

RFP #743-16 WRITTEN AND ORAL EVALUATION TABULATION SHEET

Arthur J Gallagher Risk	Possible Points						Written Average	Arthur J Gallagher Risk	Possible Points							Oral Average	Overall Average
Member		1	2	3	4	5		Member		1	2	3	4	5			
PROPOSERS	35	31	35	34	35	33		Interaction: Among themselves and With the selection committee	6	5	6	6		6			
SCOPE OF SRVICES	35	24	30	34	28	29		Presentation: Relevance or Content and Overall presentation ability	6	5	6	6		6			
APPROACH	30	20	24	25	25	25		Ability to communicate: Understand ableand answered our questions.	3	1	3	3		3			
PROPOSED FEES AND COMPENSATION	15	10	10	10	10	10											
TOTAL WRITTEN		85	99	103	98	97	96.4	TOTAL ORAL		11	15	15	0	15	14		110.4
POSSIBLE BONUS POINTS QUALIFIED BUSINESS PARTICIPATION		0	0	0	0	0											
POSSIBLE BONUS POINTS:																	
TOTAL W/BONUS POINTS		85.0	99.0	103.0	98.0	97.0											
OVERALL TOTAL																	
Brown & Brown / PRIA	Possible Points						Written Average	Brown & Brown / PRIA - Decline to Participate								Oral Average	Overall Average
Member		1	2	3	4	5		Member		1	2	3	4	5			
PROPOSERS	35	30	24	30	26	29		Interaction: Among themselves and With the selection committee									
SCOPE OF SRVICES	35	30	24	28	29	26		Presentation: Relevance or Content and Overall presentation ability									
APPROACH	30	20	25	22	25	22		Ability to communicate: Understand ableand answered our questions.									
PROPOSED FEES AND COMPENSATION	15	15	15	15	15	15											
TOTAL WRITTEN		95.0	88.0	95.0	95.0	92.0	93	TOTAL ORAL		0	0	0	0	0	0		93
POSSIBLE BONUS POINTS QUALIFIED BUSINESS PARTICIPATION		0	0	0	0	0											
POSSIBLE BONUS POINTS:																	
TOTAL W/BONUS POINTS		95.0	88.0	95.0	95.0	92.0											
OVERALL TOTAL																	
Gehring Group							Written Average	Gehring Group	Possible Points							Oral Average	Overall Average
Member		1	2	3	4	5		Member		1	2	3	4	5			
PROPOSERS	35	31	35	35	35	32		Interaction: Among themselves and With the selection committee	6	6	6	5		6			
SCOPE OF SRVICES	35	33	35	34	33	35		Presentation: Relevance or Content and Overall presentation ability	6	5	6	6		6			
APPROACH	30	19	15	17	19	19		Ability to communicate: Understand ableand answered our questions.	3	3	3	3		2			
PROPOSED FEES AND COMPENSATION	15	10	10	10	10	10											
TOTAL WRITTEN		93	95	96	97	96	95.4	TOTAL ORAL		14	15	14	0	14	14.25		109.65
POSSIBLE BONUS POINTS QUALIFIED BUSINESS PARTICIPATION		0	0	0	0	0											
POSSIBLE BONUS POINTS:																	
TOTAL W/BONUS POINTS		93.0	95.0	96.0	97.0	96.0											
OVERALL TOTAL																	