high demand products may impact delivery time.

Expected Delivery Date October 1, 2018. Contract will start on January 1, 2019.

Axon Enterprise, Inc.’s Sales Terms and Conditions for Direct Sales to End User Purchasers

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and Axon’s Master Services and Purchasing Agreement posted at <https://www.axon.com/legal/sales-terms-and-conditions>. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Signature: _____ **Date:** _____
Name (Print): _____ **Title:** _____
PO# (if needed): _____

Quote: Q-154915-2

Please sign and email to Andrew Mellen at amellen@axon.com or fax to 480-991-0791

THANK YOU FOR YOUR BUSINESS!

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