From: Adam Giddens <agiddens@giddenssecurity.com> Sent: Tuesday, January 03, 2017 4:02 PM Wood, Randy To: Cc: Mealy, Dean; Monroe, Luecinda J.; Jones, Danny; Cobb, Cynthia; Thomas, Gloria Re: Confirmation of Telephone Award to Giddens Security Corp. Subject: for long term contract With City of Riviera Beach Starting 1/04/17. Thank you Randy. Since I conversation we are able to confirm in this email that we will start tomorrow with armed officers at the library and city hall. We have made contact with some of the current officers working the sites, and are going to hire them on a probationary status of 90 days. We will have our local manager, Bill Kane, meeting some of them this afternoon to process and hire them. I will have a supervisor, Marco Martin, onsite throughout the day tomorrow to learn the duties and train with the officers. Moreover, as mentioned in our phone conversation, I had a planned flight to West Palm tomorrow and I think I will have time to drive up and visit Riviera City Hall too. If you're around and available I'll stop in to talk. We should be good to go for tomorrow, and will improve with time as we get accustomed to the officers and the specific requirements of your sites. I look forward to working with you and providing great security service to the City of Riviera Beach. Thank you, Adam Giddens, CPA Chief Financial Officer, Giddens Security Corporation 528 S. Edgewood Ave. Jacksonville, FL 32205 Main: 904-384-8071 Toll Free: 1-888-844-4345 Fax: 904-389-9931 On Tue, Jan 3, 2017 at 2:10 PM, Wood, Randy <Rwood@rivierabch.com> wrote: Adam, Confirming our telephone conversation of today 1/03/17, we would like Giddens Security Corp. to start tomorrow, 1/04/17, either (1) replacing the current Security Guards from A & Associates or (2) shadowing them to get acclimated to their routine pending the departure of the A & Associates Security Guards at The City of Riviera

Beach City Hall & Library. The current Schedules for the two facilities are as follows: Two Armed Security Guards posted at City Hall Lobby in the City Municipal Complex with the following work schedule Monday through Friday, except holidays unless otherwise arranged: > One Guard Opens up at 8 A.M. and works until 5 P.M. > The second Security Guard arrives at 9 A.M. and closes at 6 P.M. There are also evening City Council Meetings typically on the > first and third Wednesdays of the month (plus the third Monday of the Month with the Utility District) and special events. One Armed Security Guard posted at the Library during the following regular operating schedule: > Tuesday(September 6) T Wednesday T Thursday - 9am to 8pm > Saturday (September 10) 10am to 5pm > Monday (September 12) T Friday(s) 9am to 6pm During the summer (last year was June 6  $\top$  Sept 3, 2016), the Library closed at 5pm Mondays-Fridays, and all day Saturday & Sunday (See attached Library Summer Schedule). The Library resumed its regular schedule shown above on Tuesday, Sept 6, 2016. The Term of the Agreement will be though August 5th, 2017, with an option to extend for one additional year. This award is being made to Giddens Security Corp. in accordance with RFP 476-14 an emergency basis as the second highest overall ranked firm on RFP 476-14 for Security Guard Services as A & Associates has notified the City of Riviera Beach in writing that service is being discontinued.

Randy Wood

Contract Administrator 2051 MLK Blvd, Suite 310 | Riviera Beach, FL 33404 P. 561.845.3480 | C. 561.303.9871
rwood@rivierabch.com

Customer Care is my priority. How am I doing? Please contact my Manager, Dean Mealy@dmealy@rivierabch.com with feedback.

From: Adam Giddens [mailto:agiddens@giddenssecurity.com] Sent: Thursday, December 29, 2016 4:51 PM To: Wood, Randy <Rwood@Rivierabch.com> Cc: Mealy, Dean <dmealy@Rivierabch.com> Subject: Re: Reconfirmation of interest of Giddens Security Corp. in a possible long term contract - Fee Proposal - Timeline needed to provide Security Guard Services

Randy,

Thank you for talking with me today. We do confirm interest for a possible contract on a long term basis. Please find attached the fee proposal form showing the rates quoted in our original proposal. We can provide the services at the quoted rates on the form if awarded. The standard timeline to provide security services upon receipt of a contract is 30 days. If possible, we would ask for that. However, if circumstances did not allow, we would probably be able to meet a goal of 14 days start up. The hourly rates beginning January 1, 2017 would be unarmed \$16.61 and armed \$17.23. In considering the short term service of 30 days. My team and I discussed and I don't think we would be interested in doing that due to the cost/benefit. The start up expenses, training, supervision expense, hiring, etc would not be covered by the revenue received from just the short term contract. I apologize for this, and hope it does not hinder any chance of the long term possibility. If you have any other

questions or would like to discuss further please let me know.

Thank you,

Adam Giddens, CPA Chief Financial Officer, Giddens Security Corporation 528 S. Edgewood Ave. Jacksonville, FL 32205 Main: 904-384-8071 Toll Free: 1-888-844-4345 Fax: 904-389-9931