



# CITY OF RIVIERA BEACH

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RIVIERA BEACH, FLORIDA 33419  
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DIRECTOR OF PURCHASING

14 November 2016

RE: Purchasing Recommendation – Johnson-Davis, Inc.

Please be advised that the Purchasing Department recommends the award of the sampling station project to Johnson-Davis, Inc.

The original intent of the Utility District was to utilize the services of D.S. Eakins through their approved contract with the City. D.S. Eakins quoted \$121, 000 to complete the installation of fifteen (15) sampling stations.

Purchasing and the Utility District met with D.S. Eakins which was not agreeable to negotiation of their rates. Subsequently, the Utility District was aware of a contract that the Palm Beach County Water Utility had with Johnson-Davis, Inc.

Johnson-Davis Inc. provided a quote of \$45,000 for the same services and agreed for the City and Utility District to utilize the pricing they have with Palm Beach County Contract WUD 13-020 and 16-013. The firm also agreed to the stringent construction schedule of December 2016.

Should you have any questions, please do not hesitate to contact me.

Respectfully,

Dean Mealy, II

City Purchasing Director